

Chambers

Latin America —

2023

The leading lawyers and law firms
across Latin America

Global Law Firm Networks

How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine rankings)

include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

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Alphabetical order within each band. Band 1 is highest.

Band 1

ALFA International

Number of member firms: 145

Number of firms ranked in Chambers guides: 63

About this network: A leading legal network offering global assistance with both cross-border and regional business matters, ALFA International has a strong presence across Europe, Africa, the Americas and the Asia-Pacific region. Its members have substantial experience in a wide range of practice areas including M&A, insurance, labour and employment, and tax. A strong group of experts in trial law means clients have access to litigation support across various fields. Clients and members also have access to focused knowledge events and educational programmes hosted by the network. Key network contacts include chair Kevin Owens, based in Chicago.

First Law International

Number of member firms: 65

Number of firms ranked in Chambers guides: 41

About this network: First Law International is a leading legal network with a substantial global reach. Headquartered in Brussels, the network covers over 80 jurisdictions throughout Europe, the Americas, Africa, the Middle East and the Asia-Pacific region. Clients have access to experts in numerous areas including banking and finance, dispute resolution, IP, and regulatory and compliance. Specialised training events and a biannual conference are organised in order to facilitate member integration and development. The network's CEO, Orlando Casares, is a key contact.

Interlaw

Number of member firms: 88

Number of firms ranked in Chambers guides: 64

About this network: Interlaw boasts an impressive roster of lawyers from approximately 150 cities across the world. With its size, the network is still

able to provide top-tier service and is committed to quality control with its diligent applicant vetting process and thorough performance monitoring. Members' connections are strengthened through its structured business groups in various practice and sector areas, and innovative technology used to monitor referrals for a seamless stream of work across the network. Chair Glenn Cunningham is a key contact at the network.

Interlex Group

Number of member firms: 49

Number of firms ranked in Chambers guides: 41

About this network: Founded in 1973, the Interlex Group has a long-standing reputation as an elite legal network. The network offers comprehensive legal and business services to clients in approximately 60 countries. Its global footprint spans Europe, the Americas, the Middle East and the Asia-Pacific region. Clients also benefit from its informal alliance with LEX Africa, a network comprising over 20 firms throughout the African continent. President Lawrence Swibel is a key contact for the group.

International Business Law Consortium

Number of member firms: 81

Number of firms ranked in Chambers guides: 21

About this network: The International Business Law Consortium (IBLC) is a leading legal network with a presence in established and emerging markets in North and Latin America, Africa, Europe and the Asia-Pacific region. It has skills in handling major cross-border business matters for its clients, in the areas of tax, M&A and employment in particular. Made up of approximately 3,000 individuals, the network's global capabilities are further strengthened by its connections with other international organisations, including professional services consultancy network IECnet. A key contact for IBLC is Colorado-based chair Rick Holzer.

Lex Mundi

Number of member firms: 152

Number of firms ranked in Chambers guides: 144

About this network: Lex Mundi has a stellar reputation as an elite network of top firms around the world. It stands out among legal networks for its extensive coverage of both core and niche business sectors. Members are regularly assessed to ensure a high level of quality is maintained across the board. It provides in-depth developmental, technological and logistical support to its members on an ongoing basis. An interviewee enthuses: "On every occasion we worked with them, they proved that they are very reliable and responsive and our clients were pleased with the assistance provided by the referred law firms." Key network contacts include president Helena Samaha and chair Michelle Liberman.

LEXWORK International

Number of member firms: 49

Number of firms ranked in Chambers guides: 27

About this network: LEXWORK International started as a network of firms across Europe but has now developed into a leading international platform with members also spanning Asia and the Americas. The network maintains a high standard of quality and commitment from its members, using methods such as a one-day reply rate to initial requests and progress reporting. Key contacts for the network include Derek McCulloch of Gillespie Macandrew LLP in the UK and Andres Chirgwin of Chirgwin in Chile.

Meritas

Number of member firms: 185

Number of firms ranked in Chambers guides: 107

About this network: Meritas is praised as a respected provider of global business law solutions. It caters to multinational clients on the full range of commercial, corporate and litigious matters. A quality assurance programme, overseen by a board-led committee and support team, ensures a high standard of service. The programme specifically involves a yearly quality assessment for members. A source reveals: "It's a real added benefit for our community which deals in different states." A primary contact for the network is president Sona Pancholy.

Multilaw

Number of member firms: 87

Number of firms ranked in Chambers guides: 60

About this network: Multilaw comprises member firms covering approximately 100 countries worldwide. The network is noted for a highly collaborative cross-border practice and project management through the use of the latest technology. It assists key clients through a management programme as well as with joint pitches. Clients are guaranteed top-level service, which is ensured through continual appraisals. An interviewee reports: "It is a strong network with all items on board, in all different places and regions." A key contact for the network is executive director Adam Cooke.

Nextlaw Referral Network LLC

Number of member firms: 736

Number of firms ranked in Chambers guides: 291

About this network: Nextlaw was established in 2016 in association with Dentons. It is a large network comprising over 600 members in around 185 countries and is focused on bringing members and clients the best in technological support platforms and training. Its forward-thinking model allows for multiple member firms per jurisdiction, encouraging a greater diversity of specialists among member organisations. It also works through its sister entities Nextlaw Labs, which focuses on innovation in legal technology, and Nextlaw Global Public Affairs Network. Key contacts for Nextlaw

include CEO Chris Pinnington and director Alan Ragueneau.

TAGLaw

Number of member firms: 163

Number of firms ranked in Chambers guides: 100

About this network: TAGLaw is highly regarded for its members' combined full-service international business capabilities. Member firms also have niche expertise in areas such as private wealth, international family law and professional sports law. The network has a sophisticated and multifaceted vetting process for prospective members. Within the TAG Alliances group are the additional TIAG and TAG Strategic Partners organisations, which focus on building networking success in the accounting and advisory sectors, and beyond. The key contacts for this network are executive director Chris Cervellera and president and CEO Richard Attisha.

TerraLex

Number of member firms: 133

Number of firms ranked in Chambers guides: 99

About this network: TerraLex stands out among legal networks for its substantial list of independent full-service member firms. Members advise on the full range of business law matters, including areas such as antitrust and competition, bankruptcy and insolvency, construction and infrastructure, immigration and IP. It also has notable expertise in specialist

areas such as the automotive, aviation, education and energy sectors. The group publishes and promotes resources to support end users through practice guides and its 'Corporate Counsel Value Kit', produced in cooperation with the Association of Corporate Counsel. A primary contact is London-based chair Tim Brown.

World Law Group

Number of member firms: 59

Number of firms ranked in Chambers guides: 51

About this network: World Law Group offers clients assistance with the full range of business needs. It provides a tailored approach through focused global practice and industry groups. Member expertise includes antitrust and competition, corporate governance, infrastructure and PPPs, dispute resolution and international corporate transactions. Its more specialist groups are in areas such as life sciences, cannabis law, energy, mining and cleantech. It is dedicated to maintaining and monitoring quality standards and tracking referrals across the network. A source claims: "Members are vetted periodically so they have to be excellent law firms. In addition, there is a big emphasis on cooperation and not just referrals." A primary contact is president Scott Guan of Zhong Lun, based in Shanghai.

World Services Group

Number of member firms: 108

Number of firms ranked in Chambers guides: 96

About this network: The World Services Group has extensive global coverage with members operating in over 100 jurisdictions. It comprises top-quality independent law firms, and new members are required to meet the approval standards in local knowledge, reputation and depth of experience. With the encouraged use of digital platforms, members and clients are able to gain access to and benefit from these tools in their work. The group also allows clients access to its investment banking and accounting wings, presenting itself as a one-stop shop for business services. An interviewee notes: "I would definitely recommend them for the quality of the services provided and the valuable resources they offer to member firms." Maricarmen Trujillo, based in Houston, Texas, is the COO and a key contact for the network.