

# Chambers

Alternative Legal Service Providers  
2022

The leading Alternative  
Legal Service Providers  
worldwide

Flexible Legal Staffing

## How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine

rankings) include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

## Contents:

Flexible Legal Staffing Global-wide p.7

## Flexible Legal Staffing Global-wide

Flexible Legal Staffing
Global-wide
Leading Firms
Band 1
Axiom Law
Elevate
Konexo (Eversheds Sutherland)
LawFlex
LOD
Peerpoint (Allen & Overy)
Band 2
Cognia Law
FLEX by Fenwick (Fenwick)
Obelisk Legal Support
Pinsent Masons
Band 3
AMBAR
Herbert Smith Freehills
KPMG
PricewaterhouseCoopers LLP

Alphabetical order within each band. Band 1 is highest.

### Band 1

#### Axiom Law

**What the team is known for** Axiom is one of the leading providers in the flexible legal staffing market, with an array of leading corporates using its services – including half of the Fortune 100. Its talent pool comprises over 6,500 lawyers and legal professionals based across Europe, North America and Asia, specialising in areas ranging from mergers and acquisitions and contracts law to disputes work and regulatory compliance.

#### Strengths

*“Axiom Law was really impressive this year. They have great expertise and a deep bench in the USA.”*

#### Elevate

**What the team is known for** Elevate’s flexible resourcing service, ElevateFlex, draws from a group of lawyers with high-level private practice and in-house legal experience, with the network’s sectoral capabilities and jurisdictional reach. Its clients include law firms and corporates.

#### Strengths

*“They are founders of this industry. They are my favourite of all of the Flexible Legal Staffing providers. I really like their vision.”*

*“They have a depth of knowledge as well as multiple resources skilled to discuss and handle any issue that came up.”*

*“They met the deadlines we set, which were often challenging. There was responsive and open communication; it felt like a genuine partnership working with them.”*

#### Konexo (Eversheds Sutherland)

**What the team is known for** Eversheds Sutherland’s resourcing business, Konexo, has over 1,200 interim lawyers working on projects for large banks, other financial services businesses and corporates. The company has a notable presence across the UK and US, as well as Malaysia, Hong Kong and Singapore.

#### LawFlex

**What the team is known for** LawFlex now has a network of offices and delivery centres that includes France, Chile and Germany. Its client roster spans a mix of law firms, tech and retail companies and consultancies. The firm has a growing pool of contract lawyers, with around 700 available for projects around the world, with particularly strong representation in tech, privacy regulation, litigation and e-discovery, as well as corporate M&A.

#### Strengths

*“Not only does LawFlex have a range of lawyers with various different areas of expertise, including employment, commercial, corporate and litigation, but their team are also qualified in many jurisdictions, which has been particularly helpful.”*

*“They have a good range of attorneys with varied skill sets.”*

*“Their professionals usually have abundant in house experience and understand the time and budget constraints of the in-house lawyer. They also understand the need to work with the business and close deals and not only provide legal advice.”*

#### LOD

**What the team is known for** LOD’s 4,500-strong team of lawyers, paralegals and other legal professionals work with clients in the financial services, industrials and technology sectors and with public sector institutions. LOD provides legal services to clients in over 20 countries across the UK, Europe, Australasia, Asia, the Middle East and the US. Their flexible solutions include on-demand legal advisory, scalable managed teams, and legal operations and tech consulting.

#### Peerpoint (Allen & Overy)

**What the team is known for** Peerpoint provides leading financial entities, investors and corporations with flexible legal staffing solutions tailored to their individual needs across a broad range of practice areas including M&A, data privacy, IP, document review and eDiscovery. Peerpoint has a broad international presence with offices in London, Sydney, Perth, Hong Kong, and Singapore, as well as New York and Dubai.

#### Strengths

*“Peerpoint have a good understanding of our needs and consistently provide candidates of high calibre.”*

### Band 2

#### Cognia Law

**What the team is known for** With offices in London, Johannesburg and Cape Town, and additional delivery centres in the UK, the US, South Africa and Hungary, Cognia Law’s ALSP offering includes flexible legal staffing solutions. Cognia has more than 200 high-quality lawyers on its permanent books and has access to more than 4,500 specialists.

#### Strengths

*“Their offshore talent pool provides excellent overall value.”*

*“Cognia understand the commercial challenges of the issue at hand and have a range of solutions that are both well thought out and effectively executed.”*

*“The core team is very strong with excellent continuity of personnel, and it’s able to scale quickly beyond that through access to a flexible talent pool.”*

#### FLEX by Fenwick (Fenwick)

**What the team is known for** California law firm Fenwick & West’s captive staffing platform, FLEX, offers temporary and temp-to-perm lawyers to its largely entrepreneurial client base, relying on the firm’s signature strengths in working with early-stage technology and life sciences businesses. Its clients range from start-ups seeking their first in-house lawyer to larger businesses needing assistance on volume-intensive legal projects. Its legal professionals advise on matters including commercial agreements, M&A, privacy and data security, litigation and employment law.

#### Obelisk Legal Support

**What the team is known for** Obelisk Support has grown its talent pool to over 2,000 lawyers, whose expertise encompasses banking, commercial property, employment and IP, among other areas. Its client base is equally broad, with the firm handling resourcing for telecom companies and retailers, alongside its established financial services expertise.

#### Pinsent Masons

**What the team is known for** Pinsent Masons’ flexible lawyer platform Vario allows clients to call upon a range of legal professionals, including freelance lawyers, legal project managers and paralegals. Vario currently offers clients around 800 professionals skilled in sectors including

energy and natural resources, construction, real estate and financial services.

## Band 3

### AMBAR

**What the team is known for** Launched in 2020 by former Latham & Watkins lawyers, AMBAR is a significant force in the Spanish ALSP market. It can supply lawyers versed in a range of practice areas, including trade marks, estate planning, civil litigation and commercial contracts. AMBAR has also developed an alliance with Axiom Law to increase its foothold in Latin America and Spain.

#### Strengths

*“AMBAR are very responsive and offer a quick turnaround time to find the right candidates.”*

*“AMBAR’s flexible structure as a company gives us*

*the ability to structure our legal teams on demand and flexibly with teams of lawyers with the right fit of seniority, industry expertise and practice area knowledge to solve complex projects requiring niche-type expertise.”*

*“Very responsive and quick turnaround to find the right candidates, who have worked effectively as members of the legal team.”*

### Herbert Smith Freehills

**What the team is known for** Herbert Smith Freehills Alternate Legal Services’ flexible staffing arm has a strong presence in Australia and the UK, handling interim staffing needs for a diverse range of clients. While well known for its expertise in staffing major disputes, the company also regularly handles a wide variety of transactional projects.

### KPMG

**What the team is known for** KPMG offers clients a diverse pool of contract legal specialists. Its contract lawyers handle work across banking and finance, general commercial, corporate, data protection and intellectual property work.

### PricewaterhouseCoopers LLP

**What the team is known for** PwC’s flexible staffing arm, Flexible Legal Resources, boasts legal and compliance contract talent across a range of different practice areas. It offers remote or internal lawyers on a temporary basis for clients requiring assistance both on commoditised work and on more technically complex legal mandates.