

# Chambers

Brazil 

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2022

The leading lawyers and law firms across  
Brazil: Contentious



## How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine rankings) include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

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## Bankruptcy/Restructuring

Bankruptcy/Restructuring	Bankruptcy/Restructuring	
Leading Firms	Leading Individuals	
<b>Band 1</b>	<b>Band 1</b>	<b>de Campos Borges Filho Daltr</b> <i>Ferro, Castro Neves</i> *
<b>E. Munhoz Advogados</b>	<b>Colombo Giuliano</b> <i>Pinheiro Neto Advogados</i> *	<b>Fontes Bechara Guilherme</b> <i>Demarest Advogados</i> *
<b>Felsberg Advogados</b>	<b>de Macedo Mange Renato Luiz</b> <i>Mange Advogados</i>	<b>Hatanaka Alex</b> <i>Mattos Filho, Veiga Filho, Marrey Jr.</i> *
<b>Pinheiro Neto Advogados</b>	<b>Felsberg Thomas Benes</b> <i>Felsberg Advogados</i>	<b>Martins de Oliveira Amado Renata</b> <i>Machado, Meyer</i> *
<b>Thomaz Bastos, Waisberg, Kurzweil Advogados</b>	<b>Munhoz Eduardo</b> <i>E. Munhoz Advogados</i> *	<b>Moraes Marques André</b> <i>Pinheiro Neto Advogados</i> *
<b>Band 2</b>	<b>Valente de Paiva Luiz Fernando</b> <i>Pinheiro Neto</i> *	<b>Nehin Corrêa Raphael</b> <i>Lefosse Advogados</i>
<b>BMA – Barbosa, Müssnich, Aragão</b>	<b>Waisberg Ivo</b> <i>Thomaz Bastos, Waisberg, Kurzweil</i> *	<b>Poppa Bruno</b> <i>Tepedino, Berezowski e Poppa Advogados</i>
<b>Galdino &amp; Coelho Advogados</b>	<b>Band 2</b>	<b>Roux Azevedo Luis Augusto</b> <i>Motta Fernandes (ORL)</i> ◇
<b>Machado, Meyer, Sendacz e Opice</b>	<b>Galdino Flavio</b> <i>Galdino &amp; Coelho Advogados</i>	<b>Sampaio Góes Ricupero Marcelo</b> <i>Mattos Filho, Veiga</i> *
<b>Sergio Bermudes Advogados</b>	<b>Kurzweil de Oliveira Bruno</b> <i>Thomaz Bastos, Waisberg</i> *	<b>Schnur Gabriel Ferreira Adriano</b> <i>Machado, Meyer</i> *
<b>Band 3</b>	<b>Lamego Carpenter Marcelo</b> <i>Sergio Bermudes</i>	<b>Takemi Kataoka Eduardo</b> <i>Galdino &amp; Coelho Advogados</i>
<b>Demarest Advogados</b>	<b>Mattar Eduardo Augusto</b> <i>Padis Mattar Advogados</i>	<b>Wanderley Eduardo Guimarães</b> <i>BMA – Barbosa</i> *
<b>Mange Advogados</b>	<b>Rosas Fábio</b> <i>Cescon, Barriue, Flesch &amp; Barreto</i> *	<b>Zarour Roberto</b> <i>Lefosse Advogados</i>
<b>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga</b>	<b>Thomaz Bastos Joel Luís</b> <i>Thomaz Bastos, Waisberg</i> *	<b>Up-and-coming individuals</b>
<b>Tepedino, Berezowski e Poppa Advogados</b>	<b>Band 3</b>	<b>Coelho Guilherme</b> <i>Stocche Forbes Advogados (ORL)</i> ◇ *
<b>Band 4</b>	<b>Gomes Ribeiro Maggio Renato</b> <i>Machado, Meyer</i> *	<b>Faro Alexandre</b> <i>FASV – Freire Assis Sakamoto (ORL)</i> ◇ *
<b>Cescon, Barriue, Flesch &amp; Barreto Advogados</b>	<b>Morato Leonardo</b> <i>LMorato Advogados (ORL)</i> ◇	<b>Flores Gaspar Serafim Tatiana</b> <i>Lefosse Advogados</i>
<b>Ferro, Castro Neves, Daltr &amp; Gomide Advogados</b>	<b>Penalva Santos Paulo</b> <i>Rosman, Penalva, Souza (ORL)</i> ◇	<b>Junqueira Thiago Braga</b> <i>Pinheiro Neto Advogados</i> *
<b>Lefosse Advogados</b>	<b>Savi Sérgio</b> <i>BMA – Barbosa, Müssnich, Aragão</i> *	<b>Machado Liv</b> <i>TozziniFreire Advogados (ORL)</i> ◇ *
<b>Padis Mattar Advogados</b>	<b>Tepedino Ricardo</b> <i>Tepedino, Berezowski e Poppa</i>	<b>Machado Letizio Vieira Carolina</b> <i>E. Munhoz</i> *
<b>Pinheiro Guimarães</b>	<b>Xavier Celso</b> <i>Demarest Advogados</i> *	<b>Mazzi Beatriz</b> <i>Padis Mattar Advogados</i>
<b>Santos Neto Advogados</b>	<b>Band 4</b>	<b>Moreira Azzoni Clara</b> <i>Felsberg Advogados</i>
<b>Tauil &amp; Chequer Advogados</b>	<b>Bilotti Ferreira Fernando</b> <i>Santos Neto Advogados</i> *	<b>Peixoto Alves Thiago</b> <i>Ferro, Castro Neves, Daltr</i> *
<b>Veirano Advogados</b>	<b>Bruno Solano Pereira Fabiana</b> <i>Felsberg Advogados</i>	<b>Vaz Leal da Costa Guilherme</b> <i>Pinheiro Guimarães</i>
* Indicates individual with profile.	<b>Bumachar Juliana</b> <i>Bumachar e Advogados (ORL)</i> ◇	<b>Star associates</b>
◇ (ORL) = Other Ranked Lawyer.	<b>Campana Filho Paulo Fernando</b> <i>Veirano Advogados</i> *	<b>Laquimia Ana Elisa</b> <i>E. Munhoz Advogados</i> *
Alphabetical order within each band. Band 1 is highest.		

### Band 1

#### E. Munhoz Advogados

**What the team is known for** E. Munhoz Advogados is an outstanding boutique practice often retained by investors and creditors to assist with restructuring proceedings. It offers boasting capabilities handling judicial and extrajudicial disputes, insolvency proceedings and debt restructuring mandates. The team regularly represents significant players from the construction, infrastructure and natural resources industries. Clients also benefit from the team's track record acting on sector-related matters with cross-border aspects.

**Strengths** One client appreciates that the team is "very helpful and keen on putting the pieces together in complex transborder matters."

A market commentator attests: "E. Munhoz has been involved in high-profile and sophisticated cases in the restructuring sphere."

**Work highlights** Assisted Novonor Group and its subsidiaries with its judicial restructuring.

#### Notable practitioners

According to a client, **Eduardo Munhoz** (see p.75) is "very sophisticated and demonstrates total mastery of all matters arising from the restructuring arena." He is often sought after by high-profile companies to assist with complex debt restructuring, judicial restructuring and acquisition of distressed assets. An interviewee says: "Munhoz is the best practitioner in the field." Another commentator underlines that "he knows how to get people to a deal; on top of knowing the law he knows how to see the big picture." "Kind and smart" partner **Carolina Machado Letizio Vieira** (see p.73) is well equipped to handle judicial and out-of-court restructuring and is also sought after by key clients to assist with the acquisition of distressed assets. A client states: "Carolina definitely delivers and meets clients' needs. She has a good coordination of the team and is always available

and willing to help," also underlining that she is an "excellent practitioner." "One of a kind" **Ana Elisa Laquimia** (see p.72) receives strong praise from clients and peers alike. A client states that "Ana Elisa is amazing, very practical and solution-oriented," while another says: "She demonstrates excellent expertise, is business-oriented and has a good understanding of the client's needs." Laquimia acts on debt restructuring, and on judicial and out-of-court restructuring.

#### Felsberg Advogados

**What the team is known for** Top-tier practice group Felsberg Advogados is recognised for its lengthy track record acting on a wide range of restructuring issues. The team is experienced representing creditors and debtors from the energy, infrastructure and consumer goods sectors in judicial restructuring, acquisition of distressed assets and debt restructuring. Clients also benefit from its expertise in cross-border mandates

involving insolvency proceedings and out-of-court restructuring. SPS Capital is a new addition to the portfolio.

**Strengths** A source highlights: “They are very creative and handle the matters of their clients as if those matters were theirs.”

An interviewee values that “Felsberg Advogados always instils a lot of trust and confidence in handling issues,” also saying: “We always felt they were true partners of the business.”

**Work highlights** Acted as counsel to Renova Energia on its judicial recovery and debt restructuring process.

#### Notable practitioners

Founding partner **Thomas Benes Felsberg** continues to receive praise for his outstanding track record advising on the bankruptcy and restructuring arena. He offers impressive expertise to assist both creditors and debtors with high-profile restructuring mandates, including judicial and extrajudicial cases. One client states: “Felsberg is an authority in the restructuring field, he helped craft the Brazilian legislation on this area.” He possesses additional capabilities handling DIP loans, debt restructuring and payment. According to a commentator, **Fabiana Bruno Solano Pereira** has “a high level of sophistication to understand the details and needs of complex situations,” also saying she has “a very pragmatic approach and is result-oriented.” She is equipped to assist with debt restructuring, judicial reorganisation and DIP loans representing both creditors and debtors. One client says: “Fabiana’s participation during negotiations makes significant contributions to achieve a favourable result.” **Clara Moreira Azzoni** is appreciated for her capabilities to “demonstrate dedication to clients, understand the problem and seek for a solution that is also adequate to the company’s business.” She is often retained to handle debt restructuring, judicial restructuring and acquisition of distressed assets. Azzoni is sought after to represent both creditors and debtors.

#### Pinheiro Neto Advogados

**What the team is known for** Pinheiro Neto Advogados’ heavyweight department regularly represents creditors in high-profile bankruptcy and restructuring matters. The seasoned team is well equipped to advise on judicial recovery, acquisition and selling of distressed assets. Its client roster comprises significant players arising from the pharmaceutical, banking, energy and natural resources sectors. It is additionally sought after by clients to handle out-of-court restructuring including cross-border issues. Companhia Brasileira de Alumínio is a new addition to the portfolio.

**Strengths** A client describes the team as “incredibly creative and responsive,” and concludes: “They were terrific, they are the best restructuring team in Brazil.”

**Work highlights** Pinheiro Neto advised the ad hoc group of bondholders on the judicial reorganisation proceedings of Odebrecht and other affiliated entities.

#### Notable practitioners

**Giuliano Colombo** (see p.61) receives praise from a source, who says: “He is one of the best, if not the best, creditor-side restructuring lawyer in

Brazil. His advice is strategic, commercial, creative and clear. He is authoritative and very client-focused.” A client values that he is “highly experienced in bankruptcy and liquidation,” describing him as “an excellent speaker and communicator.” Another market commentator notes: “Giuliano is very hands on.” **Luiz Fernando Valente de Paiva** (see p.84) receives plaudits from a client who says that “he is the number-one practitioner for restructuring.” He is often retained by major international financial institutions to advise on sophisticated judicial and out-of-court restructuring. Paiva offers capabilities handling acquisition and selling of distressed assets as well as assisting with liquidation proceedings. **André Moraes Marques** (see p.75) is well equipped to assist with sophisticated negotiations in the context of judicial reorganisation. He is skilled at handling sector-related litigation, including those arising from settlement agreements. A market commentator says that “André has a promising future,” and adds: “I love working with him.” Marques is experienced advising players from the banking and insurance sectors. **Thiago Braga Junqueira** (see p.70) receives praise from a commentator, who says: “He is an excellent lawyer and a rising star for Brazilian and cross-border restructuring. He is incredibly hard-working and a problem solver.” Another source adds: “Thiago has a very deep knowledge of the market. He is an excellent lawyer with a very pragmatic approach.” An interviewee also underlines that “he is a top-notch practitioner in bankruptcy and liquidation.”

#### Thomaz Bastos, Waisberg, Kurzweil Advogados

**What the team is known for** Thomaz Bastos, Waisberg, Kurzweil Advogados is a much-admired practice group recognised for its prowess acting on complex negotiations with creditors and investors in judicial reorganisations. The team offers a solid track record assisting with credit and debt restructuring, liquidation and acquisition of distressed assets. Its client portfolio includes domestic and international companies from the aviation, agribusiness, investment funds and real estate sectors.

**Strengths** One client says: “They demonstrate exceptional expertise, deliver timely replies and are very organised.”

Another one appreciates that “they are very specialised, anticipate our needs, plan good strategies, and are hands-on and committed.”

**Work highlights** Assisted Oceanair Linhas Aéreas with its judicial liquidation procedure.

#### Notable practitioners

Praised by a client as “intelligent and strategic,” **Ivo Waisberg** (see p.85) is experienced representing both creditors and debtors in high-profile restructuring mandates. He offers boasting capabilities advising on debt restructuring, credit recovery, and judicial and out-of-court reorganisation. His clients often underline his capabilities, with one saying: “Waisberg has demonstrated high levels of technical expertise,” while another adds: “He is an accomplished lawyer.” “Excellent” name partner **Bruno Kurzweil de Oliveira** (see p.71) is described by an interviewee as “smart, creative and very knowledgeable.” He climbs in the rankings after

gathering a solid track record of recognition coming from clients and peers in connection with his restructuring practice. Oliveira is skilled at assisting with judicial restructuring, credit recovery and acquisition of distressed assets. One commentator says: “He displays a vast technical and negotiation expertise in restructuring transactions.” According to a client, **Joel Luís Thomaz Bastos** (see p.84) “demonstrates very good strategic skills and great understanding of the market.” He is regularly sought after to assist with sophisticated judicial restructuring proceedings representing debtors. Thomaz Bastos is also retained for his capabilities acting on liquidation and credit recovery mandates. A client notes that “he has good technical skills,” while another describes him as “a distinguished practitioner.” He is experienced advising players from the investment funds, energy and textile sectors.

## Band 2

### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA – Barbosa, Müssnich, Aragão is a much-admired full-service firm equipped to represent both creditors and debtors in sophisticated mandates. It is often recognised for its prowess on the negotiation of major judicial reorganisation proceedings. The team is equipped to assist with liquidation, out-of-court restructuring and transactional matters related to distressed assets. Its client roster comprises key players from the telecommunications, construction and natural resources industries as well as international financial institutions.

**Strengths** One client says: “The team is very good, they demonstrate a high level of expertise and experience,” while another adds: “They have excellent knowledge and always bring innovative ideas.”

**Work highlights** BMA assisted Cimento Tupi with its indebtedness restructuring.

#### Notable practitioners

**Sérgio Savi** (see p.82) is recognised in the restructuring arena for his experience handling high-profile judicial reorganisations. He is well equipped to represent both important creditors and debtors from the mining, construction and telecommunications industries. A client underlines that “Savi provides clear and commercial-minded advice,” while another adds: “He has above-average knowledge.” He offers additional capabilities assisting with debt restructuring, liquidation and out-of-court restructuring proceedings. **Eduardo Guimarães Wanderley** (see p.85) receives praise from a client, who says: “He isn’t just an attorney. He is someone highly experienced and business-strategic, he deeply understands the business’s needs.” The same source goes on to add: “Eduardo is a good communicator, calm, and instils confidence.” He is skilled at handling liquidation proceedings and judicial restructuring, mainly representing creditors. Another interviewee describes him as a “solid and trusted practitioner.”

### Galdino & Coelho Advogados

**What the team is known for** Galdino & Coelho Advogados is a Rio de Janeiro-based practice recognised for its capabilities acting on sector-re-

lated disputes. The experienced team represents both creditors and debtors from the banking, construction and energy industries. It is sought after to assist with credit recovery, and with judicial and out-of-court restructuring. Clients also benefit from the team's expertise handling sector-related transactional matters. Araporã Bioenergia is a new client win.

**Strengths** A client says: "They deliver exceptional services, are very available and keen to understand the client's business."

**Work highlights** Represented Viver Group in its judicial recovery.

#### Notable practitioners

Rio de Janeiro-based partner **Flavio Galdino** is regarded by a client as "a top-notch lawyer for complex distressed investment matters." He is experienced representing important players from the energy, investment funds and aviation industries, mainly in the role of debtors. Galdino offers strong skills acting on sophisticated judicial reorganisation proceedings. **Eduardo Takemi Kataoka** regularly acts as counsel on judicial reorganisation proceedings, credit recovery and out-of-court restructuring. He is retained by important players from the construction, investment funds and transportation sectors. One client appreciates Kataoka's expertise in distressed investment matters and says: "He is an outstanding practitioner." He is also sought after to conduct reorganisation plans.

### Machado, Meyer, Sendacz e Opice

**What the team is known for** Machado, Meyer, Sendacz e Opice's noteworthy department acts on a wide range of restructuring mandates namely representing banks as creditors. The seasoned team regularly acts on debt restructuring, judicial and out-of-court reorganisation proceedings. Its client roster comprises significant names from the telecommunications, infrastructure and financial institutions. It is also frequently sought after to advise on transactional mandates arising from the context of insolvency.

**Strengths** A client states: "They have a very proactive and collaborative approach that makes them stand out from others. The team is excellent."

**Work highlights** Advised Itaú and Bradesco on the Odebrecht Group's restructuring proceeding.

#### Notable practitioners

**Renato Gomes Ribeiro Maggio** (see p.68) offers diverse expertise ranging from debt restructuring and judicial reorganisation to acquisition of distressed assets. A market observer says: "He combines a profound knowledge of legal issues with a commercial awareness to craft negotiated solutions." A client comments: "Maggio is one of a kind lawyer focused on special situations, with experience in both transactional and restructuring."

**Renata Martins de Oliveira Amado** (see p.73) has "a broad knowledge of insolvency matters involving acquisition of assets," according to a client. She also receives praise from a source who notes that "she is always thinking outside the box and delivering great ideas for complex matters." Another interviewee says: "Renata is an outstanding litigator with a deep knowledge of insolvency law. She goes into the core of the problem and argues the disputed issues with a distinctive technical

approach." According to a market commentator, **Adriano Schnur Gabriel Ferreira** (see p.83) "is an excellent practitioner, who helps the deal to get done." He is often retained by telecommunications companies and financial institutions to assist with judicial restructuring. Ferreira offers additional experience handling debt restructuring matters and the acquisition of assets in the context of restructuring. A client says: "He is a highly skilled professional."

### Sergio Bermudes Advogados

**What the team is known for** A traditional Rio de Janeiro-based practice, Sergio Bermudes Advogados regularly assists creditors and debtors with sophisticated judicial restructuring proceedings. The team offers a strong track record advising on debt restructuring, sector-related arbitration and out-of-court proceedings. Its client portfolio comprises key players from the aviation, infrastructure, telecommunications and energy industries. It is additionally sought after to handle bankruptcy proceedings and the enforcement of guarantees.

**Strengths** A client attests the team is "extremely qualified, pro-business, quick in their deliveries, and they have amazing ideas," and adds: "They come up with innovative solutions."

**Work highlights** Acted as counsel to York Global Finance as bondholder on Oi's group reorganisation proceeding.

#### Notable practitioners

**Marcelo Lamego Carpenter** offers boasting capabilities to act on sector-related contentious mandates such as judicial reorganisation and bankruptcy proceedings. One client underlines that "he has a huge knowledge about matters involving arbitrations," and also values that "Carpenter is very available." He is experienced representing major corporations from the telecommunications, investment funds and entertainment industries. Another client describes him as "an excellent lawyer with strong skills, and creative."

### Band 3

### Demarest Advogados

**What the team is known for** Demarest Advogados' established department has a solid track record acting on cross-border mandates. The team regularly represents players from the energy, aviation, agribusiness and consumer goods sectors in complex judicial and out-of-court proceedings. It is experienced handling debt restructuring, liquidation and M&A of distressed assets. Hill International and Roca Group are new additions to the client portfolio.

**Strengths** One client comments: "The team provides us with an excellent service. They are extremely committed to our interests, agile and engaged," and adds: "They have a robust, broad and multidisciplinary knowledge."

**Work highlights** Acted as counsel to Carlisle Fluid Technologies on the liquidation of one of its subsidiaries.

#### Notable practitioners

**Celso Xavier** (see p.85) receives praise from cli-

ents, with one saying: "He has a keen strategic and commercial vision that sets him apart from his competitors. This skill, added to his technical knowledge and experience, results in excellent services for clients." Xavier is also described by a commentator as "a great practitioner and very strategic." He is experienced handling both judicial and out-of-court reorganisation and liquidation proceedings. "Impeccable" **Guilherme Fontes Bechara** (see p.67) enters the numbered bands after receiving strong praise from both clients and peers. A client says that he is "extremely smart, savvy and above average," underlining that "he is exceptional." One source notes: "Guilherme is very committed to his clients. He quickly understands complex issues and is extremely agile," while another values that "he is very creative when handling sophisticated matters."

### Mange Advogados

**What the team is known for** Mange Advogados is an admired boutique practice regularly representing debtors on sophisticated judicial restructuring mandates. It offers a lengthy track record acting on extrajudicial reorganisation, credit recovery and insolvency proceedings. The team is frequently sought after by clients from the publishing, food, construction and energy industries. It possesses additional capabilities handling contentious matters on behalf of distressed companies.

**Strengths** An interviewee says that "they are very talented lawyers, especially when dealing with sophisticated and complex matters that require a strategic outlook."

**Work highlights** Acted as counsel to LBR Lácteos on its judicial reorganisation plans.

#### Notable practitioners

"Outstanding" name partner **Renato Luiz de Macedo Mange** gathers praise from interviewees, with one describing him as "an extremely talented practitioner." He is experienced representing financial institutions as well as players from the technology sector in the negotiation of debt restructuring plans. Mange offers a good track record acting on sophisticated judicial and extrajudicial restructuring.

### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados is a respected practice group regularly representing creditors in sophisticated bankruptcy and restructuring mandates. The team is well equipped to assist with judicial restructuring, M&A of distressed assets and debt restructuring proceedings. It is experienced acting as counsel to players from the aviation and construction industries as well as important finance institutions. It is additionally sought after to handle sector-related arbitration and out-of-court restructuring.

**Strengths** A client appreciates that "the team is very experienced and knowledgeable," and adds: "We feel well supported by the firm."

**Work highlights** Assisted Light Group with the restructuring of its claims against Renova Group under a judicial reorganisation.

#### Notable practitioners

Seasoned partner **Alex Hatanaka** (see p.70) is



often retained to assist creditors with judicial restructuring matters including cross-border mandates. He is also sought after to advise on debt restructuring, DIP loans and sector-related litigation. His client roster comprises major corporations from the aviation industry and financial institutions. Hatanaka offers additional capabilities handling liquidation proceedings. **Marcelo Sampaio Góes Ricupero** (see p.82) is valued by a client for his “*excellent business overview*.” He is experienced assisting with a broad range of mandates including DIP loans, debt restructuring and M&A regarding distressed assets. An interviewee says: “*Marcelo always brings reliable opinions to the table. It has been a pleasure to work with him.*” He is also equipped to handle judicial restructuring, representing both creditors and debtors.

### **Tepedino, Berezowski e Poppa Advogados**

**What the team is known for** Tepedino, Berezowski e Poppa Advogados’ noteworthy team is regularly retained to advise on restructuring disputes. Clients benefit from the firm’s solid track record acting on litigation matters to assist with credit recovery, and judicial and extrajudicial reorganisation. The firm has an impressive client portfolio comprising players from the agribusiness, investment funds and financial institutions sectors. Atvos Agroindustrial is a new client win.

**Strengths** One commentator states: “*They are good negotiators, and have the ability to listen and devise a compromise acceptable to both parties.*”

**Work highlights** Assisted Atvos with its judicial reorganisation proceeding.

#### **Notable practitioners**

Clients benefit from **Ricardo Tepedino**’s good track record in the disputes arena to assist with restructuring contentious issues. A market observer attests: “*He has a lot of experience and a very technical approach to legal issues,*” and goes on to say: “*He is a brilliant attorney.*” Another one describes him as a “*smart and distinguished litigation lawyer.*” He can represent both creditors and debtors in judicial restructuring. **Bruno Poppa** is described by an interviewee as “*a very skilled litigator who also has strong negotiation skills,*” and another one says he is “*very intelligent and a strategist.*” He is experienced representing both creditors and debtors in judicial restructuring mandates. Poppa is also sought after by clients to assist with disputes arising from bankruptcy, extrajudicial reorganisation and enforcement proceedings. He regularly represents banks and players from the infrastructure sector.

## **Band 4**

### **Cescon, Barriue, Flesch & Barreto Advogados**

**What the team is known for** Cescon, Barriue, Flesch & Barreto Advogados’ active practice group is experienced representing both creditors and debtors in a wide range of mandates. It frequently advises on judicial restructuring, acquisition of distressed assets and debt-related disputes. Its client roster comprises significant names from the infrastructure, energy and pharmaceutical

industries. The team is well equipped to handle debt restructuring, out-of-court restructuring and credit recovery matters.

**Strengths** A client appreciates that “*they have a solid academic background and have experience acting on high-profile restructuring matters.*”

**Work highlights** Represented BSB Energética as shareholder in the potential acquisition of Brasil PCH shares in the context of Renova’s judicial reorganisation.

#### **Notable practitioners**

“*Exceptional*” **Fábio Rosas** (see p.81) offers a lengthy track record representing both creditors and debtors in a wide range of restructuring mandates. He regularly advises significant players from the mining, finance and infrastructure sectors. An interviewee describes him as “*a legal encyclopedia,*” and also says: “*Rosas has an impressive knowledge of the law.*” He is well equipped to handle bankruptcy, debt restructuring and transactional matters arising from distressed assets.

### **Ferro, Castro Neves, Daltro & Gomide Advogados**

**What the team is known for** Ferro, Castro Neves, Daltro & Gomide Advogados’ talented department offers a solid track record representing both creditors and debtors with judicial restructuring issues. The team is skilled at assisting with debt restructuring, liquidation and out-of-court proceedings. It continues to advise key names from the construction, banking and mining industries. It is additionally sought after to handle M&A of distressed assets.

**Strengths** A client values that “*not only they have strong restructuring expertise, but they also offer a broad commercial approach,*” and adds: “*They are very available and provide excellent support and instil confidence.*”

**Work highlights** Represented Enseada Indústria Naval as debtor in its extrajudicial restructuring.

#### **Notable practitioners**

**Daltro de Campos Borges Filho** (see p.62) receives praise from a client, who says: “*He is very client-oriented and seeks to understand the client’s needs and find proper and creative solutions.*” Another one adds that “*his experience always adds fresh views on the matters.*” A market observer also highlights that “*Daltro has a solid track record and is very creative to find solutions in bankruptcy proceedings.*” **Thiago Peixoto Alves** (see p.77) is “*extremely technical and brings a lot of confidence to any process,*” highlights a client, who adds: “*He is also very committed to the cases he is working for and brings a lot of confidence.*” He is also valued by another interviewee for his capabilities to “*understand risks, and is an excellent practitioner to assist both creditors and debtors.*” One source says: “*Thiago is highly committed to the client’s needs.*”

### **Lefosse Advogados**

**What the team is known for** Lefosse Advogados’ talented practice is well regarded for its track record acting on sector-related disputes. The team is equipped to assist both creditors and debtors with judicial restructuring, enforcement proceedings and debt restructuring. It regularly represents major players from the construction and aviation sectors as well as banks and financial

institutions. It offers additional capabilities handling M&A of distressed assets and conducting risk assessments.

**Strengths** One client says: “*Lefosse works very well, saved us a lot of problems. They did a great job.*”

**Work highlights** Acted as counsel to Banco Santander in the judicial reorganisation proceeding of Odebrecht Group.

#### **Notable practitioners**

According to a commentator, **Raphael Nehin Corrêa** is “*very helpful and contributes in an efficient manner to highly complex situations.*” He continues to be retained by financial institutions and banks to represent them in judicial restructuring. Corrêa is also experienced advising debtors and offers additional capabilities handling debt restructuring and acquisition of distressed assets. **Roberto Zarour** is valued by a client, who describes him as “*a prominent professional, business-oriented, second to none in terms of knowledge and negotiation skills.*” He is experienced acting on judicial reorganisation, acquisition of distressed assets and debt restructuring proceedings. An interviewee says: “*Roberto delivers a high level of service, demonstrating a great insight in his area, and is always able to provide advice from both legal and commercial perspectives in often highly complex deals.*” Up-and-coming **Tatiana Flores Gaspar Serafim** is valued by a client because “*she has a lot of knowledge, provides accurate advice and is dedicated to finding the best possible solution for the company.*” She is also appreciated for “*demonstrating herself available to discuss complex issues.*” One source says: “*Tatiana dissects legal processes and presents both the process and potential pathways for resolution.*”

### **Padis Mattar Advogados**

**What the team is known for** Padis Mattar Advogados’ dynamic department acts on significant mandates arising from the restructuring arena. It is regularly retained to advise on both credit and debt restructuring and DIP financing matters. Its client roster comprises important names from the investment funds and energy sectors. The team offers additional capabilities assisting with transactional issues involving distressed assets.

**Strengths** A market observer attests that “*they were present in important cases involving restructuring and presented impressive work.*”

**Work highlights** Represented Graal Participações in the restructuring of Odebrecht Group.

#### **Notable practitioners**

**Eduardo Augusto Mattar** receives praise from a client for his capabilities handling restructuring disputes, saying: “*He is a superb litigation lawyer with an excellent vision of the business side of things.*” A market commentator also recognises his prowess, describing him as “*a top-notch practitioner to represent creditors.*” He is equipped to act on debt and credit restructuring as well as judicial restructuring matters. A source says that “*he is very worthy of top recognition for restructuring in Brazil,*” and goes on to state: “*Mattar is incredibly smart, thoughtful and hard-working, and deeply plugged into the restructuring market.*” Up-and-coming **Beatriz Mazzi** enters the rankings after

receiving strong endorsement from clients. A client attests that she has a “very strong knowledge of restructuring and cross-border structures,” also appreciating that she is “business-oriented and focused on making the best deal to clients.” Another source states: “Beatriz is responsive, very good at navigating the client relationship, and takes the leadership in negotiations.”

### Pinheiro Guimarães

**What the team is known for** Pinheiro Guimarães’ established practice group benefits from its strong track record in the banking practice to assist with restructuring matters. It often represents domestic and international banks and financial institutions as creditors in sophisticated judicial restructuring. The team is additionally sought after by clients to act as counsel on sector-related arbitrations and DIP financing agreements.

**Strengths** A client says: “The team is extremely proactive, demonstrates deep knowledge of restructuring and proposes solid and creative solutions.”

**Work highlights** Assisted Banco Votorantim as creditor in the judicial reorganisation of Usina Santa Terezinha.

#### Notable practitioners

**Guilherme Vaz Leal da Costa** “is very proactive, always thinking ahead. He is extremely committed and dedicated, always available and providing strong advice, with an impressive overall knowledge of related issues,” according to a client. He is often retained to advise on cross-border restructuring mandates. A source says: “Guilherme is very talented, impressing clients and co-counsel with the breadth of his practice, which spans numerous areas.”

### Santos Neto Advogados

**What the team is known for** Santos Neto Advogados is an established practice group often retained by companies from the agribusiness sector to assist with restructuring matters. It offers a lengthy track record acting on liquidation, bankruptcy and M&A of distressed assets. The team also regularly advises on both judicial and out-of-court restructuring. Its client portfolio comprises domestic and international banks and investors.

**Strengths** A market observer attests that “they are a skilled team with a strong agribusiness practice.”

#### Notable practitioners

**Fernando Bilotti Ferreira** (see p.57) is valued by a client, who says he is “very responsive, accessible and knowledgeable.” He assists with a wide range of sector-related mandates, mainly representing major corporations from the agribusiness sector. Ferreira is experienced acting on liquidation proceedings, judicial restructuring and conducting reorganisation plans. He is equipped to act as counsel for both creditors and debtors.

### Tauil & Chequer Advogados in association with Mayer Brown

**What the team is known for** Tauil & Chequer Advogados in association with Mayer Brown is a noteworthy full-service firm that assists with a wide range of bankruptcy and restructuring matters. Its client portfolio is composed of significant names from the finance, food, construction and agribusiness sectors. The team is experienced handling judicial and out-of-court reorganisation proceedings as well as transactions involving distressed assets. The firm also benefits from its international association to assist foreign creditors.

**Strengths** A client values that “the firm has a solid reputation in the market,” and “has a good commercial approach.”

**Work highlights** Represented Bank of New York Mellon as trustee of the indentures in the judicial reorganisation of Samarco.

#### Notable practitioners

Partner Fabio Peixinho is a key contact in the department.

### Veirano Advogados

**What the team is known for** Veirano Advogados’ well-regarded team is skilled at handling debt restructuring, judicial and out-of-court restructuring for creditors and debtor. It is frequently retained by major players from the telecommunications and engineering sectors as well as international investment funds. The team acts on transactional matters arising from distressed assets, liquidation proceedings and sector related arbitration.

**Strengths** One client describes the team as “very proactive,” and appreciates that “they always reach out with updates.”

**Work highlights** Acted as counsel to Bridge Lenders on the judicial reorganisation of Odebrecht Group.

#### Notable practitioners

“Outstanding” **Paulo Fernando Campana Filho** (see p.58) gathers praise from clients, with one describing him as “brilliant and extremely experienced to handle insolvency proceedings.” He continues to be retained by creditors to advise on judicial restructuring and is also experienced acting on liquidations and acquisition of distressed assets. One interviewee says: “He has impeccable technical knowledge.”

### Other Ranked Lawyers

Talented name partner **Juliana Bumachar** continues to be highlighted among market commentators for her activity in the bankruptcy and restructuring mandates. She is often sought after to assist with matters in the Rio de Janeiro region, advising both creditors and debtors.

Up-and-coming **Guilherme Coelho** (see p.60) is regularly retained by creditors to assist with judi-

cial reorganisation proceedings. An interviewee describes him as “extremely commercial, friendly and deal-oriented,” while another one says he is “excellent and practical.” Coelho is experienced acting on credit restructuring and extrajudicial reorganisation.

**Alexandre Faro** (see p.65) “has a perfect balance between negotiation and litigation skills with a business-oriented vision. He always aims to understand the operation of our group and all the practical matters involved to deliver solutions,” says a client. He also receives praise from market sources for his “pro-deal approach,” with an interviewee saying: “He has a solid academic background in bankruptcy and litigation, is hands-on and very business-oriented, being able to deal with complex matters.”

**Liv Machado** (see p.72) enters the rankings after receiving strong praise from clients. A client describes her as “very attentive and responsive,” saying that “her knowledge on judicial reorganisation made us feel confident.” A commentator values that “she explains the procedures in a way that is understandable for everyone and looks for solutions outside the box.” Another one says: “Liv is dedicated, responsible and offers excellent technical and commercial vision.”

“Creative” name partner **Leonardo Morato** is experienced representing both creditors and debtors in judicial restructuring. One client says: “Leonardo is one of the best litigators that I know, sharp, knowledgeable and with high negotiation skills.” He has a solid track record advising on the acquisition of distressed assets, bankruptcy litigation and DIP financing. A source notes: “He is an excellent practitioner, very available, and has a great commercial awareness.”

Talented name partner **Paulo Penalva Santos** is experienced assisting clients with sophisticated restructuring mandates. He is regularly retained by domestic companies to assist with sector-related mandates. His clients also benefit from his expertise to issue legal opinions.

“Great” practitioner **Luis Augusto Roux Azevedo** is experienced advising on a range of bankruptcy and restructuring proceedings. His clients benefit from his track record handling sector-related transactional matters such as the acquisition of distressed assets. Azevedo is additionally skilled to act as counsel to judicial administrators in bankruptcy proceedings.

## Competition/Antitrust

Competition/Antitrust
<b>Leading Firms</b>
<b>Band 1</b>
BMA – Barbosa, Müssnich, Aragão
Machado, Meyer, Sendacz e Opice
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
Pinheiro Neto Advogados
TozziniFreire Advogados
<b>Band 2</b>
Caminati Bueno Advogados
Demarest Advogados
Grinberg, Cordovil Advogados
Levy & Salomão Advogados
Magalhães e Dias
Pereira Neto   Macedo
<b>Band 3</b>
Advocacia José Del Chiaro
Cescon, Barriau, Flesch & Barreto Advogados
Lefosse Advogados
Tauil & Chequer Advogados
Vinicius Marques de Carvalho Advogados
<b>Band 4</b>
Brolio Gonçalves Advogados
Lobo de Rizzo Advogados
Marchini Botelho Caselta Advogados
Sampaio Ferraz Advogados
Trench Rossi Watanabe
Veirano Advogados
<i>Alphabetical order within each band. Band 1 is highest.</i>

### Band 1

#### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA's acclaimed competition department is recognised for its strength handling sophisticated merger review proceedings before CADE. The team is regularly sought after by blue-chip companies from the technology, aviation, media and entertainment sectors due to its prowess advising on the competition aspects arising from sizeable domestic and cross-border corporate transactions. It also boasts outstanding capabilities conducting investigations relating to anti-competitive behaviour, including cartels and price rigging. Amazon Inc. and BR Distribuidora are new clients.

**Strengths** An impressed client comments: "We work with them exactly because of their excellency, they have an impressive knowledge," and adds: "They are impeccable."

Another client mentions: "They anticipate our needs, are always available and do follow-ups even if there aren't any updates; they are very proactive in interacting with clients."

**Work highlights** Represented Claro S.A. in the antitrust merger control filing of the acquisition of Oi S.A. mobile operations before CADE.

#### Notable practitioners

Star individual **Barbara Rosenberg** (see p.81) has built an impressive reputation as a leading practitioner in the Brazilian competition area. She is renowned for handling complex merger control mandates for high-profile national and international market players from across several industry sectors, with remarkable sophistication and expertise. A client notes: "She is very senior,

very technical, very clear; she can bring an overview with a lot of clarity." Another client describes her as "outstanding" and says: "She is unanimously recognised worldwide in the competition arena," while another source confirms: "Without a doubt, she is a super leader in the sector." Partner **José Inácio Almeida Prado Filho** (see p.78) is frequently mandated by high-profile companies to lead merger control filings and cartel investigations. A client says: "He is a very technical and diligent lawyer," and adds: "He goes deep in his analysis, looks for many possible scenarios for the case; he does not let anything pass by." Another interviewee notes: "He has in-depth knowledge about the issues he handles." Partner **Marcos Antonio Tadeu Exposto Jr** (see p.64) is active advising clients on complex merger control proceedings before CADE, as well as cartel investigations. He is seen in antitrust cases in the water supply and waste management, health care and entertainment sectors. Joining the rankings this year, up-and-coming **Luis Bernardo Cascão** (see p.60) has experience advising high-profile clients on merger control proceedings and cartel investigations. A client says: "Astute and dedicated, he is a professional who works hard and is highly specialised in antitrust matters." **Camilla Paoletti** (see p.77) joins the rankings this year after impressing clients for her work on complex merger control filings. A client notes: "She has been very helpful on a complicated transaction", and adds: "She has been delivering exactly the level of service our company was looking for. We are very satisfied with her performance."

#### Machado, Meyer, Sendacz e Opice

**What the team is known for** Machado, Meyer, Sendacz e Opice's competition and antitrust department draws upon the firm's multidisciplinary capabilities to assist corporate heavyweights with the full range of competition mandates. The seasoned team regularly advises on merger review proceedings related to complex transactions, in addition to undertaking anti-competitive conduct investigations in connection with exchange of sensitive information and cartels. It maintains an impressive clientele comprising companies from the pharmaceutical, oil and gas, and financial sectors.

**Strengths** A client says: "They provide an impeccable service," and adds: "They are quick and understand our urgency."

Another client notes: "They give very good support. They are always available and the communication is great," and concludes: "Their assistance has been fundamental."

**Work highlights** Represented Localiza and Unidas in their merger control filing before CADE.

#### Notable practitioners

Eminent practitioner **Tito Amaral de Andrade** (see p.56) is a seasoned practitioner experienced in handling sophisticated competition mandates before CADE, including merger control proceedings arising from big-ticket M&A transactions. One source says: "He is pragmatic, knowledgeable and easy to work with. He knows CADE inside out

and knows how to manage expectations." Andrade is Machado Meyer's managing partner. Described by a source as "excellent," **Maria Eugênia Novis** (see p.76) is admired for her expertise and track record. She frequently assists companies with high-profile merger control proceedings and cartel investigations before CADE. One source says she is "very experienced and comes across as pragmatic and business-oriented," adding that she is "very pleasant to work with." Another interviewee notes: "She is very responsive and thorough." Well-regarded partner **Marcos Paulo Verissimo** (see p.84) has significant experience representing companies in complex merger control mandates. "His work is excellent," says a client, while another notes: "He is extremely knowledgeable." An interviewee states: "He instils a lot of confidence," and adds: "He manages to convey messages clearly and forcefully to CADE, which helps us a lot." Associate-to-watch **Ana Carolina Lopes de Carvalho** (see p.72) has impressed clients, with one highlighting her work: "It's a partnership that indeed adds a lot." She is active assisting clients with merger control proceedings and investigations. Another client says: "She is assertive and comes up with well-measured solutions."

#### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Internationally renowned full-service firm Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados boasts standout capabilities acting on merger review proceedings and anti-competitive conduct investigations. The team receives plaudits from national and international leading corporations, who admire its impressive track record within the competition arena. Companies operating in the automotive, technology and pharmaceutical sectors regularly rely on its know-how to handle complex cases related to merger control. B2W is a new client.

**Strengths** A source says: "They are truly excellent."

A client adds: "They are a team of qualified and specialised professionals who are pragmatic and are aware of the latest market trends, delivering a good job on complex work."

**Work highlights** Assisted Globo Comunicações e Participações with the proposed acquisition of assets from Som Livre by Sony Music.

#### Notable practitioners

Respected New York-based partner **Amadeu Ribeiro** (see p.80) remains active in Brazil assisting Brazilian and international leading companies with high-profile competition mandates before CADE. Ribeiro is well regarded in the market for his extensive experience in complex merger control filings, as well as cartel and unilateral conduct investigations. A client says: "He is a very diligent and senior partner." Well-regarded partner **Marcio Soares** (see p.83) is held in high esteem by clients and peers alike for his adept handling of a wide range of competition mandates, including sophisticated merger control proceedings and complex investigations before



Competition/Antitrust	
Senior Statespeople and Eminent Practitioners	
<b>Senior Statespeople:</b> distinguished older partners	Sampaio Ferraz Jr Tercio <i>Sampaio Ferraz Advogados</i>
Del Chiaro Ferreira da Rosa José <i>Advocacia José Del</i>	<b>Eminent Practitioners</b>
Gonzaga Franceschini José Inácio (ORL) ◇	Amaral de Andrade Tito <i>Machado, Meyer, Sendacz*</i>
Grinberg Mauro <i>Grinberg, Cordovil Advogados*</i>	
Leading Individuals	
<b>Star individuals</b>	Botelho Ricardo <i>Marchini Botelho Caselta Advogados</i>
Rosenberg Barbara <i>BMA-Barbosa, Müssnich, Aragão*</i>	Chinaglia Olavo Zago <i>Chinaglia Oliveira (ORL) ◇</i>
<b>Band 1</b>	Ditzel Faraco Alexandre <i>Levy &amp; Salomão Advogados</i>
Calliari Marcelo <i>TozziniFreire Advogados*</i>	Exposto Jr Marcos Antonio Tadeu <i>BMA-Barbosa*</i>
Caminati Eduardo <i>Caminati Bueno Advogados</i>	Fonseca Zuccolo Renata <i>Mattos Filho, Veiga Filho*</i>
Pereira Neto Caio Mário da Silva <i>Pereira Neto   Macedo</i>	Frade Eduardo <i>Mattos Filho, Veiga Filho, Marrey Jr.*</i>
Saccab Zarzur Cristianne <i>Pinheiro Neto Advogados*</i>	Frazão Ana <i>Ana Frazão Advogados (ORL) ◇</i>
<b>Band 2</b>	Giannini Adriana <i>Tauil &amp; Chequer Advogados*</i>
Cordovil Leonor <i>Grinberg, Cordovil Advogados*</i>	Gilberto André <i>CGM Advogados (ORL) ◇</i>
da Silva Medrado Renê Guilherme <i>Pinheiro Neto*</i>	Inglez de Souza Ricardo <i>Inglez, Werneck (ORL) ◇*</i>
de Carvalho Silveira Bueno Marcio <i>Caminati Bueno</i>	Lins Cruz Tatiana <i>TozziniFreire Advogados*</i>
Marques de Carvalho Vinicius <i>Vinicius Marques</i>	Maniglia Duarte Leonardo <i>Veirano Advogados*</i>
Martinez Ana Paula <i>Levy &amp; Salomão Advogados</i>	Marchini Santos Aurélio <i>Marchini Botelho Caselta</i>
Nogueira Dias Gabriel <i>Magalhães e Dias*</i>	Medon Santos Marcel <i>TozziniFreire Advogados*</i>
Novis Maria Eugênia <i>Machado, Meyer, Sendacz e Opice*</i>	Negrão Francisco <i>Magalhães e Dias*</i>
Pugliese Paola <i>Demarest Advogados*</i>	Pastore Ricardo <i>Pereira Neto   Macedo</i>
Ribas Guilherme <i>TozziniFreire Advogados*</i>	Rocha e Silva Leonardo <i>Pinheiro Neto Advogados*</i>
Ribeiro Amadeu <i>Mattos Filho, Veiga Filho, Marrey Jr.*</i>	Spini Romanielo Enrico <i>Mundie Advogados (ORL) ◇*</i>
Soares Marcio <i>Mattos Filho, Veiga Filho, Marrey Jr.*</i>	Villela Mariana <i>Brolio Gonçalves Advogados</i>
Tavares de Araujo Mariana <i>Levy &amp; Salomão Advogados</i>	Zanotta Pedro <i>BRZ-Barbosa, Raimundo, Gontijo (ORL) ◇</i>
Todorov Francisco <i>Tauil &amp; Chequer Advogados*</i>	<b>Up-and-coming individuals</b>
<b>Band 3</b>	Cascão Luis Bernardo <i>BMA-Barbosa, Müssnich*</i>
Berardo José Carlos da Matta <i>Lefosse Advogados</i>	Chiquito Flávia <i>Manesco, Ramires, Perez (ORL) ◇*</i>
Brolio Gonçalves Priscila <i>Brolio Gonçalves Advogados</i>	Coimbra Luiz Fernando <i>Caminati Bueno Advogados</i>
Buaiz Neto José Alexandre <i>Pinheiro Neto Advogados*</i>	de Almeida Fabricio Cardim <i>Souza, Mello (ORL) ◇</i>
Casagrande Paulo Leonardo <i>Trench Rossi Watanabe*</i>	Marques Machado Michelle <i>Mattos Filho, Veiga Filho*</i>
Celidonio Neto Lauro <i>Mattos Filho, Veiga Filho, Marrey*</i>	Mattiuazo Marcela <i>Vinicius Marques de Carvalho</i>
Drago Bruno <i>Demarest Advogados*</i>	Misale Guilherme <i>Caminati Bueno Advogados</i>
Gaillard Ricardo <i>Cescon, Barrieu, Flesch &amp; Barreto*</i>	Mundim Milena <i>Demarest Advogados*</i>
Midori Honda Joyce <i>Cescon, Barrieu, Flesch &amp; Barreto*</i>	Nagalli Luis <i>Madrana Advogados (ORL) ◇*</i>
Oliveira Andreoli Daniel <i>Demarest Advogados*</i>	Paoletti Camilla <i>BMA-Barbosa, Müssnich, Aragão*</i>
Pereira Júnior Ademir Antonio <i>Advocacia José Del</i>	Rebello Daniel <i>Pinheiro Neto Advogados*</i>
Prado Filho José Inácio Almeida <i>BMA-Barbosa*</i>	Santos Rufino Victor <i>Mudrovitsch Advogados (ORL) ◇</i>
Varella Bruna Sérgio <i>Lobo de Rizzo Advogados</i>	<b>Associates to watch</b>
Verissimo Marcos Paulo <i>Machado, Meyer, Sendacz*</i>	Corradini Victoria <i>Marchini Botelho Caselta Advogados</i>
<b>Band 4</b>	Lopes de Carvalho Ana Carolina <i>Machado, Meyer*</i>
Agra Araujo Patricia <i>L.O. Baptista Advogados (ORL) ◇</i>	Paschoalini Ana Paula <i>Stocche Forbes (ORL) ◇*</i>

\* Indicates individual with profile.

◇ (ORL) = Other Ranked Lawyer.

Alphabetical order within each band. Band 1 is highest.

CADE. A client comments: "He is very accessible and is an expert in competition law topics," and adds: "He works together with the client to understand the business." Highly experienced partner **Lauro Celidonio Neto** (see p.60) is singled out by a source for being "truly excellent." He is well placed to represent domestic and international companies in a variety of antitrust matters before CADE, including merger control proceedings and investigations involving cartel and unilateral conducts. Partner **Renata Fonseca Zuccolo** (see p.66) is praised as "excellent" by a client. She is frequently mandated by multinational clients from the pharmaceutical and energy industries to handle merger reviews, including cross-border ones, as well as collaboration agreements before CADE. **Eduardo Frade** (see p.67) is admired for his adept handling of a wide range of competition matters, including merger control proceedings and cartel investigations. He draws upon his pre-

vious experience as the General Superintendent at CADE to advise clients on complex mandates. A client states: "His client service is excellent and super fast," and adds: "He knows the market very well and comes up with innovative solutions so we can make our projects happen." Up-and-coming partner **Michelle Marques Machado** (see p.73) continues to impress clients, with one saying: "Michelle is committed, spot-on, knowledgeable, quick and has very strong leadership skills. I totally recommend her and was very happy with the result of the project we worked together on." Another client notes: "Her work is very good, it stands out," and adds: "She is very available and open to listen to the client."

### Pinheiro Neto Advogados

**What the team is known for** Pinheiro Neto Advogados' sophisticated team is highly respected for advising on the full spectrum of

competition matters. The department is particularly noted for helping prominent market players in cross-border matters. Blue-chip companies from the most regulated industries, including aviation and financial services, frequently rely on its services for merger control cases. Also provides key assistance on highly sensitive antitrust compliance matters. JPMorgan Chase and McDonald's Corporation are new clients.

**Strengths** A client states: "The partners build a relationship of trust with the client and make things happen. They execute and manage matters the way the company needs."

Another client says: "The service is excellent. Deep legal knowledge combined with a practical view of the situation."

**Work highlights** Represented TIM in the antitrust merger control filing related to the acquisition of Oi Group's mobile operations.

### Notable practitioners

Distinguished partner **Cristianne Saccab Zarzur** (see p.81) is renowned for her sophisticated competition practice. She offers clients from the telecommunications and technology sectors a wealth of experience across a range of different antitrust matters, being particularly recognised for her handling of high-profile merger control proceedings before CADE. One client praises her "excellent knowledge, work and expertise." Respected partner **Renê Guilherme da Silva Medrado** (see p.61) is well known in the market for his significant experience handling a variety of sophisticated competition mandates before CADE. His practice includes advising leading players from the financial services and automotive sectors on merger control proceedings and international cartel investigations. A source notes: "He is a great practitioner." Partner **José Alexandre Buaiz Neto** (see p.58) is a strong practitioner who is frequently mandated by high-profile companies to assist with a range of competition mandates, including merger control proceedings and investigations before CADE. "José Alexandre is a very experienced lawyer, with great business acumen," a client states. Another source adds: "He knows the company's needs and knows the market; he does a great job." **Leonardo Rocha e Silva** (see p.81) is admired by market commentators for his solid competition practice. He is experienced in mergers reviews, as well as investigations into anti-competitive behaviour, being particularly active advising important players from the healthcare and financial services industries on complex merger control proceedings before CADE. A client highlights: "Excellent market and business knowledge and great client service." Joining the rankings this year, up-and-coming partner **Daniel Rebello** (see p.79) is noted by sources for his expertise in the competition area, including merger filings and investigations. One client says: "His youth and the fact he has previous experience at CADE brought to the table a highly relevant knowledge for the success we had in our operations," and adds: "Daniel has stood out."

### TozziniFreire Advogados

**What the team is known for** TozziniFreire's prestigious team is widely respected for handling the negotiation of sensitive leniency agreements



connected to cartel investigations. Clients further benefit from its multidisciplinary expertise within the competition arena, including merger review proceedings, compliance programmes and defence in anti-competitive conduct cases before CADE. The team is also active in judicial disputes arising from antitrust-related damage claims.

**Strengths** One client says: “I really liked the service, very accessible, technical, available and fast,” and concludes: “They deliver with quality and agility.”

Another client highlights their institutional approach: “They have a broad view from inside CADE itself, how CADE behaves and how it usually decides on matters.”

**Work highlights** Advised Getinge on a cartel investigation originated from a leniency agreement launched by CADE to investigate possible anti-competitive practices in human resources departments in the healthcare industry.

#### Notable practitioners

Distinguished head of department **Marcelo Calliari** (see p.58) has a notable reputation for his long-standing expertise in sophisticated domestic and cross-border cartel investigations, as well as related negotiation of leniency agreements. One source praises his cross-border activity: “He is very used to working with clients from abroad.” Calliari has additional capabilities representing clients in cartel damages class actions. **Guilherme Ribas** (see p.80) is admired by clients for his adept handling of competition mandates, with one saying: “He is fast, available, dedicated, well-prepared, experienced and delivers with quality.” He often assists clients with sophisticated merger control proceedings, investigations, leniency agreements and monitorings before CADE. Another client notes: “Ribas is very responsive and has a good level of knowledge.” **Tatiana Lins Cruz** (see p.72) is well regarded in the market for her activity in competition matters. She often represents clients in mandates involving cartel investigations and negotiation of leniency agreements. One client comments: “Tatiana has supported us for years with excellent analysis and advice.” Cruz has further experience in antitrust-related damage litigation. **Marcel Medon Santos** (see p.74) is frequently retained by companies to negotiate agreements and conduct investigations related to anticompetitive behaviour, as well as to file merger reviews before CADE. One pleased client states: “Marcel is a very technical lawyer. His guidelines are detailed and he is always available to meet the client’s internal demands.” Santos is also active in judicial disputes involving cartel damage claims.

## Band 2

### Caminati Bueno Advogados

**What the team is known for** Top-notch boutique Caminati Bueno Advogados offers solid assistance in the full spectrum of competition and antitrust mandates. The team frequently advises on sensitive anti-competitive conduct investigations, often involving price manipulation, bid rigging and cartel activities. It maintains an impressive client roster spanning a number of key indus-

tries, including healthcare, mining and insurance. Further capabilities include the filing of merger control proceedings and antitrust consultancy. Shimadzu is a new client.

**Strengths** A client comments: “Highly specialised firm and pioneer of new themes.” Another source praises their commercial awareness: “We work with them in multiple sectors. They know what they are talking about. Business-wise they adapt really fast; they tailor the experience to the client’s experience.”

**Work highlights** Assisted Grupo Rede D’Or with the antitrust aspects of their IPO and with merger filings before CADE.

#### Notable practitioners

**Eduardo Caminati** is commended by market sources as a front-running name handling a range of competition mandates. He is frequently retained by leading players to assist with merger control proceedings, investigations and agreements before CADE. A client says: “He is an excellent professional, highly available and knowledgeable,” while another adds: “He instils a lot of confidence to the client, especially when we are dealing with complex matters.” An interviewee states: “Caminati is very efficient, straightforward and client-centred.” With a “very impressive track record,” **Marcio de Carvalho Silveira Bueno** is praised by market sources for his expertise in antitrust matters. He is active providing expert advice on cartel investigations, merger reviews and settlement agreements before CADE. A client says: “He is a very dedicated professional with a lot of technical knowledge and always available.” Another source states: “He is highly qualified and a pleasure to work with.” **Luiz Fernando Coimbra** joins the rankings this year after receiving impressive recognition from clients. He is active in cartel investigations, merger control proceedings and settlement agreements before CADE. A client says: “He is a very good and dedicated lawyer,” while another adds: “He has high technical skills, is well prepared and available.” Joining the rankings this year, up-and-coming partner **Guilherme Misale** is a dynamic partner recognised by clients for his adept handling of a range of competition mandates, such as merger control proceedings and investigations. A client notes: “He is a great professional,” while another interviewee says: “Misale is highly qualified.”

### Demarest Advogados

**What the team is known for** Respected full-service firm Demarest Advogados has a dedicated and high-performing competition department. Clients from many industries, including aviation, auto parts and construction rely on the team for important work. The team is particularly noted for its practice on cross-border merger review proceedings and anti-competitive behaviour investigations. This is also an experienced team when it comes to handling cases involving bid rigging and cartel activities. Bayer and Vale are new clients.

**Strengths** A client says: “The services provided by the team are professional and second to none.” Another client remarks: “They are very skilled and experienced in our market and very sensitive to giving advice with practical commercial usability.”

**Work highlights** Assisted Peugeot with the filing

of its global merger with Fiat Chrysler Automobiles in the Brazilian jurisdiction before CADE.

#### Notable practitioners

**Paola Pugliese** (see p.79) is praised for her high expertise in competition mandates. She is frequently mandated by high-profile clients to handle merger control proceedings and investigations. A client says: “She is very bright and approachable, but tough on the counterparty,” and adds: “She is very accessible and easy to understand.” Another interviewee states: “She is very objective and efficient.” Described as a “very good lawyer” by a source, **Bruno Drago** (see p.64) is often retained by significant players from the sports and healthcare sectors. He has experience in a range of competition matters, such as anti-competitive behaviour investigations, including related to international cartel cases, as well as merger control proceedings before CADE. **Daniel Oliveira Andreoli** (see p.76) is highlighted by sources for his solid expertise in the competition arena. One client says: “He is incredibly knowledgeable and experienced, and is also very personable. He always brings a sense of calm to any matter, which is much appreciated.” Another source says: “He was an excellent project manager, and provided solid advice and legal context throughout the process.” Up-and-coming partner **Milena Mundim** (see p.75) is described by a client as a “knowledgeable lawyer.” She handles complex competition matters for notable companies, including merger control proceedings and investigations. A client praises her for her “technical knowledge about CADE’s jurisprudence and Brazilian antitrust law.” Another interviewee says: “She instils a lot of confidence.”

### Grinberg, Cordovil Advogados

**What the team is known for** Grinberg, Cordovil Advogados is a dedicated boutique boasting solid skills in anti-competitive behaviour investigations before CADE, in addition to merger control filings. National and international corporate heavyweights hailing from different sectors often instruct the team with complex cases related to domestic and cross-border cartels, as well as abuse of dominant position. Clients further benefit from its advice on preventive measures, including the design of antitrust compliance programmes and training, in addition to consultancy during the preparatory stages of commercial deals.

**Strengths** “The team is adept at understanding the cross-border sensitivities in a global investigation. They are sensitive to the competing demands of global investigations on clients and actively seek to control client burden while advocating for the client’s interests,” a source states.

**Work highlights** Represents Siemens Healthcare in the investigation on anticompetitive behaviours in Human Resources departments of the healthcare sector before CADE.

#### Notable practitioners

Senior statesman **Mauro Grinberg** (see p.69) maintains enormous admiration from clients and peers for his enviable career in the competition realm. He continues drawing from his experience as CADE commissioner to advise on highly sensitive and sophisticated investigations in the competition and antitrust practice area. Co-head of department **Leonor Cordovil** (see p.61) is admired

by clients, with one saying: “She is fantastic.” Another source asserts: “Léonor is an excellent professional, outstanding. She understands the client’s concerns and brings the solution quickly.” She is frequently retained by leading companies to conduct sensitive cartel and abuse of dominance investigations before CADE, as well as cross-border investigations.

### Levy & Salomão Advogados

**What the team is known for** Highly recognised competition department within a prime firm enjoying a solid reputation among major foreign clients. Levy & Salomão Advogados’ team earns praise for its practice on cross-border monopolistic conduct investigations arising in particular from cartel activities, including the negotiation of leniency agreements and defence before CADE. The team is also well placed to handle high-profile merger control proceedings, boasting particular expertise in the entertainment and technology sectors. Warner Music Brasil and Thermo Fisher Scientific are new additions to their client portfolio.

**Strengths** A source says: “The firm is very consistent in its practice; they have a good balance between anti-competitive conduct-related matters and merger control proceedings and work on complex mandates.”

**Work highlights** Advised Stone in the merger filing regarding the acquisition of Linx before CADE.

#### Notable practitioners

Head of department **Ana Paula Martinez** is a strong practitioner who is acclaimed for her work on sophisticated competition mandates such as merger control proceedings and investigations, including relating to cartel. An interviewee says: “She is very engaged and dedicated to her clients,” and adds: “She has a good grasp of strategy as well as excellent connections to the regulators.” Well-regarded partner **Mariana Tavares de Araujo** is frequently retained by high-profile clients to assist with complex matters before CADE, including merger control proceedings, cartel investigations and leniency agreements negotiations. One interviewee says: “Mariana is always on the ball and helpful,” while another adds: “She is a very experienced partner.” **Alexandre Ditzel Faraco** has a solid track record assisting clients with leniency agreements, anti-competitive behaviour-related mandates and merger reviews before CADE. A source says: “I like him a lot, it is good to work with him in operations, I really respect his work,” and adds: “He is technically excellent.”

### Magalhães e Dias

**What the team is known for** Magalhães e Dias is a respected boutique with an enviable track record in a wide variety of competition matters. The team boasts particular prowess dealing with significant anti-competitive investigations arising from cartel, price manipulation and bid-rigging activities. Leading national and international companies from various sectors benefit from its antitrust advice on the preparation of commercial deals, in addition to merger control filings and compliance programmes.

**Strengths** One client says: “They are my favourite

partners for sensitive mandates at CADE,” and adds: “They provide excellent support, know our market, are sensible and available and have a custom-tailored service.”

**Work highlights** Represented Bayer and Monsanto in the administrative inquiry investigating alleged abuse of dominance at CADE.

#### Notable practitioners

**Gabriel Nogueira Dias** (see p.76) represents clients in a variety of competition mandates at CADE, as well as judicial disputes arising from CADE decisions. A client says: “He is exceptional, he stands out,” adding that “beyond having a sharp intelligence, he is very charismatic and has a lot of presence when explaining cases, finding solutions and strategies,” and concludes: “He is an asset for us, he instils a lot of confidence.” **Francisco Negrão** (see p.76) is commended by market sources for his solid expertise in competition law, being further recognised for his knowledge about trade law. A client asserts: “He is a very skilled lawyer, understands a lot of economic regulation and goes beyond legal knowledge about the topic at hand,” and adds: “He has this additional economic expertise which part complements the work and adds a lot of value.”

### Pereira Neto | Macedo

**What the team is known for** Pereira Neto | Macedo has a seasoned team with deep roots in the Brazilian competition and antitrust space. Receives plaudits for its expert assistance to leading corporations in connection with complex anti-competitive investigations and merger control proceedings. The team remains a popular choice for companies from the financial services industry and other regulated sectors, which instruct the department on abuse of dominant position and cartel cases. It additionally provides consultancy in antitrust compliance and potential mergers.

**Strengths** One client says: “We insist on continuing with them because they are a reference in the competition area,” and adds that their client service is “very good; they are very solicitous and attentive.”

**Work highlights** Represented Oi S.A. in the merger filing before CADE related to the sale of their mobile operations to Claro, TIM and Telefonica.

#### Notable practitioners

Distinguished partner **Caio Mário da Silva Pereira Neto** is highlighted by market sources for his expertise handling sophisticated mandates before CADE. He assists top-notch players from the telecommunications, technology and healthcare industries with a variety of competition matters. One client says: “He is someone you can count on in a complex and delicate situation.” Another interviewee adds: “He is very recognised.” **Ricardo Pastore** is a solid practitioner with experience advising prominent clients on complex merger review filings and anti-competitive behaviour investigations before CADE. He is admired by clients, with one saying: “He has an analytical and focused approach,” while another client adds: “He knows our sector well and knows the inner workings of CADE.”

## Band 3

### Advocacia José Del Chiaro

**What the team is known for** Advocacia José Del Chiaro is a traditional competition boutique respected for advising on investigations and contentious matters before CADE. The team offers strong capabilities in monopolistic conduct investigations, regularly defending clients in cases arising from abuse of dominant position and cartel activities. Its roster of work additionally includes merger control and compliance matters. Santander is a new client.

**Strengths** A client says: “The firm’s performance in competition law is exemplary, both in terms of its knowledge of the theme in Brazil and abroad, as well as for speed of returns, most of the time with solutions to the questions put to them.”

**Work highlights** Represented Descarpak in an investigation triggered by CADE on excessive pricing of medical equipment related to the COVID-19 pandemic.

#### Notable practitioners

Senior statesman **José Del Chiaro Ferreira da Rosa** is praised by market sources for his broad experience in Brazilian competition and antitrust practice areas. He remains active assisting clients with sophisticated investigations and other proceedings before CADE, as well as judicial disputes arising from CADE decisions. A client says: “He is very renowned and well connected,” and adds: “Few lawyers in Brazil know antitrust as much as he does.” **Ademir Antonio Pereira Júnior** is building a solid reputation in the market for his performance in several competition matters, being particularly active in investigation mandates before CADE. One client highlights: “Ademir is part of a younger generation of lawyers, with a very high technical level and a good business view.” An interviewee says: “He is impeccable,” while another adds: “He offers an excellent support and is extremely available.”

### Cescon, Barriue, Fleisch & Barreto Advogados

**What the team is known for** Cescon Barriue is a transactional titan with an active competition department helping companies get clearance for their acquisitions and mergers. The team also frequently advises on anti-competitive investigations, including the negotiation of leniency agreements, and has been continually gaining prominence. B3 is a new client.

**Strengths** “They have an outstanding ability to quickly provide both technical and strategic views for all matters,” one client affirms.

**Work highlights** Advised Hypera Pharma on the merger control filing related to the acquisition of the painkiller brand Buscopan from Boehringer Ingelheim.

#### Notable practitioners

**Ricardo Gaillard** (see p.67) enjoys a solid reputation in the market, being active in merger control proceedings and cartel investigations before CADE, as well as antitrust litigation. A client notes: “Ricardo is a highly skilled lawyer, with a rare combination of outstanding technical knowledge, negotiation skills and client perception,” and adds: “He is also great in timing and diplomacy.”

Another interviewee says: “He shows a very high commitment.” Described by a source as “an excellent practitioner,” **Joyce Midori Honda** (see p.74) has significant experience supporting clients in merger filings and administrative proceedings before CADE. A client says: “Joyce delivers high-quality work, she is a great professional.” Another interviewee notes: “She is a highly skilled lawyer.” Honda is further active in antitrust compliance assessments.

### Lefosse Advogados

**What the team is known for** Lefosse Advogados is a full-service firm with a dedicated competition department. The team is increasingly sought out by blue-chip clients for sophisticated matters. It possesses significant depth of expertise handling merger review proceedings in the aviation, financial and retail sectors. Clients further benefit from its advice on the negotiation of leniency agreements in connection with cartel investigations. Telefônica Brasil is a new client.

**Strengths** One client states: “They go beyond the legal aspects, they have a deep knowledge of our business, so the dialogue is easier, we can speak the same language.” Another client highlights the team’s “perfect combination of technical and case-law knowledge with deep understanding of business dynamics.”

**Work highlights** Advised Suez on the merger filing related to its acquisition by Veolia Environment before CADE.

#### Notable practitioners

**José Carlos da Matta Berardo** is highly praised for his expertise and business mindset. One client says: “He knows a lot about our industry and about antitrust; he is very technical and we have good results.” Another client asserts: “What makes him unique is his ability to understand business needs and speak their language. There was not a single meeting where our business leadership was not impressed with Zeca’s performance, finding the best solutions for our needs.”

### Tauil & Chequer Advogados in association with Mayer Brown

**What the team is known for** Tauil & Chequer Advogados has a well-respected team bringing a wealth of experience to an international-class firm. Its skilled bench possesses noteworthy experience in domestic and cross-border anti-competitive investigations involving allegations of cartel activity. It also has a strong track record of assisting multinational companies with merger control cases before CADE following global acquisitions and divestitures. The team continues to provide counsel to major names from the telecommunications, oil and gas, and pharmaceutical sectors, among others.

**Strengths** A client says: “The team is very good and consistent,” and adds: “They have excellent knowledge and are hard workers.”

**Work highlights** Represented Microsoft in the merger control filing regarding the acquisition of ZeniMax Media before CADE.

#### Notable practitioners

**Francisco Todorov** (see p.84) enjoys widespread recognition for his extensive expertise. He advises clients on merger control proceedings, as well

as cartel and unilateral conduct investigations before CADE. One client asserts: “He is very good,” and adds: “He is the mastermind of the team, very knowledgeable and renowned in the antitrust market.” Another client notes: “He is very experienced; we feel very safe with his guidance. He is always very available and accessible.” **Adriana Giannini** (see p.68) is described by a client as an “excellent lawyer.” She is frequently retained by national and multinational companies to assist with high-profile merger review proceedings and investigations involving cartel and unilateral conduct before CADE. Another client says: “She is very good, supportive and always replies very quickly.”

### Vinicius Marques de Carvalho Advogados

**What the team is known for** Vinicius Marques de Carvalho Advogados is a boutique commanding expertise in the whole spectrum of competition and antitrust activities. The team is regularly instructed by leading national companies from a wide range of industries to assist with third-party interventions in merger review proceedings as well as abuse of dominance and cartel investigations before CADE. Clients also benefit from its advice on antitrust compliance and the negotiation of leniency agreements.

**Strengths** A client highlights: “They have strong knowledge and experience in antitrust matters,” and adds: “They exceeded expectations, delivering a deep and comprehensive analysis.” Another client states: “They have a great technical capacity and an incredible background in antitrust.”

**Work highlights** Represented 99 as third party intervener in the antitrust investigation of iFood launched by CADE, after a complaint by Rappi.

#### Notable practitioners

**Vinicius Marques de Carvalho** enjoys a strong reputation in the competition arena, being praised for his extensive knowledge and cross-border capabilities. He advises key market players on sophisticated mandates before CADE, including investigations and merger control proceedings. A client says: “He provides more than assistance; he is very aware and up to date with what is happening around the world,” while another adds: “He is an excellent lawyer.” Up-and-coming partner **Marcela Mattiuzzo** joins the rankings this year after receiving market appraisals. A client says: “She is really good technically, she has a very valuable academic background.” Another interviewee states: “Marcela has a general overview of everything, she is great.” Mattiuzzo advises clients on a range of competition mandates, being particularly active in investigations before CADE.

### Band 4

#### Brolio Gonçalves Advogados

**What the team is known for** Brolio Gonçalves Advogados is a respected boutique with in-depth knowledge of the competition and antitrust field. The team is sought out by clients to assist with sensitive mandates before CADE, ranging from merger control proceedings to investigations, especially those involving cartel activities. The

firm’s portfolio includes companies from the infrastructure, healthcare and technology sectors.

**Work highlights** Represented Hyundai Rotem Company in a cartel investigation triggered by CADE.

#### Notable practitioners

Described by a source as an “excellent practitioner,” **Priscila Brolio Gonçalves** is recognised for her significant experience and expertise. She is frequently retained by companies to assist with high-end merger filings and cartel investigations before CADE. A client highlights: “She knows the market, is engaged and passionate about competition themes.” **Mariana Villela** is well known in the market for her adept handling of a range of competition mandates before CADE. She is active advising clients on merger review proceedings in relation to domestic and cross-border transactions, anti-competitive behaviour investigations, including those related to cartel.

### Lobo de Rizzo Advogados

**What the team is known for** Lobo de Rizzo Advogados has a respected department assisting a versatile clientele with merger review proceedings in connection with joint ventures and other corporate transactions. Companies operating in the transportation and construction sectors often instruct the team with anti-competitive investigations involving bid rigging and cartel activities.

**Strengths** “They are very available, their involvement is great and this is important to us,” says a client, who adds: “The work was very well done, of very high quality, with knowledge of our operation and a pro-business approach.”

**Work highlights** Assisted AES Tietê Energia in the acquisition of Ventos de São Ricardo Energias Renováveis before CADE.

#### Notable practitioners

Seasoned partner **Sérgio Varella Bruna** is often retained by companies to assist with a variety of competition mandates. A client says: “He is a very thoughtful lawyer, very pro-business and very available; I really enjoyed working with him.” Another interviewee notes: “Sérgio has extensive experience in highly complex cases,” and adds: “His approach instils a lot of tranquillity and confidence to the client.”

### Marchini Botelho Caselta Advogados

**What the team is known for** Marchini Botelho Caselta Advogados is a versatile competition and antitrust boutique. The team frequently advises clients on a wide range of noteworthy matters before CADE, including cartel investigations and merger control proceedings. It has further capabilities handling competition-related judicial disputes, in addition to providing consultancy in preventive activities. Spotify Brasil is a new client.

**Strengths** One client says: “They have excellent technical knowledge; they really are the state of the art.”

**Work highlights** Assisted Spotify in providing CADE with requested information related to the merger between Sony Music Entertainment and Globo Comunicação e Participações.

#### Notable practitioners

**Ricardo Botelho** is acknowledged for his precise legal work in a wide range of competition man-



dates before CADE. He is often mandated by clients to advise on merger control proceedings and administrative investigations. A source notes: "He is well prepared," while another adds: "He is a great lawyer." Botelho has additional capabilities providing clients with preventive counselling on antitrust matters. **Aurélio Marchini Santos** is recognised by clients for his advice on complex competition mandates. He is active representing companies in a variety of matters, such as merger control proceedings and anti-competitive behaviour investigations, including those related to cartel activities. An interviewee says: "He is a very experienced practitioner." He also provides consultancy on antitrust compliance programmes implementation. Associate-to-watch **Victoria Corradini** is frequently seen advising clients on a range of competition mandates, including merger control proceedings and anti-competitive behaviour investigations before CADE. She is also active assisting clients with the implementation of antitrust compliance programmes.

### Sampaio Ferraz Advogados

**What the team is known for** Sampaio Ferraz is a seasoned boutique renowned for its strength dealing with anti-competitive investigations before CADE, in addition to providing antitrust advice on merger proceedings to both direct and interested third parties. The team is well placed to assist with cases involving exclusionary practices, price discrimination and cartel activity. It also remains active negotiating leniency agreements with the authorities.

#### Notable practitioners

Senior statesman **Tercio Sampaio Ferraz Jr** is widely respected by market sources. Clients benefit from his long-standing expertise in the competition arena to be assisted with legal opinions and with administrative proceedings before CADE, including conduct investigations and merger filings.

### Trench Rossi Watanabe

**What the team is known for** Trench Rossi Watanabe is a respected full-service firm with a renewed competition department advising on a range of competition mandates before CADE, such as merger control proceedings and investigation of cartel activities, including those involving bid rigging. The team is particularly sought out by international clients.

**Strengths** A client notes: "It is a super fast team, with solutions that fit well with what we need." Another client says: "They are excellent. They have in-depth knowledge of the matters and know the inner workings of CADE."

**Work highlights** Advised Takeda Pharmaceuticals International on the merger filing related to the acquisition of its products by Hypera before CADE.

#### Notable practitioners

Respected partner **Paulo Leonardo Casagrande** (see p.59) advises key clients on complex competition matters, including merger review proceedings and anti-competitive behaviour investigations before CADE. A client says: "He is always up to date with the case and the market." Another client notes: "He provides a service of the highest tech-

nical quality, has an extremely in-depth knowledge and he is always concerned with reporting relevant information back to us."

### Veirano Advogados

**What the team is known for** Veirano Advogados maintains a busy department advising on a variety of competition matters, ranging from merger filings to anti-competitive conduct investigations. Companies in the telecommunications, pharmacy and steelworks industries rely on their services. The team is particularly noted for conducting merger reviews in relation to multi-jurisdictional transactions. It also represents intervening parties in merger control proceedings. It garners praise for its advice on preventive antitrust consultancy and compliance.

**Strengths** A client comments: "They provide an excellent service. The team has a lot of know-how and are very specialised, not only in terms of technical knowledge, but also in terms of life experience. They have a lot of skills to handle the issues. I found them to be a qualified and experienced team."

**Work highlights** Veirano assisted Universal Music with its challenge to the merger between Som Livre and Sony Music before CADE.

#### Notable practitioners

**Leonardo Maniglia Duarte** (see p.73) is admired for his diverse practice representing significant market players. A client says: "He has a deep knowledge of competition law and an excellent performance." Another client notes: "Leonardo has a lot of experience handling cross-border transactions," and adds: "He has the great ability to make complex legal issues comprehensible for the client, together with a commercial mindset and a solution-finding attitude."

### Other Ranked Lawyers

**Patricia Agra Araujo** continues to receive recognition from market sources for her expertise in competition matters. She is frequently seen advising clients on investigations and merger reviews before CADE. A client says: "Patricia is an extremely dedicated lawyer and has very high technical knowledge." Another interviewee adds: "She has an outstanding knowledge about antitrust matters."

Former CADE commissioner **Olavo Zago Chinglia** continues to be well regarded for his dynamic presence in the competition arena. A client states: "He is a very talented professional with a multidisciplinary view." Another interviewee adds: "Olavo is always available to support the client." He is active advising companies on a range of antitrust mandates, including anti-competitive conduct investigations, merger reviews and compliance-related issues.

**Flávia Chiquito** (see p.60) frequently represents companies in a range of competition matters before CADE, including cartel investigations and other administrative proceedings. A client says: "Flávia is a strong and sophisticated attorney with in-depth expertise on legal and commercial affairs," and adds: "She is able to provide strategic advice on complex business strategies."

**Fabricao Cardim de Almeida** is frequently mandated by key clients to assist with a range of competition matters, including merger reviews and investigations before CADE. A client says: "He is very savvy, responsive and great at understanding cross-boarder impacts," while another highlights: "He is a great professional who manages to find solutions at CADE and stands out for his antitrust knowledge."

**Ana Frazão** is recognised by market sources for her extensive track record in competition matters. She is active providing expert legal opinions and advice on proceedings before CADE. A client says: "Her experience and the technical quality of her work are great." Another source notes: "She is an excellent lawyer with both procedural and antitrust background," and adds: "She is a go-to person for complex litigation involving antitrust matters."

**André Gilberto** is highlighted by commentators for his diversified practice, client service and expertise. A client says: "André is always ready to help, he is very committed to providing appropriate guidance and support." Another client notes: "He has a deep knowledge regarding antitrust law in Brazil and CADE's dynamics. He is always there to promptly support our organisation and quickly provide the legal strategy when we have to deal with complex matters."

Senior statesman **José Inácio Gonzaga Franceschini** draws upon over 45 years of expertise to advise high-profile clients on complex competition mandates. He is well regarded for his experience in leading anti-competitive behaviour investigations and merger reviews before CADE.

Described by a client as "an outstanding lawyer," **Ricardo Inglez de Souza** (see p.70) is active advising companies on sensitive cartel investigations and merger control proceedings. A client says: "He is always ready to help in a fast and objective way," and adds: "He has a broad and comprehensive knowledge about antitrust matters." Another interviewee notes: "He is capable of bringing creative solutions and translating them to all kinds of audiences, from lawyers to non-legal initiated managers."

**Luís Nagalli** (see p.75) receives impressive feedback from clients for his expertise. A client says: "He knows how to build trust. He has excellent communication skills, depth in his analysis and excellent business acumen." Another source states: "Luís is a very skilled lawyer with a lot of experience in antitrust cases. He provides very efficient and fast assistance. He can understand and adjust, as much as possible, his legal advice according to the mindset of the company."

Associate-to-watch **Ana Paula Paschoalini** (see p.77) is recognised by market commentators for her dynamic practice. She is active advising clients on merger reviews and investigations. "She is really good," a client says, and adds: "She gave a lot of attention to the complexity of the matters." Another source notes: "She is technical, professional and business-oriented. She is a pleasure to work with."

Described by a source as "an excellent partner," **Victor Santos Rufino** enters the rankings this year after gaining impressive recognition from clients. "He has a very strong technical and academic background," says a client, while another adds: "He is a



unique lawyer in matters related to competition law and elaboration of strategies of great impact before CADE." An interviewee notes: "He stands out for his capacity to deal with complex matters."

**Enrico Spini Romanielo** (see p.83) rises in the rankings this year after attracting broad market recognition for his frontline work in complex merger control proceedings, as well as anti-com-

petitive behaviour investigations before CADE. He is particularly noted for his expertise in competition matters related to the telecommunications sector. A client says: "Mr Romanielo can manage a lot of pressure and complexity," while another source notes: "He is a very technical lawyer."

**Pedro Zanotta** is often retained by clients from the healthcare and construction sectors to assist

with proceedings before CADE. National and multinational companies benefit from his advice on anti-competitive practices investigations, mainly related to cartel activity. He has additional experience in antitrust-related judicial disputes.

## Compliance

Compliance
<b>Leading Firms</b>
<b>Band 1</b>
Maeda, Ayres & Sarubbi Advogados
TozziniFreire Advogados
<b>Band 2</b>
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
<b>Band 3</b>
Demarest Advogados
<b>Band 4</b>
Azevedo Sette Advogados
Veirano Advogados
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

### Band 1

#### Maeda, Ayres & Sarubbi Advogados

**What the team is known for** Maeda, Ayres & Sarubbi Advogados is a distinguished compliance boutique enjoying an outstanding reputation due to its track record conducting highly sensitive governmental and independent internal investigations. The team is frequently retained by high-profile domestic and international players from the technology, aviation and mining sectors to advise on sophisticated risk assessment studies, as well as on the implementation of anti-corruption and compliance programmes. Clients also benefit from its expertise handling negotiations of leniency agreements and independent monitorships.

**Strengths** One client says they "stand out from others for their premium service," while another notes: "They are just outstanding, very well positioned, have a great knowledge, as well as being extremely responsive and very available."

An interviewee asserts the firm is "one of the top firms dealing with compliance issues in the country," and concludes: "They are the future of this area in Brazil."

**Work highlights** Retained to be part of Odebrecht's compliance monitorship group, reporting to Brazilian and American authorities.

#### Notable practitioners

**Bruno Carneiro Maeda** continues to be lauded by clients and peers alike for his highly specialised and sophisticated compliance practice. Maeda is noted for his expertise conducting sensitive internal investigations, enforcement actions and the negotiations of leniency agreements. One

Compliance
<b>Leading Individuals</b>
<b>Star individuals</b>
Kim Shin Jae TozziniFreire Advogados *
<b>Band 1</b>
Carneiro Maeda Bruno Maeda, Ayres & Sarubbi
Falcetta Giovanni TozziniFreire Advogados *
Franco Isabel Azevedo Sette Advogados *
<b>Band 2</b>
Ayres Carlos Maeda, Ayres & Sarubbi Advogados
Pinheiro Thiago Jabor Mattos Filho, Veiga Filho, Marrey *
<b>Band 3</b>
Dantas Adriana Adriana Dantas Advogados (ORL) ◇
Madruga Antenor Madruga BTW (ORL) ◇
Muzzi Gomes de Almeida Renata TozziniFreire *
Rizzo Neto Eloy Demarest Advogados *
Sarubbi Erica Maeda, Ayres & Sarubbi Advogados
Saud Neto Salim Jorge Saud Advogados (ORL) ◇
<b>Band 4</b>
Gimenes Rafael Urbano Veirano Advogados *
Lini Maeji Karla TozziniFreire Advogados *
Pagotto Leopoldo FreitasLeite (ORL) ◇
Portella Renato Mattos Filho, Veiga Filho, Marrey Jr. *
Sá de Miranda Juliana Machado, Meyer (ORL) ◇ *
<b>Up-and-coming individuals</b>
Bidlovsky Fernanda Maeda, Ayres & Sarubbi Advogados
Caiado Lima Ricardo Campos Mello Advogados (ORL) ◇
Ferezini Felipe Trench Rossi Watanabe (ORL) ◇ *
Pepe Camila Stocche Forbes Advogados (ORL) ◇ *
Sancovski Michel Tauil & Chequer Advogados (ORL) ◇ *
<b>Associates to watch</b>
Arcos Victoria Demarest Advogados *
Bonvicino João BMA-Barbosa, Müssnich (ORL) ◇ *
Massaia Cláudia Demarest Advogados *
Simões Pedro Duarte Garcia, Serra Netto e Terra (ORL) ◇

client appreciates how he "delivers with agility and quality, leads everything, and is proactive and technical," going on to assert: "In addition to his technical knowledge, he understands the company's side." **Carlos Ayres** is recognised for his expertise in high-profile compliance mandates, including cross-border matters. He is praised by clients and peers, being particularly active advising companies on leniency agreements negotiations, internal investigations and enforcement actions. An interviewee says: "He is extremely knowledgeable, focused, calm and analytical, as well as being very reliable and incredibly well respected." He is further active in independent monitorships. **Erica Sarubbi** is admired by clients for her compliance practice. She assists high-profile companies with

complex mandates, including sensitive investigations, monitorships and leniency agreements. One source highlights: "She is smart, diligent, and understands both Brazilian practice and how her counterparts in the US think," and adds: "She is a pleasure to work with." A client notes: "She is a very skilled professional." **Fernanda Bidlovsky** is active assisting key players with compliance mandates, being particularly active advising companies on independent internal investigations and risk assessments. One client says: "Fernanda is a very skilled and dedicated professional," appreciating "her level of attention and availability to the client," and concludes: "Her performance really adds value to us."

#### TozziniFreire Advogados

**What the team is known for** TozziniFreire Advogados' market-leading department is routinely retained by major corporations for highly sensitive matters. The team is trusted by high-profile companies to handle internal investigations motivated by whistle-blower allegations as well as national and international authorities. It maintains an impressive client portfolio hailing from the pharmaceutical, engineering and petrochemical industries, who benefit from its advice on anti-corruption programmes. It additionally assists with due diligence in the context of complex M&A transactions.

**Strengths** A client says: "They have an impressive level of expertise, technical knowledge and client service," and adds: "It is an extremely renowned team."

A source states: "They are my go-to firm in Brazil," and concludes: "They have a very well-rounded practice," while another adds: "They have a pioneer and extraordinary practice."

#### Notable practitioners

Stellar partner **Shin Jae Kim** (see p.71) is highly praised as an outstanding and groundbreaking compliance practitioner in Brazil. Boasting an impressive track record and widely noted as "a leader" in the area, she is sought out by major clients to conduct highly sensitive investigations involving Brazilian and foreign jurisdictions, as well as anti-corruption and compliance due diligence in the context of big-ticket cross-border M&A transactions. A client highlights her "strong strategic vision," while another appreciates her "extensive experience" and "high degree of assertiveness." An interviewee describes her as

“extremely skilled,” and another adds: “Shin has a very senior level of knowledge.” **Giovanni Falcetta** (see p.64) enjoys widespread recognition in the market for his stand-out compliance practice. He is sought out by high-profile clients to assist with sensitive internal investigations, compliance due diligence and assessment of compliance programmes. A client says: “Giovanni is very attentive to the client’s needs, always seeking quick solutions,” and adds: “He has in-depth knowledge and above average experience.” Another interviewee notes: “He combines very well his broad expertise with a practical approach, providing business-oriented, objective and clear advice.” **Renata Muzzi Gomes de Almeida** (see p.75) is recognised in the market for her solid expertise in the compliance arena. She advises key companies on complex internal investigations and negotiations of leniency agreements. A client says: “She is a seasoned professional who led a team of investigators to ensure in-depth review of a significant amount of information.” Almeida is also well placed to assist with restructuring of compliance programmes, due diligence and Administrative Liability Proceedings. **Karla Lini Maeji** (see p.72) rises in the rankings this year after impressing clients, with one describing her as “an excellent lawyer.” She advises companies on cross-border investigations and sensitive leniency agreements negotiation. One client highlights: “She is very committed and supportive.” Another interviewee appreciates her “practical approach to solving issues,” and notes: “Karla has a good overview of business, as well as having a great technical knowledge about compliance.”

## Band 2

### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados’ much admired practice acts on a wide range of compliance mandates. The seasoned team assists with internal investigations, negotiation of leniency agreements and monitoring of compliance programmes. It is also sought out to conduct compliance due diligence for M&A transactions, in addition to providing advice on anti-corruption policies. Its client roster often hails from the energy, healthcare, banking and technology sectors. Twitter and LVMH Fashion Group are new clients.

**Strengths** A client says: “Their practice is very strong and they are always impressive,” while another interviewee notes: “They provide an amazing support, respond around the clock, the client’s interests are paramount to them and they find a way to deliver fast.”

**Work highlights** Instructed by Twitter to conduct a risk assessment of the platform’s new features regarding Brazilian compliance law and best practices.

#### Notable practitioners

“Excellent” partner **Thiago Jabor Pinheiro** (see p.78) continues to be praised for his strong compliance expertise. He is retained by high-profile companies to conduct sensitive internal inves-

tigations and due diligence in the context of cross-border M&A transactions. An interviewee highlights his “skills handling the cross-border aspects of the matter” and says: “He is very steady, client-focused, practical, knowledgeable, responsive and smart.” A client notes: “Thiago is accessible, easy to work with, and his deliveries are beyond expectations.” **Renato Portella** (see p.78) is frequently retained by companies to assist with a range of compliance mandates, including complex leniency agreements negotiations, internal investigations and structuring of compliance programmes. One client praises his “excellent understanding of the business and his intellectual flexibility.” Another interviewee notes: “He is a very technical lawyer.”

## Band 3

### Demarest Advogados

**What the team is known for** Demarest Advogados’ well-regarded team acts as counsel to national and international companies on internal investigations sparked by corruption allegations and integrity due diligence on third parties. It possesses further expertise negotiating agreements with local and foreign authorities and assisting with independent monitorships. The team provides advice to important players from the petrochemical, pharmaceutical and transportation sectors. AES Tietê Energia S.A. is a new client.

**Strengths** A client says: “It is a high-quality team which provides punctual and accurate deliveries,” and adds: “They are well prepared, diligent and skilled.”

**Work highlights** Instructed by AES Tietê Energia S.A. to conduct compliance and anti-corruption due diligence in the context of an M&A transaction for its joint venture with BRF.

#### Notable practitioners

**Eloy Rizzo Neto** (see p.80) is admired by sources for his growing compliance practice. He has a solid track record advising clients on sensitive investigations, complex due diligence proceedings and risk assessments. A client appreciates his “international and business-oriented approach,” while another says: “He is responsive, practical and gives great advice.” An interviewee adds: “Eloy is highly qualified and knowledgeable, as well as very polite, kind and able to communicate easily with any audience,” and concludes: “It is a pleasure working with him.” Associate-to-watch **Victoria Arcos** (see p.56) often assists clients with sensitive official investigations arising from corruption allegations, as well as internal investigations sparked by whistleblowers’ complaints. She also advises on due diligence proceedings and compliance programme evaluations. **Cláudia Massaia** (see p.74) frequently assists companies with compliance due diligence in the context of M&A transactions, anti-corruption compliance risk assessments and investigations. A client says: “I was impressed by her work,” adding that “she is intelligent, resourceful and incredibly helpful,” and concludes: “It was a pleasure working with her.”

## Band 4

### Azevedo Sette Advogados

**What the team is known for** Azevedo Sette Advogados is a respected firm with a burgeoning compliance department assisting domestic and multinational companies with Integrity Due Diligence reports, risk assessments and internal corporate investigations. Its client portfolio includes players hailing from the aviation, energy and luxury retail sectors. The team is additionally active conducting Anti-Bribery and Anti-Corruption Due Diligence, developing and reviewing compliance programmes and providing compliance training.

**Strengths** A client says: “The team is amazingly committed to client service and provides high-quality deliverables.”

**Work highlights** Azevedo Sette was retained by Santo Antonio Energia to conduct Integrity Due Diligence reports regarding third parties.

#### Notable practitioners

**Isabel Franco** (see p.67) is praised as a leading name in the area due to her pioneer and sophisticated practice. One client says: “She is the go-to person for compliance in Brazil,” while another notes: “She is the most incredible lawyer I have ever worked with.” Franco has an extensive track record assisting key clients with internal investigations, risk assessments and due diligence proceedings. An interviewee states: “She is brilliant, kind and so incredibly thoughtful.”

### Veirano Advogados

**What the team is known for** Veirano Advogados’ dynamic compliance team advises companies on internal investigations following leniency agreements, as well as those arising from whistleblowers’ allegations and government investigations. The team offers additional expertise structuring compliance programmes, conducting due diligence and risk assessments. Its client roster includes players from the construction, financial services and chemicals industries. Banco BMG, Fundação Pio XII and Sumitomo Chemical are new clients.

**Strengths** An interviewee remarks: “They are technically great, highly responsive, always available and incredibly pragmatic,” and concludes: “They put a premium standard in client service.”

**Work highlights** Veirano was retained by Novonor to conduct internal investigations following the company’s leniency agreement in the context of the Car Wash operation.

#### Notable practitioners

**Rafael Urbano Gimenes** (see p.68) joins the rankings this year after impressing clients, with one saying: “He is a very skilled lawyer.” Gimenes is active advising key clients on internal investigations, risk assessments and due diligence proceedings. A client notes: “He is outstanding in managing conflicts and stressful situations,” while another appreciates his “inspiring leadership skills and business-oriented approach.”

## Other Ranked Lawyers

Joining the rankings this year, associate-to-watch

**João Bonvicino** (see p.57) is described by an interviewee as a *“dedicated and very skilled lawyer.”* A client says: *“João is a key talent, very professional, has in-depth expertise and delivers high-quality work.”* Another source adds: *“He is very quick, helpful, available and assertive in his advice,”* and concludes: *“He instils a lot of confidence.”*

Singled out by sources as *“a technical lawyer,”* **Ricardo Caiado Lima** is retained by clients to assist with investigations, compliance programmes and compliance advice in the context of M&A transactions. One client says: *“Ricardo is an excellent professional who instils total confidence in his advice.”*

**Adriana Dantas** enjoys a strong reputation for her technical knowledge and extensive track record in compliance mandates. She is particularly noted for her expertise in monitorships and internal investigations. A client says: *“Adriana has a wide knowledge of compliance, providing safe and accurate advice.”* An interviewee notes: *“She has very strong international experience,”* while another adds: *“She provides an excellent client service.”*

**Felipe Ferezini** (see p.65) is often seen representing clients in internal investigations, negotiations with authorities and due diligence proceedings. A client says: *“He is a sharp lawyer that brings different perspectives to provide insights to the matters,”* while another adds: *“He is proactive and professional.”* An interviewee further notes: *“He gives high-quality, assertive and detailed advice.”*

Experienced partner **Antenor Madruga** is highly respected for his experience and high-quality work. He is frequently instructed by national and multinational companies to assist with internal anti-corruption investigations and structuring of compliance programmes. An interviewee says: *“He is an excellent lawyer.”*

“Talented” partner **Leopoldo Pagotto** joins the rankings this year after impressing clients. He often advises on investigations, implementation of compliance programmes, due diligence proceedings and risk assessments. An interviewee says: *“Leopoldo is extremely knowledgeable and proactive,”* while another adds: *“He is an excellent compliance lawyer, who knows the international environment very well.”*

**Camila Pepe** (see p.77) is active advising clients on internal investigations, due diligence in the context of M&A transactions and risk assessments. A client says: *“She has a very practical approach and is quick,”* and adds: *“She understands the risks involved and instils confidence.”* Another interviewee notes: *“Camila has great knowledge and is solution-oriented.”*

**Juliana Sá de Miranda** (see p.81) frequently assists clients with internal investigations arising from hotline complaints and whistleblower allegations, due diligence proceedings and compliance programmes. A client says: *“Juliana is a very professional lawyer.”* An interviewee notes: *“She has a long track record and experience, which makes a big difference and adds value.”*

Up-and-coming partner **Michel Sancovski** (see p.82) frequently assists clients with internal investigations, settlement agreements, risk assessments and compliance programmes. A client says: *“He is responsive and provides strategic advice.”* Another interviewee notes: *“Michel has a broad technical knowledge, with great sensitivity to lead the case and deliver the best solution to the client.”*

**Salim Jorge Saud Neto** is well regarded in the market for his experience and strong technical knowledge. He is retained by clients to conduct sensitive settlement agreements, risk assessments and structuring of compliance programmes, often with a focus on the oil and gas sector. One client says: *“He is always looking for the best solution without losing focus of results and costs.”* Another source appreciates his *“availability and commercial awareness.”*

Associate-to-watch **Pedro Simões** assists clients with the structuring of compliance programmes, risk assessments and legal advice involving anti-bribery and corruption compliance. One client says: *“Pedro is attentive and has a detailed and business-oriented approach,”* while another notes: *“He is very assertive in his advice.”* An interviewee adds: *“He is a technical, calm, clear and practical lawyer.”*

## Consumer Law

Consumer Law
<b>Leading Firms</b>
<b>Band 1</b>
Demarest Advogados
Pinheiro Neto Advogados
<b>Band 2</b>
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
Veirano Advogados
<b>Band 3</b>
Brandão Couto, Widgeowitz e Pessoa Advogados
Inglez, Werneck, Ramos, Cury e Françolin
Machado, Meyer, Sendacz e Opice
Magalhães e Dias
Souto Correa Advogados
TozziniFreire Advogados
<b>Band 4</b>
CMT – Carvalho, Machado e Timm Advogados
Goulart Pentead Advogados
SiqueiraCastro – Advogados
Trench Rossi Watanabe
<b>Leading Individuals</b>
<b>Band 1</b>
Dantas M Neustein Fernando Mattos Filho, Veiga *
Fierro Paschoal Maximilian Pinheiro Neto Advogados *
Pinheiro Marçal Sérgio Pinheiro Neto Advogados *
<b>Band 2</b>
Ancona Lopez de Magalhães Dias Lucia Magalhães *
Brandão Couto Paulo Rogério Brandão Couto *
Manente Luiz Virgilio TozziniFreire Advogados *
Ortiz Bragaglia Maria Helena Demarest Advogados *
<b>Band 3</b>
Cury Renato Inglez, Werneck, Ramos, Cury e Françolin *
Goulart Pentead Luciana Goulart Pentead
Marta Martins Patrícia Helena TozziniFreire *
Matallo Cordeiro Thais Machado, Meyer, Sendacz *
Teixeira Ozi Fabio Mattos Filho, Veiga Filho, Marrey Jr. *
<b>Band 4</b>
Andrade Vítor Moraes Andrade, Leandrin e Molina (ORL) ◇
Benetti Timm Luciano CMT – Carvalho, Machado e Timm
Cesa Jorge Souto Correa Advogados *
Coelho Gláucia Machado, Meyer, Sendacz e Opice *
Del Debbio Cristiano Magalhães e Dias *
Feiten Roberta Souto Correa Advogados *
Gonçalves Gomes Gustavo SiqueiraCastro – Advogados
Kestener Beatriz Kestener & Vieira Advogados (ORL) ◇ *
Morganti Laura Innocenti Advogados Associados (ORL) ◇
Sansone Priscila Veirano Advogados *
Soares Delgado Rosângela Veirano Advogados *
<b>Up-and-coming individuals</b>
Hanna Victor Goulart Pentead Advogados
Meira de Almeida Santos Fabiola Braga (ORL) ◇
Pinto Simão Lucas Pinheiro Neto Advogados *
<b>Star associates</b>
Gonçalves Caroline Mattos Filho, Veiga Filho, Marrey Jr. *
* Indicates individual with profile.
◇ (ORL) – Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

### Band 1

#### Demarest Advogados

**What the team is known for** Market-leading firm Demarest Advogados boasts an outstanding track record of handling contentious mandates in this field. The firm has recently been focusing

its activities on strategic lawsuits and expert advising in different areas within the consumer sphere, especially of product liability. The skilled team also often represents leading market players operating in the banking, pharmaceutical and technology industries in administrative proceedings before regulatory agencies. Its clients further benefit from its expert assistance with product recall campaigns. New Development Bank and Drogaria São Paulo are some of the new additions to the portfolio.

**Strengths** One source praises the firm’s pragmatic approach to “focus on problem solving and its ability to understand matters with high technical complexity,” stating that they “highly recommend the firm.”

Another client adds: “We are even increasing our portfolio with Demarest because of their great performance.”

**Work highlights** Demarest provided strategic consumer counselling to Brainly regarding the launching and adaptation to the Brazilian market of their app in the educational sector.

#### Notable practitioners

**Maria Helena Ortiz Bragaglia** (see p.77) has a well-established experience in the area of consumer law, particularly in the field of product liability and new technologies. One client praises her availability and the high quality of her work, saying: “She is brilliant. She has a deep knowledge of the legislation that rules our company,” and adds that “she is excellent.” Maria also offers clients a wealth of experience across a range of different sectors including pharmaceutical, automotive and banking. Another source highlights her “timely answers, proactive approach, and her search for creative solutions. She is a highly reliable lawyer.”

#### Pinheiro Neto Advogados

**What the team is known for** Top-tier Pinheiro Neto Advogados has an outstanding consumer law practice, boasting an impressive wealth of expertise advising on the full spectrum of consumer-related mandates. The team is frequently sought out by major national and foreign corporations operating in the technology, pharmaceutical and beverage sectors, who rely on a team of seasoned specialists handling product recall campaigns, as well as lawsuits concerning defective drugs and medical devices, and misleading advertising issues. The firm is renowned for acting on high-stakes product liability cases, including class actions and individual lawsuits before courts at all levels.

**Strengths** One source declares that “Pinheiro Neto is recognised as one of the top in Brazil; they handle the most important litigations I’ve been working on in this country.”

Another client says that its “consumer law practice is very consistent, not only for its in-depth knowledge but also for the level of its long-standing experience.”

**Work highlights** Pinheiro Neto assisted Whirlpool with a collective action filed by the Legislative Assembly of Rio de Janeiro regarding the exchange of defective products.

#### Notable practitioners

**Maximilian Fierro Paschoal** (see p.66) is a distinguished authority in the consumer law market, recognised by his peers who endorse his top-tier position. He receives high praise from sources, who say: “Maximilian has years of experience and an extremely strategic view.” He is renowned for being helpful and committed to his work, as singled out by another client: “He always makes himself available.” Paschoal is frequently sought out for representations in relation to product liability, class actions and recall campaigns for clients in various sectors, including retail, automotive and pharmaceutical. **Sérgio Pinheiro Marçal** (see p.78) is billed by one commentator simply as “one of the best I’ve been working with around the world.” The market recognises his broad expertise, as one peer refers to him as “an excellent, qualified and competent professional.” Sérgio is a distinguished practitioner with substantial experience in the pharmaceutical sector, often retained by high-profile corporate clients in this market to represent them in product liability and defective products mandates, with a notable focus on class actions. He is widely acknowledged as a top choice in the consumer law arena for his strategic view. A client emphasises his ability to decide “the best way forward.” **Lucas Pinto Simão** (see p.78) is praised by a client, who acknowledges him as a “highlight” within the firm. Simão has a strong activity in recall campaigns and public investigations, assisting clients in the automotive, retail and pharmaceutical sectors. An interviewee praises his “capability to lead various matters and deliver an exceptional work.”

### Band 2

#### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados possesses a first-class team boasting remarkable expertise in the consumer law arena. The firm is lauded for its extensive experience in class actions and administrative proceedings concerning defective product claims and abusive advertising practices. The team is sought out by major national and international corporations in the automotive, technology and pharmaceutical industries. Its practitioners also remain active structuring recall proceedings as well as assisting with consumer privacy matters regarding e-commerce environment.

**Strengths** A client appreciates the team’s ability to “understand administrative proceedings and what consumer protection authorities expect.”

Another source says: “They merge consumer law with contentious expertise and data protection. This instils confidence in the client.”

**Work highlights** Mattos Filho represented WhatsApp in judicial and administrative cases related to the company’s Terms of Service update in Brazil and regulatory aspects.

#### Notable practitioners

**Fernando Dantas Neustein** (see p.62) is a distin-



guished authority in the consumer law field and he is highly active in the technology and pharmaceutical sectors advising key clients on strategic judicial and administrative mandates. His experience in assisting international clients is praised by one commentator, who says: *“Fernando is a tremendous advocate and displays a great facility as to both Brazilian and international legal concepts.”* He is also well regarded by his peers, who endorse his top-tier position. One source states that he is an *“excellent professional, very dedicated. Works in sophisticated matters. I admire him as a professional.”* **Fabio Teixeira Ozi** (see p.84) is considered by market commentators as a *“point of reference”* in the consumer law arena. He has a long-standing experience in the automotive sector regarding defective products and recall proceedings. He is also frequently sought out for representations in sophisticated matters before PROCON and SENACON in the technology field, particularly on e-commerce new business models. Another source describes him as a *“brilliant, hands-on lawyer.”* **Caroline Gonçalves** (see p.68) has recently joined the firm and maintains her Star Associate position this year. She is active in the pharmaceutical and internet sectors. One client says: *“Caroline’s business acumen and her sharp view allow her to spot gaps and opportunities that aren’t obvious.”* She is involved in strategic proceedings before SENACOM and PROCON. An interviewee says she *“delivers everything we need,”* and another source adds that *“she is always diligent and assertive.”*

### Veirano Advogados

**What the team is known for** Veirano Advogados is regularly retained by companies in the technology, retail, cosmetic and tobacco industries in strategic product recalls and lawsuits related to product liability. The prominent consumer law department holds significant expertise in dealing with judicial and administrative proceedings before the relevant regulatory authorities. The firm provides general consultancy as a further area of expertise, advising on contractual consumer matters and preventive measures, especially regarding digital environment.

**Strengths** One source reports: *“The positive outcomes obtained by the firm come from the in-depth comprehension of complex subjects.”*

**Work highlights** Veirano assisted Volvo with the structuring of its free vehicle lease project from a consumer law standpoint.

#### Notable practitioners

**Priscila Sansone** (see p.82) is a highly active player in the consumer law arena, recognised by peers for *“delivering an outstanding performance.”* Clients also praise her capabilities. One commentator says she *“is a great asset to Veirano. Very skilled in civil, commercial and product liability. Always available. Very pleasant to work with.”*

**Rosângela Soares Delgado** (see p.83) continues to deliver a good performance handling sophisticated lawsuits and administrative matters before relevant consumer authorities. Recognised by the market for handling *“important international clients.”* Delgado is well regarded for her experience in the tobacco, technology and life science industries.

### Band 3

#### Brandão Couto, Widgerowitz e Pessoa Advogados

**What the team is known for** Brandão Couto, Widgerowitz & Pessoa Advogados is a respected firm based in Rio de Janeiro boasting remarkable expertise in strategic individual lawsuits and class actions as well as consultancy work relating to consumer issues. The team is frequently retained to act on damages compensation claims and litigation portfolios arising from the tobacco, pharmaceutical and beverage industries. Its lawyers are skilled at representing high-profile national and multinational companies in judicial and administrative proceedings.

**Strengths** One client states: *“My perception is that they are part of our team and not an outsource legal service provider; they are committed to the company’s goals.”*

#### Work highlights

#### Notable practitioners

**Paulo Rogério Brandão Couto** (see p.58) is a practitioner particularly recognised for his activity in sophisticated and high-value damage claims in the consumer law sphere. One interviewee says: *“He is a point of reference for us in high complexity matters. He provides timely answers, understands and is in line with the company’s interests.”* He is regularly mandated by key clients from tobacco, pharmaceutical and beverage industries.

#### Inglez, Werneck, Ramos, Cury e França Advogados

**What the team is known for** Inglez, Werneck, Ramos, Cury e França Advogados is in possession of an experienced consumer law team frequently retained to act in judicial cases relating to corporate damage caused by defective products, packaging requirements and misleading advertising. The team is recognised for its strength handling product liability matters, including recalls and administrative proceedings before the relevant regulatory bodies. The firm regularly assists domestic companies from the automotive, pharmaceutical and agribusiness sectors.

**Strengths** One source comments: *“They provide very good client service. Always available and easy to communicate with. Truly focused on solving the case, which makes a significant difference.”*

**Work highlights** Inglez Werneck represented Audi in a public civil action filed by the Federal Public Prosecutor Office concerning a recall campaign and compensation for moral damages.

#### Notable practitioners

**Renato Cury** (see p.61) holds the track record representing clients in the pharmaceutical and automotive sectors. One client says: *“Renato is extremely available and agile in developing legal solutions to challenging problems.”* He is also recognised by the market for his *“exclusive activity in the consumer law field.”* Renato is well-regarded for handling complex recall campaigns and strategic proceedings before SENACON and PROCON. Another interviewee states: *“He is extremely articulate, perceptive and is able to quickly understand the problem.”*

#### Machado, Meyer, Sendacz e Opice

**What the team is known for** Machado, Meyer, Sendacz e Opice Advogados is a well-regarded firm lauded for its extensive experience in dealing with consumer law mandates. The team is skilled at structuring recall campaigns, in addition to undertaking administrative proceedings. The firm also provides a broad spectrum of services including lawsuits and class actions related to damage caused by drugs and electronic items, as well as misleading advertising and data privacy protection. Its clientele comprises major technology, healthcare and pharmaceutical, beverage and aviation companies.

**Strengths** One client uses the word *“expertise”* to define the firm. Another source praises *“their commercial awareness and multidisciplinary team, which helps to set the strategies.”*

**Work highlights** Machado Meyer represented Aerovias del Continente Americano Avianca and Avianca Holdings in a class action filed against both, claiming for indemnification for cancelled flights.

#### Notable practitioners

**Thais Matallo Cordeiro** (see p.74) is renowned by her peers for her activity in the consumer law arena who consider her as *“very skilled, diligent,”* while showing *“solid technical knowledge.”* Clients endorse her capabilities and highlight her commercial awareness. One source states: *“She is very strategic, has in-depth knowledge and contentious background, which distinguishes her from others.”* **Gláucia Coelho** (see p.60) is noted for her litigation practice in the consumer law arena, both in administrative and judicial claims. She is endorsed by her clients for her *“strong ability to understand clients’ needs and expectations, focused on strategy and result achievement.”* She has experience working in the pharmaceutical, technology and energy sectors.

#### Magalhães e Dias

**What the team is known for** Magalhães e Dias has an established team representing clients in judicial and administrative proceedings before regulatory agencies including PROCON, SENACON and CONAR. The team is renowned for its strong background acting on product recall, advertising and defective products mandates, as well as providing consultancy work in the consumer sphere. The firm is regularly sought out by major clients from the food, beverage and technology sectors.

**Strengths** A source states: *“The partners are always available and ready to deal with sensitive matters that demand urgent action. They have excellent and clear communication skills. The understanding of our matters and the solutions presented are always appropriate and of quality.”*

**Work highlights** Magalhães e Dias advised PICPAY on a civil inquiry that investigated alleged failures in the provision of service.

#### Notable practitioners

**Lucia Ancona Lopez de Magalhães Dias** (see p.56) is considered a strong player in the consumer arena by her peers, who see her as *“an outstanding professional with a notable academic strength.”* One satisfied client says: *“Her commitment with an ethical, responsible and focused work is a highlight in her performance.”* Another source

praises her capabilities, saying: “*She provided a level of in-depth knowledge that was fundamental for the company’s decision-making process.*” **Cristiano Del Debbio** (see p.63) demonstrates experience in consumer litigation, especially regarding moral damages and misleading and comparative advertising. An interviewee states: “*He provides impressive timely answers, anticipates problems, is attentive and available,*” and adds: “*His strategic view and commercial awareness were decisive to solve our case.*”

### Souto Correa Advogados

**What the team is known for** The well-regarded team of Souto Correa Advogados is lauded for its legal strategic consultancy and skilled advice on judicial disputes and administrative proceedings regarding consumer issues. The team provides a range of work that includes product recalls, product liability and online sales, in addition to consumer law portfolio management. The firm is frequently retained by pharmaceutical, technology and power distribution companies to represent in matters before PROCON as well as class actions and direct actions for unconstitutionality. **Strengths** One source praises the firm’s “*availability and ability to engage in a judicial claim and quickly familiarise and understand its key points to elaborate the defence.*” Regarding the team, they add: “*All of them have expertise and international qualification.*”

**Work highlights** Souto Correa advised Nelógica on the consumer law risks arising from the launching of its new application for the financial market.

#### Notable practitioners

**Jorge Cesa** (see p.60) is recognised by the market for his “*strategic litigation work*” and for his “*successful academic background as a civil law professor.*” He is known for his experience in handling recall campaigns and providing legal opinions regarding consumer law concerns for food and technology sectors. **Roberta Feiten** (see p.65) maintains important activity in the consumer law arena. She is regularly retained by clients from technology and electronic sectors. A satisfied client states: “*Roberta is a very strong lawyer with high expertise. She handles with excellence difficult subjects and has the ability to deal with complex cases, bringing clever solutions for the client’s issues.*”

### TozziniFreire Advogados

**What the team is known for** TozziniFreire Advogados holds an experienced department within a full-service firm renowned for its broad spectrum of work in the consumer field. The team is frequently retained by national and foreign companies in the telecommunications, retail, automotive and technology industries. The firm enjoys a solid reputation for handling lawsuits, class actions and administrative proceedings before PROCON and SENACON. It is also often involved in mandates concerning defective products, recall campaigns and online sales.

**Strengths** A client says: “*I am very satisfied with the level of excellence of their services. They have great expertise in this field. Because they have clients from technology and other traditional sectors,*

*they are able to provide broad insight into matters.*”

**Work highlights** TozziniFreire advised Facebook on joining SENACON’s online dispute resolution platform in accordance with a recent decree enacted by the Federal Government.

#### Notable practitioners

**Luiz Virgilio Manente** (see p.73) is recognised by market commentators as “*an excellent and competent practitioner.*” He is also well regarded for his “*long-standing expertise and relevant activity in the automotive sector.*” He is particularly known for his work in sophisticated public civil actions and class actions, as well as in strategic administrative proceedings before PROCON. He is frequently instructed by high-profile clients in the telecommunication and technology sectors. The “*excellent*” **Patrícia Helena Marta Martins** (see p.73) is an active player in the consumer law sphere. She is recognised by market commentators for her expertise in “*data protection and consumer law-related matters.*” She is regularly instructed to represent clients from technology, retail, pharmaceutical and automotive industries in judicial and administrative proceedings. One source praises “*her in-depth knowledge,*” and adds: “*She is the partner we use as an external face to deal with consumer authorities.*”

### Band 4

### CMT – Carvalho, Machado e Timm Advogados

**What the team is known for** CMT – Carvalho, Machado e Timm Advogados has a well-regarded team with strong activity in the consumer law field, both in preventive counselling and in administrative and judicial litigation. The team provides advice on an extensive gamut of matters, including misleading advertising, abusive pricing, defective products and cases regarding the online market place. The firm is frequently retained by important clients from retail, technology, beverage and food industries.

**Strengths** An interviewee states that the firm has “*a good client service with a high technical level. They conduct matters in a prompt way and provide us with timely answers. Always ready and available.*”

**Work highlights** CMT advised John Deere on a high-value lawsuit regarding alleged defective products and breach of contract.

#### Notable practitioners

**Luciano Benetti Timm** joins the rankings after delivering a good performance this year. The market recognises his expertise in the consumer law arena. One observer says “*he is excellent in various matters.*” Luciano is skilled at representing clients in strategic judicial and administrative proceedings before regulatory agencies. One client also praises his academic background and states: “*He is very respected, renowned and demonstrates in-depth knowledge.*”

### Goulart Pentead Advogados

**What the team is known for** Goulart Pentead Advogados is a dynamic firm predominantly dedicated to the consumer law field, boasting good bench strength. The team is well skilled at han-

dling diverse matters, including product liability, recalls, moral damages claims and strategic portfolio management. The firm is regularly retained by national and foreign clients in the automotive, pharmaceutical and airline sectors, assisting with consultative work as well as with lawsuits and administrative proceedings.

**Strengths** One client says: “*The client service is very good, and prompt,*” adding that “*they have the necessary knowledge to respond to our demands.*”

**Work highlights** Goulart Pentead assisted Harley-Davidson with all product liability matters in Brazil.

#### Notable practitioners

“*Excellent*” partner **Luciana Goulart Pentead** is recognised by the market as a relevant player in the consumer field. She is well regarded for her long-standing experience in portfolio management, recalls and strategic matters. One client says Pentead “*stands out from others for her understanding of market fluctuations and capacity to easily adapt to the new realities and to the company’s needs.*” Up-and-coming partner **Victor Hanna** continues to receive praises from clients who speak highly about his communication skills and “*sophisticated approach, openness and awareness of the company’s commercial needs.*” Hanna has a strong track record assisting clients from the aviation sector with civil advisory and portfolio management.

### SiqueiraCastro – Advogados

**What the team is known for** SiqueiraCastro Advogados holds an established department well regarded for its expertise handling extensive litigation portfolios before PROCON and SENACON. The firm also provides consultancy services as well as advice on lawsuits at municipal, state and federal levels. The team regularly undertakes matters involving defective products, misleading advertising and cases related to the COVID-19 pandemic’s effects. It is familiar with clients from automotive, technology and real estate areas.

**Strengths** One client says: “*It is a highly skilled team, available to answer to the client, always providing tailored solutions to our needs.*”

**Work highlights** SiqueiraCastro assisted Airbnb with a class action discussing cancelled reservations due to the COVID-19 pandemic.

#### Notable practitioners

**Gustavo Gonçalves Gomes** is recognised for his activity in the consumer law arena, providing consultative services and, especially, advising clients on judicial and administrative proceedings. One interviewee says: “*He has a long-standing experience, is creative and very flexible.*” Another source adds: “*He is really committed to his clients, always searching for the best legal solution.*”

### Trench Rossi Watanabe

**What the team is known for** Trench Rossi Watanabe is a multidisciplinary team well regarded for providing a broad spectrum of services, including administrative and judicial disputes arising from defective products, labelling and misleading advertising. The firm represents a significant clientele comprising players in the technology, gaming, educational and pharmaceutical sectors. The team is frequently retained

to handle recall campaigns, as well as to provide consultative advice on best practices within the consumer sphere.

**Strengths** One client states: “They are very responsive, totally available, regardless of the time, which is a very positive aspect of the firm. Regarding their technical quality, they have a very skilled team, from junior to senior practitioners.”

**Work highlights** Trench Rossi represented Nintendo in a class action that aims to prohibit loot boxes in Brazil and also discuss moral damages. Giovani Burno Tomasoni and Renata Competti Amaral are key contacts in the firm.

### Other Ranked Lawyers

Name partner **Vitor Andrade** is recognised by the market as a “point of reference” in the consumer law arena. He holds experience representing clients in judicial and administrative proceedings before SENACON, PROCON. One commentator says that he “has a solid activity, especially in conflict resolutions.”

**Beatriz Kestener** (see p.71) is lauded for her focus on subjects connecting life science and consumer law. She provides representation in matters related to recalls, class actions and damage claims. She is well regarded by clients for her strategic approach and expertise. One source

says: “She is extremely capable, skilled and available to clients.”

**Fabiola Meira de Almeida Santos** is a practitioner acknowledged by the market to be an active player in the consumer law arena. One commentator says that she “is renowned in the market as part of consumer associations. She is very important in this area, with a strong presence also assisting important clients.”

**Laura Morganti** has a relevant track record representing clients in litigations regarding compensation for moral and material damages, defective services and data protection. One client states that she “is an excellent professional; focused, considerate, knowledgeable and very respected.”

## Dispute Resolution

Dispute Resolution: White-Collar Crime	Dispute Resolution: White-Collar Crime	
Leading Firms	Senior Statespeople	
<b>Band 1</b>	<b>Senior Statespeople: distinguished older partners</b>	
Bottini & Tamasuskas Advogados	Batista Nilo <i>Nilo Batista &amp; Advogados Associados (ORL) ◇</i>	Dias José Carlos <i>Dias &amp; Carvalho Filho Advogados</i>
Moraes Pitombo Advogados	Batochio José Roberto <i>José Roberto Batochio (ORL) ◇</i>	Mariz de Oliveira Antônio Cláudio <i>Advocacia (ORL) ◇</i>
Toron, Torihara e Cunha Advogados	Bulhões Antônio Nabor Areias <i>Bulhões (ORL) ◇</i>	Reale Júnior Miguel <i>Miguel Reale Júnior (ORL) ◇</i>
Vilardi & Advogados Associados		
Zanoide, Braun & Castilho Sociedade	<b>Leading Individuals</b>	
<b>Band 2</b>	<b>Band 1</b>	<b>Band 4</b>
Almeida Castro, Castro e Turbay Advogados	Altieri de Moraes Pitombo Antônio Sérgio <i>Moraes</i>	Avelar Leonardo <i>Avelar Advogados (ORL) ◇</i>
Aloisio Lacerda Medeiros Advogados	Bottini Pierpaolo <i>Bottini &amp; Tamasuskas Advogados</i>	Costa Cláudio <i>Cláudio Figueiredo Costa Advocacia</i>
Cavalcanti, Sion e Salles Advogados	de Almeida Castro Antônio Carlos <i>Almeida Castro</i>	Rechulski David <i>David Rechulski, Advogados *</i>
Dias & Carvalho Filho Advogados	Dias Neto Theodomiro <i>Dias &amp; Carvalho Filho Advogados</i>	Sá de Miranda Juliana <i>Machado, Meyer, Sendacz *</i>
Marcelo Leonardo Advogados Associados	Leonardo Marcelo <i>Marcelo Leonardo Advogados</i>	Taffarello Rogerio <i>Mattos Filho, Veiga Filho, Marrey Jr. *</i>
Maria Elizabeth Queijo e Eduardo M. Zynger	Sanchez Vilardi Celso <i>Vilardi &amp; Advogados Associados</i>	Tofic Simantob Fabio <i>TOFIC SIMANTOB, PEREZ, ORTIZ</i>
Oliveira Lima & Dall'Acqua Advogados	Toron Alberto Zacharias <i>Toron, Torihara e Cunha</i>	<b>Band 5</b>
SiqueiraCastro - Advogados	Zanoide de Moraes Maurício <i>Zanoide, Braun &amp; Castilho</i>	Braun Caroline <i>Zanoide, Braun &amp; Castilho Sociedade</i>
<b>Band 3</b>	<b>Band 2</b>	Crisiúma de Figueiredo Frederico <i>Castelo Branco</i>
Castelo Branco Advogados	Cavalcanti Cordani Dora <i>Cavalcanti, Sion e Salles</i>	Dall'Acqua Rodrigo <i>Oliveira Lima &amp; Dall'Acqua</i>
Davi Tangerino e Salo de Carvalho Advogados	de Paiva Costa Tangerino Davi <i>Davi Tangerino e Salo *</i>	En Rodrigues Fabyola <i>Demarest Advogados *</i>
Joyce Roysen Advogados	Lacerda Medeiros Aloisio <i>Aloisio Lacerda Medeiros</i>	Fingermann Isadora <i>TozziniFreire Advogados *</i>
MUYLAERT, KOK, NOAL E QUEIROZ ADVOGADOS	Machado Nélio <i>Nélio Machado Advogados (ORL) ◇</i>	Gameiro João <i>Trench Rossi Watanabe *</i>
Paulo Freitas Ribeiro Advogados Associados	Madruga Antenor <i>Madruga BTW (ORL) ◇</i>	Gontijo Conrado <i>CORRÉA GONTIJO ADVOGADOS</i>
Pinheiro Neto Advogados	Oliveira Lima José Luis <i>Oliveira Lima &amp; Dall'Acqua</i>	Groch Ludmila <i>Lefosse Advogados</i>
Rahal, Carnelós e Vargas do Amaral Advogados	Panseri Ferreira Mário <i>Pinheiro Neto Advogados *</i>	Iokoi Pedro Ivo Gricoli <i>Iokoi Advogados</i>
<b>Band 4</b>	Queijo Maria Elizabeth <i>Maria Elizabeth Queijo e Eduardo</i>	Knopfholz Alexandre <i>Dotti Advogados</i>
Cláudio Figueiredo Costa Advocacia Criminal	Rassi João Daniel <i>SiqueiraCastro-Advogados</i>	Lima Hyppolito Oliveira Paula <i>Caputo, Bastos e Serra</i>
David Rechulski, Advogados	<b>Band 3</b>	<b>Up-and-coming individuals</b>
Machado, Meyer, Sendacz e Opice	Castelo Branco Fernando <i>Castelo Branco Advogados</i>	Donati Antunes Conrado <i>Donati Buzanelli (ORL) ◇</i>
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga	Delmanto Junior Roberto <i>Delmanto Advocacia Criminal</i>	Guimarães Leardini Flávia <i>Mattos Filho, Veiga Filho *</i>
TOFIC SIMANTOB, PEREZ, ORTIZ ADVOGADOS	Feldens Luciano <i>Feldens Advogados (ORL) ◇</i>	Küpper Pagés Ricardo <i>David Rechulski, Advogados *</i>
Trench Rossi Watanabe	Freitas Ribeiro Paulo <i>Paulo Freitas Ribeiro Advogados</i>	Lofrano Junior Lourival <i>Pinheiro Neto Advogados *</i>
<b>Band 5</b>	Martins Cristiano Zanin <i>Teixeira Zanin Martins</i>	Perez Débora <i>TOFIC SIMANTOB, PEREZ, ORTIZ</i>
Caputo, Bastos e Serra Advogados	Muylaert Eduardo <i>MUYLAERT, KOK, NOAL E QUEIROZ</i>	Salles Bruno <i>Cavalcanti, Sion e Salles Advogados</i>
CORRÉA GONTIJO ADVOGADOS	Podval Roberto <i>Podval, Antun, Idalecio (ORL) ◇</i>	Scandelari Gustavo <i>Dotti Advogados</i>
David Teixeira de Azevedo Advogados	Rahal Flávia <i>Rahal, Carnelós e Vargas do Amaral</i>	Zaclis Daniel <i>Costa, Coelho, Araujo e Zaclis (ORL) ◇</i>
Delmanto Advocacia Criminal	Roysen Joyce <i>Joyce Roysen Advogados</i>	<b>Associates to watch</b>
Demarest Advogados	Saad Marta <i>Veirano Advogados *</i>	Dannebrock Águedo Patrícia <i>Davi Tangerino e Salo *</i>
Dotti Advogados	Teixeira de Azevedo David <i>David Teixeira de Azevedo</i>	
Iokoi Advogados		
Lefosse Advogados		
Teixeira Zanin Martins Advogados		
TozziniFreire Advogados		
Veirano Advogados		
* Indicates individual with profile.		
◇ (ORL) = Other Ranked Lawyer.		
Alphabetical order within each band. Band 1 is highest.		

The editorial is in alphabetical order by firm name.

### Almeida Castro, Castro e Turbay Advogados Associados

**What the team is known for** Almeida Castro, Castro e Turbay Advogados Associados is in possession of a noted activity in Brasília representing

clients on white-collar crime matters before the higher courts. The team is experienced in representing politicians and other high-profile figures in highly sensitive mandates.

**Strengths** A market commentator recognises the department's specialised knowledge.

**Notable practitioners**



Dispute Resolution: Litigation
<b>Leading Firms</b>
<b>Band 1</b>
Ferro, Castro Neves, Daltro & Gomide Advogados
Pinheiro Neto Advogados
Sergio Bermudes Advogados
<b>Band 2</b>
Demarest Advogados
Machado, Meyer, Sendacz e Opice
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
Tepedino, Berezowski e Poppa Advogados
<b>Band 3</b>
BMA – Barbosa, Müssnich, Aragão
Dinamarco, Rossi, Beraldo & Bedaque Advocacia
Mannheimer, Perez e Lyra Advogados
TozziniFreire Advogados
<b>Band 4</b>
Arruda Alvim & Thereza Alvim Advocacia
Cescon, Barrieu, Flesch & Barreto Advogados
Huck, Otranto, Camargo Advogados
Lefosse Advogados
Souto Correa Advogados
Stocche Forbes Advogados
Trench Rossi Watanabe
Veirano Advogados
Wald, Antunes, Vita e Blattner Advogados
<b>Band 5</b>
Barroso Fontelles, Barcellos, Mendonça
Bichara Advogados
Leite, Tosto e Barros Advogados
Lobo de Rizzo Advogados
SiqueiraCastro – Advogados
Vella Pugliese Buosi e Guidoni Advogados
Warde Advogados
Wongtschowski Kleiman Advogados
<b>Band 6</b>
Dourado & Cambraia Advogados
E. Munhoz Advogados
Franco Leutewiler Henriques Advogados
Monteiro de Castro, Setoguti Advogados
Silveiro Advogados
<small>* Indicates individual with profile.</small>
<small>◇ (ORL) = Other Ranked Lawyer.</small>
<small>Alphabetical order within each band. Band 1 is highest.</small>

**Antônio Carlos de Almeida Castro** has refined his criminal law practice over a long track record to become one of the most recognisable figures in this area in Brazil. He represents high-profile politicians and company executives in highly sensitive and complex criminal disputes. He is mostly active before the higher courts. A market source says: “He is very intelligent and articulate,” while another notes: “He is highly skilled and solution-oriented.”

### Aloisio Lacerda Medeiros Advogados

**What the team is known for** Aloisio Lacerda Medeiros Advogados is a criminal law boutique that holds recognised experience in white-collar crime matters, including money laundering and crimes against the financial system and economic order. The team is recognised for its highly personalised advice to clients. It is active representing corporate entities as well as individuals. **Strengths** A market observer says: “They know the cases in detail and are well connected and respected in São Paulo.”

#### Notable practitioners

**Aloisio Lacerda Medeiros** is recognised in the

Dispute Resolution: Litigation
<b>Senior Statespeople</b>
<b>Senior Statespeople:</b> distinguished older partners
Cintra Mori Celso <i>Pinheiro Neto Advogados*</i>
Rangel Dinamarco Cândido <i>Dinamarco, Rossi, Beraldo</i>
<b>Leading Individuals</b>
<b>Band 1</b>
Bermudes Sergio <i>Sergio Bermudes Advogados</i>
Ferro Marcelo Roberto <i>Ferro, Castro Neves, Daltro*</i>
Robalinho Cavalcanti Fabiano <i>Sergio Bermudes</i>
Tepedino Ricardo <i>Tepedino, Berezowski e Poppa</i>
<b>Band 2</b>
de Castro Neves José Roberto <i>Ferro, Castro Neves*</i>
Munhoz Eduardo <i>E. Munhoz Advogados*</i>
Serec Fernando Eduardo <i>TozziniFreire Advogados*</i>
Vieira Souto Costa Ferreira Marcio <i>Sergio Bermudes</i>
<b>Band 3</b>
Berenguer Caetano <i>Sergio Bermudes Advogados</i>
Carvalho Eliane Cristina <i>Machado, Meyer, Sendacz*</i>
de Carvalho Passaro Rafael <i>Stocche Forbes*</i>
Giusti Gilberto <i>Pinheiro Neto Advogados*</i>
Lazzareschi Paulo Benedito <i>Lazzareschi, Hilal (ORL) ◇</i>
Mannheimer Sergio <i>Mannheimer, Perez e Lyra</i>
Pereira Lima Flávio <i>Mattos Filho, Veiga Filho, Marrey Jr.*</i>
Villar Gagliardi Rafael <i>Demarest Advogados*</i>
Xavier Celso <i>Demarest Advogados*</i>
<b>Band 4</b>
Braga Carlos David Albuquerque <i>Cescon, Barrieu*</i>
Coelho Gláucia <i>Machado, Meyer, Sendacz e Opice*</i>
de Souza Polto Marcio <i>Trench Rossi Watanabe*</i>
dos Santos Galea Felipe Evaristo <i>BMA – Barbosa*</i>
Jorge Warde Jr. Walfrido <i>Warde Advogados</i>
Pecoraro Eduardo <i>Ferro, Castro Neves, Daltro &amp; Gomide</i>
Rizzo Amaral Guilherme <i>Souto Correa Advogados*</i>
Seijo Leal de Figueiredo Gabriel <i>Cescon, Barrieu*</i>
Soares Maciel Pedro <i>Lefosse Advogados</i>
<b>Band 5</b>
Astuto Adriana <i>Bichara Advogados</i>
Theodoro Jr Humberto <i>Humberto Theodoro Jr (ORL) ◇</i>
Wald Arnoldo <i>Wald, Antunes, Vita e Blattner Advogados*</i>
<b>Band 1</b>
Barroso Fontelles Rafael <i>Barroso Fontelles, Barcellos*</i>
Chateaubriand Martins André <i>Mattos Filho, Veiga*</i>
de Mendonça Lopes Paulo Guilherme <i>Leite, Tosto</i>
Di Franco Angela <i>Levy &amp; Salomão Advogados (ORL) ◇</i>
Fonseca Pugliese Antonio Celso <i>Vella Pugliese Buosi*</i>
Fraga Luiz Fernando <i>BMA – Barbosa, Müssnich, Aragão*</i>
Giannico Mauricio <i>Dinamarco, Rossi, Beraldo &amp; Bedaque</i>
Godoy Luciano <i>LUC Advogados   Contencioso (ORL) ◇</i>
Goldberg Karina <i>Ferro, Castro Neves, Daltro &amp; Gomide*</i>
Guerrero Luis Fernando <i>Lobo de Rizzo Advogados</i>
Janoni Dourado Ruy <i>Dourado &amp; Cambraia Advogados*</i>
Junqueira Inglez de Souza Marcelo <i>Demarest*</i>
Lamego Carpenter Marcelo <i>Sergio Bermudes</i>
Mendonça Costa Mônica <i>TozziniFreire Advogados*</i>
Migliore Alfredo <i>Migliore, Watanabe, Figueira (ORL) ◇</i>
Najjar Abdo Helena <i>Cescon, Barrieu, Flesch &amp; Barreto*</i>
Nehin Corrêa Raphael <i>Lefosse Advogados</i>
Oliveira da Costa Pedro <i>BMA – Barbosa, Müssnich*</i>
Quass Duarte Ricardo <i>Souto Correa Advogados*</i>
Refinetti Domingos Fernando <i>Wongtschowski*</i>
Valdetaro Mathias Guilherme <i>Sergio Bermudes</i>
<b>Up-and-coming individuals</b>
Avelino Eider <i>Pinheiro Neto Advogados*</i>
Bastos de Mendonça Eduardo <i>Barroso Fontelles*</i>
Conrado Ferreira Iara <i>BMA – Barbosa, Müssnich*</i>
Dias Aline <i>Franco Leutewiler Henriques Advogados</i>
Dickstein Marcelo <i>Dickstein Advogados (ORL) ◇</i>
Gonzaga Andrade Neves Julio <i>Lefosse Advogados*</i>
Setoguti Guilherme <i>Monteiro de Castro, Setoguti</i>
<b>Associates to watch</b>
Ramos Figurelli Bruna <i>Dourado &amp; Cambraia*</i>
Werner Pedro <i>Bichara Advogados</i>

market for his criminal law practice and long track record in the white-collar crime area. A market expert points out that he is “articulate and charismatic,” while another commentator says: “He is an excellent lawyer, very experienced and well respected.”

### Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica

**What the team is known for** Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica is a noted dispute resolution practice often sought out by national companies and other law firms to issue legal opinions related to civil and procedural law matters. The experienced team garners praise for its solid track record of representing clients in disputes before the state and federal courts. It offers skills in civil law, undertaking contractual and non-contractual liability disputes.

**Strengths** A market expert says that “there is a strong team” in this firm.

#### Notable practitioners

Eduardo Arruda Alvim is a key contact.

### Barroso Fontelles, Barcellos, Mendonça & Associados

**What the team is known for** Barroso Fontelles, Barcellos, Mendonça & Associados is a capable firm employing its litigation skills in advising

clients from the technology, entertainment and banking industries. The team demonstrates experience in dealing with disputes related to contractual and corporate matters. Hipercard is a new client win.

**Strengths** A client says the firm has “technical ability, commitment, comprehensive and assertive analysis.”

**Work highlights** BFBM advised Claro, OI Móvel and Telefônica Brasil on a dispute involving compensations.

#### Notable practitioners

Partner **Rafael Barroso Fontelles** (see p.56) secures a position in the disputes Chambers ranking for his litigation skills. A client says: “I like working with him a lot, he has very good technical expertise.” Up-and-coming **Eduardo Bastos de Mendonça** (see p.56) often represents clients in litigation mandates related to digital law. A client says: “He has a broad knowledge and is extremely committed.”

### Bichara Advogados

**What the team is known for** Bichara Advogados is in possession of an active disputes department assisting a varied clientele with lawsuits, class actions and litigation portfolios. The team is retained by domestic players from the construction, energy and telecommunications industries



Dispute Resolution: Arbitration
<b>Leading Firms</b>
<b>Band 1</b>
Ferro, Castro Neves, Daltró & Gomide Advogados
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
Sergio Bermudes Advogados
<b>Band 2</b>
BMA – Barbosa, Müssnich, Aragão
Demarest Advogados
Pinheiro Neto Advogados
TozziniFreire Advogados
<b>Band 3</b>
Cescon, Barriau, Flesch & Barreto Advogados
Mannheimer, Perez e Lyra Advogados
<b>Band 4</b>
Huck, Otranto, Camargo Advogados
Lefosse Advogados
L.O. Baptista Advogados
Machado, Meyer, Sendacz e Opice
Souto Correa Advogados
Tauil & Chequer Advogados
Tepedino, Berezowski e Poppa Advogados
Trench Rossi Watanabe
Wald, Antunes, Vita e Blattner Advogados
<b>Band 5</b>
CFGs – Correia, Fleury, Gama e Silva Advogados
Dourado & Cambraia Advogados
Lobo de Rizzo Advogados
MAMG Advogados
Veirano Advogados
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

to advise on commercial and corporate disputes such as breach of contracts and distribution agreements, as well as collection claims. It is also able to act on arbitration mandates.

**Strengths** A client affirms: “They do a very good job. Beyond being good in terms of technical ability, they are extremely available.”

**Work highlights** Bichara was retained by JBS and SEARA to file an appeal against a provisional injunction that froze the company's assets. The matter was valued at USD50 million.

#### Notable practitioners

Partner **Adriana Astuto** has experience in litigation mandates concerning corporate and commercial disputes. A client says: “She is a good hands-on professional and the cases benefit from her knowledge.” Other sources describe her as “committed” and “business-oriented.” Associate-to-watch **Pedro Werner** shows familiarity with litigation cases involving telecommunication companies. A client says: “He is attentive, efficient, diligent and knowledgeable.”

### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA – Barbosa, Müssnich, Aragão is a respected full-service firm sought out by important clients to advise on a wide range of dispute resolution matters. The firm is regularly called upon by energy, aviation and technology companies to provide counsel on corporate and commercial disputes. It is also well equipped to handle international arbitration proceedings as well as litigation matters before the superior courts. The team is further appreciated for its expertise acting on contentious

Dispute Resolution: Arbitration
<b>Senior Statespeople</b>
<b>Senior Statespeople:</b> distinguished older partners
Huck Hermes Marcelo <i>Huck, Otranto, Camargo</i>
Wald Arnaldo <i>Wald, Antunes, Vita e Blattner Advogados *</i>
<b>Leading Individuals</b>
<b>Band 1</b>
Damião Gonçalves Eduardo <i>Mattos Filho, Veiga Filho *</i>
Ferro Marcelo Roberto <i>Ferro, Castro Neves, Daltró *</i>
Robalinho Cavalcanti Fabiano <i>Sergio Bermudes</i>
Serec Fernando Eduardo <i>TozziniFreire Advogados *</i>
<b>Band 2</b>
Abbud André <i>BMA – Barbosa, Müssnich, Aragão *</i>
Almeida Prado Mauricio <i>MAP Negotiation (ORL) ◇</i>
Giusti Gilberto <i>Pinheiro Neto Advogados *</i>
Grion Renato Stephan <i>Pinheiro Neto Advogados *</i>
Muriel Marcelo <i>Muriel Advogados (ORL) ◇</i>
Tepedino Ricardo <i>Tepedino, Berezowski e Poppa</i>
Veira Souto Costa Ferreira Marcio <i>Sergio Bermudes</i>
<b>Band 3</b>
Braga Carlos David Albuquerque <i>Cescon, Barriau *</i>
Muniz Joaquim de Paiva <i>Trench Rossi Watanabe *</i>
Xavier Celso <i>Demarest Advogados *</i>
<b>Band 4</b>
Alves Rafael Francisco <i>MAMG Advogados</i>
Barbuto Neto Antonio Marzagão <i>TozziniFreire *</i>
Berenguer Caetano <i>Sergio Bermudes Advogados</i>
Carvalho Eliane Cristina <i>Machado, Meyer, Sendacz *</i>
de Carvalho Passaro Rafael <i>Stocche Forbes *</i>
de Luiz Correia André <i>CFGs – Correia, Fleury, Gama</i>
Fernandes de Andrade Gustavo <i>Tauil &amp; Chequer *</i>
Goldberg Karina <i>Ferro, Castro Neves, Daltró &amp; Gomide *</i>
Mannheimer Sergio <i>Mannheimer, Perez e Lyra</i>
Marcondes Fernando <i>MAMG Advogados</i>
Medici Junior Fernando <i>Marcelo Tostes (ORL) ◇</i>
Peixinho Gomes Corrêa Fabio <i>Tauil &amp; Chequer *</i>
Rizzo Amaral Guilherme <i>Souto Correa Advogados *</i>
Soares Maciel Pedro <i>Lefosse Advogados</i>
Spaccaquerche Barbosa Flávio <i>Mattos Filho, Veiga *</i>
Verona Carlo <i>Demarest Advogados *</i>
Villar Gagliardi Rafael <i>Demarest Advogados *</i>
<b>Band 5</b>
Aimoré Carreiro Mateus <i>Veirano Advogados *</i>
Ferreira Mation Gisela <i>Machado, Meyer, Sendacz *</i>
Gandelman Marcelo <i>Souto Correa Advogados *</i>
Levy Marcela <i>Mannheimer, Perez e Lyra Advogados</i>
Pachikoski Sílvia <i>L.O. Baptista Advogados</i>
Pecoraro Eduardo <i>Ferro, Castro Neves, Daltró &amp; Gomide</i>
Pereira Cesar <i>Justen, Pereira, Oliveira &amp; Talamini (ORL) ◇</i>
Pereira Lima Flávio <i>Mattos Filho, Veiga Filho, Marrey Jr. *</i>
Seijo Leal de Figueiredo Gabriel <i>Cescon, Barriau *</i>
Tavares de Lyra Tomaz <i>Mannheimer, Perez e Lyra</i>
Wongtschowski Kleiman Vânia <i>Wongtschowski *</i>
<b>Up-and-coming individuals</b>
Britto Mejias Lucas <i>TozziniFreire Advogados *</i>
Dias Aline <i>Franco Leutewiler Henriques Advogados</i>
Pestilla Fabbri Mauricio <i>Cescon, Barriau, Flesch *</i>
Santos Kulesza Gustavo <i>BMA – Barbosa, Müssnich *</i>
<b>Associates to watch</b>
Soares Rafael <i>Lefosse Advogados</i>
Tubone Yamashita Hugo <i>Lobo de Rizzo Advogados</i>

issues arising from projects. Carrefour Comércio e Indústria is an addition to its client portfolio.

**Strengths** A client says: “They are very hands-on and they delve deep into the matters. The depth of their analysis is great; they know what they are talking about and are always available.”

Dispute Resolution
<b>Most in Demand Arbitrators</b>
<b>Leading Individuals</b>
<b>Band 1</b>
Batista Martins Pedro <i>Batista Martins (ORL) ◇</i>
Bosco Lee João <i>Lee Taube Gabardo Sociedade (ORL) ◇</i>
Carmona Carlos Alberto <i>Marques Rosado (ORL) ◇</i>
Coelho Eleonora <i>Eleonora Coelho Advogados (ORL) ◇</i>
Ferreira Lemes Selma Maria <i>Selma Lemes (ORL) ◇</i>
Forgioni Paula Andréa <i>Forgioni Advogados (ORL) ◇</i>
Galíndez Valeria <i>Valença Galíndez Arbitration (ORL) ◇</i>
Garcia da Fonseca Rodrigo <i>Fonseca e Salles (ORL) ◇</i>
Huck Hermes Marcelo <i>Huck, Otranto, Camargo</i>
Nunes Pinto José Emilio <i>José Emilio Nunes (ORL) ◇</i>
<b>Band 2</b>
Almeida Prado Mauricio <i>MAP Negotiation (ORL) ◇</i>
Bittar Neves Flávia <i>Flávia Bittar Sociedade (ORL) ◇</i>
Braghetta Adriana <i>Adriana Braghetta (ORL) ◇</i>
de Carvalho Aprigliano Ricardo <i>Aprigliano (ORL) ◇</i>
de Sousa Zanetti Cristiano <i>Cristiano Zanetti (ORL) ◇</i>
Eizirik Nelson <i>Eizirik Advogados (ORL) ◇</i>
Gama Junior Lauro <i>Lauro Gama Advogados (ORL) ◇</i>
Grebler Eduardo <i>Grebler Advogados (ORL) ◇</i>
Magalhães José Carlos <i>José Carlos (ORL) ◇</i>
Nanni Giovanni Ettore <i>Nanni Advogados (ORL) ◇</i>
Pachikoski Sílvia <i>L.O. Baptista Advogados</i>
Schreiber Anderson <i>Schreiber Advogados (ORL) ◇</i>
Siqueira Antonio Cesar <i>SBS Advogados (ORL) ◇</i>
Suplicy de Figueiredo Forbes Carlos <i>Forbes (ORL) ◇</i>
Tepedino Gustavo <i>Gustavo Tepedino Advogados (ORL) ◇</i>
Trindade Marcelo <i>Trindade – Sociedade (ORL) ◇</i>

**Work highlights** BMA advised Galvão Engenharia on several disputes involving EPC agreements. The matters are valued at BRL7 billion.

#### Notable practitioners

Partner **André Abbud** (see p.55) has taken hold of a good arbitration experience advising clients from different sectors, including corporate and construction industries. He is further skilled at working on international arbitrations. A client says: “He is an excellent lawyer, who has great communication skills and power of persuasion. Also, he is a very competent and confident professional.” **Felipe Evaristo dos Santos Galea** (see p.64) offers clients a strong corporate litigation expertise. A client states: “He has a very good level of technical knowledge and is also a good negotiator,” and adds: “He can be smooth and tough, while never losing control of the situation.” Partner **Luiz Fernando Fraga** (see p.67) is described by a client as an “outstanding” lawyer. He has earned litigation expertise advising clients on corporate and commercial disputes. An interviewee notes: “He is competent, calm and confident.” **Pedro Oliveira da Costa** (see p.77) is a dynamic partner that has fostered his litigation skills to act on corporate disputes. A client portrays him as having “a very strategic and pragmatic vision,” and adds: “He looks for good solutions.” Up-and-coming **Iara Conrado Ferreira** (see p.61) earns praise from clients, with one saying that she “has strategic thinking and business acumen. She has a high technical knowledge.” She is active advising on corporate disputes. Up-and-coming **Gustavo Santos Kulesza** (see p.82) is well acquainted with arbitrations related to corporate disputes. A client notes that “he is highly qualified,” and adds: “He has an excellent level of technical knowledge, great

business vision and high analytical capacity.”

## **Bottini & Tamasauskas Advogados**

**What the team is known for** Bottini & Tamasauskas Advogados has an acclaimed white-collar crime practice. It has been active assisting high-level political figures and company executives before the Supreme Court and the Superior Court of Justice with highly sensitive issues connected to corruption charges. The firm joins the rankings for its continuing leading stance on some of the most prominent white-collar crime cases in Brazil. **Strengths** A market observer says the team is “good and solid.”

### **Notable practitioners**

**Pierpaolo Bottini** has established himself as a leading light of the white-collar crime practice in Brazil. Acting in several of the most high-stake cases following the Mensalão and Lava Jato scandals, Bottini is seen by many as a key member of a new generation of highly-talented criminal lawyers. He is particularly noted for his knowledge of legislation on money laundering. A market observer remarks: “He has a fantastic personality and is well regarded both as a lawyer and as an academic.”

## **Caputo, Bastos e Serra Advogados**

**What the team is known for** Caputo, Bastos e Serra Advogados earns a noteworthy place in the white-collar crime arena for its work on corporate criminal law. The team has experience in a range of white-collar crime matters, including financial and tax-related mandates. The firm is also able to tackle civil litigation issues.

**Strengths** A client says: “They have a clear and broad knowledge to advise clients on high complexity criminal matters.”

### **Notable practitioners**

**Paula Lima Hyppolito Oliveira’s** criminal law practice gains the approval of the market. A client says: “She is keen and has a deep knowledge about the criminal process and has been of utmost importance in the arguments for my case.” Another source notes: “She has an objective approach to the cases, always focusing on the best outcome for the client.”

## **Castelo Branco Advogados**

**What the team is known for** Castelo Branco Advogados is active representing both domestic and international clients on white-collar crime mandates, including money laundering and corruption cases. The team is experienced advising corporate entities and individuals. It is further skilled at acting on administrative procedures.

**Strengths** A client affirms: “They do a very good job. They have very capable professionals with excellent technical knowledge.”

### **Notable practitioners**

**Fernando Castelo Branco** has an active white-collar practice. He is skilled at advising clients on leniency agreements and antitrust crimes, among others. A client says: “He understands our business, which helps in our defence. He understand the complexity of the case.” Another source adds: “He is a highly technical lawyer.” **Frederico Crisiúma de Figueiredo** comes endorsed by clients, being particularly noted for his work in criminal

mandates arising from tax and financial issues. A client says: “He is excellent and has a lot of technical knowledge,” while another adds: “He is available and very attentive.”

## **Cavalcanti, Sion e Salles Advogados**

**What the team is known for** Cavalcanti, Sion e Salles Advogados carves out a strong position in the market by advising corporate entities and individuals on complex white-collar crime cases, including money laundering and environmental-related criminal mandates. The team is experienced advising both national and international clients.

**Strengths** A client states: “They show a broad knowledge of the case and its future development. They are able to provide the best advice possible.”

### **Notable practitioners**

**Dora Cavalcanti Cordani** draws upon her criminal law expertise to advise clients on highly sensitive cases related to a range of criminal matters, including money laundering. A client says: “She is a very impressive lawyer.” Another source notes: “She has a lot of experience and has acted on very high-profile cases.” Up-and-coming partner **Bruno Salles** is frequently retained by clients to advise on corporate criminal cases. A client states that he is “fast and efficient,” while another source says that he is an “excellent lawyer.”

## **Cescon, Barrieu, Flesch & Barreto Advogados**

**What the team is known for** Cescon, Barrieu, Flesch & Barreto Advogados is an active full-service firm often instructed with commercial and corporate disputes, such as those arising from M&A and infrastructure projects, as well as supply and shareholder agreements. The team is well equipped to defend domestic and international private corporations before both judicial courts at all levels and arbitral tribunals. Other typical services include class actions and pre-litigation matters. THB Brasil Holdings is a new addition to its client roster.

**Strengths** A client states: “It is an excellent firm. I put a lot of trust in them because every work we have done with them was successful. The firm has competent individuals and has a solid knowledge of our issues.”

**Work highlights** The firm advised two companies of Marquise Group in regards to corporate disputes.

### **Notable practitioners**

Partner **Carlos David Albuquerque Braga** (see p.57) possesses expertise in M&A-related disputes and is able to act on litigation mandates and international arbitrations. A client says he is “an excellent professional,” while another states: “He is extremely competent and fast in his answers.” **Gabriel Seijo Leal de Figueiredo** (see p.83) maintains a visible dispute resolution practice representing clients in judicial and arbitral proceedings. A client says he is “a great lawyer with a tremendous knowledge,” while another adds: “He is very committed to our cases.” Partner **Helena Najjar Abdo** (see p.76) has cultivated litigation skills dealing with commercial disputes. A client comments: “She is one of the best practitioners of her generation. She has vast knowledge, prudence

and practical thinking.” Up-and-coming **Mauricio Pestilla Fabbri** (see p.78) earns the approval of clients for his arbitration knowledge in mandates related to corporate disputes. A client says that he is a “great professional.”

## **CFGS – Correia, Fleury, Gama e Silva Advogados**

**What the team is known for** Correia, Fleury, Gama e Silva Advogados is a noted firm demonstrating an arbitration practice that is often busy with disputes in the construction industry. It is also familiar with clients from the financial sector requiring knowledge of shareholder agreements.

**Strengths** A client comments: “They are a top-notch team that shows a sense of partnership with the client. They stand out due to their solution-oriented approach.”

**Work highlights** Advised a Brazilian construction company on a CAM-CCBC arbitration regarding EPC contracts.

### **Notable practitioners**

**André de Luiz Correia** holds experience in dealing with arbitration matters in the construction and infrastructure industries. A source says: “He is a very experienced lawyer, always has good suggestions and is always ready to answer.”

## **Cláudio Figueiredo Costa Advocacia Criminal**

**What the team is known for** Cláudio Figueiredo Costa Advocacia Criminal is able to represent high-profile individuals and corporate entities in mandates related to corruption charges, money laundering and administrative proceedings. The team has further experience dealing with environmental crime matters and plea bargaining negotiations.

**Strengths** A client states: “The firm is outstanding. They are very experienced and up to date.”

### **Notable practitioners**

Partner **Cláudio Costa** has fostered abilities to handle white-collar crime cases, including those against the public administration. A client states: “He is a committed and experienced professional. He handles the case in a very good manner.”

## **CORRÊA GONTIJO ADVOGADOS**

**What the team is known for** Corrêa Gontijo Advogados is a dynamic criminal law practice with experience in a broad range of white-collar crime mandates. The team is particularly noted for its expertise in financial, administrative and environmental-related crimes. It is well equipped to represent companies, executives and public officials.

**Strengths** A source says: “The team is very dedicated, well prepared, diligent and always available. They understand the needs of the client.”

### **Notable practitioners**

Described by a client as “excellent, up to date and dynamic,” **Conrado Gontijo** is able to act on important white-collar crime mandates. Another client says he has a “high experience level, is fast and accurate,” and adds: “He is a brilliant lawyer before audiences.”

## **David Rechulski, Advogados**

**What the team is known for** David Rechulski Advogados is a criminal law firm endowed with

the skills to represent clients on corporate criminal law matters, such as those arising from fraud, corruption and financial crimes. The team is also able to act on administrative-related criminal cases and digital crime issues.

**Strengths** A client states that the team “has an outstanding experience and are able to apply their knowledge in a simple and objective way.”

#### Notable practitioners

Partner **David Rechulski** (see p.79) showcases skills in corporate criminal law advising domestic and international clients. One of such clients says: “He is an excellent lawyer; always available with a very unique vision to understand high-complexity cases in a quick and efficient way.” Up-and-coming **Ricardo Küpper Pagés** (see p.71) is endorsed by clients for his criminal law work. One of such clients says: “He is attentive and efficient.”

### David Teixeira de Azevedo Advogados

**What the team is known for** David Teixeira de Azevedo Advogados has important experience dealing with criminal matters, including financial and tax fraud, as well as government investigations. The team is frequently seen representing companies’ executives in well-known white-collar crime cases.

#### Notable practitioners

**David Teixeira de Azevedo** has a criminal law knowledge that manages to garner positive comments among market experts, with one saying: “He is an excellent lawyer. He is very combative.” His academic skills are also acknowledged.

### Davi Tangerino e Salo de Carvalho Advogados

**What the team is known for** Davi Tangerino e Salo de Carvalho Advogados maintains a noted practice focused on corporate-related criminal cases, such as financial, tax, environmental and cyber-crime issues. The team also offers experience on administrative mandates and is familiar with high-profile individuals and companies from the technology, energy and construction industries.

**Strengths** A client states: “They did exceptional work and gathered a lot of knowledge of the case. They were also fast and efficient. It was an excellent performance.”

**Work highlights** Davi Tangerino successfully represented Neymar da Silva Santos Júnior in investigations related to alleged cybercrimes.

#### Notable practitioners

Partner **Davi de Paiva Costa Tangerino** (see p.63) has a relevant position in the criminal law arena, where he is routinely seen representing corporate entities, including tech companies, as well as individuals. A client says: “He is a highly skilled professional,” while another source adds: “He is a very technical lawyer.” Associate-to-watch **Patrícia Dannebrock Águedo** (see p.61) is valued by clients for her criminal law skills. A client says: “She is very attentive and committed, always reporting back to us in a timely manner.”

### Delmanto Advocacia Criminal

**What the team is known for** Delmanto Advocacia Criminal is a recognised criminal law practice able to advise corporate entities and individuals, including political figures. The team is well versed

to act on a range of white-collar crime cases, including financial and tax-related matters.

#### Notable practitioners

**Roberto Delmanto Junior** enjoys a solid reputation in the market for his white-collar crime practice. He is active representing individuals, including political figures. A market expert endorses Delmanto Junior as a “well-qualified” lawyer.

### Demarest Advogados

**What the team is known for** Demarest Advogados is an admired full-service firm with a dynamic dispute resolution team skilled at assisting clients with both arbitration and litigation issues. The firm is regularly called upon to act on disputes arising from a wide range of contractual matters, such as distribution, supply and concession agreements. Its clients also benefit from its assistance in class actions, as well as contentious mandates related to projects and financial transactions. The team has additional skills in dealing with white-collar crime mandates. Its client portfolio has welcomed the addition of Clarke Mosquito Control Products.

**Strengths** Clients say: “The level of performance is high. The lawyers show a strategic thinking, always trying to anticipate the answers and moves of the counterparty.”

**Work highlights** Demarest successfully represented Energia Sustentável do Brasil in filing a lawsuit against governmental bodies to overturn a decision affecting the company’s business. The matter was valued at BRL7 billion.

#### Notable practitioners

**Rafael Villar Gagliardi** (see p.85) is a solid partner able to represent clients before judicial and arbitral tribunals. He has gathered experience acting on disputes related to corporate and commercial disputes. A client says: “He is an incredible professional. He is always available, has a broad overview of our business and always seeks to protect the interests of the client.” Partner **Celso Xavier** (see p.85) has the ability to represent clients on both litigation and arbitration matters. A client notes: “He is extremely skilled and experienced. He can handle any challenging situation with absolute calmness, knowledge and insightful solutions for his clients.” **Carlo Verona** (see p.85) has cultivated arbitration skills dealing with commercial and construction disputes. A client notes: “He is a very creative lawyer with great knowledge of the matter.” Another source adds: “He is experienced and always gives smart advice.” Partner **Fabyola En Rodrigues** (see p.64) joins the Chambers rankings due to her expertise acting on criminal investigations and corporate criminal law. A client says: “She is competent, knowledgeable and can dive deep into the matters. She is also quick in providing answers.” **Marcelo Junqueira Inglez de Souza** (see p.70) is frequently retained by clients to act on commercial disputes. A source notes that he is an “excellent counsel and very responsive.” Another interviewee adds: “He provides excellent services.”

### Dias & Carvalho Filho Advogados

**What the team is known for** Dias & Carvalho Filho Advogados is a well-reputed firm in the white-collar crime arena. The team has a long-standing track record of acting on criminal cases, including crimes against the financial system and against

economic and tax order.

**Strengths** A market expert acknowledges: “It is an excellent firm with a great team.”

#### Notable practitioners

Senior statesperson **José Carlos Dias** is a well-regarded criminal law practitioner, mainly active advising key clients on cases before superior courts. A market expert recognises his reputation in this field of practice. **Theodomiro Dias Neto** is a distinguished partner that has earned a good acknowledgment in the market due to his work representing high-profile clients in a range of white-collar crime cases. He is frequently seen acting on highly sensitive plea agreement negotiations. A market observer highlights his “excellent theoretical knowledge, academic background and upright practice,” while another says: “He is a solid top practitioner.”

### Dinamarco, Rossi, Beraldo & Bedaque Advocacia

**What the team is known for** Dinamarco, Rossi, Beraldo & Bedaque Advocacia is a seasoned boutique firm benefiting from a wealth of expertise in litigation mandates. The team advises a good client portfolio encompassing national private corporations and financial institutions on disputes at all levels, including the superior courts. The firm has considerable expertise in cases arising from corporate and financial transactions.

**Strengths** Market experts deem the boutique to be of “excellent” quality.

#### Notable practitioners

Senior statesperson **Cândido Rangel Dinamarco** continues to enjoy a good reputation in the litigation area. A market source points out the authority his opinions hold in the market and says: “He is the greatest living Brazilian litigation practitioner. He is also kind and sophisticated.” Partner **Maurício Giannico** has experience handling a range of corporate litigations. A satisfied client reports good performance and says: “He is a great lawyer.”

### Dotti Advogados

**What the team is known for** Dotti Advogados benefits from its experience in the white-collar crime arena to advise corporate entities and individuals on investigations and judicial disputes. The team is experienced in a number of criminal matters, including related to environmental, tax and financial crimes.

**Strengths** A client says: “They were excellent. The matter was solved with great efficiency and in a quick way.”

#### Notable practitioners

Partner **Alexandre Knopholz** is active acting on white-collar crimes mandates defending both individuals and corporate entities. A client says: “He has great expertise of criminal law. He is fast in giving answers, always up to date and always available.” Up-and-coming **Gustavo Scandelari** is active on a range of criminal law mandates, including money laundering. A client says: “He has great expertise and is also an academic. He provides work of high technical quality.”

### Dourado & Cambraia Advogados

**What the team is known for** Dourado & Cambraia Advogados holds an important arbitration prac-



tice recognised for its work representing clients in contentious matters related to agreements, often in the energy sector. The team has additional capabilities to deal with litigation mandates concerning corporate and commercial disputes.

**Strengths** A client says: “They met our expectations demonstrating great technical performance and providing efficient and clear information.”

**Work highlights** Dourado & Cambraia advised Omega Desenvolvimento de Energia do Maranhão on its defence against a lawsuit questioning environmental licences.

#### Notable practitioners

**Ruy Janoni Dourado** (see p.70) has fostered litigation abilities to represent clients on corporate and commercial disputes. A client says: “He has a great knowledge of law and acts in a professional way, always considering the interests of the client.”

Associate-to-watch **Bruna Ramos Figurelli** (see p.79) is acquainted with litigation cases involving public concessions and the energy sector. A client says: “She is very available and demonstrated detailed knowledge about the case. It is great working with her.”

### E. Munhoz Advogados

**What the team is known for** E. Munhoz Advogados is a meritorious firm showing important skills to act in litigation mandates, including corporate and commercial disputes. Its clients emanate from various sectors, including the construction, finance and health industries. The team is also able to represent clients in arbitration issues. New client wins include Diagnóstico da América S.A and Ímpar Serviços Hospitalares.

**Strengths** A client says: “The team’s ability to deal with complex cases is fantastic. At the same time, they are easy to deal with and to understand. They are fast and efficient.”

**Work highlights** E. Munhoz was instructed by Ternium/Techint Group to advise on a corporate dispute worth BRL3.6 billion.

#### Notable practitioners

**Eduardo Munhoz** (see p.75)’s litigation practice is commended in the market for his ability to tackle complex disputes representing domestic and international clients. A client says: “He is patient, attentive, direct, observant and dominates the subject and the circumstances necessary for the best management of each case.”

### Ferro, Castro Neves, Daltro & Gomide Advogados

**What the team is known for** Ferro, Castro Neves, Daltro & Gomide Advogados is a high-end dispute resolution firm that draws upon its superb reservoir of expertise to win some of the most complex cases in the market. The team is frequently retained by major corporations hailing from the financial, energy and construction sectors, among others, to assist with high-value arbitration and litigation cases. The firm maintains an outstanding track record handling corporate matters, such as breaches of contracts and shareholder disputes. The law firm also boasts additional capabilities to advise on civil liability and judicial reorganisation proceedings, including class actions. CA Investment and Brasil Plural are new clients.

**Strengths** A client says: “We feel very well repre-

sented. They stand out due to their strategic ability. They bring new perspectives of the case and they open interesting paths.”

Another source adds: “The firm is composed of commercially driven lawyers, which was particularly important in the court case.”

**Work highlights** Ferro Castro Neves advised Concessionária Rio Barra on its defence against a class action regarding an alleged breach of concession agreements.

#### Notable practitioners

**Marcelo Roberto Ferro** (see p.66) is widely respected in the dispute resolution arena. He is highly skilled to act on both litigation and arbitration mandates. A client says: “He is very capable in technical skills and he is a fighter. He is very emphatic in his defence of the interests of his clients and that motivates us as well.” Another source notes: “He is a great strategist; he knows what to say and how to say it and has amazing skills for evidence hearings and cross-examining witnesses.”

**José Roberto de Castro Neves** (see p.62) is a well-regarded litigator holding a strong track record in the dispute resolution arena. He is experienced representing top companies in high-stake litigation. A client says that he has a “very strategic approach and is fully responsive to clients.”

Partner **Eduardo Pecoraro** acts in both litigation and arbitration mandates. A satisfied client recognises his “very strong” ability to handle complex cases. Another market commentator describes him as a “well-prepared and skilled lawyer.” **Karina Goldberg** (see p.68)’s practice encompasses litigation and arbitration cases, including important corporate disputes. A client states: “She is very committed and is a great partner of our business.” Another source says: “She is an excellent professional,” and highlights her “knowledge, efficiency and experience.”

### Franco Leutewiler Henriques Advogados

**What the team is known for** Franco Leutewiler Henriques Advogados is a visible firm in the dispute resolution practice, particularly when dealing with litigation mandates related to corporate disputes. The firm’s industry experience includes the agribusiness sector. The team is also able to act on arbitration matters. Nutrien Group is a new client win.

**Strengths** A client says: “They are excellent. They have great knowledge of the matter and the business, are very committed, quick and available.”

**Work highlights** FLH advised Agrichem do Brasil in commercial disputes.

#### Notable practitioners

Up-and-coming **Aline Henrique Dias** has a visible arbitration and litigation work, being capable to act in cross-border matters. A client says: “She is a competent and qualified professional, a very dedicated and combative lawyer in the cases she works.”

### Huck, Otranto, Camargo Advogados

**What the team is known for** Huck, Otranto, Camargo Advogados holds an admired disputes department offering long-standing expertise assisting clients with national and cross-border arbitration proceedings. The firm has earned a

solid reputation for its ability to handle corporate and commercial disputes on behalf of financial institutions, as well as construction and energy companies. The team is also well equipped to advise on judicial cases at all levels, including class actions and pre-litigation cases.

**Strengths** A client notes: “They are very good. They provide in-depth analysis and are detail-oriented.”

**Work highlights** Huck Otranto advised Bens de Raiz Participações as the minority shareholder on a corporate judicial claim discussing the lawfulness of profits distribution by the controlling shareholders.

#### Notable practitioners

**Hermes Marcelo Huck**’s activity spans work as an arbitration lawyer and also as an arbitrator appointed to solve disputes. A market expert states: “He is a great arbitrator, quite experienced and respected.” Another source notes: “He is an excellent lawyer.”

### Iloki Advogados

**What the team is known for** Iloki Advogados is active in the white-collar crime area advising individuals and corporate entities. The team has experience in a range of criminal matters such as financial crimes, corruption charges, tax evasion and cybercrimes. It has further capabilities to handle mandates with cross-border elements.

**Strengths** A client comments: “They always suggest and establish the best representation strategy according to the case’s particularities.”

**Work highlights** Iloki represented an individual on criminal investigations related to alleged diversion of public resources and money laundering.

#### Notable practitioners

**Pedro Ivo Gricoli Iloki** is a criminal law practitioner with experience dealing with high-profile individuals and corporate entities. A client says: “He combines legal technical expertise with a sense of urgency that is essential to the dynamics of the corporate world.”

### Joyce Roysen Advogados

**What the team is known for** Joyce Roysen Advogados is recognised as a criminal law practice with expertise to represent clients in a range of white-collar crime mandates. The team regularly represents corporate executives and other individuals on criminal cases, including those arising from tax, cartel and financial matters.

**Strengths** A market observer says: “They have good clients. It is a strong firm in the market.”

#### Notable practitioners

Market experts highlight **Joyce Roysen**’s corporate criminal law practice. She is active representing clients on white-collar crime mandates, including those involving crimes against the economic and tax order. A source acknowledges her as a “very respected” lawyer.

### Lefosse Advogados

**What the team is known for** Lefosse Advogados has an active disputes department called upon to handle different litigation and arbitration issues. Clients from the automotive, pharmaceutical, and oil and gas sectors rely on its advice on dispute cases arising from corporate and financing deals.



The team demonstrates a track record of dealing with cross-border proceedings related to infrastructure projects. Additional capabilities include skills in dealing with white-collar crime cases. Fundo Garantidor de Créditos is a new client win.

**Strengths** A client states: *“The firm shows command of the matters dealt with and is very committed to the defence of the interests of the clients.”*

**Work highlights** Lefosse successfully defended Elfa Medicamentos in a class action related to supply issues.

#### Notable practitioners

Partner **Pedro Soares Maciel** is able to represent clients before judicial and arbitral courts on mandates related to corporate and commercial disputes. A client affirms: *“He is a good strategic thinker, very analytical and has a pragmatic approach.”* Another client adds: *“He is very available, which makes us feel at ease.”* Partner **Ludmila Groch** possesses a criminal law practice that earns the approval of clients, with one saying she has *“deep knowledge of her fields of work, applying an extremely practical methodology to solve problems.”* Another client notes: *“Ludmila brings a rare combination of business awareness and technical skills.”* **Raphael Nehin Corrêa** frequently advises clients on corporate and commercial litigation. A client states: *“He has a high level of knowledge in his field as well as a high capacity for persuasion.”* Up-and-coming **Júlio Gonzaga** (see p.69) has a well-regarded litigation practice. A client states: *“He is swift and precise in his strategies,”* and adds: *“He also has business acumen.”* Associate-to-watch **Rafael Soares** evokes positive comments from clients in relation to his arbitration practice. One source says: *“He is detail-oriented, always makes the effort to add something to the case and instils confidence.”*

#### Leite, Tosto e Barros Advogados

**What the team is known for** Leite, Tosto e Barros Advogados has a disputes department with presence in the litigation arena dealing with class actions, public civil actions and disputes involving bankrupt companies. The team often assists clients with contractual disputes, such as termination of concession and supply agreements.

**Strengths** A client acknowledges the firm’s *“very strong”* skills to deal with complex mandates.

**Work highlights** Leite Tosto advised EDP on a dispute arising from energy purchase agreements.

#### Notable practitioners

**Paulo Guilherme de Mendonça Lopes** is in possession of litigation skills that he has fostered while acting in commercial disputes. A client states: *“He is a profound expert of civil law.”*

#### L.O. Baptista Advogados

**What the team is known for** L.O. Baptista Advogados displays solid experience in arbitration matters. The team is familiar with disputes in the construction sector and contractual imbalance related to public concessions. Its client roster includes domestic and multinational corporations operating in the energy, transportation and retail industries.

**Strengths** A client highlights the team’s *“high quality, commitment, focus and dedication.”*

#### Notable practitioners

**Silvia Pachikoski** manages to uphold a respected practice as both an arbitration lawyer and as an arbitrator in both domestic and international proceedings. A client says: *“Her dedication to the profession is admirable,”* while a market observer considers her as an *“excellent”* arbitrator.

#### Lobo de Rizzo Advogados

**What the team is known for** Lobo de Rizzo Advogados’ dispute resolution department is skilled at representing clients in corporate-related disputes, including litigation and arbitration mandates. The team is often instructed by domestic and foreign companies hailing from the banking, insurance and food industries to handle lawsuits and class actions involving shareholder agreements, dissolution of joint ventures and credit recovery. Associação Petrobras de Saúde is a new client win.

**Strengths** A client states: *“Their performance is always spotless. They are diligent and always take care to meet deadlines.”*

**Work highlights** Lobo de Rizzo advised Bioagri Ambiental on corporate disputes involving M&A transactions.

#### Notable practitioners

**Luis Fernando Guerrero** is frequently involved in litigation mandates concerning commercial and corporate disputes. A client asserts: *“He is an outstanding professional. I recommend him very highly without hesitation.”* Associate-to-watch **Hugo Tubone Yamashita** earns positive comments made by peers and clients for his arbitration work. A client says: *“He is really good: attentive and proactive.”*

#### Machado, Meyer, Sendacz e Opice

**What the team is known for** Machado, Meyer, Sendacz e Opice possesses an experienced disputes department frequently retained by players from the mining, banking and aviation sectors. The firm is often instructed with the defence of corporate and commercial cases before judicial courts, such as shareholder agreements and debt recovery, in addition to undertaking arbitral proceedings arising from construction contracts and concession agreements. The team is also well equipped to act on white-collar crime mandates. Banco Caterpillar and Motorola Mobility are new client wins.

**Strengths** A client states: *“I highlight their technical skills and legal knowledge. They also have outstanding negotiation skills and are available for the client.”*

**Work highlights** Machado Meyer was instructed by Braskem to act on its defense in a judicial claim for alleged damages to real estate. The value was valued at BRL5 billion.

#### Notable practitioners

Partner **Eliane Cristina Carvalho** (see p.59) is well versed in both litigation and arbitration mandates. She is experienced representing clients emanating from the mining and petrochemical industries. A client says: *“She is an excellent lawyer, diligent, insightful, knowledgeable and always available.”* Another source adds: *“She is calm, firm, intelligent, experienced.”* Partner **Gláucia Coelho** (see p.60) frequently represents key clients on judicial proceedings, including corporate

and commercial disputes. A client says: *“She is an excellent professional.”* Partner **Juliana Sá de Miranda** (see p.81) has attained an important level of criminal law expertise, mainly working with corporate clients. A client maintains that she is *“very good in technical skills, attentive and a good communicator.”* Another source adds: *“She is extremely available and is able to convey information in a very clear way.”* Partner **Gisela Ferreira Mation** (see p.65) rises to the numbered bands due to her demonstrated expertise in arbitral proceedings, including ICC tribunals. A client states: *“She is an excellent lawyer, diligent, insightful, knowledgeable and always available.”*

#### MAMG Advogados

**What the team is known for** MAMG Advogados is a boutique that gains relevance in the dispute resolution arena for its work before arbitral courts, including experience under international rules such as those of the ICC and CAM-CCBC. The team offers further capabilities in litigation and mediation mandates. A new client win is Soluções Ambientais de Guarulhos.

**Strengths** A client states: *“I like their performance very much. The partners are really committed to the case. The team is swift and flexible in providing advice.”*

**Work highlights** MAMG advised Soluções Ambientais de Guarulhos in an arbitration related to a concession agreement in a matter valued at BRL250 million.

#### Notable practitioners

**Rafael Francisco Alves** has arbitration expertise dealing with domestic and international clients. A source portrays him as *“very attentive and always available,”* and notes: *“He has a strategic and in-depth vision of the matters.”* Another client highlights his *“technical and specialised knowledge, agile service and strategic thinking.”* Partner **Fernando Marcondes** maintains an important arbitration practice in the infrastructure and construction industries. A client describes him as *“an excellent professional, easy to deal with, intelligent and very assertive in his answers.”*

#### Mannheimer, Perez e Lyra Advogados

**What the team is known for** Mannheimer, Perez e Lyra Advogados is a respected Rio-based boutique firm with noteworthy experience acting on both litigation and arbitration mandates. The team is often retained by significant players from the mining, consumer goods and real estate industries to act on commercial disputes, such as those involving supply and shareholder agreements. It is also well endowed to assist with arbitration cases arising from construction contracts and insurance policies. Hyatt do Brasil is a new client win.

**Strengths** A client affirms: *“They are very effective. They have a comprehensive approach and manage to act at different levels with great efficiency and great technical skills.”*

**Work highlights** Mannheimer advised TOTVS in a dispute involving alleged damages arising from the termination of an agreement.

#### Notable practitioners

**Sergio Mannheimer** is endowed with the skills to handle both litigation and arbitration matters. He holds experience in corporate and commer-

cial disputes. A client describes him as “*excellent, knowledgeable, precise, detail-oriented and self-assured*,” and notes: “*He has the calm needed to navigate turbulent waters.*” Partner **Marcelo Levy** is recognised for her experience dealing with both domestic and international arbitrations. A client says: “*She is strong in her abilities to implement the strategy in practical terms and she is also a tenacious negotiator.*” **Tomaz Tavares de Lyra** is frequently seen acting on important arbitration mandates, including those under CAM-CCBC rules. A client says: “*He is a young lawyer with the experience of a senior practitioner. He is the best dispute lawyer of his generation.*”

### Marcelo Leonardo Advogados Associados

**What the team is known for** Marcelo Leonardo Advogados Associados has a noteworthy criminal law boutique practice in Minas Gerais. The team offers experience in dealing with a range of white-collar crime mandates, including corruption and financial crime cases. It is active representing corporate entities as well as individuals, including political figures.

**Strengths** A market expert says: “*It is a very strong team in Minas Gerais.*”

#### Notable practitioners

Minas Gerais-based **Marcelo Leonardo** is a criminal law practitioner with an excellent reputation and track record. He has experience representing clients in high-profile white-collar cases. A market observer says: “*He is an excellent lawyer,*” while another commentator adds: “*Marcelo is extremely competent.*”

### Maria Elizabeth Queijo e Eduardo M. Zynger Advogados

**What the team is known for** Maria Elizabeth Queijo e Eduardo M. Zynger Advogados is a recognised criminal law boutique practice. The team is able to represent corporate executives in various white-collar crime mandates, including those related to financial and tax matters.

**Strengths** A market observer endorses the team: “*It is formed by very good partners.*”

#### Notable practitioners

**Maria Elizabeth Queijo** is a criminal law practitioner well regarded amongst her peers for her sophisticated work. A market observer notes: “*She is an excellent lawyer, very combative and technically sound.*”

### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados is increasingly demonstrating prominence in dispute resolution. Its arbitration team joins the highest band in our rankings following continuous lavish comments from market sources and a portfolio of high-stake cases year after year. The firm’s litigation practice is also prominent and highly admired. Both teams benefit from Mattos Filho’s admirable multidisciplinary capacities to advise on the full scope of dispute resolution mandates. Prominent companies operating in the energy, technology, consumer goods and financial sectors rely on its expert assistance in undertaking

complex commercial and corporate disputes. The firm often acts on contractual disputes and contentious cases arising from projects, bankruptcy proceedings and insurance policies. It is particularly skilled at handling international arbitration mandates. Mattos Filho’s white-collar crime practice is also noted. New clients in the firm’s dispute resolution portfolio include Heineken and Oracle. **Strengths** A client says: “*We think their work is exemplary. Their performance is impeccable. Their technical abilities and business acumen are very good indeed.*”

Another source notes: “*They delve deeply in the case and execute a very professional analysis while keeping the client confident.*”

**Work highlights** Mattos Filho represented APM Terminals in a lawsuit seeking to annul an interim measure imposed by the Brazilian Competition Authority.

#### Notable practitioners

**Eduardo Damião Gonçalves** (see p.61) enjoys a remarkable reputation, with a market commentator describing him as “*an authority in the area.*” He has stand-out skills in both domestic and international arbitrations. A client says: “*He possesses a great knowledge of law and is very trustworthy; we feel assured. Without a doubt he is one the lawyers with the most in-depth arbitration expertise in the country.*” **Flávio Pereira Lima** (see p.78) is recognised for his strategic approach. He is skilled at representing important clients in litigation and arbitration proceedings. A client says: “*He is a strategist. He understands problems in a comprehensive way, considering other relevant areas of practice. He is always available and swiftly answers, always giving good alternatives and solutions.*” **Flávio Spaccaquerche Barbosa** (see p.83) has solid arbitration experience particularly representing clients from the energy sector. A client reports: “*He is marvellous. I was impressed. He showed a great deal of knowledge in the arbitration and knowledge of ICC rules.*” Partner **Rogério Tafarello** (see p.83) joins the numbered bands this year after impressing market observers, with one saying: “*He is an excellent criminal lawyer.*” A client notes: “*He has good experience and instils confidence so that the client is assured that their needs are taken care of.*” Another source adds: “*He is very skilled, capable and intelligent.*” Partner **André Chateaubriand Martins** (see p.60) has fostered a litigation practice advising clients from the finance and banking sectors. A client notes: “*He is a very intelligent lawyer, very sharp. He brought a strategic vision to the case, which added a lot to the team.*” Up-and-coming **Flávia Guimarães Leardini** (see p.69) is endorsed by clients due to her criminal law practice. A client says: “*She has a deep knowledge of matters and provides well-defined strategies in an objective manner.*” Another interviewee notes: “*She is dedicated, available and diligent.*”

### Moraes Pitombo Advogados

**What the team is known for** Moraes Pitombo Advogados has a distinguished white-collar crime practice. The team is active representing high-profile clients in a range of criminal mandates, including highly sensitive cases in the context of well-known operations. The team is

particularly recognised by market commentators for its expertise in matters involving crimes against the economic and financial systems.

**Strengths** A market expert states: “*They are very well organised with a good team.*”

#### Notable practitioners

**Antônio Sérgio Altieri de Moraes Pitombo** is recognised for his “*ahead-of-the-curve practice*”. He is described as “*an excellent lawyer with a sophisticated theoretical knowledge*” and highlighted for his “*strategic and practical approach.*” He has a copious knowledge of criminal mandates, having experience in complex criminal investigations in relation to money laundering. A market expert states: “*He has sound technical skills and a good track record. He is up to date and very aware of contemporary issues.*”

### MUYLAERT, KOK, NOAL E QUEIROZ ADVOGADOS

**What the team is known for** MUYLAERT, KOK, NOAL e Queiroz Advogados is solid practice focusing on criminal law. The team is experienced representing clients from various sectors in a range of white-collar crime mandates. It has experience handling criminal cases arising from money laundering, corruption and administrative matters.

**Strengths** A market commentator recognises the firm’s respected name in the criminal law practice area.

#### Notable practitioners

**Eduardo MUYLAERT** is an experienced white-collar crime lawyer. Market experts regard him as “*an excellent practitioner.*” His track record is also acknowledged by sources.

### Oliveira Lima & Dall’Acqua Advogados

**What the team is known for** Oliveira Lima & Dall’Acqua Advogados offers solid expertise in criminal matters related to financial issues, including money laundering. The team is also able to represent corporate executives on white-collar crime mandates arising from tax and criminal cartel issues. It has further experience handling plea bargaining negotiations.

**Strengths** A market commentator recognises the firm’s “*strong*” ability to handle sophisticated matters.

**Work highlights** Oliveira Lima & Dall’Acqua successfully advised fuel distributor executives on money laundering charges.

#### Notable practitioners

**José Luis Oliveira Lima** is noted for his criminal law practice. He holds important experience dealing with various white-collar crime cases, including money laundering mandates. A client asserts: “*He is one of the best lawyers for white-collar crime issues.*” **Rodrigo Dall’Acqua** joins the Chambers rankings this year due to his recognised ability to act on matters involving criminal cartel charges and other corporate-related criminal issues. A client says: “*He is great. Provides swift answers and I consider him as a rising star.*”

### Paulo Freitas Ribeiro Advogados Associados

**What the team is known for** Rio de Janeiro-based Paulo Freitas Ribeiro Advogados Associados is a respected criminal law practice with capabilities

to tackle a range of corporate-related criminal mandates. The team has experience handling white-collar crime cases related to finance and tax issues, among others.

**Strengths** A market observer endorses the firm's performance in criminal cases.

#### Notable practitioners

**Paulo Freitas Ribeiro** attains a good recognition for his criminal law practice in Rio de Janeiro. A market source regards him as "a very strategic lawyer, involved in important cases."

### Pinheiro Neto Advogados

**What the team is known for** Highly sophisticated firm Pinheiro Neto Advogados enjoys a remarkable reputation for its sizeable and highly successful dispute resolution practice. Its highly qualified team often represents some of the most important companies in all sectors of the economy, including technology, agribusiness and financial services. They often rely on the department for high-stakes litigation cases arising from corporate and commercial matters, including shareholder disagreements and contractual breach. Clients also benefit from its expert defence in arbitration proceedings related to construction issues and mandates relating to white-collar crime. Philips Medical Systems is a new client win.

**Strengths** A client says: "Their work is of extremely high quality from beginning to end in terms of technical and strategic aspects and they are very consistent in their detail-oriented approach and analysis."

Another client adds: "The service is truly outstanding, flawless. They are top-notch."

**Work highlights** Pinheiro Neto was instructed by Coelho da Fonseca Participação e Incorporação to advise on a corporate litigation mandate valued at BRL1.1 billion.

#### Notable practitioners

Senior statesperson **Celso Cintra Mori** (see p.60) is widely respected for his long-standing practice and impressive track record, being particularly praised for his work on corporate disputes. Mori remains active and admired by market commentators. A client says: "Celso is one of the best lawyers with whom I have had the privilege of working. He is wise, perceptive, highly respected by the courts and his clients." Partner **Renato Stephan Grion** (see p.69) is a knowledgeable arbitration practitioner, able to act on behalf of clients in international arbitral courts, including the ICC. A client says: "He demonstrated a strong ability to handle and solve complex cases, with a high level of quality and sophistication." Another source notes: "He provides impeccable service." **Mário Panseri Ferreira** (see p.77) is a respected partner with experience in criminal law advising clients on diverse matters, including fraud-related mandates and compliance issues. A client says: "He is committed to the case and is very available to give special attention to the client." "Excellent" partner **Gilberto Giusti** (see p.68) is a well-regarded partner whose practice encompasses both judicial litigation and arbitral proceedings. A client comments: "He is a great lawyer with in-depth knowledge." Up-and-coming **Eider Avelino** (see p.56) is able to act on litigation mandates concerning cross-border elements. A client says: "He has a solid technical expertise, a

very professional attitude and a well-measured approach." **Lourival Lofrano Junior** (see p.72) is skilled at advising clients on important criminal issues. A client says: "What stands out about him is his quick, clear and precise answers," while another interviewee notes: "He is always available and I really like his work."

### Rahal, Carnelós e Vargas do Amaral Advogados

**What the team is known for** Rahal, Carnelós e Vargas do Amaral Advogados has established a significant practice in the white-collar crime arena. The team has experience advising clients on criminal issues related to financial crimes, including money laundering. It is able to represent both individuals and corporate entities.

**Strengths** A market expert says: "I highlight their professionalism."

#### Notable practitioners

**Flávia Rahal's** criminal law practice comes endorsed by market commentators, with one of them saying: "Among Brazilian criminal lawyers, I have frequent positive experiences working with her." Another source adds that she is "an excellent lawyer."

### Monteiro de Castro, Setoguti Advogados

**What the team is known for** Monteiro de Castro, Setoguti Advogados has developed a dispute resolution practice that is active representing clients in litigation cases, including corporate contentious matters. Its clients emanate from various industries, such as the energy and construction sectors. Buritirama Mineração is a new addition to its client portfolio.

**Strengths** A client states: "They are outstanding. The work is diligent and of high standards."

**Work highlights** Monteiro de Castro was retained by Buritirama Mineração to defend the company in disputes regarding alleged breach of contracts. The matters are valued at BRL330 million.

#### Notable practitioners

**Guilherme Setoguti** is a litigation lawyer that shows experience in dealing with corporate disputes. A client says: "He is extremely knowledgeable, agile and is able to provide good solutions for a given concrete case."

### Sergio Bermudes Advogados

**What the team is known for** Market-leading dispute resolution firm Sergio Bermudes Advogados receiving plaudits for its top-notch arbitration and litigation practice. This seasoned Rio-based team often acts on behalf of prominent technology, mining and construction corporations in high-complexity judicial cases related to civil liabilities, as well as arbitral proceedings arising from corporate matters, with particular expertise dealing with contractual and commercial agreement disputes. Clients further benefit from its know-how in insurance disputes and bankruptcy proceedings.

**Strengths** A client affirms: "We have had a lot of success with them. They are always available and because it is a high-complexity dispute, they are very creative in their thinking about solutions."

Another source says: "Whether in litigation or arbi-

tration, they are outstanding; they are an authority in Brazil."

**Work highlights** Sergio Bermudes advised Citibank and Citigroup in their defence in two lawsuits seeking compensation for alleged damages. The matters are valued at around BRL30 billion.

#### Notable practitioners

Distinguished name partner **Sergio Bermudes** has forged a remarkable reputation as one of the country's leading litigators. He is recognised for his impressive track record representing clients in some of the most high-stakes legal disputes in Brazil. A market commentator says: "There is no doubt that Bermudes is one of the main figures in this area," and adds: "He maintains the excellent standard of his practice." "Excellent" partner **Fabiano Robalinho Cavalcanti** boasts notable litigation and arbitration skills. He is experienced representing clients in high-profile disputes, including international arbitrations under ICC rules. A client says: "He's an impressive lawyer. He is currently the most skilled disputes practitioner in Brazil, in my opinion," while another appreciates his "smart and creative strategies." Another source notes: "He is one of the firm's top minds."

**Marcio Vieira Souto Costa Ferreira** has developed a renowned dispute resolution practice that includes representing key clients before judicial and arbitral courts. He is especially skilled at dealing with corporate-related disputes mandates. A client views him as "a senior lawyer with amazing knowledge of the law." Another source says: "He is an outstanding partner with a sharp eye." **Caetano Berenguer** offers a comprehensive support on litigation and arbitration matters, including cross-border issues and international arbitral courts. A client reports: "He is very smart and goes down into the details of the case," while another notes: "He is a fierce litigator and has great persuasion skills." Another source highlights his "strategic approach." **Marcelo Lamego Carpenter** is a litigation partner who combines his disputes skills with his bankruptcy experience. A client notes that he is "very available and knowledgeable about precedents." Partner **Guilherme Valdetaro Mathias** dedicates his practice to litigation mandates, representing clients in corporate disputes. A client states: "He has a perfect technical knowledge; he is outstanding. He does great work."

### Silveiro Advogados

**What the team is known for** Silveiro Advogados harbours noteworthy capabilities in contentious mandates, including litigation issues involving corporate disputes in the telecommunications and construction industries. The team is also able to act on arbitration matters. Its client portfolio has been enlarged by the addition of Casa da Montanha Group.

**Strengths** A client affirms: "They perform at an exemplary level showing much diligence and working in an extremely efficient way."

**Work highlights** Silveiro Advogados advised Telefonica Brasil on its defence in class actions disputes.

#### Notable practitioners

Ricardo Ranzolin is a key contact.



## SiqueiraCastro – Advogados

**What the team is known for** SiqueiraCastro – Advogados is often retained by clients from the food, infrastructure and technology sectors to assist with diverse litigation matters. The firm is well equipped to advise on disputes connected to corporate, civil liability and white-collar crime mandates. Its clients also benefit from its broad national footprint and extensive experience handling consumer claim portfolios. Grupo Severiano Ribeiro is a new client.

**Strengths** A client comments: “They have business acumen. They are good and always available.”

**Work highlights** SiqueiraCastro assisted White Martins Gases Industriais with filing judicial measure to recover cylinders and gas storage equipment in the context of shortages in hospitals due to the COVID-19 crisis.

### Notable practitioners

Partner **João Daniel Rassi** has developed a respected corporate criminal law practice and is familiar with diverse white-collar crime mandates, including those involving money laundering and environmental-related crimes. A client says: “I regard him as an authority in relation to work on corporate prosecutions.”

## Souto Correa Advogados

**What the team is known for** Souto Correa Advogados is in possession a dynamic disputes department headquartered in Porto Alegre acting on both litigation and arbitration mandates. The firm often advises on disputes related to infrastructure projects as well as commercial and corporate law, boasting particular expertise in contractual matters involving shareholders and supply agreements. The team is familiar with clients from the energy and transportation sectors. ADM do Brasil and COFCO International Brasil are new client wins.

**Strengths** A client describes the team as “fantastic, with a lot of quality, expertise, dedication and always quick, objective and complete return.”

**Work highlights** Souto Correa represented Microsoft Corporation in a claim brought up by a minors’ rights protection association alleging moral damages in a matter valued at BRL6 billion.

### Notable practitioners

Partner **Guilherme Rizzo Amaral** (see p.80) is skilled at handling a range of litigation and arbitration mandates, including cross-border cases related to commercial and corporate disputes. A client says: “He has in-depth knowledge and is very active in litigation and arbitration.” **Marcelo Gandelman** (see p.68) has gained visibility in the market for his arbitration work connected to commercial disputes. A client highlights his “strategic role” in the case, while another source adds: “He is strategic, solution-oriented and very experienced.” Partner **Ricardo Quass Duarte** (see p.79) has experience in litigation mandates. A client affirms: “He is a highly competent and reliable professional. He always seeks to understand the client’s needs and is able to propose different solutions and strategies.”

## Stocche Forbes Advogados

**What the team is known for** Stocche Forbes Advogados fosters a well-regarded disputes

department often sought out by clients from the banking and food sectors to assist with a range of corporate and commercial contentious litigation mandates. The team has gathered expertise to be able to handle matters related to termination of agreements and contractual matters. It further boasts capabilities to act on arbitration concerns. Construtora TS-R is a new client win.

**Strengths** A client says: “They were always very committed and precise, very clear and working with much expertise. They are handling the matter in an excellent way.”

**Work highlights** Stocche Forbes was instructed by Tegra Incorporadora to represent the company in a dispute regarding the construction of a shopping centre. The issue is valued at BRL30 million.

### Notable practitioners

Partner **Rafael de Carvalho Passaro** (see p.62) treads the dispute resolution arena with the skills required to act on litigation and arbitration cases, including international mandates. A client comments: “Besides technical knowledge, he has superb interpersonal skills to manage conflicting negotiations.”

## Tauil & Chequer Advogados in association with Mayer Brown

**What the team is known for** Tauil & Chequer Advogados in association with Mayer Brown offers an important international network that is an addition to the team’s experience in dealing with arbitration matters, including those under international rules such as ICC. The firm is often active dealing with corporate and commercial disputes and has further capabilities to deal with litigation mandates.

**Strengths** A client comments: “The team has demonstrated much intelligence, a great knowledge of arbitration matters and they have a high degree of availability.”

**Work highlights** Advised Consórcio EFACEC/Hitachi on an ICC arbitration involving contractual matters. The matter is valued at BRL600 million.

### Notable practitioners

Partner **Gustavo Fernandes de Andrade** (see p.65) is acquainted with arbitration disputes touching on corporate and commercial matters. A client discloses that “Gustavo has a broad experience and his ability dealing with strategic litigation is impressive. He is a strong and sharp lawyer during hearings.” Partner **Fabio Peixinho Gomes Corrêa** (see p.77) has cultivated important arbitration skills that he uses in both domestic and international mandates. A client comments: “He is a trustworthy partner, very well prepared to execute the arbitration we are involved in.” Another mentions his “high level of technical knowledge and commitment.”

## Teixeira Zanin Martins Advogados

**What the team is known for** Teixeira Zanin Martins Advogados has an active dispute resolution practice often instructed by clients, including high-profile political figures, to handle white-collar crime mandates. The team has experience in a range of mandates such as those related to corruption charges and electoral crimes. It has additional capabilities in civil litigation and in matters involving cross-border elements.

**Strengths** A source highlights the team’s “sophistication and creativity,” and notes: “They provide hands-on service.”

**Work highlights** Represented Luiz Inácio Lula da Silva in disputes related to the Car Wash operation.

### Notable practitioners

**Cristiano Zanin Martins** is frequently seen advising high-profile individuals in highly sensitive disputes. A source says: “He is able to deal with multiple scenarios at the same time, seeing the links between them and keeping his calm and resolution in challenging situations.”

## Tepedino, Berezowski e Poppa Advogados

**What the team is known for** Tepedino, Berezowski e Poppa Advogados is a well-regarded dispute resolution boutique offering extensive expertise advising on litigation and arbitration matters. The talented team routinely acts on strategic cases related to commercial and corporate law, particularly involving shareholder disagreements and termination of distribution agreements. The firm is additionally sought out to assist with high-value credit recovery disputes. Its client roster often encompasses major players from the infrastructure and banking sectors.

**Strengths** A client asserts: “This is a firm which you can trust, with peace of mind, very complex issues that require sophistication of work and reasoned thinking. They have a good track record and strategic vision, while also being pragmatic.”

**Work highlights** Represented CFL Participações in a corporate lawsuit involving shareholders’ rights.

### Notable practitioners

**Ricardo Tepedino** is a distinguished dispute resolution practitioner, whose abilities encompass both litigation and arbitration cases, including those under ICC rules. A client states: “He has a notorious knowledge of arbitration and manages to transmit assurance to his clients.” Another source comments on his litigation work: “It is impeccable.”

## TOFIC SIMANTOB, PEREZ, ORTIZ ADOGADOS

**What the team is known for** TOFIC SIMANTOB, PEREZ, ORTIZ ADOGADOS has gained an important presence in the criminal law area for its work advising high-profile individuals, including politicians and government officials. The team is experienced in matters regarding money laundering and corruption charges. It is also able to represent corporate entities.

**Strengths** A client says: “The team is highly qualified, they are very well prepared and committed, with full knowledge of the matters they deal with.”

### Notable practitioners

**Fabio Tofic Simantob** is recognised in the market for his criminal law practice. He frequently defends corporate entities and high-profile individuals. A source says: “He is a very technical criminal lawyer.” A client notes he is “skilled and very available,” while another one concludes: “He is a strategist.” Up-and-coming **Débora Perez** is an active criminal law practitioner who joins the rankings this year after gathering recognition from sources. A client says: “I trust her a lot. She

transmits reassurance to the client and her work is of a good technical level.”

### **Toron, Torihara e Cunha Advogados**

**What the team is known for** Toron, Torihara e Cunha Advogados is a criminal law boutique enjoying an outstanding reputation for its experience on a broad range of white-collar mandates. The talented team is frequently seen advising high-profile clients, including political figures, on sensitive disputes before the higher courts. It is highly skilled at handling matters involving crimes against the financial, tax and electoral orders, including plea bargaining.

**Strengths** A market commentator says: “The team is robust and experienced.”

#### **Notable practitioners**

**Alberto Zacharias Toron** is a highly regarded figure in the white-collar crime arena. Market experts laud his skills as a strategist and highlight his long-standing practice and impressive track-record. A commentator underlines his “front-running work” and says: “He is an excellent lawyer.” Toron is active representing key figures in the country in sensitive corporate, financial, political and electoral crimes, among others.

### **TozziniFreire Advogados**

**What the team is known for** TozziniFreire Advogados is an admired full-service firm often retained by significant players from the telecommunications, technology and infrastructure industries to provide counsel before judicial courts at all levels, in addition to national and international arbitral tribunals. Its experienced team maintains a solid track record advising on disputes connected to corporate and commercial issues, including breach of contract and post-M&A liabilities. Other typical services include product liability disputes. It further offers white-collar crime skills. Refinaria Nacional de Sal is a new client win.

**Strengths** A client says: “The firm is exceptional. They have technical rigour and the required level of agility, as well as being extremely responsive.”

**Work highlights** TozziniFreire was retained by Oracle do Brasil to represent the company in disputes concerning agreements. The matter is valued at BRL1 billion.

#### **Notable practitioners**

Partner **Fernando Eduardo Serec** (see p.83) has a notable activity in arbitration mandates, both domestic and international. He is also an important litigation practitioner. A client asserts: “He is very experienced,” while another adds: “He handles the procedures in a serene way and is very strategic. He has an excellent performance.” **Antonio Marzagão Barbuto Neto** (see p.56) is a dynamic partner with recognised arbitration abilities related to commercial disputes. He frequently advises clients from the automotive, food and drinks and pharmaceuticals sectors. A market commentator notes his “good performance.” **Isadora Finger-mann** (see p.66)’s active corporate criminal law practice allows her to represent clients in important cases, including administrative procedures. A client highlights her “strong technical knowledge,” while another says: “She is very professional and dedicated.” Partner **Mônica Mendonça Costa** (see p.74) joins the rankings after the recognition from

clients of her litigation skills in complex matters. A client says: “She is really helpful. She knows our business and is very supportive and has the knowledge and experience to support her client.” Up-and-coming **Lucas Britto Mejias** (see p.58) attains the endorsement of clients in regards to his arbitration work. A client notes: “He is excellent. Very capable, organised, clear and objective.” Another source says: “He is a strong partner who instils confidence.”

### **Trench Rossi Watanabe**

**What the team is known for** Trench Rossi Watanabe is a multidisciplinary firm with solid litigation and arbitration expertise. Often assists clients with corporate and commercial disputes before tribunals at all levels, including the superior courts, as well as national and international arbitral tribunals. It also is able to assist clients with white-collar crime mandates. Its client roster is composed of international players from the food and technology industries. Newen and Magseis are new client wins.

**Strengths** A client says: “I have a very positive opinion of them: they have great experience and showed great business awareness.”

**Work highlights** Trench Rossi was retained by Liebherr to defend the company in an indemnification lawsuit valued at BRL1.7 billion.

#### **Notable practitioners**

Partner **Joaquim de Paiva Muniz** (see p.75) has developed an arbitration practice that includes tackling disputes related to corporate and M&A issues. A client says: “He is very experienced in both domestic and international arbitration and has a high level of commercial awareness.” **Marcio de Souza Polto** (see p.63) exerts his litigation abilities to deal with complex disputes, including corporate matters. A client affirms: “He has strong abilities to easily understand the situation and come up with ideas right away.” Partner **João Gameiro** (see p.68) is well equipped to deal with corporate criminal cases, including administrative concerns. A client says: “He is very available and skilled. He understands everything very quickly and solves the issues in a good way.”

### **Veirano Advogados**

**What the team is known for** Veirano Advogados is a firm well versed in assisting national and foreign companies in litigation matters. The team often acts on corporate cases before tribunals at all levels, including the superior courts. It also offers know-how on handling class actions and disputes related to concession agreements. It has further capabilities handling important arbitration and white-collar crime matters. New client wins include Sunco Energy Group and Ocyan Participações.

**Strengths** A client affirms: “Their performance is excellent. They are always on their guard and are open to answer consultations. They have an impressive success rate regarding our disputes.”

**Work highlights** Veirano advised Philip Morris Brasil on disputes regarding an EPC contract in a matter valued at BRL100 million.

#### **Notable practitioners**

Partner **Marta Saad** (see p.81) has a corporate criminal law practice that sees her involved in

complex cases. A client describes her as an “outstanding” practitioner, while another source notes: “She is skilled, highly qualified, with technical expertise and solution-oriented approach.” **Mateus Aimoré Carreteiro** (see p.55) is a partner that earns positive comments from clients for his arbitration practice. One source portrays him as having “in-depth knowledge and a strong commercial sense,” while being “reliable and an excellent communicator.”

### **Vella Pugliese Buosi e Guidoni Advogados**

**What the team is known for** Vella Pugliese Buosi e Guidoni Advogados boasts a respected disputes department providing advice on litigation cases, including enforcement proceedings and class actions. The team is well equipped to assist with contentious mandates arising from corporate and environmental law, as well as bankruptcy issues. Its client portfolio is composed of significant names from the food, consumer goods and mining sectors.

**Strengths** A client says: “They provide objective and confident advice. They have a correct interpretation of law, while considering the ramifications of the case.”

#### **Notable practitioners**

Partner **Antonio Celso Fonseca Pugliese** (see p.66) is well versed in commercial litigation. A client comments: “He is very creative, data-driven and has good negotiation skills,” while another one notes: “Celso is a straightforward and very technical lawyer.”

### **Vilardi & Advogados Associados**

**What the team is known for** Vilardi & Advogados Associados boasts a notable criminal law practice. The team is skilled at advising both corporate entities and individuals. It is frequently seen representing high-profile figures in highly sensitive cases, including involving well-known operations regarding corruption and other financial crimes allegations. The team is active in a range of criminal disputes, being particularly noted for those in the construction industry.

**Strengths** A market observer says the team is composed of “very good practitioners.”

#### **Notable practitioners**

Criminal law practitioner **Celso Sanchez Vilardi** is held in high esteem by market commentators, who describe him as “bright,” “intelligent,” and “very knowledgeable and competent.” He is experienced in representing both corporate entities and individuals in high-profile criminal disputes.

### **Wald, Antunes, Vita e Blattner Advogados**

**What the team is known for** Wald, Antunes, Vita e Blattner Advogados is a long-standing boutique firm frequently retained by national corporations from the construction, consumer goods and energy sectors to assist with both arbitration and litigation matters. The team’s expertise spans contractual disputes involving concession, shareholder and sales agreements. It is also sought out to represent clients in contentious mandates connected to real estate and financial issues. New client wins include Grupo FarmaBrasil and Gafisa.

**Strengths** A client says the team is “*absolutely outstanding*” and adds: “*They have supported us for well over a decade now and their capabilities are truly the best one can find.*”

**Work highlights** Wald represented CODESP in filing lawsuits seeking the annulment of arbitral awards related to agreement disputes.

#### Notable practitioners

Senior statesperson **Arnoldo Wald** (see p.85) provides counsel to clients in matters related to litigation and arbitration. A client says: “*He is one of the most brilliant intellectuals and professionals I have ever met. A man with the highest sophistication, not only in thought, but also in his practical attitude in life.*”

### Warde Advogados

**What the team is known for** Warde Advogados is an active firm consolidating its practice with a substructure of litigation work including corporate and commercial disputes, many of which involve clients from the energy sector. It offers further experience in arbitration cases. New client wins include Açotubo Group and Editora Vetores.

**Strengths** A client says: “*They are highly experienced lawyers. The team does dig in the case in great detail, revealing details which lead to better strategies.*”

**Work highlights** Warde Advogados was instructed by Renova Energia to act on a corporate dispute valued at BRL885 million.

#### Notable practitioners

Partner **Walfrido Jorge Warde Jr.** is a well-regarded figure in the litigation arena. A client says: “*He has a broad vision of the Brazilian legal framework, bringing great knowledge from previous cases. He knows how to lead a competent team.*”

### Wongtschowski Kleiman Advogados

**What the team is known for** Wongtschowski & Zanotta Advogados has a respected disputes team offering experience in litigation matters touching on corporate and commercial affairs, including breach of agreements. Clients are mostly from the domestic market, but the firm is also capable of acting for international players.

**Strengths** A client says: “*This is a firm that has a team of diligent and skilled professionals. They are our go-to firm.*”

**Work highlights** Wongtschowski represented Racional Engenharia in EPC agreements disputes.

#### Notable practitioners

**Domingos Fernando Refinetti** (see p.80) is a litigation partner that obtains good recognition in the market, adding to his abilities his bankruptcy skills. A client says: “*He is pragmatic, energetic and very experienced.*” Partner **Vânia Wongtschowski Kleiman** (see p.85) evokes the approval of her peers and clients due to her arbitration practice, which includes international abilities. A source says: “*She is very careful, focused and dedicated,*” while another notes: “*Her work is of very good quality.*”

### Zanoide, Braun & Castilho Sociedade de Advogados

**What the team is known for** Zanoide, Braun & Castilho Sociedade de Advogados’ renowned team demonstrates strong expertise in a wide range

of white-collar crime mandates, including those involving fraud, corruption and money laundering. The team represents executives of high-profile companies from the construction, sanitation and financial services industries, among others, in sensitive cases.

**Strengths** A client reports: “*They were very creative in finding solutions. We trust in them; they give us support in a personalised way.*”

#### Notable practitioners

**Maurício Zanoide de Moraes** is an important criminal law practitioner that is particularly noted for his expertise in corporate investigations and fraud-related mandates. A client says: “*I am very satisfied with the work he and his team have been providing to our company. I strongly recommend him for criminal litigation in Brazil.*” **Caroline Braun** joins the rankings this year. She garners positive comments from clients, who admire her criminal law practice. An interviewee says: “*She has excellent technical skills and also has empathy when dealing with the client. She has great expertise.*”

### Other Ranked Lawyers

**Maurício Almeida Prado** acts both as a lawyer in arbitration and as an arbitrator in dispute proceedings. He has amassed experience dealing with corporate and contractual disputes. A market source describes him as “*very competent*” and says: “*He has skills to deal with cross-border disputes; he is truly outstanding.*”

**Leonardo Avelar** possesses a white-collar crime practice that earns the positive comments of clients, with one saying: “*He has business acumen and knowledge.*” Another source notes he is “*a solution-oriented lawyer.*”

Senior statesperson **Nilo Batista** has based his renowned white-collar crime practice in Rio de Janeiro. A market observer says: “*He is a very important figure in the Brazilian criminal law area.*”

**Pedro Batista Martins** has developed a renowned practice as an arbitrator. A market expert says: “*He has a big volume of cases and is very trustworthy. He’s an excellent arbitrator.*”

Senior statesperson **José Roberto Batochio** is a well regarded name in the white-collar crime arena. A market source describes him as a “*great lawyer.*”

**Flávia Bittar Neves** carves out a good reputation amongst peers and market experts for her work as an arbitrator. One source states that she is “*excellent.*”

**João Bosco Lee** is an experienced arbitrator who has gained a good name amongst his peers. One market source states: “*He is one of the most trustworthy arbitrators in the eyes of arbitration lawyers.*”

Market commentators underline **Adriana Braghetta**’s work as an arbitrator by saying: “*She is fabulous. She is doing an amazing job and she has a lot of experience.*” Other sources confirm her name is a very sought-out one for arbitral tribunal nominations.

Senior statesperson **Antônio Nabor Areias Bulhões** maintains a criminal law activity that attains the endorsement of peers, who also point out to his recognised and distinguished reputation.

**Carlos Alberto Carmona** is an arbitrator that is able to act on disputes related to corporate and contractual issues. A market expert says: “*He is an excellent arbitrator. He understands arbitration like no one else.*”

**Eleonora Coelho** is a recognised arbitrator who is described by a market expert as “*spectacular and absolutely trustworthy, doing very good work.*”

**Ricardo de Carvalho Aprigliano** has significant activity in arbitral proceedings as an arbitrator. A market observer says: “*I have been very positively surprised with him. He’s very good.*”

**Cristiano de Sousa Zanetti** is an arbitrator that is recognised in the market for his practice. A source says: “*From a technical knowledge point of view, he is excellent.*”

Partner **Angela Di Franco** is a well-regarded litigation lawyer. A market commentator says: “*She is very experienced and the name that stands out the most from the firm for litigation.*”

Up-and-coming **Marcelo Dickstein** is an active litigation practitioner who gathers the support of his clients, with one saying: “*He delves deeply into the case. He conducts himself in a brilliant way to evaluate the case and propose alternatives.*”

Up-an-coming **Conrado Donati Antunes** has a criminal law practice that earns the recognition of his clients, with one source noting: “*He is knowledgeable, responsive and reliable.*”

Arbitrator **Nelson Eizirik** is acknowledged by peers, with one of them saying that he “*is an excellent arbitrator, especially when it comes to matters involving corporate law.*”

Partner **Luciano Feldens** is skilled at representing clients involved in corporate criminal matters. A market source recognises the criminal law experience amassed by Feldens.

**Selma Maria Ferreira Lemes** is an arbitrator that garners the approval of peers, with one source affirming: “*She is one of the big stars in arbitration proceedings,*” while another source describes her as “*brilliant; a pioneer in developing arbitration laws.*”

**Paula Andréa Forgioni** develops a renowned practice as an arbitrator able to act under domestic and international rules, including ICC and CAM-CCBC. A source affirms: “*She is a seasoned arbitrator with deep knowledge of Brazilian civil and commercial law. She is a sophisticated arbitrator who gives the parties the necessary opportunities to present their case, but she kept the control of the flow of the process during all the arbitration.*”

**Valeria Galíndez** is an arbitrator that enjoys a good reputation among peers and her ICC experience is highlighted. One market expert comments: “*She has solid expertise and outstanding intelligence.*”

**Lauro Gama Junior** upholds a noted performance as an arbitrator. A market expert comments: “*He has a promising career. He has been frequently nominated as arbitrator. He has a good empathy and ability to conduct arbitration in a balanced way.*”

**Rodrigo Garcia da Fonseca** has gained possession of important experience as an arbitrator, mainly with matters arising from the infrastructure and construction industries. A market expert says he has “*prestige*” amongst peers, while another describes him as an “*excellent*” arbitrator.

**Luciano Godoy** is well positioned to handle liti-



gation mandates concerning corporate issues. A client states: *"He is one of the best I've worked with for disputes due to his detail-oriented approach and analysis."*

**Eduardo Grebler** is an experienced arbitrator that garners the approval of market sources, with one of them affirming that he is *"excellent."* He is further able to act as a lawyer in arbitration cases.

Partner **Paulo Benedito Lazzareschi** is well equipped to handle litigation disputes involving corporate matters. A market expert affirms: *"He is a good lawyer who has tact and a good clientele. He is respected in this field of practice."*

Partner **Nélio Machado** enjoys a solid reputation for his white-collar crime practice based in Rio de Janeiro. A market expert says: *"He is brilliant and very talented."* His criminal law track record is also recognised.

**Antenor Madruga** is an experienced practitioner familiar with sensitive white-collar crime cases related to money laundering, bribery and fraud investigations. A client says: *"He is very practical, very well read in the law and knows exactly what the other side is thinking,"* while another market source views him as a *"highly qualified professional."*

Arbitrator **José Carlos Magalhães** maintains his activity offering important experience. One market source says: *"He is recognised as a pioneering and towering figure."*

Senior statesperson **Antônio Cláudio Mariz de Oliveira** upholds a respected white-collar crime practice amongst peers.

Partner **Fernando Medici Junior's** arbitration skills

are endorsed by clients, with one source commenting on his *"very strong level of sophistication."* Partner **Alfredo Migliore** is a recognised figure in the litigation practice area. A client says that, in relation to high complexity matters, *"he supports us with a high degree of refinement."*

Partner **Marcelo Muriel** is a solid practitioner acquainted with arbitration disputes touching on corporate and commercial matters. A client describes him as *"exceptional, very experienced and confident."*

**Giovanni Ettore Nanni** is a noted arbitrator able to act under different rules, including those of the CAM-CCBC. A market observer says: *"He is great and very poised to handle the case. He is also upright and studious."*

**José Emilio Nunes Pinto** is in possession of noted experience working as an arbitrator in both local and international proceedings. A market expert says: *"He is really top-notch; very good. I think he is sensational."*

**Cesar Pereira** is a partner that has attained a noteworthy practice in the arbitration arena. A client states that he is a *"highly efficient lawyer."* Another source notes: *"He is very attentive and has very good technical knowledge."*

**Roberto Podval** is an able white-collar crime practitioner noted for his ability to act on high-profile cases. A market observer acknowledges his track record.

Senior statesperson **Miguel Reale Júnior** is an esteemed figure in the white-collar crime practice area. A market experts affirms: *"He is an emblematic individual and one of the greatest names in*

*criminal law."*

Arbitrator **Anderson Schreiber** earns the respect of peers and lawyers due to his good performance in arbitral proceedings. A market source states: *"He always has good observations and he gives attention to details."*

**Antonio Cesar Siqueira** is an arbitrator who provides respected work in the arbitration arena. A market expert comments: *"He is an excellent professional. He is earnest, experienced and very responsible."*

**Carlos Suplicy de Figueiredo Forbes** is an arbitrator appreciated by market experts due to his good track record, including being former president of CAM-CCBC.

**Gustavo Tepedino** is acknowledged for his skills as an arbitrator, as well as for his academic activities. A market source regards him as *"an excellent professional."*

Senior statesperson **Humberto Theodoro Jr** is highly respected amongst peers for his longstanding track record and litigation experience, especially in Minas Gerais. A source says: *"He is one of the best."*

Arbitrator **Marcelo Trindade** holds experience acting on corporate and capital markets disputes. A market observer thinks he is *"very good."*

Up-and-coming **Daniel Zaclis** attracts the approval of his clients for his performance in the criminal law practice area. One source says: *"He is always quick to answer and is able to find practical and efficient solutions to unorthodox problems created by the other side."*

## Intellectual Property

Intellectual Property: Patent
<b>Leading Firms</b>
<b>Band 1</b>
Dannemann Siemsen
Gusmão & Labrunie
Kasznar Leonardos Intellectual Property
<b>Band 2</b>
BMA – Barbosa, Müssnich, Aragão
Licks Attorneys
Montaury Pimenta, Machado & Vieira de Mello
<b>Band 3</b>
Daniel Law
Demarest Advogados
Di Blasi, Parente & Associados
Pinheiro Neto Advogados
Trench Rossi Watanabe
Veirano Advogados
<b>Band 4</b>
Bhering Advogados
Guerra IP
Murta Goyanes Advogados
<b>Band 5</b>
Ariboni, Fabbri e Schmidt Sociedade de Advogados
David Do Nascimento Advogados Associados
Lobo de Rizzo Advogados
Müller Mazzone
SiqueiraCastro – Advogados
Souto Correa Advogados
<i>* Indicates individual with profile.</i>
<i>◇ (ORL) = Other Ranked Lawyer.</i>
<i>Alphabetical order within each band. Band 1 is highest.</i>

The editorial is in alphabetical order by firm name.

### Ariboni, Fabbri e Schmidt Sociedade de Advogados

**What the team is known for** Intellectual property boutique Ariboni, Fabbri e Schmidt Sociedade de Advogados boasts a longstanding experience advising noteworthy companies. The team enjoys a good reputation among Italian clients working in Brazil. It provides assistance with a wide range of IP matters, including trade marks, patents, industrial designs and copyrights. The team also advises on portfolio management and is particularly noted for its litigation activity.

**Strengths** A market commentator says: “It is a solid and traditional firm,” and adds that “they possess a substantial portfolio of Italian clients.”

#### Notable practitioners

**Lélio Denicoli Schmidt** is a well-regarded IP practitioner, with a strong track record in the field, and is held in high esteem by his peers. One market commentator says: “He is an excellent lawyer. I could only make great comments about him. He stands out in this area.”

### Bhering Advogados

**What the team is known for** Bhering Advogados is an IP boutique renowned for its expertise advising clients on administrative and judicial courts regarding infringement and nullity actions both in the trade marks and patents areas. The team is frequently mandated by multinational corporations from the automotive, entertainment, retail

Intellectual Property: Patent
<b>Eminent Practitioners</b>
<b>Eminent Practitioners</b>
do Amaral Luiz Henrique <i>Dannemann Siemsen *</i>
<b>Leading Individuals</b>
<b>Band 1</b>
Kasznar Fekete Elisabeth <i>Kasznar Leonardos *</i>
Labrunie Jacques <i>Gusmão &amp; Labrunie</i>
Licks Otto <i>Licks Attorneys *</i>
<b>Band 2</b>
Campello Tatiana <i>Demarest Advogados *</i>
de Freitas Moraes Gustavo <i>Dannemann Siemsen *</i>
Gusmão José Roberto <i>Gusmão &amp; Labrunie</i>
<b>Band 3</b>
Carminatti Antonella <i>BMA – Barbosa, Müssnich, Aragão *</i>
de Oliveira Rocha Filho Valdir <i>Veirano Advogados *</i>
Denicoli Schmidt Lélio <i>Ariboni, Fabbri e Schmidt</i>
Di Blasi Gabriel <i>Di Blasi, Parente &amp; Associados</i>
Goulart Joaquim Eugênio <i>Dannemann Siemsen *</i>
Klempf Franco Karin <i>Barcellos Tucunduva (ORL) ◇</i>
Machado José Mauro <i>Pinheiro Neto Advogados *</i>
Montaury Pimenta Luiz Édgard <i>Montaury Pimenta *</i>
Vaz e Dias José Carlos <i>Vaz e Dias Advogados (ORL) ◇</i>
<b>Band 4</b>
Barboza Pereira Fábio Luiz <i>Veirano Advogados *</i>
Bhering Philippe <i>Bhering Advogados</i>
Junqueira Leite Márcio <i>Pinheiro Neto Advogados *</i>
Lacaz Amaral Rafael <i>Kasznar Leonardos Intellectual *</i>
Pinho Ricardo <i>Luiz Leonardos &amp; Advogados (ORL) ◇</i>
Provedel Leticia <i>Souto Correa Advogados *</i>
Spiewak Benny <i>SPLAW – SPIEWAK E CARNEIRO (ORL) ◇</i>
<b>Band 5</b>
Celidonio Ana Paula <i>Lobo de Rizzo Advogados</i>
d’Hanens Laetitia M. A. P. <i>Gusmão &amp; Labrunie</i>
do Nascimento Marcello <i>David Do Nascimento</i>
Dutra Nunes Ricardo <i>Daniel Law</i>
Frankovsky Barroso Pedro <i>BMA – Barbosa, Müssnich *</i>
Guerra Alberto <i>Guerra IP</i>
Haidar Müller Karina <i>Müller Mazzone</i>
Hallak Eduardo <i>Licks Attorneys *</i>
Ribeiro Augusto Eduardo <i>SiqueiraCastro – Advogados</i>
Souza Rodrigues Carina <i>Daniel Law</i>
Trigo Marcela <i>Trench Rossi Watanabe *</i>
Zonaro Giacchetta André <i>Pinheiro Neto Advogados *</i>

and distribution sectors for both civil and criminal matters. It is also sought out for its thorough anti-counterfeiting programme, involving measures such as investigations, cease and desist letters, litigation and pre-litigation actions.

**Strengths** A client says: “They have been our go-to firm in Brazil for TM work, clearance, prosecution and enforcement, for more than 15 years. I am very impressed by the team. Anything I ask, they come right away. They are prompt and have practical advice.”

**Work highlights** Bhering represented Porsche in a case of trade mark and industrial design infringement and unfair competition.

#### Notable practitioners

Name partner **Pedro Bhering** has track record in the IP arena. Peers endorse his reputation in the market. One client notes: “he perfectly understands what we want to know and goes directly to the point and comprehends our concerns very well,” and further underlines that “he is also very prac-

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<b>Band 4</b>
David Do Nascimento Advogados Associados
Guerra IP
<b>Band 5</b>
Ariboni, Fabbri e Schmidt Sociedade de Advogados
Campos Mello Advogados in cooperation with DLA
Müller Mazzone
Murad PMA Intellectual Property
Ouro Preto Advogados
SiqueiraCastro – Advogados
Soerensen Garcia Advogados Associados
Souto Correa Advogados

tical.” He is experienced in judicial and administrative procedures, as well as pre-litigation actions. **Philippe Bhering** is highly active in the IP arena representing clients in a range of different matters including patent and trade marks infringement and nullity actions, handling cases both in civil and criminal spheres. Clients praise his in-depth knowledge, commercial awareness and availability. An interviewee says he is “very prompt and provides practical advice.”

### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA – Barbosa Müssnich Aragão is a well-established full-service firm benefiting from consistent expertise advising clients on a full spectrum of IP matters. The team is frequently retained to provide assistance with litigation matters, such as patent nullity lawsuits, unfair competition and trade dress infringement, as well as consultative work, including trade mark licence and coexistence agreements and strategic patent applications. The firm represents clients from various industries including entertainment, telecommunications, educational and beverage.

**Strengths** One client states: “They have a strong network in Brazil and abroad. They really instil confidence,” adding that “it is a great firm and we are very satisfied.”

**Work highlights** BMA represented Netflix in a patent infringement lawsuit regarding high definition streaming technology.

#### Notable practitioners

**Antonella Carminatti** (see p.59) is an intellectual

Intellectual Property Trademark, Copyright & Trade Secrets
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<b>Leading Individuals</b>
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Francisco Leonardos Gabriel <i>Kasznar Leonardos *</i>
Kasznar Fekete Elisabeth <i>Kasznar Leonardos *</i>
Labrunie Jacques <i>Gusmão &amp; Labrunie</i>
<b>Band 2</b>
Campello Tatiana <i>Demarest Advogados *</i>
Carminatti Antonella <i>BMA-Barbosa, Müssnich, Aragão *</i>
<b>Band 3</b>
Barboza Pereira Fábio Luiz <i>Veirano Advogados *</i>
Bhering Pedro <i>Bhering Advogados</i>
de Ouro Preto Santos Rodrigo <i>Ouro Preto Advogados</i>
Denicoli Schmidt Lélío <i>Ariboni, Fabbri e Schmidt</i>
Di Blasi Gabriel <i>Di Blasi, Parente &amp; Associados</i>
Klempp Franco Karin <i>Barcellos Tucunduva (ORL) ◇</i>
Lacaz Amaral Rafael <i>Kasznar Leonardos Intellectual *</i>
Machado José Mauro <i>Pinheiro Neto Advogados *</i>
Montaury Pimenta Luiz Edgard <i>Montaury Pimenta *</i>
Murta Antonio <i>Murta Goyanes Advogados</i>
Soerensen Garcia Mario <i>Soerensen Garcia Advogados</i>
Spiewak Benny <i>SPLAW-SPIEWAK E CARNEIRO (ORL) ◇</i>
Vaz e Dias José Carlos <i>Vaz e Dias Advogados (ORL) ◇</i>
Vieira da Cunha João <i>Gusmão &amp; Labrunie</i>
<b>Band 4</b>
Azevedo Rodrigo <i>Silveiro Advogados (ORL) ◇</i>
Bhering Philippe <i>Bhering Advogados</i>
de Oliveira Rocha Filho Valdir <i>Veirano Advogados *</i>
do Nascimento Marcello <i>David Do Nascimento</i>
Fonteles Cabral Filipe <i>Dannemann Siemsen *</i>
Junqueira Leite Márcio <i>Pinheiro Neto Advogados *</i>
Pinho Ricardo <i>Luiz Leonardos &amp; Advogados (ORL) ◇</i>
Provedel Leticia <i>Souto Correa Advogados *</i>
Rebello Pereira Flavia <i>Trench Rossi Watanabe *</i>
Ribeiro Caffé Cândida <i>Dannemann Siemsen *</i>
<b>Band 5</b>
Barreto Pinheiro Paula Mena <i>Campos Mello</i>
Borges Carneiro Rodrigo <i>Dannemann Siemsen *</i>
d'Hanens Laetitia M. A. P. <i>Gusmão &amp; Labrunie</i>
Frankovsky Barroso Pedro <i>BMA-Barbosa, Müssnich *</i>
Goyanes Marcelo <i>Murta Goyanes Advogados</i>
Haidar Müller Karina <i>Müller Mazzone</i>
Magalhães Machado Eduardo <i>Montaury Pimenta *</i>
Mansur Murad Flavia <i>Murad PMA Intellectual Property</i>
Ribeiro Augusto Eduardo <i>SiqueiraCastro-Advogados</i>
Souza Rodrigues Carina <i>Daniel Law</i>
Zonaro Giacchetta André <i>Pinheiro Neto Advogados *</i>
<i>* Indicates individual with profile.</i>
<i>◇ (ORL) = Other Ranked Lawyer.</i>
<i>Alphabetical order within each band. Band 1 is highest.</i>

property practitioner who is recognised by clients and by the market for her expertise and capabilities. She is well versed in trade mark licence, sublicense and coexistence agreements, as well as international portfolio management and nullity actions. A client says: “She is an excellent attorney. I’ve worked with her for the last three years. She is a very talented lawyer.” **Pedro Frankovsky Barroso** (see p.67) joins the rankings this year due to his reputation before clients and peers alike. An interviewee describes him as “an outside-the-box thinker who is enthusiastic about getting results.” He has experience in assisting clients with litigation

cases, such as nullity actions, infringements and unfair competition.

### Campos Mello Advogados in cooperation with DLA Piper

**What the team is known for** Campos Mello Advogados joins the ranking this year after impressing clients and peers alike. The firm is sought out to represent important companies from various industries, including technology, food, entertainment and telecommunication. The team provides strategic consultancy, drafting of licence and franchise agreements, and IP issues regarding due diligence. It also represents clients in sophisticated judicial and administrative proceedings.

**Strengths** A satisfied client says: “We retained Campos Mello because of the level of excellence of the firm. It has been great.”

#### Notable practitioners

**Paula Mena Barreto Pinheiro** is experienced in strategic consultancy, drafting of memoranda, and licence and franchise agreements. Additional capabilities include portfolio management. One client says: “She is an available and helpful partner, focused on delivering high-quality work.”

### Daniel Law

**What the team is known for** Daniel Law is a well-established boutique with a modern structure. The skilful team represents clients in various contentious matters, including trade dress and copyright lawsuits, unfair competition and infringement actions, and strategic patent applications and prosecutions. The team is frequently instructed by key clients from the entertainment, pharmaceutical and technology sectors. Its additional capabilities include handling portfolio management.

**Strengths** One client says: “They have a personal touch that we appreciate. They want to tailor their approach to the needs of clients like us.”

**Work highlights** Daniel Law represented Tonino Lamborghini in a trade mark infringement lawsuit against a perfume company.

#### Notable practitioners

**Ricardo Dutra Nunes** joins the ranking this year after a positive performance within the patent area, especially regarding strategic litigation. He provides representation in invalidity, infringement and nullity claims as well as lawsuits against application rejections by BPTO, for clients from the technological and pharmaceutical sectors. One interviewee praises his abilities, noting his “great advice and excellent contentious skills, attaining good results.” Partner and head of the São Paulo office **Carina Souza Rodrigues** maintains a good reputation among clients, who speak highly about her communication skills, responsiveness, and helpful attitude, as well as her deep technical knowledge. She has experience in litigation and prosecution, covering both patent and trade mark matters.

### Dannemann Siemsen

**What the team is known for** Dannemann Siemsen has a first-class team of seasoned specialists handling all intellectual property matters. The team is lauded for its extensive experience in non-contentious

mandates such as patent applications before the BPTO and franchise agreements, as well as in litigation including nullity and infringement actions of trade marks and patents. Its renowned bench has deep expertise representing important clients from several areas as chemical, food and beverages, pharmaceutical and energy.

**Strengths** A client says: “Dannemann is exceptional in everything regarding the IP area, showing a precise understanding of our needs.”

Another commentator says: “They always make themselves readily available to answer all of our questions about the complex legal framework in Brazil.”

**Work highlights** Dannemann assisted Whirlpool with a utility model patent infringement action filed against it requesting payment of alleged material and moral damages.

#### Notable practitioners

Managing partner **Luiz Henrique do Amaral** (see p.64) is a distinguished authority in the intellectual property arena. He is well regarded by peers as “an outstanding professional.” He is also held in high esteem by the market for his work not only managing the firm, but also leading important national and international IP associations. **Gustavo de Freitas Morais** (see p.62) is a co-head of the intellectual property department and extremely well regarded in the market, especially for his outstanding work with contentious and non-contentious patent matters. One source says he is “a great specialist in this field, very respected,” and adds that “he is a traditional and renowned player.” Gustavo is also praised for his client services and strong activity representing clients in the pharmaceutical industry. Co-head of the intellectual property department **Joaquim Eugênio Goulart** (see p.69) maintains a solid recognition from the market, which praises his “excellent technical knowledge,” adding that “he is really good and has a great prominence in contentious mandates.” He is frequently sought out for representations in relation to patent matters by clients from the healthcare and technology industries. **Filipe Fonteles Cabral** (see p.66) is widely recognised by peers and admired for his work handling trade mark litigation matters. One commentator says: “He is very strong, capable, has a deep technical expertise, good standpoints, and is a leader within the firm.” The market also highlights his academic background and activity in IP associations. **Cândida Ribeiro Caffé** (see p.80) is sought out to handle consultative work, specially regarding contracts in the intellectual property field, including franchising implementation and transfer of technology agreements. One client says that she “has a high technical level, has a deep understanding of the subjects she deals with and is a very considerate professional.” **Rodrigo Borges Carneiro** (see p.57) is a noted practitioner highly active in intellectual property arena. He is regarded for providing representation in strategic litigation matters, particularly concerning trade mark disputes before specialised courts.

### David Do Nascimento Advogados Associados

**What the team is known for** David Do Nascimento Advogados Associados is a renowned IP boutique



providing services on a broad spectrum of intellectual property matters. The team continues to represent clients from several sectors, including entertainment, food and healthcare. It is also able to offer particular expertise assisting companies with trade mark, industrial design and trade dress infringement disputes, as well as patent and trade mark prosecution.

**Strengths** A market commentator states: “They are a high-quality and reputable firm,” and praises the firm’s “energetic profile.”

**Work highlights** David Do Nascimento represented adidas and Disney in a major seizure of counterfeit products regarding illegal online commerce in São Paulo.

#### Notable practitioners

**Marcello do Nascimento** is an experienced IP practitioner, with considerable presence in this field in Brazil and abroad. He is also known for his leading position in IP associations. One foreign client says: “He is a great professional and he always helps us to find a solution when we have problems in Brazil.”

#### Demarest Advogados

**What the team is known for** Full-service firm Demarest Advogados is frequently retained by important clients from the technology and consumer goods sectors to assist with the drafting and negotiation of key IP clauses in agreements such as licensing, joint technology and technology transfer. The firm is additionally able to represent companies in patent and trade mark prosecution and portfolio management. Go Sharp is new client win.

**Strengths** One satisfied client says: “I recommend Demarest. They stand out for their organisational capacity and ability to explain each matter. They are very precise in their recommendations. Their communication skills are great as well.”

**Work highlights** Demarest assisted Go Sharp with trade mark prosecution matters, involving its strategy for the launching of its business operation in Brazil.

#### Notable practitioners

The “fantastic” **Tatiana Campello** (see p.59) is an important player in the IP field, recognised by market and clients alike. She provides advice on the full gamut of matters, including patentability analysis, trade mark prosecution and adaptation, and copyright infringement claims. Clients, specially from the technology and mining industries, praise her expertise, in-depth knowledge and availability. One interviewee says: “She is clearly a point of reference on the IP arena. Her support during our negotiations brings credibility to the proposed solutions.”

#### Di Blasi, Parente & Associados

**What the team is known for** Di Blasi, Parente & Associados is an intellectual property boutique based in Rio de Janeiro. The team is regularly retained by domestic and international clients to assist with contentious matters relating to trade mark registrations, copyright infringement, patent nullity claims, prosecutions and oppositions. The team represents clients from various industries including food, bank, technology, pharmaceutical and entertainment. Its additional capabilities

include portfolio management.

**Strengths** A client says: “For cases of higher risk, we prefer them,” while further adding: “If we have one of those very important cases, that’s the firm we would select.”

**Work highlights** Di Blasi assisted Banco Alfa with a brand protection programme, managing its trade mark portfolio in several markets.

#### Notable practitioners

Co-head of department **Gabriel Di Blasi** is a seasoned practitioner, commended for his expertise in strategic patent prosecution and application. He is retained by domestic and foreign clients to assist them with trade mark and patent nullity claims and opposition. One interviewee says: “He is extraordinary in terms of dedication to client service and importance of delivery.”

#### Guerra IP

**What the team is known for** Based in Porto Alegre, Guerra IP is a well-regarded intellectual property boutique. It provides advice for domestic and international clients on a full gamut of matters, including copyright litigation, trade mark prosecution and transfer of technology and coexistence agreements. The team represents companies from various sectors, such as gaming, technology, shoes manufacturers and the chemical industry. Its clients also benefit from multi-jurisdictional portfolio management.

**Strengths** One client says: “I highly rate their services. They provide clear and timely answers. I appreciate their initiative of suggesting strategic actions. They’re proactive.”

**Work highlights** Guerra IP advised Zynga on a full range of trade mark services, including filing and prosecution of TM applications for games.

#### Notable practitioners

Co-head of department **Alberto Guerra** joins the ranking this year after delivering a good performance within the IP field. He advises clients on patent issues including portfolio management, as well as theft of technology, violation of patent registration, and breach of transfer of technology agreement. An interviewee notes that “he is fast in responding, always accurate and always available.”

#### Gusmão & Labrunie

**What the team is known for** Gusmão & Labrunie is a top firm lauded for its exceptional IP expertise. Its noteworthy client base includes key companies from various sectors, encompassing pharmaceutical and cosmetics, food and beverage, automotive and retail. The firm boasts remarkable bench strength particularly handling contentious mandates such as patent nullity actions. Its full IP legal assistance department stands out in trade mark portfolio management, trade dress and unfair competition issues. Starbucks, L’Occitane and Discovery Networks are new client wins for the department.

**Strengths** A client says: “They handle all our IP matters in the whole of Latin America, as well as in other countries in Europe and in North America; in both contentions and non-contentious areas, they are one of the best law firms in Brazil.”

A market observer says: “Gusmão & Labrunie shows prominence in the trade mark field.”

**Work highlights** Gusmão assisted Moët &

Chandon with a strategic IP legal assistance due to the launch of a new product, protecting the trade dress and other distinctive elements.

#### Notable practitioners

**Jacques Labrunie** is widely viewed as a prominent figure in the market and enjoys a good reputation among his peers. One commentator says: “He is very good to work with, attentive to clients, and has strategic and commercial views.” Labrunie has a solid track record in contentious matters, and is regularly mandated by key clients to deal with sophisticated patent and trade mark litigation. Name partner **José Roberto Gusmão** is particularly lauded for his expertise, academic background and well-established reputation for excellence in dealing with sophisticated patent matters. According to a market commentator Gusmão is “extremely respected and renowned in the IP arena.” Clients benefit from his broad experience handling complex litigation processes and international patent prosecutions. **João Vieira da Cunha** is well regarded for his experience in litigation in IP, which covers trade dress disputes, unfair competition and protection and defence of trade marks, both in administrative and judicial procedures. A market expert refers to him as a “hard worker,” while another praises his “in-depth knowledge.” **Laetitia d’Hanens** joins the rankings after impressing clients and peers alike. One client says she is an “excellent practitioner and has in-depth knowledge in this field. Impeccable and thorough work.” She is experienced in non-contentious work, including technology licence and patent agreements, as well as strategic trade mark prosecution.

#### Kasznar Leonardos Intellectual Property

**What the team is known for** Kasznar Leonardos Intellectual Property is an outstanding boutique regularly retained by clients from the food, engineering, bank and supermarket sectors to act on both contentious and non-contentious IP matters. The first-class team represents key clients in sophisticated patent and trade mark infringement claims, unfair competition, nullity actions and copyright protection disputes. Companies also benefit from advice on strategic anti-counterfeiting measures, risk assessments, licensing issues and coexistence agreements.

**Strengths** One client says: “I highly recommend them. I couldn’t think of other firm that would have handled our case better than them. Their work is really excellent, first-class.”

Another source states: “They are one of the biggest firms in Brazil and cover a wide range of technical fields and legal services. They understand clients’ purposes well and work cost-efficiently.”

**Work highlights** Kasznar assisted Carrefour with the launching of a new app tool by providing risk assessments and helping to choose the trade mark.

#### Notable practitioners

**Gabriel Francisco Leonardos** (see p.67) is highly renowned among his peers in the intellectual property arena, who admire his strong track record and endorse his top-tier position in the rankings. One commentator says: “He is deeply respected and active in Brazil’s Order of Attorneys.”

He has a standout expertise in handling sophisticated trade mark agreement negotiations and strategic litigation before the BPTO. The “*excellent*” **Elisabeth Kasznar Fekete** (see p.71) is a pre-eminent practitioner held in high esteem both by clients and the market. One source highlights that “*she is one of the most knowledgeable IP lawyers in the country.*” She is admired for her litigation and consultancy work regarding complex IP issues. A market commentator emphasises that “*Elisabeth has a strong presence in the market*” and adds that “*as a female leader, she is a role model for all to see.*” **Rafael Lacaz Amaral** (see p.71) is a relevant player in the market, particularly sought by clients to provide representation in IP litigation, including anti-piracy issues, nullity actions, unfair competition and infringements. An interviewee says that he “*works in relevant matters. He is a very good lawyer.*”

### Licks Attorneys

**What the team is known for** Licks Attorneys is a renowned boutique representing clients in sophisticated disputes, both judicial litigation before Brazilian courts and administrative proceedings before the BPTO. The team is commended for its expertise in handling matters relating to patents and trade marks, including infringement lawsuits and nullity actions, as well as licensing and technology transfer agreements. The boutique is frequently sought out by major clients from the pharmaceutical, biotechnology and technology industries.

**Strengths** One client says the firm is “*excellent and has in-depth knowledge of the rules, both IP and procedural law. They look beyond the economic aspects.*”

**Work highlights** Licks represented Merck Sharp & Dohme (MSD) in an infringement lawsuit regarding patent covering of the product Temodal.

#### Notable practitioners

**Otto Licks** (see p.72) is a top player in the intellectual property space. He is regularly sought out by major biotechnology and pharmaceutical industries to provide advice on strategic patent prosecutions, infringement and invalidation lawsuits. A commentator says that he “*is a renowned practitioner and thinks outside the box,*” further adding that “*he is a visionary and knowledgeable lawyer.*”

**Eduardo Hallak** (see p.70) joins the rankings after receiving good comments from clients and peers endorsing his activity both in litigation and non-litigation issues, comprising invalidity lawsuits, enforcements, class actions and freedom to operate assessments. A client says that he “*not only has in-depth legal technical skills, but also knows very well how the business works.*”

### Lobo de Rizzo Advogados

**What the team is known for** Lobo de Rizzo Advogados joins the ranking this year after delivering a good performance within the intellectual property arena. The firm provides advisory services in relation to a wide range of patent matters, including infringement and strategic actions, as well as searches, applications and patentability analysis. The team is frequently retained by clients from the pharmaceutical, educational and

logistics sectors.

**Strengths** One client reports the firm has very strong abilities to handle sophisticated matters.

**Work highlights** Lobo de Rizzo advised Semantix on patent prosecution matters, including requesting expedited examination for application in Brazil and filing it abroad.

#### Notable practitioners

Head of department **Ana Paula Celidonio** joins the ranking this year after impressing clients with her practice dealing with patent matters. One client says: “*We fully trust in her qualities as a lawyer, as a scientist and as a manager. She is always available and provides accurate and reliable responses and opinions.*”

### Montaury Pimenta, Machado & Vieira de Mello

**What the team is known for** Well-regarded boutique Montaury Pimenta, Machado & Vieira de Mello represents key clients from different areas, such as pharmaceutical, technology, and cosmetics, as well as international football teams. The team is renowned for its expertise both in contentious and non-contentious IP mandates, including infringement, unfair competition and invalidity claims, as well as strategic prosecution proceedings. Facebook, Paris Saint-Germain and GoPro are new client wins.

**Strengths** One client praises the firm for its “*deep commercial awareness and good understanding of the judicial and administrative bodies’ modus operandi.*”

**Work highlights** Montaury Pimenta represented Uber in two leading judicial disputes seeking the invalidity of several of the client’s trade mark applications.

#### Notable practitioners

**Luiz Edgard Montaury Pimenta** (see p.74) is a prominent practitioner, respected for his expertise and strong presence within the IP arena. Market commentators highly praise his recent activity as the president of the Brazilian Association of Intellectual Property (ABPI), especially facing the challenges of the pandemic. One interviewee says he “*delivered an excellent ABPI management during such a hard time.*” Co-head of department **Eduardo Magalhães Machado** (see p.73) leads the trade marks team within the firm. He is well regarded by peers, who recognise his good track record in the intellectual property arena. One commentator says that he “*is a very good lawyer with many years of practice.*”

### Müller Mazzonetto

**What the team is known for** Müller Mazzonetto is an established IP firm, regularly retained by companies from various industries to represent them in a wide spectrum of IP matters. The team is lauded for its expertise in patent and trade mark prosecution, licensing and litigation actions. It also assists clients with IP portfolio management, copyright and image rights issues. The firm is also adept at handling consultancy, arbitration and mediation cases.

**Strengths** A market commentator says the firm “*provides an excellent, thoroughly skilled work.*”

#### Work highlights

#### Notable practitioners

Name partner **Karina Haidar Müller** is active in patents and trade mark matters. She is held in high esteem by her peers, with one commentator saying that “*she is very committed and present in several IP associations.*” Another commentator adds: “*Her work is really good.*”

### Murad PMA Intellectual Property

**What the team is known for** Murad PMA Intellectual Property is a dynamic boutique joining the ranking this year after receiving good endorsement from both clients and peers. The team is well regarded for its contentious practice, including trade dress and trade mark infringement and nullity lawsuits, domain name disputes and counterfeit products litigation. The team also provides representation in risk assessments, coexistence agreements and trade mark clearance. It is frequently sought out by clients from various industries, such as food, telecommunication and retail.

**Strengths** A market commentator says the firm “*has a great and highly active team. They work very well and are in ongoing expansion.*”

**Work highlights** Murad PMA advised Vigor on a trade dress imitation lawsuit filed by Danone.

#### Notable practitioners

Founding partner and head of department **Flavia Mansur Murad** is an IP practitioner with a good track record in this field. A source describes her as “*one of the best Brazilian IP lawyers.*” She is also deemed to be “*a point of reference in this arena*” by a market commentator.

### Murta Goyanes Advogados

**What the team is known for** Based in Rio de Janeiro, Murta Goyanes Advogados is frequently retained by important clients from the entertainment, automotive, footwear and pharmaceutical industries, providing profound understanding of contentious intellectual property mandates. The team boasts remarkable experience representing clients in copyright discussions, patent infringement litigation and trade mark nullity actions. It also advises on licence agreements, fast-track patent applications and portfolio management.

**Strengths** One client says: “*When I hire them for a legal opinion or for any structuring deal, I am sure the result will be perfect, of impeccable quality. They are true experts.*”

**Work highlights** Murta Goyanes assisted Daimler and Mercedes-Benz with a trade mark lawsuit against Jetta Componentes seeking compensation for loss and damages due to alleged selling of counterfeit products.

#### Notable practitioners

Name partner **Antonio Murta** is an established IP practitioner with a good reputation for representing domestic and international clients in trade mark litigations, and major seizures of counterfeit goods. An interviewee says: “*He appreciates the complexities of trade mark law, whilst at the same time seeking pragmatic and commercial solutions at a reasonable cost to the client.*” Founding partner **Marcelo Goyanes** has experience within the IP arena, and is particularly commended for his activity with copyright and trade mark matters, both in litigation and in consultancy work. One client says: “*Marcelo is very skilled, with many years of experience. He instils confidence and finds*

practical solutions for our problems.”

### Ouro Preto Advogados

**What the team is known for** Ouro Preto Advogados is an IP boutique based in Rio de Janeiro, frequently sought out by clients to handle dispute resolution and prosecution mandates regarding trade mark and trade dress issues. The team is well regarded by the market, which endorses its solid activity in this field and praises the high quality of the work.

**Strengths** One source says the firm “maintains a stable practice in the challenging trade mark market.”

#### Notable practitioners

The “excellent” name partner **Rodrigo de Ouro Preto Santos** enjoys a good reputation among his peers, receiving good endorsement for his work. One market commentator says he is “very active on IP associations and has good communication skills.” Another sources also describe him as a very good lawyer, recognising his trade mark skills.

### Pinheiro Neto Advogados

**What the team is known for** Pinheiro Neto Advogados is a prestigious full-service practice encompassing the intellectual property domain. The firm possesses an acclaimed group of practitioners, particularly retained by major clients from various industries, including entertainment, technology and pharmaceutical, to advise on contentious and non-contentious mandates. The firm has experience in advising clients on trade mark nullity and infringement actions, image rights lawsuits and unfair competition disputes. Its additional capabilities comprise managing IP portfolios and advising clients on licensing agreements. Stryker and Starz are new clients.

**Strengths** One client states: “I am very happy with their performance. Top-rank Brazilian law firm. We went to them because of their reputation, and it has proved to be well deserved.”

**Work highlights** Pinheiro Neto assisted Starz Entertainment with a lawsuit against the use of the trade marks ‘Star’ and ‘Star+’ by Disney.

#### Notable practitioners

“Sophisticated litigator” **José Mauro Machado** (see p.72) is highly active in the IP sphere, praised by peers and clients for his expertise and ability to deal with a variety of matters. One client says: “His knowledge and contacts were critical to the success of the matter.” Another interviewee states: “He always comes up with the best alternatives to meet the company’s goals.” **Márcio Junqueira Leite** (see p.70) is recognised by the market as “highly active in contentious IP matters,” handling annulment actions, unfair competition and trade mark litigations. He is also praised by clients for his “writing skills” advising on licensing agreements, legal opinions and freedom to operate analysis. **André Zonaro Giacchetta** (see p.86)’s practice stands out for his ability to combine his digital and data protection knowledge with intellectual property matters. His capabilities are recognised by the market, one interviewee endorsing his “presence and relevance” in the field.

### SiqueiraCastro – Advogados

**What the team is known for** Full-service firm SiqueiraCastro boasts a highly active intellec-

tual property department. The team is frequently retained by important clients to advise them on non-contentious matters, including licence agreements, trade mark portfolio management and legal opinions. Companies also benefit from its representation in contentious mandates such as nullity and infringement actions, and anti-piracy cases. Michelin, Kalunga and Acumuladores Moura are new clients.

**Strengths** One client says: “They give me peace of mind when I talk to them. They are coherent and one can tell they have in-depth knowledge. I trust them.”

**Work highlights** SiqueiraCastro advised COPAG on a thorough anti-piracy project against products reproducing its brands without authorisation.

#### Notable practitioners

**Eduardo Ribeiro Augusto** is active in the IP arena representing clients from various sectors. He offers expertise in trade mark portfolio management and detailed anti-piracy projects. Companies appreciate his good performance, with one interviewee saying: “He is always up to date about our matters.”

### Soerensen Garcia Advogados Associados

**What the team is known for** Rio de Janeiro-based IP boutique Soerensen Garcia Advogados Associados represents important clients from different sectors, such as technology and pharmaceutical. The team is retained by companies to provide a wide spectrum of services, including trade mark application strategy, nullity actions and litigation regarding improper use of trade marks and trade dress.

**Strengths** One market commentator says: “They have a very good team and provide high-quality work.”

**Work highlights** Soerensen Garcia represented PepsiCo in a lawsuit filed against Danone for alleged improper use of its trade dress.

#### Notable practitioners

Name partner **Mario Soerensen Garcia** is a well-regarded IP lawyer, recognised by the market for his skills regarding trade mark applications and litigations. One client says that he is “one of the best lawyers I know.” A market commentator states he is “very active, always connected to several activities. He’s a renowned practitioner.”

### Souto Correa Advogados

**What the team is known for** Souto Correa Advogados’ intellectual property department is sought out by key clients from the entertainment, technology, cosmetics and mining sectors. The firm assists companies with trade mark portfolio management, freedom to operate opinions, and copyright and licensing agreements. It also provides guidance on litigation matters, including trade secrets and unfair competition. The Walt Disney Company, Roberto Carlos and Erasmo Carlos are new client wins.

**Strengths** One client says: “Their team is highly skilled and committed, and understands the client’s view in order to deliver timely and high-quality work.”

**Work highlights** Souto Correa assisted Sephora with a lawsuit against local cosmetics retailer

SEPHA regarding undue use of trade mark and unfair competition.

#### Notable practitioners

**Leticia Provedel** (see p.79) provides guidance on various matters, including patent and copyright agreements, trade secret violation and trade mark portfolio management. One market commentator says: “She has in-depth knowledge of audiovisual matters. She is a point of reference in this field.”

### Trench Rossi Watanabe

**What the team is known for** Trench Rossi Watanabe is a prominent full-service firm with solid experience representing key clients from the entertainment, automotive, cosmetics and pharmaceutical industries in various IP issues. Its well-regarded group of lawyers advises clients with a broad spectrum of services, from portfolio management, involving infringements, nullity actions and trade mark opposition, to patent litigation claims.

**Strengths** A client declares: “Their commercial awareness is very high. They understood very quickly the aim that we had and came up with an excellent strategy straight away.”

**Work highlights** Trench Rossi advised Salesforce on strategic actions to protect and maintain its main trade marks in Brazil.

#### Notable practitioners

**Flavia Rebello Pereira** (see p.79) is an IP practitioner, well versed in trade mark portfolio management, including litigation, challenging of the BPTO’s decisions, filings and prosecution. One client says: “She is a very intelligent lawyer, with creative solutions. She led us to the best way for our project.” **Marcela Trigo** (see p.84) has experience working with patent matters, handling both contentious and consultative work. Clients appreciate her ability to deal with important cases, with one interviewee saying that she is “just excellent. Very commercially aware, strategic in her advice, very practical and decisive.”

### Veirano Advogados

**What the team is known for** Highly regarded Veirano Advogados is commended for providing full-service legal support for clients from the research institutes, entertainment and technology sectors, with extensive expertise in a full gamut of IP matters. The firm is well versed at handling complex agreements, such as confidentiality, coexistence and research and development. The team also represents local and international companies in patent and trade secret infringements and nullity cases.

**Strengths** One client says: “Our level of satisfaction is very high. They have always shown a great level of excellence, technical knowledge, consideration and availability.”

**Work highlights** Veirano was retained by Dyna to advise on a patent infringement lawsuit brought by Valeo, regarding the windscreen wiper blades market.

#### Notable practitioners

Co-head of department **Valdir de Oliveira Rocha Filho** (see p.63) is held in high esteem by clients for his knowledge. Market commentators recognise his long-term experience in this practice area and his management position within the firm. One



source says: "I always meet Valdir on the other side of the table. He is a highly skilled lawyer." The "excellent" **Fábio Luiz Barboza Pereira** (see p.56) is recognised for his activity with IP issues related to data protection and digital marketing. One commentator says: "I admire and recommend him for clients that I can not represent." He advises on contentious matters and, especially, non-contentious work providing legal opinions and IP consultancy in agreements.

#### Other Ranked Lawyers

**Rodrigo Azevedo** is well regarded for his broad IP practice, which covers strategic portfolio management, copyright and transfer of technology agreements, as well as trade mark and design

infringement and unfair competition lawsuits. One client says: "He has an in-depth knowledge of the area and has the ability to present several alternative solutions to my cases."

**Karin Klempf Franco** is the head of department of Barcellos Tucunduva Advogados and she is recognised by her peers as an active player in the intellectual property field. One market commentator says: "She has solid academic activity and a remarkable résumé, and she is competent. Very good lawyer."

**Ricardo Pinho** has recently joined Luiz Leonardos & Advogados as a senior partner and head of the litigation department. Clients endorse his performance and communication skills, with one interviewee saying: "He has the ability to translate the complexity of Brazilian judicial themes into understandable language."

**Benny Spiewak** is described by a client as an "amazing partner who really understands our market and is able to provide legal assistance at a high level." He represents clients in a wide range of IP matters, including patents, freedom to operate assessments, domain names litigation, copyright and transfer of technology agreements.

**José Carlos Vaz e Dias** maintains a good reputation in the IP sector. One interviewee says: "He is a quick responder and determined to bring us the highest-quality support both locally and internationally." He represents clients in contracts and international business transactions, including transfer of technology, patent licence agreements and trade mark licences to use.

## International Trade/WTO

International Trade/WTO
<b>Leading Firms</b>
<b>Band 1</b>
Demarest Advogados
Pinheiro Neto Advogados
Veirano Advogados
<b>Band 2</b>
MPA Trade Law
Mundie Advogados
<b>Band 3</b>
Azevedo Sette Advogados
Magalhães e Dias
TozziniFreire Advogados
<b>Band 4</b>
Bichara Advogados
Carla Junqueira & Associadas Trade Law
Fialho Salles Advogados
Grinberg, Cordovil Advogados
Nasser Sociedade de Advogados
<i>Alphabetical order within each band. Band 1 is highest.</i>

#### Band 1

##### Demarest Advogados

**What the team is known for** Demarest Advogados' heavyweight department leads high-profile mandates arising from the international trade arena. The experienced team acts on sophisticated anti-dumping investigations, sunset reviews and customs mandates, including contentious issues. Its client roster includes companies from the sports, mining and pharmaceutical industries. The team offers additional capabilities assisting with tariff reduction and classification matters as well as advising on free trade agreements. Total Express is a new addition to the client portfolio.

**Strengths** One client says: "They impressed me by how proactive and available they are," while another highlights their "technical knowledge and flexibility."

An interviewee notes: "They are very dedicated, helpful and anticipate possible problems demonstrating a long-term strategy."

**Work highlights** Demarest assisted APICE, its member companies and the Chinese manufacturers and exporters with the anti-dumping sunset review investigation and public interest assessment launched by BTRA on footwear products imported from China.

##### Notable practitioners

"Excellent" partner **José Diaz** (see p.63) offers an extensive track record handling high-profile trade remedies mandates. A client appreciates that "he is always available," while another underlines his "in-depth expertise." Diaz is also experienced acting as counsel to companies on sophisticated anti-dumping investigation and sunset reviews. He is further recognised for his boasting capabilities advising on sector-related issues arising from sophisticated M&A transactions. "Clever" practitioner **Fernando Benjamin Bueno** (see p.57) regularly advises on a range of trade remedy issues, including anti-dumping investigations and sunset reviews, as well as free trade agreements. One client underlines that "Fernando is very intelligent and dedicated, demonstrates great expertise about the practice and is confident in his advice." **Victor Bavarotti Lopes** (see p.57) is valued by clients, with one describing him as "an excellent practitioner, very focused and assertive." He is often acting on customs mandates including tariff classifications, imports and customs duty disputes with administrative bodies. Another interviewee says: "He is very collaborative."

##### Pinheiro Neto Advogados

**What the team is known for** Pinheiro Neto Advogados is a top-tier practice group often retained by major players from the food, automotive and agribusiness industries to act on

international trade matters. It possesses a strong track record acting on sophisticated trade remedies issues such as anti-dumping investigations and sunset reviews. The experienced team has additional capabilities handling complex WTO disputes, customs mandates including tariff reduction claims and public interest proceedings.

**Strengths** One client states: "They are a fantastic team with excellent expertise. I feel confident when I am working with them."

Another client says: "It is an excellent law firm," while highlighting the team's "quick responses, high-quality work and great commercial awareness."

**Work highlights** Pinheiro Neto represented Becton Dickinson in the second sunset review initiated by the Brazilian Foreign Trade Secretariat regarding anti-dumping measures of disposable syringes originating in China.

##### Notable practitioners

"Technical" partner **Renê Guilherme da Silva Medrado** (see p.61) is renowned in the market for his handling of high-profile mandates involving anti-dumping investigations and import tariffs reduction. A client says: "He has a very serene approach but is assertive when he needs to be," and adds: "He is very agile and has a unique, soothing approach." Medrado is also sought after by companies to assist with sophisticated Mercosur investments. **Mauro Berenholtz** (see p.57) is well equipped to assist with customs mandates, including tariff classification and structuring of supply chains. A client says: "He is very diligent and a important figure throughout negotiations." Another interviewee comments: "Mauro has a lot of commercial expertise," and highlights his "high-quality work." He is also skilled at handling tariff litigation and imports issues. Associate-to-watch **Lucas Jimenez** (see p.70) is experienced representing corporations from the chemical, food

International Trade/WTO
<b>Leading Individuals</b>
<b>Star individuals</b>
Caetano Ana Teresa <i>Veirano Advogados*</i>
<b>Band 1</b>
da Silva Medrado Renê Guilherme <i>Pinheiro Neto*</i>
Diaz José <i>Demarest Advogados*</i>
<b>Band 2</b>
Marques Claudia <i>MPA Trade Law</i>
Monteiro de Carvalho Carol <i>Mundie Advogados*</i>
Salles Luiz Eduardo <i>Azevedo Sette Advogados*</i>
<b>Band 3</b>
Amaral Junqueira Carla <i>Carla Junqueira &amp; Associadas</i>
Berenholz Mauro <i>Pinheiro Neto Advogados*</i>
Cordovil Leonor <i>Grinberg, Cordovil Advogados*</i>
Kanas Grytz Vera <i>TozziniFreire Advogados*</i>
Negrão Francisco <i>Magalhães e Dias*</i>
Pupo Rodrigo <i>MPA Trade Law</i>
Spadano Lucas <i>Fialho Salles-Fialho Canabrava Andrade</i>
Weiss Balassiano Andrea <i>Mundie Advogados*</i>
<b>Band 4</b>
Ali Nasser Rabih <i>Nasser Sociedade de Advogados</i>
Benjamin Bueno Fernando <i>Demarest Advogados*</i>
Bovarotti Lopes Victor <i>Demarest Advogados*</i>
Casanova Motta Ricardo <i>Grinberg, Cordovil*</i>
<b>Up-and-coming individuals</b>
Sanches Ana Luiza <i>Carla Junqueira &amp; Associadas Trade</i>
<b>Associates to watch</b>
Augustin Bruno <i>Fialho Salles Advogados</i>
De Sousa e Castro Melo Deborah <i>Magalhães e Dias</i>
Jimenez Lucas <i>Pinheiro Neto Advogados*</i>
Muller Carolina <i>Bichara Advogados</i>
Sayeg Carol <i>Pinheiro Neto Advogados*</i>
Seixas Côrrea Sant'anna Renata <i>Gaia, Silva (ORL) ◇</i>
<i>* Indicates individual with profile.</i>
<i>◇ (ORL) = Other Ranked Lawyer.</i>
<i>Alphabetical order within each band. Band 1 is highest.</i>

and packaging sectors in a range of international trade mandates. He is skilled at handling anti-dumping investigations, Mercosur investments, import compliance and reduction of imports tariff. Associate-to-watch **Carol Sayeg** (see p.82) is equipped to assist clients with sunset reviews, anti-dumping investigations and import tariff reductions. She has experience advising players from the chemicals and pharmaceutical industries. Sayeg also acts on Mercosur-related mandates.

## Veirano Advogados

**What the team is known for** Veirano Advogados' prestigious practice group is recognised for its lengthy track record and boasting capabilities handling complex international trade matters. Its seasoned team continues to be retained by corporations to assist with sophisticated WTO disputes, anti-dumping investigations and sunset reviews. The firm is additionally well-equipped to act on tariff classification, sector-related compliance mandates and refined legal opinions. Its client portfolio comprises players from mining, food and chemical sectors.

**Strengths** An interviewee underlines that "they are highly experienced in international trade issues, they are organised and have in-depth market expertise." Another satisfied client affirms: "They are a highly skilled team and respond promptly to our demands."

**Work highlights** Veirano acted as counsel to ABPA on the request for review of the Price Undertaking Agreement negotiated with China regarding the application of minimum export prices on certain poultry products from Brazil.

### Notable practitioners

**Ana Teresa Caetano** (see p.58) is described by a market commentator as "the best practitioner in Brazil for international trade, offering a unique track record handling WTO matters." She has extensive expertise acting on high-profile anti-dumping mandates and sunset reviews, as well as providing sophisticated legal opinions. One client says: "She is extremely knowledgeable going above and beyond to understand the company's needs," and goes on to note: "She is assertive and available. I am her fan." Another one appreciates that "Caetano demonstrates in-depth expertise and is our point of reference."

## Band 2

### MPA Trade Law

**What the team is known for** MPA Trade Law is a respected boutique practice offering solid capabilities handling a wide range of customs and international trade remedies proceedings. The team regularly assists clients with trade agreements and contentious matters involving anti-dumping investigations and sunset reviews. It is experienced advising on reduction of import tariffs and governance mandates. The firm is equipped to represent players from the chemical, food and energy industries.

**Strengths** One client says: "They deliver tailor-made service, always willing to provide me with what is requested."

**Work highlights** MPA represented Cooperativa CVale in the anti-dumping investigation in South Africa regarding Brazil's poultry exports.

### Notable practitioners

Co-head of department **Claudia Marques** has extensive experience advising on anti-dumping investigations, sunset reviews and safeguard proceedings. She is highlighted among market commentators, with one attesting that "she combines technical knowledge with commercial expertise." Marques is also retained by clients to assist with import tariff reduction, trade agreements and sector-related governance mandates. **Rodrigo Pupo** is retained by companies to assist with anti-dumping investigation, sunset reviews and trade agreements. One client describes him as "very intelligent and a good communicator," while another one appreciates that "Rodrigo can keep up with all of our demands." He is also sought after to advise on sector-related governance issues and tariff matters including tariff reduction and imports.

### Mundie Advogados

**What the team is known for** Much-admired firm Mundie Advogados maintains an important track record acting on high-profile anti-dumping investigations. The experienced department is equipped to assist with diverse mandates arising from the international trade arena ranging from sunset reviews to contentious and non-contentious

tariffs issues. It is regularly retained by national and international corporations from the pharmaceutical, chemical and communications sectors. Its clients also benefit from the firm's skills handling customs matters.

**Strengths** One client describes the team as "experts in trade remedies and are reliable," also saying: "They are quick to respond and deliver information."

**Work highlights** Mundie represented Pou Chen Group, Apache Group, Dean Shoes and Taekwang Group in the renewal of an anti-dumping duty regarding Brazilian imports of footwear from China.

### Notable practitioners

Co-head of department **Carol Monteiro de Carvalho** (see p.75) is well equipped to act on trade remedies investigations including anti-dumping and sunset reviews. A commentator attests that "Carol is very responsive and instils confidence." Another interviewee appreciates that "she is always available and delivers assertive advice." She offers expertise handling structuring of import and export regimes and import customs regulations and is also sought after to issue legal opinions. "Excellent" co-head of department **Andrea Weiss Balassiano** (see p.85) acts on trade remedies investigations including anti-dumping and sunset reviews. A client says: "She instils confidence, has solid technical skills. When you work with her, you know you are dealing with a highly skilled practitioner." Balassiano is additionally equipped to advise on customs mandates and import tariff requests.

## Band 3

### Azevedo Sette Advogados

**What the team is known for** Azevedo Sette Advogados is a respected full-service firm with noteworthy experience representing the Brazilian government before the WTO. The team regularly assists with anti-dumping investigations, sunset reviews and Mercosur trade agreements. It offers experience acting on import issues from China and also advises on issues hailing from the steel sector. The team is skilled in acting as counsel to players from the plastics, food and chemical sectors.

**Strengths** One client appreciates that "the team has a lot of institutional knowledge and it knows how governments operate and how to choose the best approach," adding: "They have a broad view that goes beyond only legal issues."

**Work highlights** Azevedo Sette represented Oxiteno S.A. in a series of anti-dumping proceedings on EBMEG imported from France, Germany and the United States.

### Notable practitioners

**Luiz Eduardo Salles** (see p.82) is praised by a commentator, who says: "He is an extraordinary partner. He combines legal and business expertise." Sources also highlight his communication skills and easygoing approach. An interviewee values that "he is very responsive and communicates well with diverse parties." Another one highlights: "Salles is highly respected in the sector. He communicates very well with company's executives

without legalese language.”

### **Magalhães e Dias**

**What the team is known for** Magalhães e Dias is an established practice group with capabilities handling a wide range of international trade matters including sunset reviews, anti-dumping investigation and tariff classification. The team continues to represent significant domestic and international corporations from the paper, energy and automotive industries. It often advises on Mercosur trade agreements, import tax and subsidies investigations. It is additionally sought after by clients to issue legal opinions.

**Strengths** A market commentator describes the team as “highly qualified with an academic profile delivering good services.”

**Work highlights** Magalhães e Dias was retained by Ibá to assist with an anti-dumping investigation and public interest analysis regarding the import of liquid caustic soda from the USA.

#### **Notable practitioners**

Co-head of department **Francisco Negrão** (see p.76) is equipped to assist clients with a wide range of international trade mandates. He is regularly retained by players from the paper, food and rubber industries to advise on anti-dumping investigations, sunset reviews trade barriers and public interest analysis. Negrão is also sought after to issue legal opinions and act on free trade agreements reduction of imports and tariff classification. Associate-to-watch **Deborah De Sousa e Castro Melo** is described by market observers as “excellent,” and “offering a strong track record in international trade.” She is experienced handling anti-dumping investigations, free trade agreements, tariff classification and subsidies investigations.

### **TozziniFreire Advogados**

**What the team is known for** TozziniFreire Advogados is a firm regularly acting as counsel to important players hailing from the automotive, technology and consumer goods industries. The team is well equipped to assist with a wide range of matters including anti-dumping investigations, sunset reviews and tariff classification. It is also sought after by clients to handle customs, chain structuring and supply agreements mandates. Sonova and Mosaic are new client wins.

**Strengths** One client values that “they have a strong background handling anti-dumping proceedings,” adding: “The communication was smooth and the team is proactive.”

**Work highlights** TozziniFreire assisted Greiner Bio-One Brasil with the sunset review regarding the anti-dumping duties applicable to the imports of blood collection tubes.

#### **Notable practitioners**

According to a client **Vera Kanas Grytz** (see p.71) is “always proactive and displays a holistic vision by providing the best solutions in a short period of time.” She is experienced handling anti-dumping investigations, sunset reviews and sector-related corporate issues such as contractual matters. An interviewee appreciates that “Vera has a very good work posture and is hands-on.”

## **Band 4**

### **Bichara Advogados**

**What the team is known for** Bichara Advogados possesses a practice regularly retained by clients to assist with customs matters including contentious and non-contentious mandates. The firm is equipped to advise on supply chains structuring, tariff classification and reduction of import tariffs. Its clientele hails from the mining, beverages and logistics sectors. It is additionally retained to handle sector-related tax advice.

**Strengths** A client attests that “the team never leaves something unclear,” also saying: “I have easy access to partners and they deliver timely replies.”

**Work highlights** Bichara represented Localfrío in a reimbursement request regarding the storage expenses of the goods subject to forfeiture in one of its bonded warehouses.

#### **Notable practitioners**

Associate-to-watch **Carolina Muller** receives praise from a client, who says: “She is very objective and brought to us comparative and complex analysis to help us make a decision.” She is experienced advising on customs issues including disputes, tariff structuring and import tariff reduction.

### **Carla Junqueira & Associadas Trade Law**

**What the team is known for** Carla Junqueira & Associadas Trade Law is a dynamic boutique with noteworthy expertise in the trade remedies field. The team is regularly retained by important players from the steel, consumer goods and agribusiness sectors to assist with anti-dumping and safeguards investigations. The team is likewise experienced handling import tariff reduction and WTO mandates.

**Strengths** Clients attest: “It is an excellent firm. They combine technical and commercial expertise in their legal advice.”

**Work highlights** Carla Junqueira & Associadas represented Procter & Gamble in safeguards investigation on non-woven materials imported into Brazil from Israel.

#### **Notable practitioners**

**Carla Amaral Junqueira** is described as “dynamic, available, knowledgeable and up to date” by a client, while another comments that “she is a great leader.” She is experienced to assist domestic and international companies with a number of mandates, including reduction of import tariff, anti-dumping and safeguard investigation. Junqueira’s clientele hails from the consumer goods and steel industries. Up-and-coming **Ana Luiza Sanches** enters the rankings after receiving recognition from clients and peers alike. An interviewee underlines that “she has extraordinary critical analysis and technical skills.” Sanches is experienced advising on safeguards and anti-dumping investigation as well as import tariff reduction and administrative proceedings.

### **Fialho Salles Advogados**

**What the team is known for** Fialho Salles Advogados holds a noteworthy department with a track record delivering international trade remedies analysis. The team continues to be retained

by trade associations to advise on anti-dumping, sunset reviews and public interest mandates. It is additionally sought after to assist with import tariffs, WTO agreements and issuing legal opinions.

**Strengths** A client says: “I value their organisation, proactive approach and guidance when it comes to defining a strategy.”

**Work highlights** Fialho Salles acted as counsel to Rima Industrial on anti-dumping sunset review procedures concerning imports of metallic magnesium from China.

#### **Notable practitioners**

**Lucas Spadano** is valued by a client for his “strong analytical capability and communication skills.” He regularly acts on public interest analysis and sunset reviews, namely representing industrial trade associations. One interviewee says: “Lucas stands out for his expertise and in-depth approach.” He is also equipped to assist with import tariff reduction, anti-dumping investigation and WTO matters. According to a client, associate-to-watch **Bruno Augustin** “demonstrates a lot of expertise in international trade.” He is equipped to advise on anti-dumping, sunset reviews, WTO and trade agreement matters. Augustin is additionally experienced handling imports mandates.

### **Grinberg, Cordovil Advogados**

**What the team is known for** Grinberg, Cordovil Advogados’ team is often retained to advise on anti-dumping measures and safeguard investigations, namely arising from the steel and aluminium industries. The team also offers experience handling import tariff reduction requests, tariff classifications and customs mandates. Proquível Química is a new addition to its client portfolio.

**Strengths** A market commentator affirms the firm has “a very skilled department” concerning international trade/WTO matters.

**Work highlights** Grinberg, Cordovil assisted Dow Chemical and Union Carbide Corporation with the sunset review of anti-dumping duties imposed to the imports of EBMEG from the USA and Germany.

#### **Notable practitioners**

**Leonor Cordovil** (see p.61) is highlighted by market commentators who describe her as “an excellent practitioner for trade remedies mandates.” She is experienced representing significant players from the chemical, plastic and steel industries in anti-dumping investigations, imports and sunset reviews. Clients also benefit from Leonor’s additional track record acting on customs issues and import tariff reduction. Co-head of department **Ricardo Casanova Motta** (see p.59) is sought after by clients to assist with a wide range of international trade matters. He regularly acts on anti-dumping investigations and sunset reviews representing players from the steel and chemical industries. Motta offers additional capabilities handling tariff reduction mandates.

### **Nasser Sociedade de Advogados**

**What the team is known for** Nasser Sociedade de Advogados offers experience in handling a wide range of trade remedies mandates including anti-dumping investigations and WTO disputes. The team is often recognised for its lengthy track record and academic prowess. It is retained by



important players from the rubber, steel and tobacco industries and offers additional capabilities handling customs matters, sunset reviews and sector-related contractual issues.

**Strengths** A client comments: “They make the deals come through and are always seeking for the best business opportunities,” and goes on to say that “they demonstrate very good technical quality and availability.”

**Work highlights** Nasser assisted Kumho Tire with an anti-dumping sunset review regarding imports of tyres from South Korea.

**Notable practitioners**

**Rabih Ali Nasser** advises on a wide range of matters such as anti-dumping, sunset reviews and WTO disputes. A client states: “He has a high level of sophistication and is very strong as many of the contributions made by him to our company were not imagined by our team.” Another one values that “Nasser is always ready to offer us strategic advice, understanding our needs and giving us the perspective needed to make decisions.”

#### Other Ranked Lawyers

Associate-to-watch **Renata Seixas Côrrea Sant’anna** “provides an excellent support, is very diligent on the questions that could affect our business and very proactive,” according to a commentator. She acts on customs-related issues including contentious and non-contentious matters.

## Labour & Employment

### Band 1 Labour & Employment: The Elite

#### Machado, Meyer, Sendacz e Opice

**What the team is known for** Outstanding firm Machado, Meyer, Sendacz e Opice is often seen representing clients in sophisticated negotiations with unions. The team has a strong track record advising players from the technology, food, infrastructure and retail industries on employment issues involving quotas, workplace safety and harassment claims. The firm regularly acts on high-profile outsourcing, social security exposures and modern slavery claims. Has additional capabilities assisting with labour mandates arising from M&A and corporate restructuring.

**Strengths** A client appreciates that “they want to be familiar with the company’s business. Their strategy takes into account all the players and stakeholders involved in the case.”

Another interviewee states: “Machado Meyer is one of my favourite firms to work with,” describing the team as “extremely thoughtful and detail-oriented.”

**Work highlights** Machado, Meyer, Sendacz e Opice assisted Carrefour with potential liabilities arising from the employee dismissal policy after the company acquired Grupo Big.

**Notable practitioners**

**Rodrigo Takano** (see p.84) “is great, very committed, responsive and focused on providing solutions considering our business particularities,” says a client. He is experienced in handling diverse contentious mandates ranging from modern slavery to hazardous work and overtime claims. Takano offers solid experience representing domestic and international players from the telecommunications, energy and technology industries. **Andrea Giamondo Massei Rossi** (see p.68) is experienced representing significant players from the technology, construction and banking sectors in a wide range of labour issues. She advises on cartel investigations, harassment claims and labour matters arising from corporate

restructuring. One client values that “she always shows herself available and is very approachable.”

**Caroline Marchi** (see p.73) is valued for her “very good commercial awareness” by a client, who also says: “She understands the dynamics of the business to negotiate with unions.” Marchi is skilled in assisting with modern slavery and discrimination claims and labour issues arising from corporate restructuring.

#### Mallet Advogados Associados

**What the team is known for** Mallet Advogados Associados is a highly respected boutique practice recognised for its track record acting on high-profile contentious mandates. The team is well equipped to handle overtime, wrongful termination and workplace safety claims. It is sought after by clients from the finance, telecommunications and food industries to act as counsel on sophisticated negotiations with unions. The team’s additional capabilities are in advising on employment contracts and class actions.

**Strengths** Commentators describes the firm as “an excellent practice, specialised in labour mandates.”

**Notable practitioners**

Founding partner **Estêvão Mallet** is described by a client as “the most highly regarded expert and academic lawyer in the country.” Another one underlines that “he can adapt to new realities and assist with disruptive scenarios.” Mallet is widely praised for his experience on a wide range of mandates and significant academic contributions to the labour practice.

#### Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados

**What the team is known for** Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados is a heavyweight firm with an important track record advising on major cases arising from the labour and employment arena. The team offers outstanding expertise advising on collective dismissals, corporate structuring and disputes with

labour unions including class actions before higher courts. Its client portfolio comprises important players from the aviation, pharmaceutical and automotive industries. The firm is also equipped to assist with non-contentious mandates involving diversity and inclusion policies as well as issues related to COVID-19, while it has additional capabilities in handling harassment claims, moral and material damages issues and administrative proceedings.

**Strengths** A market observer describes the firm’s labour department as “the one leading the labour arena,” and goes on to underline that “they are always at the forefront in this field.”

One client says: “They demonstrate not only an in-depth expertise of the law but also of the business.”

**Work highlights** Mattos Filho assisted General Mills Brazil with the winding-up of three of its factories and the dismissal of employees arising from those closures.

**Notable practitioners**

Much-respected partner **Sólon de Almeida Cunha** (see p.62) is often retained by clients for his strong capabilities acting on sophisticated matters. He offers a lengthy track record assisting with both contentious and non contentious mandates. An interviewee praises his creativity, saying: “Sólon is outstanding. Whenever I find myself with unsolvable problems, he comes up with three or four solutions.” **Vilma Toshie Kutomi** is often retained by companies to act as counsel on sophisticated negotiations with unions and collective actions. One client appreciate that “she has great skills handling cases before the superior courts and shows herself available.” The same source declares: “She can translate a range of issues and design a plan of action. It is an art.” Vilma is experienced advising players from the retail, aviation and financial sectors. **Domingos Fortunato** (see p.67) is often highlighted by clients for his communication skills and experience handling court proceedings. One interviewee says: “He is wonderful; Domingos is business-oriented and

Labour & Employment
<b>Senior Statespeople</b>
<b>Senior Statespeople:</b> distinguished older partners
Granadeiro Guimarães Maurício <i>Granadeiro</i> *
Robortella Luiz Carlos <i>Robortella e Peres Advogados</i>
Vianna de Barros Antonio Carlos <i>Baraldi Mélega</i>
<b>Leading Individuals</b>
<b>Band 1</b>
de Almeida Cunha Sólon <i>Mattos Filho, Veiga Filho</i> *
Mallet Estêvão <i>Mallet Advogados Associados</i>
Mannrich Nelson <i>Mannrich e Vasconcelos Advogados</i>
Toshie Kutomi Vilma <i>Mattos Filho, Veiga Filho, Marrey Jr.</i>
<b>Band 2</b>
de Almeida Cardoso Alexandre <i>TozziniFreire</i> *
Mendes Luís Antônio Ferraz <i>Pinheiro Neto Advogados</i> *
Pizzotti Cássia Fernanda <i>Demarest Advogados</i> *
Sirley Kimura Mihoko <i>TozziniFreire Advogados</i> *
Takano Rodrigo <i>Machado, Meyer, Sendacz e Opice</i> *
<b>Band 3</b>
Aguiar Antonio Carlos <i>Peixoto e Cury Advogados</i> *
da Silva Freire Gisela <i>Cescon, Barriue, Flesch</i> *
Martinez Neto Aldo Augusto <i>Franco Leutewiler</i>
Moraes Rego Migliora Luiz Guilherme <i>Veirano</i> *
Pinto e Silva Otavio <i>SiqueiraCastro-Advogados</i>
Rabay Dario Abrahão <i>Cescon, Barriue, Flesch &amp; Barreto</i> *
Wahle José Carlos <i>Veirano Advogados</i> *
<b>Band 4</b>
Barboza Patricia <i>CGM Advogados</i>
da Veiga Luiz Felipe Tenório <i>Tenório da Veiga</i>
Eyler Povia João Pedro <i>Bichara Advogados</i>
Fortunato Domingos <i>Mattos Filho, Veiga Filho, Marrey</i> *
Galvão Peres Antônio <i>Robortella e Peres Advogados</i>
Giamondo Massei Rossi Andrea <i>Machado, Meyer</i> *
Granadeiro Guimarães Gustavo <i>Granadeiro</i> *
Pereira Gômara Marcelo <i>TozziniFreire Advogados</i> *
Pessoa Mauricio <i>Pessoa Advogados (ORL)</i> ◇
Pipek Arnaldo <i>Pipek Pentead e Paes Manso Advogados</i>
Ribeiro Lima Aloizio <i>Lefosse Advogados</i>
Soto Eduardo <i>Soto Frugis Advogados</i>
<b>Band 5</b>
Alves Leila <i>DDSA-De Luca, Derenusson, Schuttoff</i>
Amaral de Mendonça Luiz Eduardo <i>Focaccia, Amaral</i>
Baraldi Jr Geraldo <i>Baraldi Mélega</i>
Canizares Renato <i>Demarest Advogados</i> *
Chong de Lima Fábio <i>L.O. Baptista Advogados (ORL)</i> ◇
Corina Santone Carajescov Paula <i>Rayes</i>
Dantas Carlos Eduardo <i>Peixoto e Cury Advogados</i> *
de Melo Ribeiro André <i>Dias Carneiro Advogados</i> *
de Souza Santos André <i>SiqueiraCastro-Advogados</i>
dos Santos Jr Luiz Antonio <i>Veirano Advogados</i> *
Figueiras de Góis Luiz Marcelo <i>BMA-Barbosa</i> *
Fitchner Priscila <i>Chalfin, Goldberg &amp; Vainboim</i>
Fittipaldi Andre <i>TozziniFreire Advogados</i> *
Frugis Antonio C <i>Soto Frugis Advogados</i>
Galo Thais <i>Pinheiro Neto Advogados</i> *
Linero Goldfarb Cibelle <i>BMA-Barbosa, Müssnich</i> *
Marchi Caroline <i>Machado, Meyer, Sendacz e Opice</i> *
Ribeiro Leticia <i>Trench Rossi Watanabe</i> *
Rocha Freire Ricardo Christophe <i>Gasparini, Nogueira</i>
Tanabe Mauricio <i>Campos Mello Advogados</i>
Tocantins Bruno <i>Tocantins &amp; Pacheco Advogados</i>
Venditti da Silva Cleber <i>Mattos Filho, Veiga Filho</i> *
<b>Up-and-coming individuals</b>
Almeida Braultio <i>ASBZ Advogados</i>
Athyde Maury <i>CGM Advogados</i>
Goulart Mannrich Celso <i>Mannrich e Vasconcelos</i>
Magano Isabella <i>Pipek Pentead e Paes Manso</i>
Peressin Paulo <i>Lefosse Advogados</i>

Labour & Employment: The Elite
<b>Leading Firms</b>
<b>Band 1</b>
Machado, Meyer, Sendacz e Opice
Mallet Advogados Associados
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga
<b>Band 2</b>
Demarest Advogados
Pinheiro Neto Advogados
TozziniFreire Advogados
Veirano Advogados
<b>Band 3</b>
Cescon, Barriue, Flesch & Barreto Advogados
Granadeiro Guimarães Advogados
Robortella e Peres Advogados
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

aligns his speech to suit who he is speaking with," while another values that "he provides practical solutions and adapts to any situation." **Cleber Venditti da Silva** (see p.84) "always brings up relevant discussions with a business-oriented approach," states a client. Another appreciates that "he has in-depth expertise and an excellent level of responsiveness." He is retained to advise on labour issues arising from restructuring and to conduct internal investigations.

## Band 2 Labour & Employment: The Elite

### Demarest Advogados

**What the team is known for** Demarest Advogados is a noteworthy department equipped to advise on a plethora of labour and employment mandates. The team is frequently sought after by companies to assist with collective bargaining agreements, mass dismissal and negotiations with union. The experienced team also handles sophisticated investigations involving harassment and modern slavery claims. It has an additional track record acting on wrongful termination claims and occupational accidents. The firm's client roster comprises important players from the pharmaceutical, automotive and technology sectors.

**Strengths** An interviewee states: "They don't measure efforts to understand the client's values and business, their advice goes beyond commercial issues."

**Work highlights** Demarest was retained by BNDES to assist with the labour planning arising from the privatisation of CEB Distribuição.

#### Notable practitioners

According to sources, **Cássia Fernanda Pizzotti** (see p.78) "not only has high technical expertise but also a track record that provides an unparalleled experience for clients." She has capabilities handling mass dismissals, cartel investigation and claims arising from wrongful termination and modern slavery. Pizzotti is equipped to assist players from the construction, chemical and financial sectors. One interviewee states: "Cássia is assertive and can meet short deadlines when needed to." Co-head of department **Renato Canizares** (see p.59), according to an interviewee, "understands what the client needs and is very

Labour & Employment: Highly Regarded
<b>Leading Firms</b>
<b>Band 1</b>
BMA – Barbosa, Müssnich, Aragão
Mannrich e Vasconcelos Advogados
Peixoto e Cury Advogados
SiqueiraCastro – Advogados
Trench Rossi Watanabe
<b>Band 2</b>
Baraldi Mélega
CGM Advogados
Lefosse Advogados
Pipek Pentead e Paes Manso Advogados
Soto Frugis Advogados
<b>Band 3</b>
Bichara Advogados
Campos Mello Advogados
Franco Leutewiler Henriques Advogados
Rayes & Fagundes Advogados Associados
Tenório da Veiga Advogados
Tocantins & Pacheco Advogados
<b>Band 4</b>
Abe Giovanini Advogados
ASBZ Advogados
Cahen & Mingrone Advogados
Chalfin, Goldberg & Vainboim Advogados
DDSA – De Luca, Derenusson, Schuttoff Advogados
Dias Carneiro Advogados
Focaccia, Amaral e Lamonica Advogados
Gasparini, Nogueira de Lima e Barbosa Advogados
Giamundo Neto Advogados
Inglez, Werneck, Ramos, Cury e Françolin
Kincaid   Mendes Vianna Advogados
Martinelli Advogados
Montgomery & Associados
Tortoro, Madureira & Ragazzi Advogados

diligent with his team." He is often sought after to assist with complex negotiation with unions. Canizares is experienced handling contentious matters involving cartel investigations and harassment claims as well as regulatory issues.

### Pinheiro Neto Advogados

**What the team is known for** Pinheiro Neto Advogados is a respected practice group equipped to advise on diverse labour issues ranging from mass dismissal to workplace safety investigations. The firm regularly acts on harassment claims and negotiations with labour unions. It is often sought after to assist with the planning of incentives and benefits plans for employees. Its client roster includes important players from the banking and entertainment industries.

**Strengths** An interviewee states: "They deliver tailor-made advice and very unique expertise," and also values that "they are fast and responsive. I really enjoy working with them."

**Work highlights** Pinheiro Neto represented Bradesco Leasing in a class action brought by the Metalworkers Union against Transud before the Superior Labour Court.

#### Notable practitioners

Well-regarded practitioner **Luís Antônio Ferraz Mendes** (see p.74) is described by a market observer as "a masterful practitioner in the legal arena." Peers also highlight his collaborative skills, saying: "He is fantastic. It is amazing to witness how generous he can be." Mendes is experienced

advising on class actions, workplace safety and internal investigations. He is also sought after to assist with the planing of employee benefits.

**Thais Galo** (see p.67) is experienced handling labour disputes including cross-border issues. She is sought after by clients for her track record advising on collective dismissals, hiring of executives and labour mandates arising from corporate restructuring.

## TozziniFreire Advogados

**What the team is known for** TozziniFreire Advogados is an established full-service firm with a lengthy track record representing major players from the automotive, engineering and technology sectors. The team offers strong expertise to assist with labour mandates arising from corporate restructuring including mass dismissal issues. The firm is experienced acting on non-contentious cases involving employment benefits and preventive advice. It is additionally sought after by clients to handle overtime claims and workplace safety, and negotiate high-profile matters with labour unions.

**Strengths** One client values that *“they work very closely with the company, delivering tailor-made services,”* also saying: *“They are highly skilled and always up-to-date with new labour issues.”*

**Work highlights** TozziniFreire acted as counsel to Ford on the labour matters arising from the closing of its plants in Taubaté and Camaçari, as well as Troller, which is its Brazilian off-road vehicles manufacturer located in Horizonte.

### Notable practitioners

According to a client, partner **Alexandre de Almeida Cardoso** (see p.62) has *“in-depth expertise and a business-oriented point of view that is fundamental in the decision-making process.”* He is experienced handling labour issues arising from high-profile corporate restructuring. Another source declares: *“I trust in Alexandre with my eyes closed.”* He is experienced representing players from the automotive, engineering and sports sectors. **Mihoko Sirley Kimura** (see p.83) is often highlighted in the sector for her experience. She offers strong capabilities to assist with a wide range of labour matters. She is equipped to handle sophisticated regulatory issues including preventive advice and also disputes related to wrongful termination claims. An interviewee says: *“Mihoko is innovative and thinks outside the box.”*

**Marcelo Pereira Gômara** (see p.77) is recognised among commentators in the labour arena for his experience. He is sought after to represent clients before labour courts and assist with negotiations with unions. Market observers state that *“Gômara is equipped to handle sophisticated strategic issues.”* **Andre Fittipaldi** (see p.66) is skilled to assist clients with wrongful termination, workplace safety claims and class actions. Fittipaldi is also experienced advising on labour issues arising from restructuring. A client says: *“His strategic skills stand out.”*

## Veirano Advogados

**What the team is known for** Veirano Advogados maintains a well-regarded department experienced in handling an array of labour issues. The team offers a solid track record advising on

contentious mandates involving class actions, wrongful termination, workplace safety and harassment claims. It is often sought after by players from the pharmaceutical, technology, infrastructure and transportation sectors to assist with sophisticated negotiations with unions. The firm's clients also benefit from its capabilities in relation to labour compliance investigations and preventive advice.

**Strengths** One interviewee says: *“They are excellent, their service is high-quality,”* adding: *“They are client-oriented, respond promptly and are true partners for the company.”*

**Work highlights** Veirano assisted Pepsico with a discriminatory dismissal claim.

### Notable practitioners

**Luiz Guilherme Moraes Rego Migliora** (see p.75) is valued by a client who says *“he provides sensitive and practical advice.”* The same source says: *“Migliora goes straight to the point, understands the pressures of the business and comes up with creative solutions at all times.”* He is experienced acting on internal investigations and contractual issues. *“Excellent”* practitioner **José Carlos Wahle** (see p.85) is recognised among market observers for his capabilities handling cross-border issues. One client says: *“He demonstrates a lot of expertise not only in labour issues but in a plethora of sectors.”* The same source describes him as *“someone who instils confidence and is available for the company.”* **Luiz Antonio dos Santos Jr** (see p.64) is experienced representing clients hailing from the aviation, consumer goods and automotive industries. He advises on matters ranging from wrongful termination claims to designing employee benefits plans. A client states: *“He can think a number of different scenarios and presents in-depth debates.”*

## Band 3 Labour & Employment: The Elite

### Cescon, Barriou, Flesch & Barreto Advogados

**What the team is known for** Cescon, Barriou, Flesch & Barreto Advogados is an established full-service firm with a client portfolio comprising corporations from the technology, retail and financial sectors. The team regularly acts on wrongful termination, remote working, harassment claims and employee compensation planning. Companies also benefit from the team's solid track record assisting with labour mandates arising from M&A operations. Totvs and Spotify are new client wins.

**Strengths** One client appreciates that *“they offer practical solutions, with a good cost-benefit ratio for the company.”*

**Work highlights** Cescon Barriou represented TF4 Entretenimento in a constitutional action filed before the Brazilian Supreme Court regarding the contract of services provided by cooperatives.

### Notable practitioners

Clients appreciate that **Gisela da Silva Freire** (see p.61) *“always shows herself available and goes straight to the point addressing our needs.”* She offers experience acting on labour issues hailing from the M&A arena and litigations involving

wrongful terminations and harassment claims. An interviewee describes her as *“technical, practical and fast,”* and goes on to say: *“Gisela is very good handling union cases and offers efficient solutions.”*

**Dario Abrahão Rabay** (see p.79) is equipped to advise on wrongful termination disputes and labour issues arising from M&A. A client appreciates that *“Dario comes up with a lot of original solutions,”* while another reveals: *“He instils confidence.”* He is also experienced in representing companies in compensation plans, remote working and harassment claims.

## Granadeiro Guimarães Advogados

**What the team is known for** Granadeiro Guimarães Advogados is a respected practice group often sought after by clients for its lengthy track record advising on the labour and employment arena. The team continues to assist with portfolio litigations and issuing sophisticated legal opinions. It also regularly represents clients from the telecommunications, automotive and cosmetics industries in outsourcing, harassment and workplace safety claims.

**Strengths** A client states that *“they stand out from others for the dedication and care to take the business into consideration in their advice.”*

### Notable practitioners

Name partner and senior statesman **Maurício Granadeiro Guimarães** (see p.69) is highly regarded among market commentators for his contributions to the labour practice. He offers important expertise issuing legal opinions on high-profile mandates. **Gustavo Granadeiro Guimarães** (see p.69) is highlighted in the labour arena for his track record representing clients in higher courts. One client says: *“He stands out from others for his business awareness. Gustavo is skilled in providing comprehensive advice involving the commercial and legal aspects of the case.”*

## Robortella e Peres Advogados

**What the team is known for** Robortella e Peres Advogados is often recognised for its track record acting on labour matters. The team is well equipped to advise on contentious issues involving overtime, workplace safety, wrongful termination and modern slavery claims. It is experienced representing players from the energy, pharmaceutical and infrastructure sectors in sophisticated negotiations with unions. The team's additional capabilities are acting on non-contentious mandates including preventive advice and regulatory cases.

**Strengths** One client says: *“Their services are exceptional. They are always available, responsive and understand our needs.”*

### Notable practitioners

Senior statesman **Luiz Carlos Robortella** continues to be recognised by clients and market commentators for his significant track record. An interview describes him as *“an excellent partner delivering out-of-the-box solutions, going beyond what is expected.”* He is often sought after to handle high-profile public civil actions. **Antônio Galvão Peres** offers experience representing clients from the infrastructure, energy and logistics industries in a wide range of labour mandates. He regularly advises on wrongful termination, over-



time and modern slavery claims. A client affirms that *"his performance is very good. He is always available and responds quickly."*

### Band 1 Labour & Employment: Highly Regarded

#### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA – Barbosa, Müssnich, Aragão is a noteworthy full-service firm benefiting from its transactional expertise to assist clients with labour mandates arising from corporate matters. The team regularly acts on internal investigations, modern slavery claims and negotiations with unions. The firm is also experienced in handling regulatory issues such as employee benefits programmes and expatriate employee issues. Its clientele comprises players from the healthcare, energy and technology sectors.

**Strengths** A client says: *"They offer a personalised, sophisticated and attentive service. They are always available to us, even with the most urgent questions."*

**Work highlights** BMA advised Ocyan S.A, on matters arising from the possible obligation for employees to take the COVID-19 vaccine.

#### Notable practitioners

**Luiz Marcelo Figueiras de Góis** (see p.66) receives praise from clients for his *"great business approach and capability to put himself in the company's shoes."* One interviewee also appreciates his communication skills, saying: *"He is easy to work with, has a simple and clear communication without legalese."* **Cibelle Linero Goldfarb** (see p.72) is described by a client as *"very business-oriented and pragmatic."* Goldfarb is experienced handling diverse matters ranging from modern slavery claims to compliance investigations.

#### Mannrich e Vasconcelos Advogados

**What the team is known for** Mannrich e Vasconcelos Advogados is in possession of a respected department often retained by foreign and domestic players from the healthcare, automotive and energy industries. The experienced team acts on overtime claims, recognition of employment and workplace safety. It is additionally equipped to assist with labour issues arising from M&A, class actions and issuing sophisticated legal opinions.

**Strengths** One client reveals that *"they are impeccable in the defence of labour lawsuits."*

#### Notable practitioners

**Nelson Mannrich** *"is the greatest authority in Brazil in the labour sphere,"* declares a client. The same source adds: *"Despite being a great attorney and professor, he still manages to deliver tailor-made services."* He offers a track record of handling sophisticated disputes and labour issues arising from transactional matters. An interviewee values that *"Nelson is extremely respected in the field. People pay attention to what he has to say."* The up-and-coming **Celso Goulart Mannrich** *"has an outstanding capability to analyse risks in labour and procedural matters, and also has high commercial awareness,"* declares a client. He is also described by another one as *"diligent and experi-*

*enced."* Celso acts on recognition of employment bonds, overtime claims and class actions.

#### Peixoto e Cury Advogados

**What the team is known for** Peixoto e Cury Advogados offers an active department that is well equipped to advise on contentious and non-contentious labour mandates. The team offers a solid track record acting on diverse issues ranging from designing employee benefit plans to negotiation of disputes with unions. It also assists with wrongful termination and overtime claims. Clients also benefit from the team's expertise in transactional matters and ability to handle labour cases arising from M&A and restructuring.

**Strengths** A client values that *"they deliver a result beyond the expected,"* underlining: *"They are very technical and professional."*

**Work highlights** Peixoto e Cury advised Associação Portuguesa de Desportos on negotiations with the union and before the higher courts regarding employment plans.

#### Notable practitioners

**"Excellent"** practitioner **Antonio Carlos Aguiar** (see p.55) continues to be recognised by market observers for his *"significant experience handling collective labour issues."* He is also sought after to assist with negotiations with unions, labour contracts and internal compliance investigations. **Carlos Eduardo Dantas** (see p.62) receives praise from a market observer, who says: *"He is dynamic and up-to-date. He is equipped to handle strategic situations."* Dantas is experienced acting as counsel to players from the banking, retail and engineering sectors on contentious and regulatory matters including labour issues arising from M&A.

#### SiqueiraCastro – Advogados

**What the team is known for** SiqueiraCastro – Advogados is a respected practice group with noteworthy capabilities to handle labour portfolio litigations and regulatory mandates. The team is experienced in representing companies in workplace safety, wrongful termination and illegal outsourcing claims. It also is retained to act as counsel on collective dismissals and misconduct issues. The firm's clientele comprises players from the chemicals, infrastructure and food sectors.

**Strengths** A client appreciates that *"they relate to the company's culture and are available for us independent of the time or day."*

**Work highlights** Acted as counsel to BASF on labour matters arising from the COVID-19 pandemic.

#### Notable practitioners

Well-regarded partner **Otávio Pinto e Silva** receives widespread recognition from clients and peers alike for his academic track record in the labour arena. He is experienced advising on mass dismissal, outsourcing and wrongful termination claims. Otávio is also sought after by companies to issue sophisticated legal opinions. One source says: *"He is a great practitioner, skilled to handle strategic matters."* **André de Souza Santos** joins the rankings this year due to his work related to labour issues such as advice on flexible working schemes, collective dismissal and mediation matters. A client recognises his *"expertise"* in labour

matters.

#### Trench Rossi Watanabe

**What the team is known for** Trench Rossi Watanabe is an established full-service team acting on overtime, workplace safety and discrimination claims. The firm also regularly assists clients with regulatory issues such as flexible work schemes, equity programmes and internal corporate policy reviews. It is also experienced in handling negotiations with labour unions. The team offers a solid track record representing companies from the aviation, cosmetic and technology sectors.

**Strengths** One client says: *"They are proactive, have a good command of matters and a very in-depth analysis of labour themes."*

**Work highlights** Trench Rossi continued to advise American Airlines on labour matters arising from the COVID-19 pandemic.

#### Notable practitioners

**Leticia Ribeiro** (see p.80) is experienced advising on expatriate issues, hybrid working schemes and workplace safety claims. An interviewee says: *"Leticia is very polite, thoughtful and shows herself to be available and flexible."*

### Band 2 Labour & Employment: Highly Regarded

#### Baraldi Mélega

**What the team is known for** Baraldi Mélega owns a noteworthy practice group equipped to assist companies with both contentious and non-contentious issues. The team advises on collective bargaining agreements and negotiations with labour unions. Its clients also benefit from the team's capabilities to handle litigation portfolios.

**Strengths** An interviewee states: *"They provide technical and practical support. Their advice always takes into consideration each of the case's particularities."*

#### Notable practitioners

The *"excellent"* statesman **Antonio Carlos Vianna de Barros** is well regarded among market observers for his lengthy track record advising on the labour arena. Peers say: *"Antonio Carlos is a point of reference in this field and acts on sophisticated issues."* **Geraldo Baraldi Jr** is equipped to handle negotiations with unions regarding class actions. One client declares: *"Geraldo is great. He adds a lot of value, is always available and translates the company's needs into actions very easily."*

#### CGM Advogados

**What the team is known for** CGM Advogados is a dynamic practice group representing both domestic and foreign clients from the retail, construction, luxury goods and retail sectors. The team is equipped to advise on collective bargaining agreements, workplace safety, recognition of employment bond and wrongful termination claims. It also offers solid capabilities handling regulatory issues such as retirement, bonus and internal policy planning.

**Strengths** One client declares: *"Their services are sensational. The team are very helpful, responsive and clear in their advice."*

**Notable practitioners**

**Patricia Barboza** is sought after by clients to assist with both contentious and non-contentious matters. She offers a solid track record acting on collective bargaining agreements, work reinstatement and recognition of employment claims. The up-and-coming **Maury Athayde** is skilled to assist with recognition of employment bond, wrongful termination and discrimination claims. A source attests that *"Maury is very good in negotiation with unions."*

**Lefosse Advogados**

**What the team is known for** Lefosse Advogados is an established full-service firm advising on a wide range of labour matters including contentious and non-contentious issues. The firm is experienced acting on mass dismissals, wrongful termination and outsourcing claims. Its clients also benefit from its expertise handling labour mandates arising from restructuring and M&A, including conducting due diligence proceedings.

**Strengths** A client values that *"they can adapt the legislation to the company's reality,"* underlining that *"their advice is very practical."*

**Work highlights** Lefosse was retained by MSX International do Brasil to assist with its labour lawsuits.

**Notable practitioners**

Commentators describe **Aloizio Ribeiro Lima** as *"proactive"* and *"hands-on."* He is often acting on outsourcing claims, conducting due diligence and managing litigation portfolios. An interviewee appreciates that *"Aloizio is a unique practitioner; he is equipped to assist with complex cases and shows total commitment to his clients."* The up-and-coming **Paulo Peressin** enters the rankings after receiving praise from both clients and peers. One market commentator describes him as *"an excellent practitioner,"* and goes on to state that *"he is a rising star."*

**Pipek Penteado e Paes Manso Advogados Associados**

**What the team is known for** Pipek Penteado e Paes Manso Advogados Associados offers a talented practice often retained to assist with the management of large labour litigation portfolios. The team is experienced representing players from the pharmaceutical, technology, food and insurance industries. It has an additional track record handling social security issues.

**Strengths** One client declares: *"I was very pleased with their advice, the team is highly detail-oriented and attentive."*

**Notable practitioners**

**Arnaldo Pipek** is often highlighted among clients and peers for his skills acting on labour issues. One interviewee says: *"He has a business-oriented approach due to his corporative background."* Another appreciates that *"Arnaldo is very attentive to his clients. He can assist with anything you ask in a timely manner."* The up-and-coming **Isabella Magano** enters the rankings after receiving recognition from clients and market commentators. An interviewee appreciates that *"she shows herself available and can adapt her advice to the specific needs of our sector."*

**Soto Frugis Advogados**

**What the team is known for** Soto Frugis Advogados possesses a dynamic department advising on overtime, recognition of employment bonds and harassment claims. The team is experienced in representing players from the beverages, technology and telecommunications sectors with both consultancy and contentious issues. It is also equipped to conduct internal investigations and due diligence as well as the management of labour litigation portfolios.

**Strengths** One client appreciates that *"one of their stronger qualities is the commercial awareness,"* adding: *"They understand the company's point of view."*

**Work highlights** Soto Frugis assisted Komatsu do Brasil with an overtime and hazard claim filled by a former employee.

**Notable practitioners**

**Eduardo Soto** is valued by a client who says that *"he is always seeking alternatives for our problems in a very tailor-made manner."* He is experienced handling recognition of employment bond claims, harassment and compliance investigations. Additional capabilities advising on class actions and management of litigation portfolio. Co-founding partner **Antonio Frugis** enters the rankings after receiving recognition from market observers and clients. He acts on contentious mandates including overtime, wrongful termination and harassment claims. A source says: *"Frugis is excellent, demonstrates a lot of expertise and instils confidence."*

**Band 3 Labour & Employment: Highly Regarded****Bichara Advogados**

**What the team is known for** Bichara Advogados is an established practice group equipped to act on collective bargaining agreements and negotiation with unions. The firm's clientele comprises corporations from the banking and food and beverage sectors. It is experienced assisting clients with wrongful termination, outsourcing and workplace safety claims.

**Strengths** A client says: *"They are very linked to the company and the partners in charge are very hands-on."*

**Notable practitioners**

**João Pedro Eyler Pvoa** is experienced representing clients from the mining, engineering, retail and food sectors in a range of labour mandates. João Pedro is skilled acting on collective bargaining agreements, outsourcing and workplace safety claims. A client states: *"I feel very confident when I work with him."*

**Campos Mello Advogados**

**What the team is known for** Campos Mello Advogados holds a respected department benefiting from its association with international firm DLA Piper to act on cross-border mandates. The team is equipped to advise on mass dismissal, harassment and workplace safety claims. It also assists with profit-sharing plans, expatriated employees and labour issues arising from M&A.

**Strengths** One client describes the team as *"a*

*very proactive department,"* and appreciates that *"they take the company's needs into consideration when delivering their advice."*

**Work highlights** Campos Mello was retained by Klabin to issue a legal opinion regarding approximately 1,400 labour claims.

**Notable practitioners**

**Mauricio Tanabe** is valued by a client for his *"great performance when conducting negotiations with unions."* Another one appreciates that *"Tanabe comes up with solutions that we would never think of."* He acts on mass dismissals, harassment claims and expatriate issues.

**Franco Leutewiler Henriques Advogados**

**What the team is known for** Franco Leutewiler Henriques Advogados holds a talented team active in a diverse range of labour mandates. The team is experienced in handling union disputes, class actions and internal investigations including modern slavery claims. Its client portfolio comprises players from the infrastructure, technology and agribusiness industries. It is also skilled in assisting with labour issues arising from M&A, issuing legal opinions and designing employee benefit plans.

**Strengths** A client recognises the team's abilities to handle complex issues.

**Notable practitioners**

**Aldo Augusto Martinez Neto** *"is one of the best labour lawyers I have ever met,"* declares a client. He is sought after to assist with a wide range of contentious and non-contentious mandates. He is equipped to act on modern slavery claims, class actions and negotiation with unions. Market commentators describe him as *"studious and with an emerging presence in the field."*

**Rayes & Fagundes Advogados Associados**

**What the team is known for** Dynamic firm Rayes & Fagundes Advogados assists clients with a wide range of labour mandates, including wrongful termination, overtime, employment bond recognition and occupational disease claims. The team is equipped to act on non-contentious issues involving the design of profit-sharing plans, internal policies and risk assessments. It is also sought after to issue sophisticated legal opinions.

**Strengths** A client says: *"They are highly technical, knowledgeable and know what the company needs."*

**Work highlights** Rayes & Fagundes assisted MSX International do Brasil with the termination of the contract of an executive employee and also employment reinstatement issues.

**Notable practitioners**

According to a client, **Paula Corina Santone Carajescov** is *"an excellent professional, with deep knowledge of labour issues."* She also receives strong praise from another interviewee, who says: *"Paula is very available and equipped to find the best solution for the business."*

**Tenório da Veiga Advogados**

**What the team is known for** Tenório da Veiga Advogados is a respected boutique in the labour and employment practice area. The team handles

court cases for gig economy representatives and is also particularly sought after by broadcasters to handle labour mandates.

**Strengths** A market expert says: *"I think they have a consistent practice. They have a very good team structure."*

#### Notable practitioners

**Luiz Felipe Tenório da Veiga** is a partner who has a solid track record acting on contentious labour mandates. He is recognised for his expertise among market commentators in the labour field, with one interviewee describing him as "excellent."

### Tocantins & Pacheco Advogados

**What the team is known for** Tocantins & Pacheco Advogados is a well-regarded team advising on class actions, overtime and workplace safety claims. The firm continues to be sought after by clients from the sports industry and is also equipped to represent players from the technology, retail and hospitality sectors.

**Strengths** A client states that *"they are proactive to solve problems, and stand out for their timely replies."*

#### Notable practitioners

**Bruno Tocantins** is described by a client as *"technical and agile."* The same source also values that *"he has good time management and is pleasant to work with."* He is skilled at acting as counsel on workplace safety and claims involving harassment and overtime.

## Band 4 Labour & Employment: Highly Regarded

### Abe Giovanini Advogados

**What the team is known for** Abe Giovanini Advogados is an established firm advising players from the fashion, technology, food and education sectors. The team is equipped to assist with contractual issues, recognition of employment bonds and managing labour litigation portfolios. Its clients also benefit from its experience of handling labour mandates arising from corporate structuring. Nurmed Indústria e Comércio is a new client win.

**Strengths** A client values that *"the team is always available and responsive."*

**Work highlights** Abe Giovanini assisted Confedência Corretora de Câmbio with workplace safety claims arising from the COVID-19 crisis.

**Notable practitioners** Fernanda Garcez Lopes Cunha is the key contact for clients.

### ASBZ Advogados

**What the team is known for** ASBZ Advogados is a respected practice group regularly assisting with labour litigation portfolios. Its clientele comprises players from the communications, pharmaceutical, aviation and beverage industries. The team is equipped to advise on compensation plans, overtime claims and expatriate employee issues. It is also experienced acting on labour issues arising from corporate restructuring. Aspen Technology is a new client win.

**Strengths** A client reports: *"They have a modern and dynamic approach to issues."*

**Work highlights** ASBZ represented Rádio e Tel-

visão Bandeirantes in a public civil action presented by the union regarding dismissals.

#### Notable practitioners

Clients describe the up-and-coming **Braulio Almeida** as a *"great lawyer, always helpful and available to assist."* An interviewee values his experience of handling contentious matters, declaring: *"Braulio demonstrates total commitment to excellence."*

### Cahen & Mingrone Advogados

**What the team is known for** Cahen & Mingrone Advogados offers a dynamic labour team that acts as counsel to clients on class action, collective bargaining agreements and workplace safety. It also often advises on overtime, employment bond recognition and wrongful termination claims. It is additionally sought after to issue legal opinions.

**Strengths** An interviewee describes the team as *"very strong technically and with an extensive knowledge of labour law."*

**Notable practitioners** Arthur Cahen and Marcus Mingrone are key contacts for clients.

### Chalfin, Goldberg & Vainboim Advogados

**What the team is known for** Chalfin, Goldberg & Vainboim Advogados is often retained to advise in sector-related contentious cases. The team is capable of assisting with collective bargaining agreements, as well as harassment and overtime claims. It is additionally experienced representing clients in wrongful termination disputes, employment bond recognition and structuring employee benefits plans as well as acting on expatriate issues.

**Strengths** An interviewee states: *"They have been responsible for dealing with strategic labour claims, achieving excellent results."*

**Work highlights** Chalfin Goldberg was retained by OLX to assist with overtime claims and flexible work schemes.

#### Notable practitioners

**Priscila Fitchner** is equipped to assist with wrongful termination claims, class actions and structuring employee benefit plans. One interviewee says: *"Priscila understands the client's needs, is very present and easily accessible. She also has a lot of technique and provides good alternatives."*

### DDSA – De Luca, Derenusson, Schuttoff Advogados

**What the team is known for** DDSA – De Luca, Derenusson, Schuttoff Advogados acts on a wide range of contentious and non-contentious labour mandates. The team assists clients with mass dismissal, workplace safety, harassment claims and hybrid work policies. It is also experienced in handling labour-related compliance matters, structuring profit-sharing plans, and conducting due diligence. Afaplan is a new client win.

**Strengths** A client recognises the team's capacity to deal with sophisticated matters.

**Work highlights** DDSA was retained by Ecorodovias to act on labour issues arising from the COVID-19 pandemic crisis.

#### Notable practitioners

**Leila Alves** enters the ranking after receiving

recognition from both peers and clients. She is equipped to act on mass dismissal, moral damages and overtime claims and conducting hybrid work planning. An interviewee says: *"Leila is always one step ahead and regularly provides market updates."*

### Dias Carneiro Advogados

**What the team is known for** Dias Carneiro Advogados is a respected practice group regularly retained by clients to handle labour issues arising from transactional mandates. The firm often acts as counsel on the planning of compensation schemes, risk assessment and designing internal labour policies. It also advises on internal investigations and the management of labour litigation portfolios. Total Eren is a new client win.

**Strengths** One interviewee appreciates that *"they are business-oriented, deliver prompt replies and very accurate legal advice."*

**Work highlights** Dias Carneiro assisted Total Eren with labour policies and practices regarding its greenfield renewable energy project in Brazil.

#### Notable practitioners

**André de Melo Ribeiro** (see p.63) is highlighted by a client for his *"great knowledge of the labour environment and management of the team."* He regularly assists with risk assessments, internal investigations and the management of litigation portfolios.

### Focaccia, Amaral e Lamonica Advogados

**What the team is known for** Focaccia, Amaral e Lamonica Advogados possesses a department experienced in handling harassment, wrongful termination claims and managing litigation portfolios. The team's clients benefit from its expertise in structuring quotas and incentive plans as well as from advice on labour issues arising from business structuring. It is additionally sought after to issue legal opinions. Concessionária Rota das Bandeiras is a new client win.

**Strengths** One interviewee highlights the firm's *"strong commitment to its clients."*

#### Notable practitioners

According to a client, **Luiz Eduardo Amaral de Mendonça** has *"enormous experience and ability to define strategies that work best for the company."* He advises on wrongful termination, harassment and employment bond recognition claims. Luiz Eduardo is also sought after to issue legal opinions.

### Gasparini, Nogueira de Lima e Barbosa Advogados

**What the team is known for** Gasparini, Nogueira de Lima e Barbosa Advogados is equipped to represent clients in an array of labour-related mandates. The team regularly advises on collective bargaining agreements, litigation portfolio and overtime claims. It offers additional capabilities assisting with labour issues arising from M&A and issuing legal opinions. Verzani Group is a new client win.

**Strengths** One interviewee appreciates that *"they have a very good and adequate perception of what is required, giving objective answers addressing the questions that are important."*



**Work highlights** Gasparini Nogueira represented Camargo Corrêa in a dispute against the union regarding an employee strike.

**Notable practitioners**

One interviewee values that **Ricardo Christophe Rocha Freire** “understands the customer’s business, to support all needs,” while another highlights: “He brings us plenty of alternatives to discuss the best scenario possible before any kind of decision.”

**Giamundo Neto Advogados**

**What the team is known for** Giamundo Neto Advogados is an active team often retained to issue legal opinions regarding the labour arena. It also advises on workplace safety, wrongful termination claims and expatriated employees. The firm’s clientele comprises companies from the construction, food and sports spheres. Via Veneto is a new client win.

**Strengths** A client reports that “the team provides high-quality services to the labour litigation area.”

**Work highlights** Giamundo Neto assisted Sacyr Construction with its expatriation programme.

**Notable practitioners** Mariana Dias Capozoli and Luiz Gustavo Oliveira da Silva are the key contacts for clients.

**Inglez, Werneck, Ramos, Cury e Françolin Advogados**

**What the team is known for** Inglez, Werneck, Ramos, Cury e Françolin Advogados has a dynamic labour department acting on mass dismissals, collective bargaining agreements and harassment claims. The team is often retained by domestic and international players from the energy, chemicals and transportation industries. The firm is also experienced handling overtime claims, bonus structuring and conducting internal investigations. Somfy Brasil is a new client win.

**Strengths** An interviewee states: “They are excellent and very agile when needed.”

**Work highlights** Inglez Werneck assisted Nutrien with the labour issues arising from its profit-sharing plan.

**Notable practitioners** Head of department Luiz Fernando Alouche is the key contact for clients.

**Kincaid | Mendes Vianna Advogados**

**What the team is known for** Kincaid | Mendes Vianna Advogados is a Rio de Janeiro-based department benefiting from its expertise in shipping mandates to act on labour matters arising from this sector. The team is able to advise on occupational disease and wrongful termination claims as well as the management of labour litigation portfolios. Soter Sociedade Técnica de Engenharia is a new client win.

**Strengths** A client says: “They are experts in maritime law and align this track record with labour mandates,” adding: “They deliver high-quality and fast replies.”

**Work highlights** Kincaid represented AET Brasil Serviços Marítimos in an occupational disease claim.

**Notable practitioners** Roberto Kurtz Queiroz and Cid Camargo Junior are the key contacts for clients.

**Martinelli Advogados**

**What the team is known for** Martinelli Advogados is experienced advising on a range of labour mandates, including collective bargaining agreements, private pension programmes and managing litigation portfolios. The team is active representing clients from the textiles, electronics and pharmaceutical sectors. It is additionally sought after to conduct due diligence.

**Strengths** One client appreciates that “the team is very engaged and seeks to understand the company’s operations.”

**Work highlights** Martinelli advised Global Steering Systems on collective dismissals and assessment of possible risks, including labour lawsuits.

**Notable practitioners** Akira Valéska Fabrin, Cláudio Dias de Castro, Fernando Teixeira de Oliveira and Giancarlo Borba are the key contacts for clients.

**Montgomery & Associados**

**What the team is known for** Montgomery & Associados offers a practice able to advise on both contentious and non-contentious labour mandates. The team is experienced in handling employment bond recognition claims, conducting internal audits and assisting with labour issues arising from corporate restructuring. Its client

roster includes clients from the technology, aviation and media sectors. Infineon Technologies is a new client win.

**Strengths** A client declares: “Their legal team is made up of individuals who are specialists in their field and are able to provide the expertise required for any given issue.”

**Work highlights** Montgomery acted as counsel to Symphony RetailAI and SymphonyEYC on labour issues arising from the COVID-19 pandemic.

**Notable practitioners** Neil Montgomery and Drielle Amate Matta are the key contacts for clients.

**Tortoro, Madureira & Ragazzi Advogados**

**What the team is known for** Tortoro, Madureira & Ragazzi Advogados is familiar with a wide range of labour matters, including mass dismissal, employment bond recognition and class actions. The team assists clients from the banking, food and consumer good industries. It possesses additional capabilities advising on labour issues arising from corporate restructuring matters.

**Strengths** One client says: “They deliver tailor-made services according to the company’s needs.”

**Work highlights** Tortoro Madureira represented Banco CSF in its defence regarding a collective moral damage claim before the State Court.

**Notable practitioners** Co-heads of department Caio Medici Madureira, Rodrigo Souza Macedo and Nestor Saragiotto are the key contacts for clients.

**Other Ranked Lawyers**

**Fábio Chong de Lima** receives praise from a client, who says: “He is a committed and trustworthy counsel. He is always available and his thoughts and support are an important part of my decision-making process.”

According to clients, partner **Maurício Pessoa** shows “a lot of expertise and intelligence in delivering technical advice.” Interviewees also appreciate that “Pessoa is very determined and has a holistic view of matters.” He is skilled in assisting with mass dismissal and recognition of employment bond mandates.

## Tax Litigation

Tax: Litigation		Tax Litigation: The Elite	
<b>Senior Statespeople</b>		<b>Leading Firms</b>	
<b>Senior Statespeople:</b> distinguished older partners	<b>Gandra da Silva Martins Ives</b> <i>Advocacia (ORL)</i> ◊	<b>Band 1</b>	<b>Krakowiak Advogados</b>
de Siqueira Campos Roberto <i>Mariz de Oliveira</i> *			<b>Mariz de Oliveira e Siqueira Campos Advogados</b>
<b>Leading Individuals</b>			<b>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga</b>
<b>Band 1</b>	<b>Lacerda Gama Tacio</b> <i>Lacerda Gama Advogados</i>		<b>Pinheiro Neto Advogados</b>
<b>Dias de Souza Hamilton</b> <i>Dias de Souza</i>	<b>Lessa Donovan</b> <i>Maneira Advogados</i>		<b>Sacha Calmon – Misabel Derzi Consultores</b>
<b>Krakowiak Leo</b> <i>Krakowiak Advogados</i>	<b>Mauler Santiago Igor</b> <i>Mauler Advogados</i>	<b>Band 2</b>	<b>Dias de Souza</b>
<b>Krakowiak Ricardo</b> <i>Krakowiak Advogados</i>	<b>Oliveira Júlio</b> <i>Machado Associados</i> *		<b>Machado, Meyer, Sendacz e Opice</b>
<b>Mariz de Oliveira Ricardo</b> <i>Mariz de Oliveira e Siqueira</i> *	<b>Oliveira da Costa Mário Luiz</b> <i>Dias de Souza</i>	<b>Band 3</b>	<b>Bichara Advogados</b>
<b>Quiroga Mosquera Roberto</b> <i>Mattos Filho, Veiga Filho</i> *	<b>Rolim João Dácio</b> <i>Rolim, Viotti, Goulart, Cardoso</i>		<b>Brigagão, Duque Estrada – Advogados</b>
<b>Schoueri Luis Eduardo</b> <i>Lacaz Martins, Pereira Neto</i>	<b>Romano Cristiane</b> <i>Machado, Meyer, Sendacz e Opice</i> *		<b>Lefosse Advogados</b>
<b>Band 2</b>	<b>Saba Utimati Ana Carolina</b> <i>Lefosse Advogados</i>		<b>Maneira Advogados in association with ECIIA</b>
<b>Fajersztajn Bruno</b> <i>Mariz de Oliveira e Siqueira Campos</i> *	<b>Salles Annunziata Marcelo</b> <i>Demarest Advogados</i> *		<b>Schneider, Pugliese, Sztokfisz, Figueiredo</b>
<b>Lauletta Frascino Glauca Maria</b> <i>Mattos Filho, Veiga</i> *	<b>Band 5</b>		<b>Trench Rossi Watanabe</b>
<b>Maneira Eduardo</b> <i>Maneira Advogados</i>	<b>Faricelli de Mendonça Priscila</b> <i>Demarest Advogados</i> *		
<b>Mendes Moreira André</b> <i>Sacha Calmon – Misabel Derzi</i>	<b>Faro Mauricio</b> <i>BMA – Barbosa, Müssnich, Aragão</i> *		
<b>Novais Raquel</b> <i>Machado, Meyer, Sendacz e Opice</i> *	<b>Jucá Alves Vinicius</b> <i>TozziniFreire Advogados</i> *		
<b>Peroba Barbosa Luiz Roberto</b> <i>Pinheiro Neto</i> *	<b>Macorin Carramaschi Bruno</b> <i>Lefosse Advogados</i>		
<b>Rosanova Galhardo Luciana</b> <i>Pinheiro Neto Advogados</i> *	<b>Passarelli Prado Marcos Vinicius</b> <i>Stocche Forbes</i> *		
<b>Band 3</b>	<b>Reinecken Marcelo</b> <i>Veirano Advogados</i> *		
<b>Behrndt Marco Antonio</b> <i>Machado, Meyer, Sendacz</i> *	<b>Roncaglia Marcelo Marques</b> <i>Pinheiro Neto Advogados</i> *		
<b>Bichara Luiz Gustavo</b> <i>Bichara Advogados</i>	<b>Schincariol Lui Barreto Ana Paula</b> <i>Mattos Filho</i> *		
<b>Brigagão Gustavo</b> <i>Brigagão, Duque Estrada</i> *	<b>Silveira Lara Daniela</b> <i>Rolim, Viotti, Goulart, Cardoso</i>		
<b>Chamma Matarazzo Giancarlo</b> <i>Pinheiro Neto</i> *	<b>Silvério Adriano</b> <i>ASBZ Advogados</i>		
<b>Chiavassa Tércio</b> <i>Pinheiro Neto Advogados</i> *	<b>Valentim Neto Geraldo</b> <i>Madeira, Valentim (ORL)</i> ◊ *		
<b>de Souza Lobato Valter</b> <i>Sacha Calmon – Misabel Derzi</i>	<b>Zaha Enio</b> <i>Gaia, Silva, Gaede &amp; Associados</i>		
<b>Duque Estrada Roberto</b> <i>Brigagão, Duque Estrada</i> *	<b>Up-and-coming individuals</b>		
<b>Ferragut Maria Rita</b> <i>Trench Rossi Watanabe</i> *	<b>Abreu Bruno</b> <i>Abreu, Goulart &amp; Santos Advogados</i>		
<b>Guidoni Filho Antonio Carlos</b> <i>Vella Pugliese Buosi</i> *	<b>Alves de Melo André</b> <i>Cescon, Barriue, Fleisch &amp; Barreto</i> *		
<b>Haddad Gustavo Lian</b> <i>Lefosse Advogados</i>	<b>Bez Debatin da Silveira Marcelo</b> <i>Lobo de Rizzo</i>		
<b>Jureidini Dias Kareem</b> <i>Rivitti e Dias Advogados</i> *	<b>Carra Richter Filipe</b> <i>Veirano Advogados</i> *		
<b>Neder de Lima Marcos Vinicius</b> <i>Trench Rossi</i> *	<b>Carsoni Alves Fernandes da Silva Fabiana</b> <i>Mariz</i> *		
<b>Pugliese Eduardo</b> <i>Schneider, Pugliese, Sztokfisz</i>	<b>Del Giudice Cappa Chiaradia Tatiana</b> <i>Candido</i> *		
<b>Zagari Gonçalves Daniella</b> <i>Machado, Meyer, Sendacz</i> *	<b>Ferraz Diogo</b> <i>FreitasLeite</i>		
<b>Band 4</b>	<b>Gregorin Rafael</b> <i>Trench Rossi Watanabe</i> *		
<b>Bellan Daniel Vitor</b> <i>Lacaz Martins, Pereira Neto, Gurevich</i>	<b>Lopes de Oliveira Neto Leo</b> <i>Focaccia, Amaral</i>		
<b>Bianco João Francisco</b> <i>Mariz de Oliveira e Siqueira</i> *	<b>Monteiro Alexandre</b> <i>Bocater, Camargo, Costa e Silva</i> *		
<b>de Carvalho Silveira Bueno Mauricio</b> <i>Huck, Otranto</i>	<b>Sampaio de Lacerda Luiza Ferreira</b> <i>BMA – Barbosa</i> *		
<b>Ferreira Martins Vasconcelos Breno</b> <i>Mannrich</i>			

\* Indicates individual with profile.

◊ (ORL) = Other Ranked Lawyer.

Alphabetical order within each band. Band 1 is highest.

### Band 1 Tax Litigation: The Elite

#### Krakowiak Advogados

**What the team is known for** Pre-eminent tax boutique Krakowiak Advogados maintains its market-leading position owing to outstanding litigation capabilities. The stellar team boasts impressive expertise assisting major financial institutions, as well as national and multinational blue-chip companies from a range of sectors. It also frequently undertakes prominent disputes in the administrative sphere, acting before CARF. The team is additionally skilled at representing clients before judicial courts.

**Strengths** A market observer says: “Advocacia Krakowiak’s work is of high technical quality and high complexity,” while another adds: “They have a very sophisticated practice.”

#### Notable practitioners

**Leo Krakowiak** continues to enjoy a remarkable

reputation for excellence in the tax litigation area. He has a longstanding practice and is experienced handling sophisticated tax disputes. Leo Krakowiak is particularly recognised for his work representing high-profile clients in administrative litigation before CARF. A market commentator says: “He is a prominent figure in the market.” Distinguished partner **Ricardo Krakowiak** is lauded for his experience representing prominent clients in high-profile tax disputes, especially before CARF. A source says: “Ricardo Krakowiak is a great litigator,” while another adds: “He stands out.” He is recognised for handling multidisciplinary cases, including tax on foreign income, goodwill amortisation and tax planning related mandates.

#### Mariz de Oliveira e Siqueira Campos Advogados

**What the team is known for** Mariz de Oliveira e Siqueira Campos Advogados is a prestigious tax boutique earning the highest of praises for its

impressive track record handling sensitive contentious mandates. It remains a first port of call for companies in need of representation before CARF and courts at all levels. The distinguished team remains at the forefront of direct tax matters, including CSLL and IRPJ, with additional capabilities handling indirect taxes such as ICMS and ISS. The team has further expertise advising its client roster on cross-border matters involving international tax treaties.

**Strengths** A client says: “They are an authority in this area – the best, in my opinion. The team is highly qualified and their client service is excellent. We have total confidence in their work and it is great to have them as our partners.”

Another client adds: “They are able to capture the essence of the complex elements of the cases and come up with very strong legal arguments.”

#### Notable practitioners

Esteemed senior statesperson **Roberto de Siqueira Campos** (see p.63) continues to enjoy a remarkable reputation for his extensive track record and impressive contribution to tax litigation in Brazil. He is highly accomplished handling a wide range of tax litigation mandates before higher courts, being especially recognised for his expertise in indirect taxes. Distinguished partner **Ricardo Mariz de Oliveira** (see p.73) has a formidable recognition for his outstanding experience acting on high-profile tax litigation. Mariz de Oliveira is especially noted for his expertise in administrative disputes involving social security contributions and income tax-related matters. A source says: “He is brilliant and has a great administrative litigation practice.” **Bruno Fajersztajn** (see p.64) is described as “an excellent litigator” and praised for the high quality of his work. He is particularly noted for his expertise in federal taxation, especially corporate income tax, PIS and COFINS. A client says: “Fajersztajn has excellent technical knowledge and great capacity to communicate his ideas.” Another client adds: “He is very skilled, easy to work with and easy to reach.” **João Francisco Bianco** (see p.57) is active advising clients on disputes involving a range of taxes, being particularly highly rated for his expertise in administrative tax litigation. A client says:

Tax Litigation: Highly Regarded
<b>Leading Firms</b>
<b>Band 1</b>
BMA – Barbosa, Müssnich, Aragão
Demarest Advogados
Gaia Silva Gaede Advogados
Lacaz Martins, Pereira Neto, Gurevich & Schoueri
Machado Associados
Rolim, Viotti, Goulart, Cardoso Advogados
Stocche Forbes Advogados
TozziniFreire Advogados
Ulhôa Canto, Rezende e Guerra Advogados
Veirano Advogados
Vella Pugliese Buosi e Guidoni Advogados
<b>Band 2</b>
Abreu, Goulart & Santos Advogados
ASBZ Advogados
Bocater, Camargo, Costa e Silva, Rodrigues
Cascione Pulino Boulos Advogados
Cescon, Barriue, Flesch & Barreto Advogados
Focaccia, Amaral e Lamonica Advogados
FreitasLeite
Huck, Otranto, Camargo Advogados
Lobo de Rizzo Advogados
Madrona Advogados
Mannrich e Vasconcelos Advogados
Mauler Advogados
Vieira Rezende
<b>Band 3</b>
Lacerda Gama Advogados Associados
Martinelli Advogados
Rivitti e Dias Advogados
SiqueiraCastro – Advogados
<b>Band 4</b>
Abe Giovanini Advogados
Ayres Ribeiro Advogados
Candido Martins Advogados
FCAM – Ferraz de Camargo e Matsunaga Advogados
KLA Advogados
Peixoto e Cury Advogados

Alphabetical order within each band. Band 1 is highest.

“He is great and very accessible,” and adds: “The work with him is very effective.” Another market observer notes: “Bianco is very skilled and works on prominent cases.” **Fabiana Carsoni Alves Fernandes da Silva** (see p.59) is active representing clients in both judicial and administrative tax disputes involving mostly federal taxation. A client says: “I love working with her; she is very well prepared in terms of technical knowledge and is experienced and diligent,” and concludes: “Her work is excellent.”

**Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados**

**What the team is known for** Powerhouse Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados boasts a distinguished tax team with a vast amount of experience assisting major domestic and international clients from a variety of industries with sophisticated contentious mandates. Corporate heavyweights often point out the firm’s expertise on a range of taxes, including PIS and COFINS, ICMS and IRPJ, including representation before CARF and at all levels of the judiciary. The team additionally draws upon the firm’s strong corporate and M&A background to defend clients in goodwill tax amortisation disputes.

**Strengths** A client notes: “The service is excellent and they come up with very good strategies,” and adds: “Their communication and client care are outstanding. I trust them and feel confident with them conducting our cases.”

Another client says: “They stand out for the personalised service; it is impeccable.”

**Work highlights** Mattos Filho represented B3 S.A. – Brasil, Bolsa, Balcão in a goodwill tax amortisation matter arising from the corporate transactions that resulted in the creation of B3.

**Notable practitioners**

**Roberto Quiroga Mosquera** (see p.79) has a stellar reputation and continues to be praised for his market-leading tax litigation practice, being particularly noted for his expertise in administrative litigation before CARF. A client says: “He is always focused on strategy; he makes the difference in a strategic discussion.” A source notes: “He really is an outstanding lawyer,” while another interviewee corroborates that “Quiroga is an authority in the Brazilian tax litigation arena.” **Glucia Maria Lauletta Frascino** (see p.72) is admired for her skills in handling big-ticket judicial and administrative tax disputes involving a wide range of taxes, including goodwill tax amortisation, ICMS, PIS and COFINS. A client comments: “She has the ability to put herself in the client’s shoes and is very detail-oriented.” Another client notes: “The communication with her is very easy yet in depth. Her work is of high technical quality.” **Ana Paula Schincariol Lui Barreto** (see p.82) is frequently mandated by important clients to handle tax litigation involving corporate income tax and social contribution on net income. She is noted for her work in administrative tax disputes. A client says: “She is an excellent professional, extremely attentive and skilled.”

**Pinheiro Neto Advogados**

**What the team is known for** Top-flight firm Pinheiro Neto Advogados boasts a revered tax department attracting praise for its exceptional ability handling strategic contentious mandates both before judicial courts and CARF. The multi-faceted team demonstrates an impressive level of expertise representing corporate giants in disputes relating to IPI, ICMS and PIS and COFINS, as well as defending clients against tax infraction notices that may lead to criminal investigations. Its prominent client roster comprises national and foreign players from the automotive, technology and energy sectors.

**Strengths** A client notes: “Their service is fantastic, they are very client-focused,” adding: “They are always available and understand the client’s urgency,” and concludes: “They know our business, our weak spots and the industry, and that gives us a lot of confidence.”

Another client says: “They provide an excellent service, especially considering the positive results, proposed solutions and strategies.”

**Work highlights** Pinheiro Neto represented Unilever in an administrative defence against a BRL 2.1 billion tax notice of deficiency involving deduction of expenses for corporate income tax purposes.

**Notable practitioners**

**Luiz Roberto Peroba Barbosa** (see p.78) is recognised as a strong litigator, handling both judi-

cial and administrative tax disputes. He is active across a range of direct and indirect taxes, being particularly highly rated for his expertise in digital economy taxation. A client says: “He is an excellent professional and is very business-oriented, and has a high level of expertise.” Another client notes: “Peroba is fantastic at vetting, exploring and implementing strategies.” **Luciana Rosanova Galhardo** (see p.81) is highly respected for her tax litigation skills. She is active representing companies in sophisticated disputes and is especially noted for her expertise in goodwill tax amortisation matters. A client says: “Galhardo is fantastic. She handles very sensitive matters and brings all her knowledge and experience to solve the problems we face.” Another client notes: “She is proactive, has good communication skills and is highly professional. I really like working with her.” **Giancarlo Chamma Matarazzo** (see p.60) is highly sought after for his experience in administrative tax litigation, especially in cases before CARF. A client highlights his “client-focused approach” and says: “He has a very consolidated technical knowledge and is creative when coming up with legal arguments.” The same client adds: “Matarazzo stands out for his focus on getting to know our business and for his strategic thinking.” **Tércio Chiavassa** (see p.60) is recognised by a market commentator for his “sophisticated practice.” He is active advising clients on complex disputes involving IPI, goodwill tax amortisation, PIS and COFINS. A client notes: “Chiavassa is outstanding, fantastic. He is always available and open to discuss ideas and listen to the client.” Another client adds: “He is an excellent professional.” **Marcelo Marques Roncaglia** (see p.81) is active advising clients on a range of tax disputes, including related to corporate income tax, PIS and COFINS. A client notes: “Roncaglia is very assertive and evaluates the matters from different perspectives to make sure all variables and impacts are captured, allowing us to have the full overview to make a decision.”

**Sacha Calmon – Misabel Derzi Consultores e Advogados**

**What the team is known for** Sacha Calmon – Misabel Derzi Consultores e Advogados is a market-leading boutique based in Minas Gerais boasting a well-earned nationwide reputation due to its remarkable skills dealing with strategic contentious tax mandates. The team has experience defending the interests of heavyweight players from the mining, telecommunications and automotive sectors in disputes arising from the collection of federal, state and municipal taxes, as well as assisting public entities with the obtaining of tax immunity. It boasts expertise representing clients in leading cases before the Superior Court of Justice and the Supreme Federal Court.

**Strengths** A client notes: “The service is excellent, without a doubt it is first class. They are supportive, proactive and available,” and concludes: “The technical quality of the work is impeccable.”

Another client says: “In addition to the outstanding work and reputation that the team enjoys before the legal community and the courts, they go beyond what is asked of them and seek solutions to problems we face in a proactive way.”

**Notable practitioners**



**André Mendes Moreira** is a strong tax practitioner with notable experience in high-profile judicial disputes before the higher courts. He is especially recognised for his expertise in indirect taxation. A client states: “He is absolutely excellent; the best lawyer I have ever worked with,” and adds: “He maintains a good relationship with the client, is thoughtful and comes up with well-measured solutions.” Another client remarks: “Moreira is a highly skilled lawyer who renders a very high level of legal service.” **Valter de Souza Lobato** offers clients experience across a range of different tax matters, including disputes related to ICMS, PIS and COFINS, IRPJ and CSLL. A client notes: “In addition to his technical knowledge, he is also a notoriously business-oriented professional.” Another interviewee states: “Lobato is an excellent and highly respected lawyer. He is knowledgeable, accessible and has a clear communication, being able to translate the tax matters to our business language.”

### Band 2 Tax Litigation: The Elite

#### Dias de Souza

**What the team is known for** Highly respected tax boutique Dias de Souza is frequently sought out by a range of national and international clients, including well-known companies in the food and beverage sector, as well as banks, to assist with tax litigation mandates. The team comes recommended for its expert judicial litigation defences covering the full spectrum of direct and indirect taxes. Its strong team often acts before tribunals in the municipal, state and federal spheres, including superior courts.

**Strengths** A client says: “They have impressed us,” while another market observer notes: “It is an excellent firm which does sophisticated work.”

#### Notable practitioners

Pre-eminent founding partner **Hamilton Dias de Souza** continues to be regarded by interviewees as a prominent figure in the tax litigation sphere owing to his long track record of handling a wide variety of disputes. A market commentator says: “He is an exceptional litigator, both in coming up with case strategy and in writing the legal documents.” Another source emphasises his reputation, stating that “he is an important name in the area.” **Mário Luiz Oliveira da Costa** assists clients from an array of sectors with contentious mandates in both the administrative and judicial spheres. A market observer says: “He is experienced and influential.” Another interviewee highlights the “high quality of his work” and the “prominence of his clients.”

#### Machado, Meyer, Sendacz e Opice

**What the team is known for** Full-service firm Machado, Meyer, Sendacz e Opice maintains a well-established tax department frequently sought out by well-known companies from an array of industries, including mining, banking and technology, due to its proficient counsel on contentious mandates. The team attracts praise for its ability to represent clients in the full spectrum of federal, municipal and state taxes before CARF

and the higher courts. Its experienced bench draws upon the firm’s corporate strength to also defend clients in tax litigation mandates arising from M&A operations.

**Strengths** A client says: “They provide excellent service and have outstanding technical knowledge and care. I trust them with the most sensitive cases we have, which can profoundly impact our company.”

**Work highlights** Machado Meyer represented ABINEE in a judicial dispute before STJ to challenge the legality of a law which revoked the zero-rate tax incentive on PIS and COFINS taxes levied on gross revenue from retail sales of electronic goods.

#### Notable practitioners

**Raquel Novais** (see p.76) is well regarded by the market, being particularly recognised for her expertise in federal direct taxes, as well as international taxation. A client attests: “She is excellent, brings a very clear and assertive perspective and is able to translate the technical legal aspects into a business language.” Novais is further noted for her strong experience in administrative disputes before CARF. Another client says: “She had a brilliant performance in our cases.” **Marco Antonio Behrndt** (see p.57) is active advising companies on judicial and administrative tax disputes involving a range of taxes, especially indirect ones. A client comments: “He is extremely knowledgeable and has an outstanding business awareness.” Another interviewee adds: “Behrndt is a very skilled tax lawyer who is able to communicate in an efficient and transparent manner.” **Daniella Zagari Gonçalves** (see p.86) is recognised by market commentators as a strong tax litigator, notably in the judicial sphere. A client notes: “She is a very skilled professional and a great partner to work with in the development of litigation strategies.” Another source states: “Zagari has in-depth knowledge of various tax and procedural matters and has great capacity to solve complex issues.” **Cristiane Romano** (see p.81) maintains a strong focus on tax disputes before the Superior Court of Justice and the Brazilian Supreme Court. A client describes her as “a litigation strategist” and notes: “She is a great professional and always thinks about the cases from all different perspectives, strategically exploring every option.”

### Band 3 Tax Litigation: The Elite

#### Bichara Advogados

**What the team is known for** Bichara Advogados is respected for its tax litigation performance. The firm maintains a comprehensive practice assisting players from an array of sectors, including food and beverages, telecommunications and banking, with judicial and administrative disputes. Its experienced team often represents clients in tax infraction notices arising from direct and indirect tax matters, with a considerable track record in ICMS cases and unconstitutionality claims.

**Strengths** A client says: “The service is excellent, the responses are quick and they are very available,” and adds: “They are able to create a strategy thinking outside the box and we had many positive

results.”

**Work highlights** Bichara Advogados represented MRS Logística in a judicial dispute aiming at the exclusion of PIS levied on the financial income arising from active exchange variation.

#### Notable practitioners

**Luiz Gustavo Bichara** has experience representing companies from industries such as oil and gas, energy and telecommunications in an array of contentious tax mandates, including unconstitutionality claims before the Supreme Court. A client says: “He has a very deep knowledge in the tax area and has always been very accessible to us.” Another interviewee notes: “He is very attentive, dedicated and presents good solutions.”

#### Brigagão, Duque Estrada – Advogados

**What the team is known for** Brigagão, Duque Estrada – Advogados’ seasoned team is recognised for its expertise representing companies in the automotive, telecommunications and energy sectors, as well as banks, in a range of contentious tax mandates. It demonstrates strong skills handling administrative and judicial litigations, covering state and municipal taxes such as ICMS and ISS, as well as customs-related cases involving REPORTO and RECAP. The team has additional expertise assisting clients with matters arising from goodwill tax amortisation.

**Strengths** A client says: “They are a top-level firm with a very good team, I recommend them.”

**Work highlights** Brigagão acted as counsel to Uber on a judicial dispute to challenge a municipal decree which held the company and other digital platforms liable for municipal tax on services generally due by drivers.

#### Notable practitioners

**Gustavo Brigagão** (see p.58) is a respected practitioner in the tax arena for his solid track record advising clients on a range of tax mandates, being particularly noted for his expertise in indirect taxes. A client notes: “He has a great technical knowledge, is experienced and provides quick responses.” Another client adds: “Brigagão stands out for his handling of highly complex matters.”

**Roberto Duque Estrada** (see p.64) has significant experience representing clients in tax disputes involving a number of mandates, including goodwill tax amortisation, ICMS and withholding income tax. A client appreciates his “technical knowledge” and adds: “He is always very attentive and available.” Another interviewee remarks: “It’s a pleasure to work with Duque Estrada.”

#### Lefosse Advogados

**What the team is known for** Lefosse Advogados is a noted full-service firm with a wealth of experience assisting national and multinational corporations with defences in tax assessment disputes in the administrative and judicial spheres. Clients from the food and beverage, technology and pharmaceutical sectors benefit from the team’s strong handling of contentious mandates arising from a range of tax matters, including PIS and COFINS, goodwill tax amortisation and foreign tax credits.

**Strengths** A client says: “I had an excellent experience, the technical quality of the work they provided was impeccable,” and adds: “They are very helpful, always present and very available.”

**Work highlights** Lefosse defended Microsoft at judicial level against tax assessments aimed at the collection of ICMS related to online advertisement.

#### Notable practitioners

**Gustavo Lian Haddad** is well regarded in the market for his track record advising companies in tax disputes arising from a range of matters, including foreign taxation, goodwill amortisation, IRPJ and withholding tax. A client highlights his technical knowledge and says: "He has a holistic view of the case, which is great to define the strategy." **Ana Carolina Saba Utimati** is active representing major companies in judicial and administrative contentious mandates arising from a range of tax matters. A client appreciates her technical knowledge and says: "She goes straight to the point, is very intelligent and quickly understands the facts really well." **Bruno Macorin Carramaschi** has experience acting as counsel on tax disputes involving different taxes, including ISS, ICMS, IRPJ, as well as goodwill tax amortisation-related matters. A client says: "He has great technical knowledge, is very proactive, helpful and always up to date."

#### Maneira Advogados in association with ECIJA

**What the team is known for** Rio de Janeiro-based tax boutique Maneira Advogados assists companies from an array of industries, including oil and gas, telecommunications and agribusiness, with contentious tax mandates in both the administrative and judicial spheres. Its growing team demonstrates noteworthy expertise defending clients against tax assessment notices, as well as offering representation in leading cases relating to tax exemptions and unconstitutionality claims before the Supreme Federal Court.

**Strengths** A client says: "They provide a very good client service and are very helpful, quick to respond, proactive and always available," while adding: "They are very insightful in understanding the nuances of the cases."

#### Notable practitioners

**Eduardo Maneira** is recognised for being a skilled tax litigator with a solid experience in administrative and judicial disputes, including before the Supreme Court. He is active representing clients from the oil and gas and telecommunications industries in mandates arising from the full spectrum of taxes. A client remarks: "Maneira has above-average knowledge," while another adds: "He is very good at handling cases before the higher courts." **Donovan Lessa** is active advising clients on disputes involving a range of different tax matters, including goodwill amortisation and corporate income tax. A client says: "His technical knowledge is very good, he is very attentive and flexible. He is someone I would recommend and would keep as a close adviser."

#### Schneider, Pugliese, Sztokfisz, Figueiredo e Carvalho Sociedade de Advogados

**What the team is known for** Well-regarded firm Schneider, Pugliese, Sztokfisz, Figueiredo e Carvalho is regularly retained by domestic players from an array of sectors, including food and bev-

erages, cosmetics and banking, to represent them in the full range of tax contentious mandates. The team demonstrates experience defending clients in tax assessment disputes aiming at the collection of ICMS, IPI and social security taxes. It is skilled in acting before administrative and judicial tribunals, including the superior courts.

**Strengths** A client says: "The team and the work they provide are excellent," and adds: "They are highly specialised, their service is quick and effective and we had good results."

**Work highlights** Schneider Pugliese represented Prisma Capital in a lawsuit aimed at the recognition of its right not to collect ISS on the amount received as administration fee resulting from the provision of services management of foreign investment funds.

#### Notable practitioners

**Eduardo Pugliese** has expertise representing companies in judicial and administrative mandates relating to a range of taxes, including ICMS and to PIS and COFINS. He is noted by an interviewee for being "very client-oriented," while another says: "He is an excellent lawyer, has a practical approach and is always available." A client further comments: "He has a high level of technical knowledge and pays attention to every detail."

#### Trench Rossi Watanabe

**What the team is known for** Trench Rossi Watanabe maintains a respected department with expertise representing clients in leading cases before both CARF and the Superior Court of Justice. The experienced team defends companies from a range of sectors such as technology, pharmaceuticals and telecommunications against tax assessments relating to the full remit of direct and indirect taxes, including IRPJ and CSLL, as well as ISS and ICMS. It has additional capabilities acting on goodwill tax amortisation and transfer pricing mandates.

**Strengths** A client says: "They provide an excellent support. It is a very professional service, with a holistic and strategic approach. I know that the cases they handle are in good hands."

**Work highlights** Trench Rossi represented Cisco do Brasil in disputes to challenge tax assessments arising from the import and local sales of goods carried out by third parties.

#### Notable practitioners

**Maria Rita Ferragut** (see p.65) is admired by clients and peers alike for her adept handling of judicial disputes arising from a range of different tax matters. A client notes: "She has in-depth knowledge of tax litigation and great networking skills." Another interviewee highlights her "expertise that comes from a very strong academic background." **Marcos Vinicius Neder de Lima** (see p.76) has experience representing clients in contentious mandates arising from tax assessment notices concerning a range of matters, including the payment of PIS and COFINS. Neder de Lima is particularly noted for his expertise in administrative tax disputes before CARF. A client says: "He is a very experienced lawyer." **Rafael Gregorin** (see p.69) is active representing clients in disputes arising from different tax matters, being particularly noted for his handling of cases in the administrative sphere. A client says: "Rafael stands out

for knowing our business very well, in addition to having a very good knowledge of tax litigation."

#### Band 1 Tax Litigation: Highly Regarded

#### BMA – Barbosa, Müssnich, Aragão

**What the team is known for** BMA – Barbosa, Müssnich, Aragão is a full-service all-star firm with a solid track record representing players from the technology, banking and energy sectors in contentious tax mandates in the municipal, state and federal spheres. The team is frequently retained by clients to act in unconstitutionality claims and defences against tax assessments aiming at the collection of an array of taxes, including corporate income tax and social security contributions, before both administrative and judicial courts.

**Strengths** A client says: "BMA is outstanding. They are very well prepared in terms of technical knowledge and are very accessible," and adds: "They really stand out; it is a top-level team."

**Work highlights** BMA advised Cyrela Group, Positivo Tecnologia and others on proceedings relating to the outcome of the exclusion of the ICMS from the PIS and COFINS calculation basis.

#### Notable practitioners

**Mauricio Faro** (see p.65) is recognised by peers and clients alike for his tax litigation capabilities. He is active representing clients from the energy, technology and pharmaceutical sectors in both administrative and judicial disputes regarding federal and state taxes. A client says: "Faro is very accessible, technical and knows the inner workings of the judiciary and CARF." **Luiza Ferreira Sampaio de Lacerda** (see p.82) represents clients in judicial and administrative proceedings relating to direct and indirect taxation. A client says: "Luiza Lacerda is an excellent lawyer with a great technical background in litigation."

#### Demarest Advogados

**What the team is known for** Full-service powerhouse Demarest Advogados has a well-recognised tax litigation practice covering a wide remit of taxes. The team regularly represents pharmaceutical, energy and automotive companies in judicial and administrative litigation relating to the full range of federal, state and municipal taxes, including PIS and COFINS, ICMS and IPTU. It demonstrates additional expertise representing clients in transfer pricing and tax immunity mandates.

**Strengths** A client remarks: "The team has great knowledge and expertise, inspiring confidence in the strategies they recommend," while another adds: "Their service is very good. They are very accessible, always available and give assertive opinions."

**Work highlights** Demarest represented CPFL Energia in judicial proceedings relating to the exclusion of the ICMS from the social contributions PIS and COFINS calculation basis.

#### Notable practitioners

**Marcelo Salles Annunziata** (see p.82) has experience representing clients from the energy, cosmetics and pharmaceutical sectors in judicial and

administrative tax disputes involving indirect and direct taxes. *"Annunziata comes up with insightful legal arguments, has a very broad knowledge of tax issues and works closely with us,"* says a client.

**Priscila Faricelli de Mendonça** (see p.65) joins the ranking this year. One client reports: *"Faricelli has above average experience before higher courts, a great knowledge and pragmatic approach."* Another source remarks: *"She has a sense of partnership, understands our business well, is transparent in her communication and is up to date."*

### Gaia Silva Gaede Advogados

**What the team is known for** Respected practice group Gaia Silva Gaede Advogados is proficient at representing companies from a range of sectors, including technology, pharmaceuticals and energy, in contentious tax mandates in the administrative and judicial spheres, including before superior courts. The team is particularly noted by clients for its handling of complex administrative litigation and remains busy defending clients in tax assessment disputes arising from the collection of federal, state and municipal taxes such as PIS and COFINS, ICMS, ISS and IRPJ.

**Strengths** A client notes: *"Gaia Silva Gaede impressed me. They provided an excellent client service and we had important wins."* Another client adds: *"The team is extremely committed and has an excellent knowledge of tax matters."*

**Work highlights** Gaia Silva Gaede represented Furnas Centrais Elétricas in a dispute relating to the exclusion of the revenue arising from the reversal of actuarial liability maintained with Fundação Real Grandeza from the calculation basis of IRPJ and CSLL.

#### Notable practitioners

Noted for his *"great experience and long track record,"* **Enio Zaha** is active representing clients from the food and drink, telecommunications and steel production industries in administrative and judicial tax mandates involving a range of taxes, including ICMS, PIS and COFINS and income tax. A client says: *"Zaha is very supportive and takes interest in our business' needs."*

### Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados

**What the team is known for** Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados is a well-regarded practice representing companies in judicial and administrative contentious mandates. The team has expertise assisting clients with tax assessment disputes relating to ICMS and to PIS and COFINS, as well as Corporate Income Tax. The firm is well reputed for its ability to handle matters involving international tax law, in particular transfer pricing mandates.

**Strengths** A source notes: *"They are protagonists in important and prominent tax litigation mandates."*

**Work highlights** Lacaz Martins represented BRL Trust in a judicial dispute relating to Income Tax and Withholding Income Tax on income and net gains earned by a real estate investment fund on the sale of quotas of other real estate investment funds.

#### Notable practitioners

**Luís Eduardo Schoueri** has forged a formidable reputation for his sophisticated tax practice.

He is widely acknowledged as a top choice for high-profile tax disputes, being particularly noted for his expertise in international tax law and transfer pricing-related mandates. Schoueri is active representing important clients in strategic judicial and administrative tax litigation. **Daniel Vitor Bellan** represents companies in a range of different tax disputes, including cases involving Corporate Income Tax, Social Contribution on Net Profit and taxation on import of services. Bellan is also skilled at handling mandates involving capital gain, tax planning and transfer pricing. He is especially noted for his work in administrative litigation.

### Machado Associados

**What the team is known for** Machado Associados has a wealth of experience representing prominent companies particularly from the cosmetics, engineering and construction industries in contentious tax mandates. The firm is often retained to undertake judicial and administrative disputes, with a particular focus on those involving ICMS. The team has additional capabilities handling matters relating to Corporate Income Tax, PIS and COFINS, as well as the issue of double taxation of IPI.

**Strengths** A client says: *"They are very well prepared in terms of technical knowledge and have a very important knowledge of our business, which helps us to come up with strategic solutions. Their client service is excellent, they are always available and provide quick responses."*

**Work highlights** Machado Associados represented Natura Cosméticos in a judicial dispute that granted the company the right to use the tax benefits according to *"Lei do Bem"* (Law 11.196/05) in relation to the amount paid to Natura Inovação e Tecnologia to promote R&D.

#### Notable practitioners

**Júlio Oliveira** (see p.76) is admired by peers and clients alike for his tax litigation skills. He is active advising clients in a broad range of matters, being particularly noted for his expertise in IPI-related mandates. A client says: *"Oliveira is outstanding; his work is of high quality and his client service is excellent,"* and adds: *"He has a strong sense of what we need to do in strategic cases."*

### Rolim, Viotti, Goulart, Cardoso Advogados

**What the team is known for** Established firm Rolim, Viotti, Goulart, Cardoso Advogados boasts a recognised tax litigation department frequently called upon by telecommunications, automotive and energy corporations to assist with an array of contentious mandates. The team is well versed in judicial and administrative disputes relating particularly to indirect taxes, such as PIS and COFINS, ICMS and ISS. The firm has additional capabilities handling direct taxes such as IRPJ and CSLL.

**Strengths** A client notes: *"Their service is of very high quality. They are quick, have good technical knowledge and a great reach, being able to assist us wherever we need in Brazil."* The same client adds: *"The lawyers in the team are always up to date with what is going on in the market and are innovative in their legal arguments."*

**Work highlights** Rolim Viotti represented Norte Energia in a judicial dispute involving the right to use PIS and COFINS credits in the non-cumulative regime relating to the interest incurred by the company on loans taken from government financial institutions.

#### Notable practitioners

Founding partner **João Dácio Rolim** is well regarded in the market. He frequently represents companies from the energy, telecommunications and food production industries in a broad range of judicial tax disputes, including matters involving CIDE-Royalties and Corporate Income Tax. **Daniela Silveira Lara** is endorsed by a client: *"She is an excellent lawyer, with the capacity to bring different relevant topics to the same case, and a good strategist."* She is frequently mandated by clients to handle judicial tax litigation involving ICMS, CIDE and IRPJ, among other taxes.

### Stocche Forbes Advogados

**What the team is known for** Stocche Forbes Advogados' tax department is recognised for its ability to handle federal, state and municipal tax litigation before judicial and administrative courts. Players from a range of industries, including food and beverages, banking and automotive, benefit from the firm's corporate and M&A strength to obtain representation in related contentious mandates relating to goodwill tax amortisation, transfer pricing and fiscal disputes arising from corporate reorganisations.

**Strengths** *"They provide an excellent service,"* says a client, who adds: *"They are very strategic, objective, straight to the point,"* and concludes: *"We have got excellent results with them."*

**Work highlights** Stocche Forbes represented Asus in a judicial dispute involving the non-taxation of an ICMS benefit granted by the state of São Paulo.

#### Notable practitioners

**Marcos Vinícius Passarelli Prado** (see p.77) is active representing companies in judicial disputes involving a range of different taxes. *"He works very closely with the client, is very available and easygoing,"* says a source. A client remarks: *"Prado is excellent in every way, attentive and detail-oriented,"* while another adds: *"He is very proactive and provides work of high technical quality."*

### TozziniFreire Advogados

**What the team is known for** TozziniFreire is a dynamic full-service firm regularly instructed by companies hailing from several industries, including energy, automotive and telecommunications, to provide representation in tax litigation mandates in the administrative and judicial spheres, including before the higher courts. The team often garners praise for its ability to handle the full spectrum of tax issues, including transfer pricing, social security and international tax treaties for the avoidance of double taxation.

**Strengths** A client asserts: *"We trust them a lot to handle complex cases because of their know-how,"* and adds: *"The service is excellent, they are proactive, dedicated, know our business and quickly understand what we need."*

**Work highlights** TozziniFreire represented Claro-Nextel in a dispute involving ICMS and equip-



ment lease.

#### Notable practitioners

**Vinicius Jucá Alves** (see p.70) is singled out by a client for his “availability, intelligence, creativity and expertise.” He frequently assists companies with tax, administrative and judicial disputes, including before the higher courts. A client notes: “Alves is a highly qualified professional who knows our business very well and always gives innovative advice.”

#### Ulhôa Canto, Rezende e Guerra Advogados

**What the team is known for** Ulhôa Canto, Rezende e Guerra Advogados is a well-regarded firm with a tax department which has experience defending companies in tax assessment disputes at both the administrative and judicial levels. The team has comprehensive expertise handling contentious mandates relating to direct and indirect taxes such as PIS and COFINS and ICMS, as well as IRPJ and CSLL. It draws upon a strong corporate and M&A practice to represent clients in related tax litigation, such as arising from the issue of goodwill tax amortisation.

**Strengths** A client notes: “They are excellent, have great technical knowledge, a long track record and a lot of experience.” Another interviewee adds: “I give them the highest marks, they are extremely knowledgeable, objective, to the point and with good communication.”

**Work highlights** Ulhôa Canto acted as counsel to Gerdau on administrative disputes related to deductibility of the goodwill paid in the acquisition of a company for IRPJ and CSLL purposes.

#### Notable practitioners

Luís Claudio Gomes Pinto, Rodrigo Brunelli Machado and Mariana Jatahy Rizzo Soares are key contacts for clients.

#### Veirano Advogados

**What the team is known for** Long-standing firm Veirano Advogados has solid expertise representing companies from an array of industries such as oil and gas, technology and tobacco in both administrative and judicial litigations, including those before superior courts. The team is regularly called upon to defend clients against tax infraction notices, as well as ICMS and ISS disputes. Telecommunications clients also benefit from the firm's expertise in sector-specific taxes such as FUST and FUNTTEL.

**Strengths** A client comments: “The service is excellent and very personalised,” adding: “They are quick to respond and work closely with our internal legal department in a very efficient way,” and concludes: “Their work is really good.”

**Work highlights** Veirano counseled SM Empreendimentos on a judicial dispute involving goodwill tax amortisation derived from foreign investment for corporate income tax purposes.

#### Notable practitioners

**Marcelo Reinecken** (see p.80) has expertise representing companies before STJ, STF and CARF in disputes involving a range of tax issues, including social contributions and ICMS. A client notes: “He is a great lawyer, his strategic advice is very good; he is always available and accessible.”

**Filipe Carra Richter** (see p.59) is well equipped

to advise clients on judicial and administrative tax litigation involving different issues, including corporate income tax and goodwill tax amortisation. “Richter is an excellent lawyer: skilled, helpful, quick and assertive,” says a client.

#### Vella Pugliese Buosi e Guidoni Advogados

**What the team is known for** Vella Pugliese Buosi e Guidoni Advogados is well versed in representing domestic companies hailing particularly from the energy sector in judicial and administrative litigation mandates. The team is recognised for its strong capabilities advising on taxation in regulated sectors. The firm boasts considerable know-how providing counsel on contentious tax matters arising from the collection of federal, state and municipal taxes, including PIS and COFINS, ICMS and ISS.

**Strengths** A client notes: “It is an excellent firm. They respond quickly and provide advice in a clear and detailed way, pointing out the risks we might face.” Another interviewee adds: “They have a very good technical knowledge; the legal documents are very well written and well founded.”

**Work highlights** Vella Pugliese acted as counsel to Foz do Chapecó Energia on a judicial dispute to challenge the levy of PIS and COFINS deriving from the disallowance of credits with cost reduction with the purchase of electricity and the taxation of revenue resulting from contracts under the non-cumulative regime.

#### Notable practitioners

**Antonio Carlos Guidoni Filho** (see p.69) is singled out by clients for his “ahead of the curve technical knowledge.” He draws upon years of experience as a former CARF counsel member to provide companies with advice on complex tax disputes. An interviewee says: “Guidoni stands out. He has in-depth knowledge, is always up to date and comes up with very well-measured and well-founded advice.”

### Band 2 Tax Litigation: Highly Regarded

#### Abreu, Goulart & Santos Advogados

**What the team is known for** Abreu, Goulart, Santos, Freitas & Megozzi Advogados is a tax boutique assisting companies with contentious tax mandates involving federal and state taxes, such as ICMS and PIS and COFINS, as well as municipal taxes, including IPTU and ISS. The team represents clients both in judicial litigation before the Supreme Federal Court and administrative disputes before CARF.

**Strengths** A client notes: “Their work is of excellent quality and I am very satisfied with the service. They are very business-oriented, practical, objective and quick, as well as transparent and open to listen to the client.”

#### Notable practitioners

**Bruno Abreu** has expertise in judicial and administrative tax litigation, including those before the higher courts. He advises on a range of different taxes, including IRPJ and ICMS. A client notes: “He is an excellent lawyer and very business-oriented,” and adds: “He is very straightforward and objec-

tive, provides high-quality work and gets very good results.”

#### ASBZ Advogados

**What the team is known for** ASBZ Advogados is a growing firm with a tax team acting for major players in a range of industries including banking, technology and energy. The team boasts expertise representing clients in contentious mandates relating to federal, state and municipal taxes, such as PIS and COFINS, IRPJ, ICMS and ISS disputes.

**Strengths** “The team is excellent and has a very dynamic approach,” says a client, who adds: “They always try to find solutions without making things unnecessarily complicated and have a very clear communication.”

**Work highlights** ASBZ represented Elopac Group in an administrative dispute involving ISS.

#### Notable practitioners

**Adriano Silvério** has experience in tax disputes involving direct and indirect taxation both at the judicial and administrative spheres. He is described by a client as “an excellent lawyer.” An interviewee notes: “Silvério has a strong knowledge of tax law and has a very detailed-oriented approach to complex issues.”

#### Bocater, Camargo, Costa e Silva, Rodrigues Advogados Associados

**What the team is known for** Bocater, Camargo, Costa e Silva, Rodrigues Advogados Associados is a practice group representing companies in a range of contentious tax mandates in both the judicial and administrative spheres, including those arising from PIS and COFINS, ICMS, CSLL and goodwill amortisation discussions. Its client roster comprises companies from the oil and gas, banking and finance, and pharmaceutical sectors.

**Strengths** A client says: “They provide excellent services; the partners have in-depth technical knowledge and are business-oriented,” while another adds: “They are quick to respond and very proactive, understand our needs and find solutions.”

**Work highlights** Bocater, Camargo acted as counsel to B3 S.A. – Brasil, Bolsa, Balcão on a judicial dispute related to ISS in case of an unconditional discount given due to a prior relationship with a client.

#### Notable practitioners

Noted for being “pragmatic and business-oriented,” **Alexandre Monteiro** (see p.74) is active representing companies in administrative and judicial tax litigation. A client says: “Monteiro is a committed and articulate lawyer, always looking for the best solutions for clients.”

#### Cascione Pulino Boulos Advogados

**What the team is known for** Cascione Pulino Boulos Advogados boasts a tax department representing companies in contentious mandates in both the judicial and administrative spheres. The experienced team assists clients with discussions arising from federal, state and municipal taxes, including PIS and COFINS, ICMS, ISS, IRPJ and CSLL. The firm has additional capabilities handling goodwill tax amortisation and tax immunity-related disputes.

**Strengths** A client states: “They provide excellent

services. They are very available and have a very business-oriented approach to their tax analysis.”

**Work highlights** Cascione defended Ferroport Logística against a tax assessment deriving from the deduction of expenses from IRPJ and CSLL.

#### Notable practitioners

Luca Salvoni and Rafael Vega are the key contacts for clients.

### Cescon, Barrieu, Flesch & Barreto Advogados

**What the team is known for** Cescon, Barrieu, Flesch & Barreto Advogados is a full-service firm representing companies in contentious mandates relating to a range of federal, state and municipal taxes, including ICMS, IRPJ, CSLL and ISS. The team additionally draws upon the firm’s strong corporate and M&A background to defend clients in tax assessment disputes relating to goodwill tax amortisation arising from acquisitions and corporate reorganisations.

**Strengths** A client notes: “They provide an excellent and personalised service. They are very diligent and always available.” Another interviewee mentions: “Their client service is perfect. They are proactive, as well as quick and effective in their responses.”

**Work highlights** Cescon Barrieu represented State Grid in judicial and administrative disputes against taxation based on construction services as opposed to energy transportation services.

#### Notable practitioners

**André Alves de Melo** (see p.55) is described by clients as “an excellent professional.” He has experience leading administrative and judicial tax litigation related to direct and indirect taxes, including mandates before the higher courts. A client says: “He presented an outstanding work.”

### Focaccia, Amaral e Lamonica Advogados

**What the team is known for** Focaccia, Amaral e Lamonica Advogados’ tax department is frequently instructed by companies stemming from the financial, oil and gas, and retail sectors to represent them in judicial and administrative tax litigation mandates. The team has experience representing clients in PIS and COFINS, ICMS and ISS disputes, as well as sector-specific taxes such as FUST and FUNTTEL.

**Strengths** A client notes: “They provide an amazing service. They are very available, quick and deliver an excellent work,” and adds: “They stand out for really understanding the client’s business.”

#### Notable practitioners

**Leo Lopes de Oliveira Neto** is active across a range of different tax disputes, including ICMS, ISS, CSLL, PIS and COFINS. A client notes: “He is able to explain the nuances and details of cases in a simplified way, with precise guidance for the best results. He also has extensive knowledge and expertise, which has brought great results for us.”

### FreitasLeite

**What the team is known for** FreitasLeite is a practice group with a solid tax department representing clients from the banking and finance sector in administrative and judicial litigation relating to federal, state and municipal taxes dis-

putes, including PIS and COFINS, ICMS, IPTU and IRPJ. The team demonstrates additional capabilities advising clients on disputes related to goodwill amortisation, as well as mandates involving international jurisdictions to avoid double taxation.

**Strengths** A client notes: “The service is excellent, they are very accessible and have great technical knowledge.”

**Work highlights** FreitasLeite acted as counsel to Banco Master on a judicial dispute to exclude the ISS from the PIS and COFINS calculation basis.

#### Notable practitioners

**Diogo Ferraz** has impressed clients, with one saying: “He is excellent, attentive to the client’s needs, very accessible and has a very good knowledge of our business.” He is experienced in various taxes, including ISS, PIS and COFINS and IRPJ, as well as disputes involving goodwill amortisation and international taxation.

### Huck, Otranto, Camargo Advogados

**What the team is known for** Huck, Otranto, Camargo Advogados is a multidisciplinary firm with a solid tax department representing clients in administrative proceedings before CARF and litigation before judicial courts. The team handles ICMS, PIS and COFINS, and ISS mandates, as well as disputes arising from social security contributions, corporate income tax and goodwill tax amortisation.

**Strengths** A client remarks: “The client service is great, they are very available,” and adds: “The technical quality of their work is perfect.”

**Work highlights** Represented Saint-Gobain in an administrative tax dispute before CARF related to corporate income tax and the formal restrictions imposed by the Brazilian tax authorities to ensure the recognition of the tax paid by a company controlled abroad.

#### Notable practitioners

**Mauricio de Carvalho Silveira Bueno** advises companies on a diverse range of disputes, including those arising from indirect taxes such as PIS and COFINS, ICMS and ISS, as well as direct taxes such as IRPJ and CSLL. A client says: “He has a very good technical knowledge, is very objective and experienced.” He has experience in both judicial and administrative tax litigation.

### Lobo de Rizzo Advogados

**What the team is known for** Lobo de Rizzo Advogados is a respected department assisting a versatile clientele with administrative proceedings before CARF and litigation before judicial courts. It has experience in disputes relating to a range of federal, state and municipal taxes, including IRPJ, ISS, ICMS, PIS and COFINS. The team has additional capabilities representing companies in disputes arising from transfer pricing issues.

**Strengths** A client notes: “They have an excellent level of technical knowledge, delivery and responsiveness. I give them the highest marks for client service and sophistication of work.”

**Work highlights** Lobo de Rizzo represented General Motors in a judicial dispute to challenge the levy of ISS derived from the export of engineering services to a company located in the United

States.

#### Notable practitioners

**Marcelo Bez Debatin da Silveira** has experience advising clients on direct and indirect taxes, being particularly noted for his expertise in ICMS. A client remarks: “He is an excellent professional. He has a great technical knowledge, is very transparent and is always available.”

### Madrona Advogados

**What the team is known for** Madrona Advogados is a well-regarded firm with an experienced tax team defending clients against infraction notices before CARF, as well as the judicial courts. The team regularly assists clients with federal and state direct and indirect taxes, especially disputes involving ICMS, PIS and COFINS.

**Strengths** A client highlights the team’s “good client service, technical knowledge and sophistication of work.”

**Work highlights** Madrona Advogados represented LAC Worldwide do Brasil Transportes Internacionais in an administrative dispute against tax assessments involving II, IPI, PIS and COFINS.

#### Notable practitioners

Igor Nascimento de Souza is the key contact for clients.

### Mannrich e Vasconcelos Advogados

**What the team is known for** Mannrich e Vasconcelos Advogados is a respected firm frequently retained by clients in the healthcare sector to represent them in administrative and judicial disputes relating to federal and state taxes such as PIS and COFINS and ICMS. The team has additional capabilities handling disputes involving social security contributions, corporate income tax, goodwill tax amortisation and transfer pricing.

**Strengths** A client says: “They are very creative and detail-oriented, their delivery is quick and of high quality.” Another source adds: “They have above average technical knowledge and deliver an excellent work.”

**Work highlights** Mannrich represented Confederação Nacional da Saúde in a constitutional claim before the Supreme Court involving the levy of social security contributions on payments made to companies that provide intellectual services.

#### Notable practitioners

**Breno Ferreira Martins Vasconcelos** enjoys a solid reputation in the market for his tax litigation skills. He advises companies on a range of administrative and judicial disputes, including those before the higher courts. “He is an excellent lawyer, always available, very strategic and always provides well-founded work,” notes a client.

### Mauler Advogados

**What the team is known for** Mauler Advogados is frequently retained both by companies and by private clients to assist with a range of tax litigation mandates involving direct and indirect taxes such as ICMS, IRPJ, PIS and COFINS. The team has multidisciplinary skills representing clients in criminal matters arising from the non-payment of ICMS, as well as handling sector-specific taxes such as Funrural.

**Strengths** A client says: “They do an excellent job. I feel very comfortable working with them.” Another

interviewee notes: *"The client service is great and very personalised."*

#### Notable practitioners

**Igor Mauler Santiago** provides companies and private clients with a diverse tax litigation practice. He is experienced handling direct and indirect taxes, including corporate income tax, social security contributions, and PIS and COFINS. A client states: *"He is an excellent professional, with a high technical knowledge and is well prepared,"* and adds: *"He instils a lot of confidence."*

#### Vieira Rezende

**What the team is known for** Vieira Rezende is retained by names from the healthcare, mining and energy sectors to assist with a broad range of contentious tax and customs matters. The team is well equipped to represent clients in administrative and judicial litigation relating to PIS and COFINS, ICMS and ISS, with additional capabilities handling matters regarding REPETRO.

**Strengths** A client says: *"They provide excellent client service,"* and adds: *"They are attentive and very committed; we achieved very positive results."*

**Work highlights** Vieira Rezende represented ABESPETRO as amicus curiae in a claim before the Supreme Court challenging the constitutionality of a state law which institutes the levy of ICMS upon the operations of circulation of oil since its extraction of the wells.

#### Notable practitioners

Luiz André Nunes de Oliveira and Rafael de Moraes Amorim are the key contacts for clients.

### Band 3 Tax Litigation: Highly Regarded

#### Lacerda Gama Advogados Associados

**What the team is known for** Lacerda Gama Advogados Associados is a firm specialised in tax with significant experience advising companies on judicial and administrative tax disputes, including before CARF. The team represents clients from the cosmetics, telecommunications and transportation industries in mandates involving a range of taxes, such as IPTU, ICMS, PIS and COFINS. The firm has additional capabilities handling matters related to sector specific taxes such as FUST.

**Strengths** A client says: *"The client service is very good, they are strong in maintaining a good relationship between the firm and the client,"* and adds: *"They do a very personalised work, developing the case with the client in a unique way."*

#### Notable practitioners

**Tacio Lacerda Gama** is described by a client as *"highly specialised and sought after to handle strategic and complex cases."* He is active advising major clients on judicial and administrative tax disputes, being especially noted for his expertise in matters involving federal taxes.

#### Martinelli Advogados

**What the team is known for** Martinelli Advogados is recognised for its strong ability to assist clients with contentious tax mandates in both the administrative and judicial spheres. The team is experienced representing companies in disputes arising from a range of federal and state taxes such as

PIS/PASEP and COFINS, as well as ICMS. It has additional capabilities handling matters relating to social security contributions and corporate income tax.

**Strengths** A client says: *"They are diligent and responsible with deadlines and deliveries,"* and adds: *"The team is diverse and capable of solving problems with effective measures based on experience and technical knowledge."*

**Work highlights** Martinelli represented Profarma in a lawsuit aiming at recognising the company's right to not set up a profit reserve to avoid IRPJ and CSLL taxation on the amount resulting from ICMS tax incentives.

#### Notable practitioners

Tiago de Oliveira Brasileiro is the key contact for clients.

#### Rivitti e Dias Advogados

**What the team is known for** Rivitti e Dias Advogados is a tax boutique with significant experience advising clients on judicial and administrative disputes arising from the full spectrum of federal, state and municipal taxes. The firm's client roster includes players from the telecommunications, technology and automotive sectors. The team has additional capabilities handling tax transactions.

**Strengths** A client says: *"They provide a very good support and clear advice."*

#### Notable practitioners

Described as an *"excellent and highly skilled lawyer"* by a source, **Karem Jureidini Dias** (see p.71) draws upon her experience as a former CARF council member to advise clients on tax litigation. A client says: *"She always looks for good solutions."* Dias continues to be recognised for her expertise handling administrative tax disputes before CARF and is also noted for her skilled handling of tax transactions.

#### SiqueiraCastro – Advogados

**What the team is known for** SiqueiraCastro – Advogados is a full-service firm with a tax department representing clients from the telecommunications, mining and energy sectors in disputes before administrative and judicial courts. The team regularly undertakes matters relating to federal and state taxes, such as PIS and COFINS and ICMS, as well as social security contributions and Corporate Income Tax issues.

**Strengths** A client notes: *"They provide a very good service, quick and of good quality. The team is very qualified and knows our business and the market well."*

**Work highlights** SiqueiraCastro represented Prefab Construções Prefabricadas in tax disputes related to liability for third party's tax debts when they are in the same economic group.

#### Notable practitioners

Maucir Fregonesi Junior is a key contact in the department.

### Band 4 Tax Litigation: Highly Regarded

#### Abe Giovanini Advogados

**What the team is known for** Abe Giovanini Advogados has a respected tax department representing companies in administrative and judicial disputes arising from a wide range of tax matters, including ICMS, IRPJ, PIS and COFINS. The firm's client roster includes companies from the logistics, food and beverage and technology sectors. The team has additional experience handling transfer pricing matters, as well as tax transaction.

**Strengths** A client says: *"They are very reliable, knowledgeable and to the point. They show us all the scenarios and solutions in a comprehensive and clear way."*

**Work highlights** Abe Giovanini represented Penske Logistics in an administrative dispute related to PIS and COFINS and the disregard of tax credits.

#### Notable practitioners

Gustavo Barroso Taparelli is the key contact for clients.

#### Ayres Ribeiro Advogados

**What the team is known for** Ayres Ribeiro Advogados is a multidisciplinary firm with a tax department advising clients from the food and beverage, pulp and paper and technology industries on judicial and administrative tax disputes. The team has experience in mandates involving a range of municipal, state and federal taxes, including IPTU, ICMS and IRPJ. It has additional capabilities handling social security and third-party contributions mandates.

**Strengths** A client notes: *"The team is very well prepared, they know our industry well and propose viable solutions,"* adding: *"The service is personalised; they are always up to date and anticipate our needs."*

**Work highlights** Ayres Ribeiro represented Coca-Cola FEMSA in a tax dispute involving ICMS debts due to the tax substitution levy system and beverage sales to airline companies.

#### Notable practitioners

Gilberto Ayres Moreira is the key contact for clients.

#### Candido Martins Advogados

**What the team is known for** Candido Martins Advogados has a respected tax department assisting companies from the food and beverage, mining and financial services sectors with tax disputes arising from a wide range of taxes. The team has experience acting on mandates involving municipal, state and federal taxes, such as ISS, PIS and COFINS, IRPJ, CSLL and II. The firm has a strong footprint before São Paulo judicial and administrative courts.

**Strengths** A client says: *"The team is highly qualified, always available and comes up with effective and successful solutions."*

**Work highlights** Candido Martins acted as counsel to Natural One on a judicial dispute aiming at the recognition of the company's right not to collect ICMS on free goods in sales.

#### Notable practitioners



Described by a client as “committed and skilled,” **Tatiana Del Giudice Cappa Chiaradia** (see p.63) is well equipped to advise companies on tax disputes involving a range of taxes, especially before judicial courts. A client notes: “The quality of her work is excellent; she is very attentive and provides very good client service.”

### FCAM – Ferraz de Camargo e Matsunaga Advogados

**What the team is known for** Ferraz de Camargo e Matsunaga Advogados has a tax department acting on judicial and administrative tax litigation, including before CARF and the Superior Court of Justice. The team is active handling disputes arising from a range of state and federal taxes, including ICMS, IRPJ, CSLL, PIS and COFINS. The firm has additional experience advising clients on matters related to the Manaus Free Trade Zone.

**Strengths** A client recognises the firm has “very strong” skills when dealing with complex issues.

**Work highlights** FCAM represented Faurecia Automotive in a dispute aimed at recognising the company’s right to exclude the ICMS from the PIS and COFINS calculation basis.

#### Notable practitioners

Marcos Matsunaga is the key contact for clients.

### KLA Advogados

**What the team is known for** KLA Advogados’ tax department advises clients from the automotive, pharmaceutical and telecommunications industries on contentious mandates involving a variety of tax matters, such as ICMS, IPI, II, PIS and COFINS. The team has experience handling both judicial and administrative disputes, including before the STJ and CARF. The firm is also active representing companies in disputes arising from goodwill tax amortisation issues.

**Strengths** A client notes: “They have a great market and technical knowledge, are always available and are quick to respond.”

**Work highlights** KLA represented AbbVie Farmacêutica in a judicial dispute before STJ which preserved COFINS exemptions applied on medicines.

#### Notable practitioners

Henrique Lopes is the key contact for clients.

### Peixoto e Cury Advogados

**What the team is known for** Peixoto e Cury Advogados’ tax department represents companies in judicial and administrative tax litigation, including before the Supreme Court. The team is frequently mandated by clients to handle tax disputes involving different taxes, including ISS, ICMS, PIS and COFINS, being particularly noted for its expertise in advertising and real estate-re-

lated tax matters. The firm has additional experience handling tax immunity claims.

**Strengths** An interviewee says: “They were very solid and handled the matters with a unique business-oriented approach.”

**Work highlights** Peixoto e Cury represented MSHOP in a judicial dispute aiming at the recognition of tax immunity of the LEGO Education line of products.

#### Notable practitioners

Milton Fontes and Renato Vilela Faria are key contacts for clients.

### Other Ranked Lawyers

Senior statesman **Ives Gandra da Silva Martins** continues to be highly acclaimed by market commentators owing to his long-standing history in the field. He enjoys an excellent reputation among interviewees who commend his tax litigation practice, with one saying: “He is very dedicated to work, is noteworthy and stands out,” while another states: “He has a leading role.”

**Geraldo Valentim Neto** (see p.84) is active advising clients on tax disputes involving a variety of tax matters, such as CIDE, ICMS, software taxation, PIS and COFINS. A client says: “He is extremely aware of what the client needs and has excellent technical knowledge.”

## Leaders’ Profiles in Brazil

### ABBUD, André

BMA –Barbosa, Müssnich, Aragão, São Paulo – SP  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution  
 Energy

**Career:** André Abbud is one of BMA’s Dispute Resolution partners. He has notable experience in complex national and international arbitration and civil litigation cases involving large companies. André represents Brazilian and international clients in a variety of matters, including corporate, capital markets, infrastructure, and contractual disputes. His clients come from a broad range of sectors, such as finance, steel-making, textiles, construction, logistics, concessions, civil aviation, energy, basic sanitation, retail, food and beverages, insurance, cosmetics, hospitals, paper and cellulose, and agribusiness. He also lectures at the Law School of the Fundação Getúlio Vargas – FGV SP and in the Advanced Arbitration Course offered by the São Paulo Attorneys’ Association – AASP. André worked in the International Arbitration and Dispute Resolution group of Debevoise & Plimpton LLP in New York from 2008 to 2009, and as law clerk to Justice Cezar Peluso of Brazil’s Supreme Court, from 2004 to 2007.

### AGUIAR, Antonio Carlos

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour law

**Career:** Antonio Carlos is the firm’s head of labour advisory practice and has around 35 years of experience in the area. His practice is focused on labour consulting, especially union and crisis management. His scope of work also includes judicial and administrative litigation, union and collective bargaining, representing both national and international clients in complex actions involving the Labour Court, providing legal assistance to national and international clients in administrative and judicial proceedings.

**Professional Memberships:** Antonio Carlos is Cultural Director of the Union of Law Firms of the State of São Paulo and Rio de Janeiro (SINSA), President of the Paulista Academy of Labour Law and holder of Chair 28, member, holder of Chair 48 of the Brazilian Academy of Labour Law., a researcher of the Nucleus of Study of Pontifical Catholic University of (PUC/SP) and a member of the Board of Labour Relations of the Federation of Industries of the State of São Paulo (CORT/FIESP).

**Personal:** Bachelor of Law by Pontifícia Universidade Católica de São Paulo – PUC/SP Master and PhD in Labour Law

by Pontifícia Universidade Católica de São Paulo – PUC/SP

### AIMORÉ CARRETEIRO, Mateus

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Commercial Contracts; Dispute Resolution

**Career:** Mateus is a Partner at Veirano’s Dispute Resolution practice in the São Paulo office. Mateus joined the firm in 2003 and is a specialist in international arbitration and complex litigation and represents clients across a number of industries, such as hospitality, technology, entertainment, human and animal health, energy, mining, telecommunications and construction. Mateus has acted as counsel in domestic and international arbitration proceedings administered and governed by the rules of major arbitral institutions, including the International Center for Dispute Resolution (ICDR-AAA); International Court of Arbitration of the International Chamber of Commerce (ICC); International Centre for Settlement of Investment Disputes (ICSID); Center for Arbitrations and Mediation of the Brazil-Canada Chamber of Commerce (CAM-CCBC); Chamber of Conciliation, Mediation and Arbitration of São Paulo (CMA-CIESP/FIESP); Center for Arbitration and Mediation of the American Chamber of Commerce for Brazil (CAM-AmCham); Getúlio Vargas Foun-

dation (FGV) Mediation and Arbitration Chamber; Brazilian Center of Mediation and Arbitration (CBMA).

#### Professional Memberships:

Brazilian Arbitration Committee (CBAR); American Chamber of Commerce (AmCham); British Chamber of Commerce and Industry in Brazil (BritCham); German-Brazilian Chamber of Commerce and Industry (AHK); World Services Group (WSG); Centro de Estudos Avançados de Processo (CEAPRO)

### ALVES DE MELO, André

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax; Oil & Gas; and Agribusiness.

**Career:** Bachelor of Laws from Universidade Federal Fluminense (UFF). He represents foreign and domestic clients in sophisticated tax matters, in both consultative and litigious spheres. André appears before the main administrative and judicial courts in Brazil in big tax theses and tax disputes involving federal, state and municipal taxes. Advises shipping, logistics and oil and gas companies, as well as industries such as utilities, construction and service providers.

**Professional Memberships:** Member of the Custom Law Commission at OAB/RJ Member of the Financial Law Brazilian Association – ABDF/RJ Director of the Tax Debate Group – GTD RIO

Professor in the new research line of the PJT Course

**AMARAL DE ANDRADE, Tito**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Partner in competition and antitrust

**Career:** Managing partner at Machado Meyer, Tito specializes in Antitrust Law, acting in complex merger cases, anti-trust investigations and litigation.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of the International Law Committee of OAB, of the Antitrust Committee of the American Chamber of Commerce in Brazil (Amcham) and International Bar Association.

**ANCONA LOPEZ DE MAGALHÃES DIAS, Lucia**

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**Practice Areas:** Lucia Ancona Lopez de Magalhães Dias heads the Consumer and Regulatory Law practice at Magalhães & Dias. She is known by her clients for her knowledge and active participation in cases, providing consultancy and representing major corporations in complex administrative and judicial procedures (both individual and collective lawsuits) involving the most diverse topics of Consumer Law, such as: evaluation of advertising campaigns, promotions and commercial policies; misleading and abusive advertising, labeling, allergens, GMOs, food safety, unfair competition, e-commerce/marketplace, recall procedures and regulatory matters. She has a strong presence before CONAR (advertising self-regulation body) and consumer protection administrative bodies. Current Director at BRASILCON and former Director of Consumer Relations at IBRAC, Lucia has also distinguished academic performance: •Visiting professor at prestigious educational institutions; •Author of “Publicidade e Direito” (“Advertising and Law”) (3rd edition), often renowned by Courts; •Coordinator of the collective work in honor of the 30th anniversary of Consumer Defense Code (CDC), in which she wrote the article “The Recall Experience in Brazil”; •Author of “Advertising in the CDC. Misleading. Abusive. For children and regarding Food”; “Digital influencer: testimonial advertising in a virtual environment”; and “Challenges and responsibilities in building brands in a ‘phygital’ (physical, digital and social) world”.

**ARCOS, Victoria**  
Demarest Advogados, São Paulo – SP  
*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance

**Career:** Lawyer of the Demarest’s Compliance area, Victoria Arcos holds a bachelor’s degree in Law from Pontifícia Universidade Católica de São Paulo (PUC-SP) and a bachelor’s degree in Public Policy Management from University of São Paulo (USP). She has a great

deal of experience in multi-jurisdictional internal investigations focusing on anti-corruption and anti-fraud. She also has expertise in due diligences, high complexity investigations for ongoing leniency negotiations between competing authorities and monitoring. Victoria is experienced in integrity programs’ evaluation, and additionally, she advises anti-corruption law consultations.

**Publications:** Author of the article “Whistleblower: a hot term in the North American and Brazilian scene”, Conjur, 2019. Co-author of the chapter about Brazil in “The E-Discovery and Information Governance Law Review”, The Law Reviews, 2019. Co-author of the article “Bolsonaro Neopisism Allegations Upend Brazilian Corruption Investigation”, Anti-Corruption Report, 2019. Co-author of the guide “Bribery & Corruption (2nd edition)”, The In-House Lawyer, 2019. Co-author of the chapter “Whistleblower Act and the Necessary Ethical Maturity for its Effective Implementation”, Practising Law Institute, 2018

**AVELINO, Eider**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Corporate, civil, commercial, insurance and reinsurance litigation and arbitration.

**Career:** Eider Avelino Silva is a trusted counsel and litigator for domestic and international clients in court and arbitration proceedings regarding corporate, civil, commercial, contractual, banking, insurance and reinsurance matters. He is well versed in complex domestic and international cases in the most varied industries and involving full and partial dissolution of companies; duties and responsibilities of directors, officers and equity partners; liability of controlling shareholders; exclusion of equity partners and removal of directors and officers; shareholder and equity partner agreements; non-compliance with governance and compliance rules; annulment of resolutions adopted at shareholder or equity partner meetings; ascertainment of company assets; contingencies in M&A deals and related claims; and breach of contracts. Eider focuses his practice on corporate, civil, commercial, insurance and reinsurance litigation and arbitration.

**Personal:** Master’s Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor’s Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Quinn Emanuel Urquhart & Sullivan, LLP, USA.

**BARBOZA PEREIRA, Fábio Luiz**  
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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property; Information Technology & Communications; Media & Entertainment; Commercial Contracts; Life Sciences & Healthcare; Venture Capital & Startups

**Career:** Fábio has more than seven-teen years of experience in intellectual property, contracts and entertainment law. He focuses his practice on information technology, personal data protection and privacy, digital law, internet, software, IT outsourcing, licensing, transactions involving IT and intangible assets and contracts in general. With respect to his IP practice, Fábio provides legal support to clients in copyrights, trademarks, patents, franchising and technology transfer in various industries and market segments.

**Professional Memberships:** International Technology Law Association (ITechLaw); Brazilian Association of Information Technology and Communications Law (ABDTIC); International Association of Entertainment Lawyers (IAEL); British Literary and Artistic Copyright Association (BLACA); Brazilian Intellectual Property Association (ABPI), 2012–2015, as co-coordinator of the Copyrights and Personality Rights Committee; 2016–2017, as co-coordinator of the Software, IT and Internet Studies Committee; 2018–2019, as member of the Executive Committee; Licensing Executives Society International (LESI); Intellectual Property and Digital Economy Committee of the International Chamber of Commerce (ICC Brazil); American Chamber of Commerce (AMCHAM); British Chamber of Commerce and Industry in Brazil (BRIT-CHAM); Deutsch-Brazilian Chamber of Commerce and Industry (AHK); World Services Group (WSG), TMC Section

**BARBUTO NETO, Antonio Marzagão**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration and Litigation.

**Career:** Partner in the Arbitration and Litigation practice groups, has wide experience in cases before Brazilian courts and complex arbitration matters before domestic and international arbitration institutions, and in the assistance to Brazilian clients with New York-related disputes. Served as a foreign associate in the New York office of Debevoise & Plimpton and is licensed to practice law in the courts of that state. Represents clients in advertising cases brought before the Brazilian Advertising Self-Regulating Body (CONAR).

**Professional Memberships:** Member of IADC (International Association of Defense Counsel). Member of NYSBA (New York State Bar Association). Member of the Advisory Board at ITA (Institute for Transnational Arbitration).

**Publications:** “Brazil”, Latin Lawyer Reference-Arbitration. Law Business Research, 2018. “Brazil”, GAR Know How – Commercial Arbitration. Law Business Research, 2018. “Brazil”, Litigation: Chambers Global Practice Guides. Chambers & Partners Publishing, 2017.

**Personal:** Specialized degree in Business Management from Business

School São Paulo, 2007. LL.M. in General Studies from the New York University School of Law, USA, 2005. Graduate of the Law School of USP (Universidade de São Paulo), 2001.

**BARROSO FONTELLES, Rafael**  
Barroso Fontelles, Barcellos, Mendonça & Associados, Rio de Janeiro – RJ

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Rafael is the leader of our Banking and Consumer Law teams and has been working extensively in a wide range of matters within the field, concerning regulatory restrictions, consumer rights, state and local law limitations, and others. His main areas of practice are Civil, Commercial, Consumer, and Constitutional Law, in which he works both as a consultant and conducting litigation, with an emphasis on the Superior Courts, especially the Supreme Federal Court and the Superior Court of Justice. Rafael speaks Portuguese (native) and English (fluent).

**Career:** Rafael Barroso Fontelles (LL.B., Pontifical University of Rio de Janeiro) is a legal practitioner since 2003, with a graduate degree in Consumer Law (Pontifical University of Rio de Janeiro). Rafael is finishing his Executive MBA at Fundação Dom Cabral (ending in June 2022). And has started as an intern at LRB Associados, having participated in the foundation of BFBM Advogados since 2013.

**Personal:** Rafael hobby is being the leader of a Carnival group and running half marathons all over.

**BASTOS DE MENDONÇA, Eduardo**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Eduardo’s main areas of practice are Constitutional, Digital, Administrative, Regulatory, and Economic Law, in which he works both as a consultant and conducting litigation, with an emphasis on the Superior Courts, especially the Federal Supreme Court, the Superior Court of Justice and the Superior Electoral Court. He is the leader of Digital Law team and has been working extensively in matters regarding regulation of new technologies and applications.

**Career:** Eduardo Mendonça (LL.B., M.S.L, S.J.D., University of the State of Rio de Janeiro) is a legal practitioner since 2005, and a former member of the National Commission of Constitutional Studies of the Brazilian Bar Association – Federal Council (Ordem dos Advogados do Brasil – Conselho Federal). Eduardo is full Professor of Constitutional Law and Digital Law at the graduate and undergraduate courses of UNICEUB, and has served as clerk at the Brazilian Supreme Federal Court. Speaks Portuguese (native), English and German (fluent), and has basic communication skills in Spanish.

**Publications:** Eduardo is the author of a book, “A Constitucionalização das Finanças Públicas no Brasil – Devido

Processo Orçamentário e Democracia”, as well as several chapters and articles, both in specialized periodicals and in newspapers.

**Personal:** Married, father of twins boys and a marathon runner.

#### **BEHRNDT, Marco Antonio**

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*Featured in Tax (Brazil)*

**Practice Areas:** Partner in tax

**Career:** Extensive practice in judicial and administrative tax disputes, in addition to the provision of strategic tax consultancy on direct and indirect taxes. Behrndt equally engages activities in social security disputes and consultancy. His practice is regarded as strictly personal, assisting national and international clients. Behrndt engages activities in several areas of knowledge, such as electronic, chemical, automotive and auto parts, pneumatics, mining, energy, paper and cellulose, services and retail companies, among others.

**Professional Memberships:** Admitted to Brazilian Bar. Member of Brazilian Institute of Tax Law, São Paulo Lawyers Association, IFA and IBA.

#### **BENJAMIN BUENO, Fernando**

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*Featured in International Trade (Brazil)*

**Practice Areas:** International Trade, Customs and Government Relations

**Career:** Partner in Demarest’s International Trade and Government Relations practice area, Fernando Benjamin Bueno holds a bachelor’s and post-graduate degree in Law from Universidade Presbiteriana Mackenzie and a specialization in the areas of International Trade and Government Relations through the “Mastering in Trade Policy” program at Harvard Kennedy School (USA) and Academy of WTO Law & Policy, from Georgetown’s Institute of International Economic Law (USA). He concentrates his practice in representing industries in investigations of trade defense measures, negotiations of free trade agreements, negotiations on barriers (technical, sanitary, among others) to international trade and other trade policy matters related to the World Trade Organization (WTO) and other international entities. Fernando has worked at the Brazilian Embassy in Washington (USA) and the Brazilian Mission at the WTO in Geneva (Switzerland).

**Publications:** Member of the Federation of Industries of the State of São Paulo – FIESP; Member of Brazilian Institute of Studies of Competition, Consumption and International Trade – IBRAC; Member of ABCI Institute; Member of the ICC Commission on Trade and Investment Policy; Adviser at the Institute of Government Relations (IRelGov).

#### **BERENHOLC, Mauro**

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*Featured in International Trade (Brazil)*

**Practice Areas:** International Trade and Customs, Tax.

**Career:** Mauro Berenholtc advises domestic and international companies and associations from different economic sectors on issues related to international trade, tax and customs law. Mauro has extensive experience in conducting complex administrative and judicial proceedings in these areas. He represented the interests of domestic industry clients in a litigation case before the WTO dispute settlement body, and also served as tax expert witness in an administrative proceeding with the U.S. Department of Commerce.

**Personal:** LL.M. in International and European Business Law from the University of Kent. Bachelor’s Degree in Law from the University of São Paulo (USP). International Experience: Linklaters, England.

#### **BIANCO, João Francisco**

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*Featured in Tax (Brazil)*

**Practice Areas:** Consulting and administrative litigation related to direct taxes, in particular IRPJ/IRPF, CSLL, PIS, COFINS, CIDE and social security contribution, among others.

**Career:** –Former member of the CARF –Professor of the IBDT Professional Masters –Visiting Professor at the Faculty of Law of the University of Minho

**Publications:** BIANCO, João Francisco (Org.); SOUZA JUNIOR, Alberto Pinto (Org.); SILVA, Aloysio José Percínio da (Org.); FAJERSZTAJN, Bruno (Org.); GALAFASSI, César Augusto (Org.); LIBERTUCI, Elisabeth Lewandowski (Org.); MENDES, Guilherme Adolfo (Org.); HADDAD, Gustavo Lian (Org.); LIMA, Marcos Vinicius Neder de (Org.); GREGORIO, Ricardo Marozzi (Org.); PEREIRA, Vanessa Miranda de M. (Org.); DIAS, K.J. (Org.); TAKATA, Marcos (org.). Annotated and Commented Income Tax Regulation. 1st Ed. São Paulo: Editora Revista dos Tribunais, 2019. v. 1. 2095p.

**Personal:** –Bachelor of Law from USP (1977); –Specialist in Business Administration (CEAG/FGV São Paulo) (1982); –Specialist in Tax Law from CEU; –Master in Tax Law from USP (1994); –Doctor in Tax Law from USP (2006).

#### **BILOTTI FERREIRA, Fernando**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Graduated from Pontifícia Universidade Católica de São Paulo –PUC/SP, where he also obtained an Extension Course in Consumer Law and a Master Degree in Civil Procedure Law. He has more than 15 years of

practice in the Dispute Resolution and Bankruptcy / Restructuring, working not only as an attorney on the major law firms in Brazil, but also as an Assistant professor of Civil Procedure Law at Pontifícia Universidade Católica de São Paulo –PUC/SP from 2007 to 2011. He is well experienced in Civil Litigation and Dispute resolution focused on Civil Liability, Commercial Law, Consumer Law, Bankruptcy and Reorganization Proceedings and Debt Recovery. Head of the Litigation and Insolvency Departments at Santos Neto Advogados, he has worked on the most important Judicial Restructuring Proceedings of the Agribusiness sector in Brazil, participating on the recent discussions involving the change of the Brazilian Bankruptcy Law with the Brazilian Congress.

#### **BONVICINO, João**

BMA –Barbosa, Müssnich, Aragão, Rio de Janeiro – RJ

*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance, Investigations And Regulatory Enforcement

**Career:** João Bonvicino o is a senior associate and team leader at BMA’s Compliance, Investigations and Government Enforcement practices area. With more than 15 years of experience in public and private investigations, over the course of his career João has worked in the public sector, international consulting firms, and non-governmental organizations. João has experience in Business Law, especially in the fields of corporate governance, risks, and compliance. He also works with Public Law, focused on anticorruption law, administrative misconduct, financial crimes, money laundering, crimes against public administration, and related subjects. He has conducted complex investigations, such as multijurisdictional projects, shadow investigations, eDiscovery, antitrust, anti-fraud and anticorruption investigations. He also designs and reviews corporate compliance and integrity programs and conducts AB&C and ESG due diligence investigations and risk assessments. He is a lecturer and speaker in his area of specialization. As attorney, João also collaborates permanently in cases conducted together with other law practices’ areas, such as Employment Law, Competition Law, Cybersecurity, Data Privacy and Digital Businesses, Litigation, and Corporate Law. João is alumni of the United States’ Department of State “International Visitor Leadership Program –IVLP”, on Criminal Justice Administration (2011).

#### **BORGES CARNEIRO, Rodrigo**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Trademark, copyright and entertainment.

**Career:** Lawyer, industrial property agent and partner of the Dannemann Siemsen firm. LL.M. in IP John Marshall Law School, Chicago in the US-2000. Post-graduate degree International

Copyright Law King’s College, London University 2005.

**Professional Memberships:** ABA, INTA, ABPI, AIPPI, LES.

**Publications:** Trade dress, industrial design and trademark protection for the get-up of products, services and packages in Brazil article (2017) and co-author of the Copyright Chapter for the Getting the Deal Through 2019 edition.

#### **BOVAROTTI LOPES, Victor**

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*Featured in International Trade (Brazil)*

**Practice Areas:** Customs, International Trade, Tax and Government Relations

**Career:** Partner of Demarest’s Customs, International Trade, Tax and Government Relations areas, Victor Bovarotti Lopes leads most of Demarest’s work in the customs area, as well as in trade defense and litigation cases at the World Trade Organization (WTO). In his career, he has represented clients in significant cases involving various matters such as customs valuation, tax classification, tax planning, import licensing, interpretation of trade agreements (Mercosur, mainly) and special customs regimes (drawback, RECOF, REPETRO, among others).

**Professional Memberships:**

Institute of International Economic Law (IHEL) of Georgetown University; Commission on Customs Laws of the São Paulo Bar Association (OAB-SP); International Trade Commission of the Brazilian Institute of Studies on Competition, Consumer Affairs and International Trade (IBRAC); ICC Commission on Trade and Investment Policy.

**Publications:** Coauthor of the chapter “The Trade War and related WTO Disputes”, ENLAW International Trade Law Journal, Vol.1, June, 2019; Coauthor of the book “RELEITURA DOS ACORDOS DA OMC: como interpretados pelo Órgão de Apelação”, 2013; Author of the book “Drawback e a Inexigibilidade de Vinculação Física”, Almedina, 2012; Author of the article “Exchange under-valuation: The Solution Must Come from the WTO”, The Latin American Journal of International Trade Law, Vol.1, March, 2013.

#### **BRAGA, Carlos David Albuquerque**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation; Arbitration and Mediation.

**Career:** Bachelor of Laws from the Universidade de São Paulo; Postgraduate degree in Commercial Law from Pontifícia Universidade Católica de São Paulo; Master of Laws (Commercial Law) from Pontifícia Universidade Católica de São Paulo. Partner since 2006. He represents foreign and domestic clients in international and domestic arbitration, judicial proceedings of strategic interest, and corporate advisory and mediation. He mainly acts in discussions



related to corporate law and corporate contracts.

**Professional Memberships:** Admitted to the Brazilian Bar Association (OAB), 1995. São Paulo Institute of Attorneys (IASP).

**Publications:** Franchising Agreements, "Contratos", Ed. Quartier Latin, co-author.

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Arbitration, Corporate Law (M&A), Contracts, Civil and Corporate Litigation, Product Liability and Consumer Law

**Career:** Partner at Brandão Couto, Widgerowitz & Pessoa Advogados (2011 – Present), Partner at Machado, Meyer, Sendacz e Opice Advogados (1998/2011); Lawyer at Light Serviços de Eletricidade, responsible for the Corporate and Tax Department (1990/1994), the Law Services Department (1995/1996) and the Law Services Managing Office (1996/1998); Law Manager of Brascan Recursos Naturais (1984/1990); Associate of Barros, Machado e Meyer Advogados (1979/1984).

**Professional Memberships:** Member of the Brazilian Bar Association, the Brazilian Association of Tax Law, the International Bar Association, the Brazilian Committee of Arbitration (CBA – Comitê Brasileiro de Arbitragem) and the Institute for Transnational Arbitration (ITA – Advisory Board).

**Personal:** Born in Bom Despacho, MG, Brazil; Bachelor of Laws from Faculdade de Direito da Universidade do Estado do Rio de Janeiro (LLB, 1978). Master of Laws from Southern Methodist University School of Law, TX., USA. (MCL, 1981). Admitted in Rio de Janeiro and São Paulo in 1978.

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax law; legal advice, administrative and judicial litigation with emphasis on indirect taxation.

**Career:** Founding partner at Brigagão, Duque Estrada – Advogados. Former senior partner at Ulhôa Canto – Advogados (1985 to 2018).

**Professional Memberships:** President of Centro de Estudos das Sociedades de Advogados (CESA). Honorary President of the Brazilian Financial Law Association (ABDF – IFA Brazil). Former member of the Executive Committee and member of the General Council of the International Fiscal Association (IFA). Board member of the British Chamber in Rio de Janeiro (BRIT-CHAM-RJ). Executive director of the Federation of the Foreign Commerce Chambers (FCCE). Vice-president of the Permanent Forum for Tax Matters at

EMERJ (Court Academy of Law, in Rio de Janeiro), among others.

**Publications:** Columnist of electronic magazines, co-author of the book "Tax Advisor"; author of several articles published in specialized local and international magazines, and book chapters on tax matters published in Brazil and abroad.

**Personal:** Professor of tax law at postgraduate course of Getúlio Vargas Foundation and in the graduate course of Cândido Mendes University (1993/2005). Extremely active lecturer at the main tax law congresses held in Brazil and abroad. President of the 71st Congress of the International Fiscal Association (IFA). It was attended by 2,000 tax professionals.

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation Arbitration Mediation

**Career:** TozziniFreire's partner in the Dispute Resolution practice, Lucas represents clients in legal proceedings and in national and international mediations and arbitrations, focusing on M&A contracts, franchising, construction, real estate, disputes in the financial and banking fields, infrastructure projects, distribution agreements and intellectual property, among others. He also provides pre-litigation assistance.

**Professional Memberships:** Member of the CBA (Brazilian Arbitration Committee). Member of CEAPRO (Centro de Estudos Avançados de Processo). Member of IBDiC (Instituto Brasileiro de Direito da Construção). Member of Society of Construction Law

**Publications:** "Integração de terceiros e consolidação de procedimentos em arbitragens societárias" chapter. In Processo Societário IV, São Paulo: Quartier Latin, 2021. "Nova Lei de Franquia Autoriza Expressamente a Resolução de Conflitos Via Arbitragem" article (coauthor). Published by Jornal Estado de São Paulo, on February 1, 2020.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition, Commercial Litigation, Criminal and Criminal Procedure.

**Career:** José Alexandre Buai Neto serves domestic and international clients from different industries in competition law matters, working on notification of deals to the Brazilian antitrust authority (CADE), defenses in administrative proceedings, and negotiation of leniency programs and cease-and-desist commitments. In the compliance arena, José Alexandre has substantial experience in internal investigations regarding several aspects (antitrust, anticorruption, accounting fraud, money laundering, and others), as well as in defending clients and

negotiating agreements with public prosecutors at federal and state levels, the Federal Comptroller Board (CGU), the Federal Attorney-General Office (AGU), and other competent bodies. He also practices in civil and commercial litigation and in disputes over decisions from administrative bodies.

**Personal:** LL.M. from the Boston University. Bachelor's Degree in Law from the University of Brasília (UnB). International experience: Mayer Brown, USA.

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*Featured in International Trade (Brazil)*

**Practice Areas:** International Trade / WTO; and Dispute Resolution – Litigation

**Career:** Ana T. Caetano leads the Firm's International Trade practice group from our São Paulo office. This internationally recognized group was established by Mrs. Caetano in 2001 and is unique in Brazil, boasting some of the leading trade experts in the country. Under Mrs. Caetano's leadership, Veirano Advogados became the first law firm in Brazil to independently assist the Brazilian Government at the World Trade Organization (WTO) Dispute Settlement Body (DSB). She continues to provide unparalleled advice on interpretation of WTO agreements and expertise in handling WTO litigation. Internationally experienced, Mrs. Caetano offers significant trade expertise gained from her four years as a trade consultant at a top U.S. law firm, working closely with leading International Trade practitioners.

**Professional Memberships:** American Chamber of Commerce (AM-CHAM), São Paulo; British Chamber of Commerce and Industry in Brazil (BRIT-CHAM); German-Brazilian Chamber of Commerce and Industry (AHK); Global Trade and Customs Journal (Kluwer Law International), Former Editorial Board Member; International Bar Association (IBA), Latin American Regional Forum, Trade and Customs Law committee; Brazilian Bar Association (OAB), Law and Globalization Committee, São Paulo Chapter; World Services Group (WSG)

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; International Trade.

**Career:** Head of the Competition Law practice and member of TozziniFreire's Executive Committee, Marcelo was a commissioner of the Administrative Council for Economic Defense (CADE), the Brazilian Competition Commission, from 1998 to 2000, and president of the Brazilian Institute of Studies on Competition, Consumer Affairs and International Trade (IBRAC), from 2010 to 2011. In addition, he has worked as an editorial writer and New York correspondent for the newspaper Folha de S.Paulo, the largest daily paper in Brazil.

He frequently lectures on Antitrust and Trade issues at events organized by the IBA, ABA, IBRAC and other entities around the world. Marcelo has also acted as a non-governmental advisor before the ICN (International Competition Networking).

**Professional Memberships:** Member and immediate past chair, International Trade and Customs Law Committee of IBA. Co-chair, Competition Group of the Task Force on Regulatory Agencies of AMCHAM; Member, Editorial Board of the publication Competition Law International of IBA. Member, Editorial Board of GCR. Co-chair, International Trade Committee of CESA. Senior Board Member, China-Brazil Business Council. Member and former chair, Board of IBRAC. NGA (Non-Governmental Advisor) of ICN.

**Publications:** Several articles in specialized publications.

**Personal:** PhD, USP. LL.M., Harvard Law School. LL.B., USP. BA in Economics, PUC-SP.

**CAMPANA FILHO, Paulo Fernando**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Insolvency & Restructuring

**Career:** Paulo Fernando Campana Filho is a partner in the Firm's the Insolvency & Restructuring practice area, with focus in companies restructuring, in operations and contracts involving a high level of debt, and in the representation of clients in judicial or extrajudicial recovery and bankruptcy. Paulo has extensive experience on all matters involving bankruptcy and insolvency law, both in and out of court. For over a decade, Paulo has been advising debtors, creditors and investors in the restructuring of debt and in investment and acquisition of distressed companies or assets, in relation to high-profile domestic and cross-border transactions. He has also been a member of research groups at the University of São Paulo and has done extensive research on cross-border insolvencies and the reorganization of multinational corporate groups. Paulo Campana is a founding member of the Brazilian chapter of the Turnaround Management Association (TMA) and member of the INSOL International; he has participated on the NextGen Programs of the International Insolvency Institute (III) and the National Conference of Bankruptcy Judges (NCBJ).

**Professional Memberships:** Instituto Brasileiro de Estudos de Recuperação de Empresas (IBR); International Association of Restructuring, Insolvency & Bankruptcy Professionals (INSOL International); Turnaround Management Association do Brasil (TMA Brasil)

**CAMPELLO, Tatiana**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property and Innovation; Data Privacy and Cybersecurity; Sports and Entertainment; Life Sciences; Technology Media and Telecommunications

**Career:** Tatiana Campello is a partner at Demarest and head of the Intellectual Property and Innovation and Data Privacy and Cybersecurity areas. Tatiana holds a specialization in Business Law from PUC-SP and a BA in Law from Faculdades Integradas Cândido Mendes. Recognized nationally and internationally in her field, she participates in several national and international associations and acts as a lecturer and speaker on topics related to her areas of expertise.

**Professional Memberships:** Chair, Lex Mundi Data Privacy Group; Steering Committee of the Effective Implementation and Regulation Under the New Brazilian Data Protection Law (LGPD); Vice-President of Licensing Executives Society International (LESI) –2018-2021; Counselor of the Brazilian Association of Executives in Licensing (LESI Brasil); Treasurer-Director of the Brazilian Intellectual Property Association (ABPI) –2018-2021; International Association of Privacy Professionals (IAPP); Board of Experts of the Chamber of Dispute Resolution on Domain Names of the Brazilian Association of Intellectual Property (ABPI); Mediator. ABPI Mediation Chamber; International Association of Trademarks (INTA); Brazilian Association of Intellectual Property (ABPI); Brazilian Association of Licensing Executives (LES Brasil)

**Publications:** Author of numerous articles and publications. More information on the Demarest website.

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor and Employment

**Career:** Partner of Demarest's Labor Consulting area, Renato Canizares holds an MBA in Business Administration and Management from FGV and a specialization in Labor Law and Social Security from PUC-SP. He actively advises on individual and collective labor issues, as well as on matters related to immigration, especially those involving foreign work in Brazil and the admission of Brazilian employees abroad. Among his main clients are local and multinational companies in the telecommunications, automotive, media and services sectors. Renato is recognized by the main national and international legal publications, such as Chambers & Partners, The Legal 500, Análise Advocacia 500, Latin Lawyer 250, Leaders League and Who's Who Legal.

**CARMINATTI, Antonella**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property

**Career:** Antonella Carminatti is a partner at BMA and head of the IP practice. Her work covers all aspects of intellectual property, especially portfolio management, transactional intellectual property, licensing, litigation, and counselling –both domestically and abroad. Antonella is admitted to practice law in Brazil and is also licensed by the District of Columbia Court of Appeals as special legal consultant. Her experience includes developing IP strategy, management of IP assets and transactions involving intellectual property, including trademarks, patents, copyright, industrial designs, and trade dress. She works on anti-counterfeiting programmes and litigation of IP and related rights, such as unfair competition, domain names and trade dress cases, before the Brazilian federal and state courts, and has earned a reputation as a successful litigator in IP matters. Carminatti is also known for her skills in drafting and reviewing domestic and foreign license agreements involving patents, trademarks, and copyright, as well as franchise, technology, and software agreements. Carminatti regularly counsels clients on the selection and adoption of trademarks, how to build and enhance rights in brands, and enforcement strategies. She has assisted clients in multimillion-dollar transactions involving acquisition and divestiture of IP portfolios.

**CARRA RICHTER, Filipe**

Veirano Advogados, Rio de Janeiro – RJ

*Featured in Tax (Brazil)*

**Practice Areas:** Corporate & Mergers and Acquisitions; Tax & Customs; German Desk

**Career:** Filipe Richter represents clients in several types of tax litigation, preparing customized defenses, claims and appeals against administrative tax deficiency notices and judicial tax foreclosures. He also regularly handles administrative requests and judicial lawsuits on behalf of clients, including the presentation of oral arguments in several Brazilian Judicial and Administrative Courts. Mr. Richter provides tax advice and tax planning to Brazilian and foreign clients on corporate and international tax matters. He also counsels national and international clients on the tax implications of mergers and acquisitions (M&A) in Brazil and conducts legal due diligence on related tax matters. Mr. Richter works with clients across a variety of industries including automobile, metallurgy, engineering, communication, logistic, education, marketing, tourism, IT, financial, oil & gas and energy.

**Professional Memberships:**

American Chamber of Commerce (AM-CHAM), São Paulo British Chamber of Commerce and Industry in Brazil (BRIT-

CHAM) German-Brazilian Chamber of Commerce and Industry (AHK) World Services Group (WSG)

**CARSONI ALVES FERNANDES DA SILVA, Fabiana**

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*Featured in Tax (Brazil)*

**Practice Areas:** Consulting, administrative litigation related to direct taxes, in particular IRPJ/IRPF, CSLL, PIS, COFINS, CIDE and social security contribution, among others.

**Career:** –Member of the Brazilian Institute of Tax Law –IBDT, since 2009; –Member of the São Paulo Company Lawyers Association –AAESP; –Guest professor and speaker at tax law events and courses at different institutions (IBDT, APET and ABDF).

**Publications:** SILVA, Fabiana Carsoni Alves Fernandes da. Tax and Accounting Regime of the Exchange and the Realization of Income. In: ZILVETI, Fernando Aurelio; FAJERSZTAJN, Bruno; SILVEIRA, Rodrigo Maito da (Coords.). Tax Law –Principle of Realization in Income Tax –Study in Homage to Ricardo Mariz de Oliveira. São Paulo: Editora IBDT, p.308-328, 2019;

**Personal:** –Graduate degree in Law from PUC-SP (2005) –Specialization in Tax Law from GVlaw (2008) –LLM in Corporation Law from Insper/IBMEC (2013) –Master in Tax Law from USP (2020)

**CARVALHO, Eliane Cristina**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Head in litigation, arbitration and dispute resolution, crisis management, construction, mining, retail and consumer

**Career:** Eliane is specialist in prevention and resolution of civil disputes, devoting the largest part of her time to commercial arbitrations, national and internationally. Besides, she has extensive experience in crisis management, having worked in critical and great proportion events, demonstrating skills to manage complex situations that, in addition to the strategical conduction of the disputes (arbitral and / or judicial) –in all instances and courts –, providing legal assistance to the client on the relationship with the public authorities for the development of creative solutions and alternatives for the settlement of conflicts, in order to mitigate the impacts of critical disputes on the clients' business.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of São Paulo Lawyers Association, Brazilian Arbitration Committee of ICC Brazil, CCBC's Arbitration and Mediation Center, Arbitration Council of São Paulo and International Bar Association.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust & Competition

**Career:** Paulo Casagrande is the partner in charge of the Antitrust & Competition group of the firm. He has 20 years of professional experience, both in the private and the public sectors. At the federal government, he was the first ever Head of the Bid Rigging Unit at the Secretariat of Economic Law of the Brazilian Ministry of Justice, the agency then in charge of investigating cartels before the reorganization of the Brazilian Competition Defense System in 2012. During his stint at the government, he conducted several investigations together with other enforcement agencies, and also represented the Secretariat at the meetings of the Competition Committee of the OECD. While in the private bar, Paulo was a partner at leading international and Brazilian Law firms, and has a deep knowledge of several industries. He has been especially active in the representation of clients before CADE (the Brazilian antitrust agency) in complex merger reviews, investigations of alleged anti-competitive practices and negotiations of agreements.

**Professional Memberships:** Brazilian Bar Association –São Paulo Section

**Personal:** Doctorate (PhD) degree from the University of São Paulo; double LL.M degree from the Universities of Manchester (UK) and Hamburg (Germany).

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*Featured in International Trade (Brazil)*

**Practice Areas:** Competition Law and international Trade/WTO

**Career:** Ricardo advises clients on a full range of both competition and international trade matters. He has widely recognized practice in antitrust matters, including unilateral and dominance cases, cartel investigations, complex merger control cases and compliance programs. Ricardo has represented clients in diverse industries. He also specializes in cases involving intellectual property and competition. In international trade, he advises clients in tariffs, customs issues, and trade remedies investigations. Ricardo has already been recognized, for his performance, by national and international publications.

**Professional Memberships:** Councilor of the Brazilian Institute of Studies on Competition, Consumer Affairs and International Trade –IBRAC, since 2018. Coordinator of the Digital Markets Committee of IBRAC, in 2020/2023.

**Publications:** “Concorrência: um olhar contemporâneo sobre Condutas Unilaterais” (Coordinator). Editora Singular, 2021. “Brazil and Digital Market Analysis: Where Are We?” 2021, Icarus –ABA

Antitrust Law Media and Technology Committee. "Direito Concorrencial em Transformação, uma homenagem a Mauro Grinberg: "Antitruste, Propriedade Intelectual e Inovação". Singular, 2020. "Resolução Cade 24/2019: um novo parâmetro para valor das multas de gun jumping?", 2020, JOTA. "Políticas Industriais e Comerciais da China Sob a Perspectiva das Regras da OMC", "A aplicação de salvaguardas especiais contra a China". Elsevier, 2016.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition Law Technology and Digital Businesses  
**Career:** Bernardo Cascão is a partner in BMA's Competition practice area, and a member of the firm's Technology and Digital Businesses group, focusing on competition in the digital environment. He represents clients before Brazil's competition authority, CADE – Conselho Administrativo de Defesa Econômica, in merger reviews and investigations into potentially anticompetitive conduct such as cartels. He also assists clients in reviewing their business practices, developing competition compliance programs and providing training on compliance programs. His clients include some of the largest national and international companies doing business in various sectors such as pharmaceuticals, telecommunications, information technology, energy, oil and gas, ports, construction, finance and investment banking, insurance and reinsurance, durable goods sales, pharmacies and drugstores, fuel distribution and sales, tourism, and parking services.

**Publications:** "Antitrust Cases Involving Intellectual Property Rights in the Communication and Media Sector in Brazil". Communications and Competition Law. Key Issues in the Telecoms, Media and Technology Sectors, 2014. p. 207-216. "Antitrust Assessment of IP-Related Matters in Brazil: Recent Developments". Competition Law International, 2012. "Breves Notas sobre Atos de Concentração Submetidos ao CADE". Concentração de Empresas no Direito Antitruste Brasileiro. 2011.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; Infrastructure; Corporate Investigations  
**Career:** Partner. Lauro has more than 30 years of experience counseling international and domestic clients in connection with all types of antitrust matters, including mergers and anticompetitive investigations by Brazilian antitrust authorities. His clients include private and public companies from nearly all economic sectors, including automotive, construction, energy, technology, pharmaceutical, food, telecommunications,

and transportation, as well as investors, sponsors, and financiers. Lauro was President of IBRAC Brazilian Institute of Studies on Competition, Consumer Affairs and International Trade – IBRAC (Instituto Brasileiro de Estudos de Concorrência, Consumo e Comércio Internacional) in 2020/21, a Brazilian think tank organization focusing in antitrust related studies. He is member of the Board of ABDIB – Brazilian Association of Infrastructure and Basic Industries a private non-profit business association focused in infrastructure development.  
**Personal:** Bachelor of Laws, USP. Languages: Portuguese; English

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**Practice Areas:** Commercial contracts, Corporate/M&A, Product Liability, Dispute Resolution and Arbitration.  
**Career:** Jorge is experienced in handling contracts, arbitration, and litigation involving M&A, procurement, sales, distribution and EPC. He advises clients from the broadcasting, agricultural, tobacco, electronic, and machinery sectors and frequently undertakes the role of arbitrator. He authored several books and articles mainly regarding the breaches of contracts.

**Professional Memberships:** OAB; Brazil-Germany Chamber of Commerce (AHK); ICC.

**Publications:** Several legal articles and books in Brazil and abroad mainly on contract law.

**Personal:** PhD (USP); Visiting Scholar (University of Edinburgh); Foreign Researcher (Universität Augsburg), Master's Degree and LL.B (UFRGS).

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax, Capital Markets, Corporate, M&A.

**Career:** Giancarlo Chamma Matarazzo advises domestic and international clients from different industries. Giancarlo concentrates his practice in domestic and international tax law, with significant experience and expertise in tax, estate and succession planning; international treaties; administrative and judicial proceedings, non-resident taxation; individual and corporate income taxation; federal taxes; taxation of M&A transactions; taxation of financial and capital market transactions; and accounting.

**Personal:** LL.M. in Tax Law from the Leiden University. MBA in Business Administration and Finance from the Instituto Brasileiro de Mercado de Capitais (IBMEC). Specialization Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor's Degree in Law from the University of São Paulo (USP). International experience: Deloitte Touche Tohmatsu, Netherlands.

**CHATEAUBRIAND MARTINS, André**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration and Litigation.

**Career:** Andre is a partner in the litigation and arbitration team, focusing on national and international arbitration, civil and multi-jurisdictional litigation. He has solid experience in representing creditors in restructuring proceedings, legal claims acquisitions in distressed scenarios and in disputes involving companies under insolvency proceedings. He has also represented clients in disputes before domestic and international arbitration panels related to corporate, energy, and commercial disputes. As a specialist in arbitration, he joined the Federal Senate Committee in 2013 to amend the arbitration law and draft the mediation law. Andre has also represented clients in relevant cases before the Superior Court of Justice. He is a professor of law of the graduate and post-graduate courses at Pontifical Catholic University of Rio de Janeiro (PUC-RJ) and a member of the board of the Turn Around Management Association – TMA Brasil.

**Personal:** Bachelor of Laws, Universidade Candido Mendes (UCAM), Post-graduation in Civil and Constitutional Law, Universidade do Estado do Rio de Janeiro (UERJ) and Master of Laws (LL.M.), Columbia Law School, Nova Iorque (EUA).

**CHIAVASSA, Tércio**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax.

**Career:** Tércio Chiavassa specializes in procedure law, with a focus on devising procedural strategies in tax, administrative or judicial disputes. Tércio also acts in tax advisory matters and is renowned for building long-lasting relationships with clients he has worked with for over 25 years, such as Fems, Heineken, General Motors, Monsanto/Bayer, Schneider Electric, Whirlpool, Natura, Kimberly Clark and several other relevant clients.

**Personal:** Master's Degree in Procedure Law from the University of São Paulo (USP). Specialization Degree (Certificate) in Procedure Law from the Università Degli Studi di Milano. Bachelor's Degree in Civil Procedure Law from the University of São Paulo (USP).

**CHIQUITO, Flávia**  
Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados, São Paulo – SP

*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition and Antitrust Law. Coordinator of the competition area.

**Career:** Former adviser at the Administrative Council for Economic Defense

(CADE). Adviser at the Brazilian Institute of Studies on Competition, Consumption, and International Commerce (IBRAC), member of the Committee of Studies on Litigation and Economic Regulation of the OAB-SP (CECORE/OAB-SP) and the Committee of Litigation of the Federal Council of OAB (Brazilian Bar Association).

**CINTRA MORI, Celso**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Public Law, Arbitration and Mediation, Commercial Litigation.

**Career:** Celso Cintra Mori takes pride of place among generalist lawyers, with a multidisciplinary practice. With decades of experience spanning a vast array of corporate law matters, and a focus on litigation, Celso acts in the strategic design and handling of complex civil, commercial, administrative, family and tax cases. He maintains intense practice in arbitration cases as well as before the courts, where he specializes in oral arguments. Celso is also seasoned in representing clients in multijurisdictional cases and in advising on Brazilian law. His in-house role also comprises the exercise of quality control over the firm's legal practices.

**Personal:** Bachelor's Degree in Law from the University of São Paulo (USP).

**COELHO, Gláucia**  
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*Featured in Consumer Law (Brazil), Dispute Resolution (Brazil)*

**COELHO, Guilherme**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Insolvency and Restructuring Debt Restructuring Asset Recovery Dispute Resolution and Prevention Arbitration and Mediation Corporate Disputes

**Career:** Guilherme has gathered experience in the last few years in corporate and debt restructurings, mainly advising financial creditors and bondholders on workouts, recapitalizations, judicial and extrajudicial restructurings, and other special situations. Guilherme also has experience in prevention and dispute resolution, representing clients in civil litigation and arbitration proceedings, with particular focus on commercial and corporate matters. The Legal 500 2022 recommends Guilherme as "next generation partner" in Bankruptcy and Restructuring and Dispute Resolution – Litigation. Recommend by Benchmark Litigation Latin America 2022. Guilherme is listed by Leaders League as one of the lawyers in the Civil and Commercial Litigation Dispute Resolution Ranking, 2022 Arbitration Ranking. He



was nominated by the GRR 100 (Global Restructuring Review) Guide "Names to know in Brazil", which lists the lawyers you need to know in the Brazilian restructuring market. Member of Instituto Brasileiro de Direito Processual –IBDP.

#### COLOMBO, Giuliano

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Corporate Restructuring and Insolvency.

**Career:** Giuliano Colombo advises debtors, directors, equity partners and shareholders, official and ad hoc creditors' committees, potential investors and financial sponsors, in judicial reorganizations, prepackaged reorganizations and out-of-court restructurings; debt recovery; DIP financing, extrajudicial liquidation and intervention of financial institutions; commercial and civil litigation. Giuliano is usually called to lead the representation of ad hoc committees of bondholders in cross-border restructuring procedures, including in multi-billion dollar cases such as Oi S.A., Odebrecht Oil & Gas, OEA and OGX. He took part in almost all highly complex cases involving debtors from different market segments and industries, such as aviation, auto parts, automotive, telecommunications, energy, oil and gas, sugar and ethanol, mining, retail, real estate, construction and food. Giuliano's been a member of the firm's steering committee since 2018. Further, he was part of the interministerial committee that gave final wording to the Brazilian Corporate Restructuring and Insolvency Act (LRF), besides lecturing and writing extensively on bankruptcy law and insolvency matters.

**Personal:** LL.M. in Financial and Capital Markets Law from the Instituto de Ensino e Pesquisa (Insper). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Skadden, Arps, Slate, Meagher & Flom LLP, USA.

#### CONRADO FERREIRA, Iara

BMA – Barbosa, Müssnich, Aragão, Rio de Janeiro – RJ

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution

**Career:** Iara is a partner of BMA's Dispute Resolution team. She has broad experience in conflict resolution, representing Brazilian and foreign clients in complex lawsuits and arbitrations, particularly litigation involving business law. Iara also acts in bankruptcies and business recovery proceedings, and in succession disputes. Her clients include large national and international companies doing business in various sectors of the economy, such as infrastructure, real estate, oil and gas, agribusiness, telecommunications, banking, mining, sports, shipbuilding, automotive, health, pharmaceuticals and retail.

#### CORDOVIL, Leonor

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*Featured in Competition/Antitrust (Brazil), International Trade (Brazil)*

**Practice Areas:** Leonor is a very experienced and recognized lawyer in competition law, one of her areas of practice, along with International Trade (also ranked by Chambers & Partners) and Anticorruption. Leonor advises clients in several sectors, such as pharmaceuticals, internet/technology, packaging, autoparts, payments industry, nutrition, chemicals, among others. She represents clients before the Brazilian Antitrust Authority (CADE) and Brazilian Courts. At CADE, she practices in both cartel/unilateral investigations and merger control filings. Due to this experience, she has been a highly admired lawyer in Competition by her clients and colleagues, as indicated by Chambers & Partners and other national (Análise 500) and international rankings (The Legal 500, Who is Who, Leaders' League).

**Career:** Leonor is one of the founders of Grinberg Cordovil Advogados, established since 2010. She holds a Ph.D. in Economic and Financial Law from the University of São Paulo – USP and in International Economic Law from the Université Paris 1 – Panthéon Sorbonne. Her Master Degree in Economic Law and Bachelor of Laws (LL.B) are both from the Federal University of Minas Gerais. She is also a professor at Fundação Getúlio Vargas (GV Law).

**Professional Memberships:**

Antitrust Officer at IBA. Co-founder of Woman in Antitrust in Brazil.

#### CURY, Renato

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Arbitration Automotive Law Consumer Law / Product Liability Dispute Resolution (Litigation) Public Law

**Career:** Renato José Cury is the co-head of the Consumer Law/Product Liability, Litigation, Public Law, Arbitration and Automotive Law practices at IWRCF. Graduated from Pontifícia Universidade Católica de São Paulo (PUC/SP, 1997), Renato Cury has a Postgraduate degree in Civil Procedural Law (2005) and holds a Master's Degree in Special and Common Interest Law (2010), focusing on consumer relations, from the same University. He has large experience in civil, commercial and administrative litigation, besides class actions involving consumer relations. Renato has also a large knowledge in preventive litigation in matters concerning Civil, Commercial, Public and Consumer Laws. He is frequently involved in high profile consumer law/product liability cases, including, for example, the pharmaceutical products (vaccine) and the diesel case. Renato Cury is also very active in cases related to Automot-

otive Law (Lei Ferrari), especially those related to product liability and dealer termination. Renato was the chairman of São Paulo's Lawyers Association (AASP) between 2019 and 2020.

#### DA SILVA FREIRE, Gisela

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor and Employment; ESG & Impact; Executive Compensation; Crisis Management; and Technology and Innovation.

**Career:** Bachelor of Laws from Pontifícia Universidade Católica de São Paulo and Postgraduate degree from Universidade de São Paulo. She represents national and multinational companies in the services, industry, and commerce sectors in labour litigation and consultancy. She handles administrative and judicial proceedings, executive compensation plans, collective bargaining negotiations, and audits to assess observance of the labour laws and rules of compliance.

**Professional Memberships:**

Admitted to the Brazilian Bar Association (OAB), 1988; President of the Law Firms' Union of São Paulo e Rio de Janeiro (SINSA); Member of the Superior Council on Labour Relations of the Federation of Industries of the State of São Paulo – FIESP; Member of the São Paulo State Trade Center's Council – CECOMERCIO; Coordinator of the Employment Committee of the Law Firms Study CenterCESA; Member of the Labour Procedure Committee of the Brazilian Bar Association (OAB/SP).

**Publications:** Métricas de ESG como Critérios da Remuneração Variável dos Executivos, "Inovação, o motor do ESG", published by Biblioteca Walther Moreira Salles Fundação Dom Cabral, co-author.

#### DA SILVA MEDRADO, Renê Guilherme

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*Featured in Competition/Antitrust (Brazil), International Trade (Brazil)*

**Practice Areas:** International Trade and Customs, Competition, Arbitration and Mediation.

**Career:** Renê Medrado counsels on International Trade and Competition Law matters. He has vast experience in International Trade / trade remedies disputes, such as antidumping, countervailing measures and safeguards investigations. Since 1997, he represents numerous parties in trade remedy proceedings in Brazil or abroad. He advises clients on WTO law issues. Mr. Medrado acted as a Panelist in DS 513 dispute. Mr. Medrado is also a seasoned practitioner in the competition law matters, having counseled and represented companies in merger review such as LAN/TAM, Braskem/Styrolution, JBS/Tyson, Ri-Happy/PB Kids, FMC/Chemnova, Platform Specialty (Chemtura)/Arysta, Braskem Formation, Prosegur/

Transfederal, Dow/DuPont (Matter of Year – Global Competition Review), Natura/Avon, Boeing/Embraer, among others.

**Personal:** Doctor's Degree in International Law from the University of São Paulo (USP). LL.M. from the Columbia University. Executive MBA from the Instituto de Ensino e Pesquisa (Insper). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: World Trade Organization and Sidley Austin LLP.

#### DAMIÃO GONÇALVES, Eduardo Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo – SP +55 11 3147 7608 eduardo.damiao@mattosfilho.com.br

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration.

**Career:** Partner. Represents clients in domestic and international arbitration and complex commercial litigation on issues related to M&A, corporate and shareholders disputes, infrastructure (particularly in conflicts arising from construction agreements), commercial agreements, technology and environmental cases.

**Professional Memberships:**

Brazilian Bar; Vice-President of the ICC Court of Arbitration (since 2018); ICC Arbitration Commission; Former Chairman, Brazilian Arbitration Committee (2005-2009); Former Vice-Chair of the IBA Arbitration Committee; Former Chair of the ITA America's Initiative (2018-2020).

**Personal:** Bachelor of Laws, USP (1994); LL.M. in Private International Law and International Commerce, with specialization in Arbitration, Université de Paris II (1997); Ph.D. in International Law, USP (2008). Languages: Portuguese; English; French; Spanish; Italian.

#### DANNEBROCK ÁGUEDO, Patrícia Davi Tangerino e Salo de Carvalho Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Criminal Law, White-Collar Crime, Compliance and Investigations

**Career:** Patrícia works at DTSC's office in São Paulo advising clients in criminal litigation (pre-trial investigations and criminal proceedings before the Courts) either as a defense lawyer or as an assistant to the prosecution. She also has experience in advising clients with criminal matters in non-litigation issues. She has experience in complex investigations involving money laundering, bid-rigging, embezzlement, tax frauds and environmental crimes, as well as other array of crimes that demand broad criminal experience background. Before joining DTSC, Patrícia worked as an assistant to the prosecutor at the Public Prosecutor's Office of the State of Rio Grande do Sul and at the Federal Public Prosecutor's Office.

**Publications:** Articles published by Patrícia: George Orwell e o acordo de não persecução penal – <https://www.jota.info/opiniao-e-analise/artigos/>

george-orwell-e-o-acordo-de-nao-per-seccao-penal-16092021 O confisco alargado e o sequestro de bens no Processo Penal Líquido –https://www.migalhas.com.br/depeso/351385/o-confisco-alargado-e-o-sequestro-de-bens-no-processo-penal-liquido  
**Personal:** Patricia has a post graduate degree in White Collar Crime from Fundação Getúlio Vargas (FGV) and in Criminal and Procedural Law from Instituto de Desenvolvimento Cultural (IDC). She holds a Bachelor of Laws (LL.B.) from Pontifícia Universidade Católica do Rio Grande do Sul (PUC-RS). She is fluent in English and Spanish.

**DANTAS, Carlos Eduardo**  
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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour Law

**Career:** Carlos Eduardo has nearly 20 years of experience in the labour area, with a focus on labour and employment law, both in the litigation and consulting areas, as well as collective bargaining agreements. His main focus of expertise is dealing with issues related to collective bargaining, leading the conclusion of collective bargaining agreements, also with a propositional bias, i.e., for the implementation of labour planning projects. With large experience in strategic, administrative and judicial proceedings filed by unions and/or Labour Prosecution Office, he advises clients on labour planning and preventive audits related to labour law.

**Professional Memberships:** President of the Trade Union Commission at OAB/SP; State councilor of OAB/SP in the 2022-2024 term; Director of APRES – Associação Paulista de Relações e Estudos Sindicais.

**Publications:** Bachelor of Law by Universidade Presbiteriana Mackenzie/SP Specialist in Labour Law by Pontifícia Universidade Católica de São Paulo –PUC/SP Specialist in Business Administration by Fundação Getúlio Vargas –FGV/SP Master of Law –Effectiveness of Law by Pontifícia Universidade Católica de São Paulo –PUC/SP Carlos Eduardo is a Professor in the Graduate Course in Labour Law at FGV/SP and visiting professor of several other graduate courses.

**DANTAS M NEUSTEIN, Fernando**  
 Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo –SP  
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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Product Liability; Litigation and Arbitration; Life sciences and Healthcare.

**Career:** Fernando's practice focuses on complex litigation with emphasis on product liability disputes and on cases that require long-term commitment with the client, both the domestic and international spheres. Fernando has a long experience in liaising with international counsels on Brazilian litigation and to co-counsel on cross border disputes. His experience also

includes matters related to government advocacy and public policy. https://www.ibanet.org/Oct-21-public-civil-actions-Brazil https://www.ibanet.org/article/C9A05A59-48BF-45A6-9F4A-29A6231E94E0

**Professional Memberships:** IASP –São Paulo Lawyer's Institute; AASP –São Paulo Lawyers Association; member of the Integration with the Superior Courts Committee of the Brazilian Bar Association, Federal section.

**Publications:** Class actions: comparison and analysis of common law and civil law, for Revista Eletrônica de Direito Processual; Class Action Evolution –Improving the Litigation Climate in Brazil, for U.S.CHAMBER –Institute for Legal Reform; Articles published in business newspaper Valor Econômico: Class action in EU and Brazil; Civil Associations and Class actions; Civil liability of the tobacco industry; New code and unwelcome surprises; Concerning changes at the Consumer Defense Code; The New Code of Civil Procedure Bill; Universal jurisdiction and judicial recovery.

**Personal:** Bachelor of Laws, PUC São Paulo; Master of Laws in Constitutional Law, PUC São Paulo. Language: Portuguese; English.

**DE ALMEIDA CARDOSO, Alexandre**  
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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour

**Career:** Partner in the Labor and Social Security Practice Group at TozziniFreire Advogados. Alexandre has extensive experience in assisting employers in preventive counseling, including global employment, labor compliance, data privacy and social media, confidentiality and non-compete agreements, compensation and benefits. He also represents companies in negotiations with unions. A relevant portion of Alexandre's practice involves the defense of employers in wrongful termination conflicts, executive employment contracts disputes and in public civil actions filed by the Public Prosecutor's Office.

**Professional Memberships:** Holder of the Chair No. 37 of APDT (São Paulo Labor Law Academy). Member of AASP (São Paulo Lawyers Association). Member of IASP (Institute of Lawyers of São Paulo). Professor in the graduate and postgraduate programs at Universidade São Judas Tadeu.

**Personal:** Graduate, Law School of Universidade de São Paulo (USP). Masters, Labor Law and Doctor of Law degree, USP. Attended the Academy of American and International Law, organized by the Center for American and International Law, USA.

**DE ALMEIDA CUNHA, Sólón**  
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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour and Employment and Executive compensation

**Career:** Patner. Focuses on labor and social security matters, particularly labor consulting and representation of clients in negotiations with unions. He is a coordinator professor at the Law School of Fundação Getulio Vargas.

**Professional Memberships:** Member of the International Bar Association, of the Asociación Iberoamericana de Derecho del Trabajo y de la Seguridad Social and the Superior Council of the Federation of Labor Relations for the State of São Paulo (known by the Portuguese acronym, FIESP).

**Personal:** Bachelor of Laws, PUC SP; MBA, FGV; Masters and Doctorate degrees in Labor Law, Universidade Presbiteriana Mackenzie. Language: Portuguese and English.

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Career:** Mr. Borges has acted as counsel in major insolvency and restructuring proceedings in Brazil, including ones from Varig, Arapuá, Mesbla, NET and Parmalat. He has experience in various situations of credit dysfunction, with notorious participation in representing the interests of creditors, insolvent companies and potential (strategic or financial) investors. He also acts regularly as counsel for private equity funds and distressed assets funds.

**Professional Memberships:** A leading individual in this area, Mr Borges participates in several study centers regarding this topic, such as the Institute of Lawyers of São Paulo (IASP); Brazilian Bar Association, Rio de Janeiro and São Paulo Chapter (OAB-RJ and OAB-SP) and Turnaround Management Association (TMA-SP). Mr Borges is also a member of the board of Brazilian Institute of Reorganisation Studies (IBR) and the non-profitable organization "Rio Como Vamos".

**Publications:** Author of the articles: "Mercados de Capitais e de Distress"; "Mercado Financeiro & de Capitais", São Paulo: Ed. Quartier Latin do Brasil, 2015 (2016,1st ed.); "A Sucessão das dívidas resultantes da Lei Anticorrupção na recuperação judicial", Revista do Advogado, AASP, 2016; "A Eficiência da Lei 11.101 e os enunciados 44, 45 e 46 da 1ª Jornada de Direito Comercial"; "Dez Anos da Lei nº 11.101/2005": Ed. Almedina, 2015 (2015,1st ed.).

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration and Mediation Contracts Consumer Law and Product Liability Dispute Resolution and Prevention

**Career:** Rafael has gathered a 20-year experience in dispute resolution and

prevention, representing clients in civil litigation, administrative proceedings, and arbitration, with particular focus on civil, commercial, corporate, contractual and consumer law matters. Chambers and Partners recognized Rafael as one of the main Litigation, Arbitration and Consumer Law lawyers. Rafael was recognized by Chambers Global 2022 among the best professionals in Dispute Resolution: Arbitration e Dispute Resolution: Litigation. The Legal 500 2022 recommends Rafael in Dispute Resolution Litigation and Arbitration. A client describes Rafael as "an outstanding professional with above-average strategic thinking." LACCA Approved named Rafael among the most voted by the legal departments of companies in Latin America, being recognized as one of the best Litigation and Arbitration lawyers. He is also listed as a standout lawyer in Dispute Resolution – Litigation and Arbitration by Who's Who Legal in Litigation, Lawyers, Commercial Litigation and Arbitration. He is also recognized by Leaders League in the 2022 Litigation and Arbitration Ranking. Rafael is also recognized by Benchmark Litigation Latin America 2022 as a "Litigation Star" for his work in Arbitration and General Commercial.

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Civil and corporate litigation, arbitration, consumers' rights, corporate and contract law, administrative and family law, and successions rights.

**Professional Memberships:** Member of the Senate Commission of Jurists to Reform Brazilian Arbitration Law. Member of the Advisory Board of the Brazilian Center of Mediation and Arbitration (CBMA). Member of the Working Group established by the State Court of Rio de Janeiro to assess the impacts of the new Civil Procedure Code and the Mediation Law. Former member of the Executive Board of CEBRI (Brazilian Center for International Relations). Member of the Civil Rights Commission of IAB –Institute of Brazilian Attorneys. Member of the Brazilian Committee of Association Henri Capitant. Member of the National Commission of Constitutional Studies of the Brazilian Federal Bar Association. President of the Brazilian Federal Bar Association Publishing Company. Lecturer in various legal conferences all over Brazil and abroad. Nominated as arbitrator in several cases.

**DE FREITAS MORAIS, Gustavo**  
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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Extensive experience in litigation, intellectual property negotiations, patents, industrial designs, technology transfer, trademarks, access

to genetic resources, regulatory and life sciences issues.

**Career:** Electrical Engineer, Lawyer and Law Professor for the lato sensu post-graduation at Fundação Getúlio Vargas (FGV Law SP).

#### DE MELO RIBEIRO, André

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor, Social Security and Immigration Law

**Career:** André de Melo Ribeiro is the head of the Labor, Social Security and Immigration Law practice, as well as a partner in the Anti-Corruption, Compliance and Internal Investigations practice of Dias Carneiro Advogados. Since 2011, his practice in Labor Law has been highlighted every year by Chambers & Partners Latin America. Other legal directories that also recognize his performance are Latin Lawyer 250, The Legal 500 and Lacca Approved, an annual survey conducted by the Latin American Corporate Counsel Association. With a vast knowledge in judicial and administrative litigation, throughout his career, André has had a relevant role in several collective bargaining and no-strike agreements, as well as profit and income sharing plans. His experience involves national and international companies from the most diverse segments, such as aviation, agribusiness, bioenergy, transportation, engineering and construction, information technology, as well as the automotive, metallurgy, pharmaceuticals and electronics industries. He has provided services to financial institutions, multilateral agencies, development banks, development agencies and investment funds.

**Professional Memberships:** São Paulo Labor Lawyers Association (AAT-SP); São Paulo Lawyers Association (AASP); Labor Law Studies Group of the University of São Paulo (GETRAB/USP).

**Publications:** LATTES Résumé: http://lattes.cnpq.br/6680960973860488

#### DE OLIVEIRA ROCHA FILHO, Valdir

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property; Art & Culture; Information Technology & Communications; Media & Entertainment; Sports; French Desk

**Career:** Valdir Rocha is the National Practice Group Leader for the Intellectual Property Practice Group. He is recognized globally for his expertise in helping companies protect and defend their intellectual property rights. He has advised many premier global and Latin American corporations, as well as internationally recognized brands. For more than three decades Mr. Rocha has provided clients with business-focused advice on registration, licensing and litigation of trademarks, industrial designs, patents, utility models, software, domain names, plant varieties and copyrights; technology transfer

agreements, franchising agreements. He has also regularly represented clients in matters related to trade names, unfair competition, trade secrets and other transactional matters associated with intellectual property rights. Clients value Mr. Rocha's vast experience and deep industry knowledge, along with his ability to identify unique solutions to resolve the challenging issues faced by today's leading companies and their brands.

**Professional Memberships:** Board Member of ABPI; Board Member of ABAP; Former Regional President (Americas) of GALA; Former Brazilian Delegate to ExCom in India (2011) and Korea (2012) of AIPPI; Member of IFLA; Member of the Enforcement Committee of INTA.

#### DE PAIVA COSTA TANGERINO, Davi

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Criminal Law, White-Collar Crime, Compliance and Investigations

**Career:** Davi Tangerino is one of the founding partners of Davi Tangerino & Salo de Carvalho Advogados (DTSC). Before founding DTSC, he worked as head of the white-collar crime practice at Trench Rossi Watanabe (in association with Baker McKenzie) for four years; before that, he also clerked for Supreme Court Justice Lewandowski. Davi has represented several high-profile clients over the years.

**Professional Memberships:** Davi was a member of the Brazilian National Counsel of Criminal and Penitentiary Politics and Protection of Fundamental Rights of the Prisoner and is currently a member of IBCrim (the Brazilian Institute of Criminal Sciences), IAB (the Brazilian Lawyers Institute) and of the Deutsche Brasilianische Juristenvereinigung (DBJV).

**Publications:** Davi has authored many books and articles in Brazil and abroad. He is also a frequent speaker to national media.

**Personal:** He is a professor of criminal law at Fundação Getúlio Vargas in São Paulo (FGV/SP) and at the Universidade do Estado do Rio de Janeiro (UERJ). Davi holds a BL and also an LLM and a JD in criminal law from the Universidade de São Paulo (USP), with doctoral scholarships at the Humboldt Universität in Berlin (Germany). He speaks Portuguese, English, German, French, Italian, and Spanish.

#### DE SIQUEIRA CAMPOS, Roberto

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*Featured in Tax (Brazil)*

**Practice Areas:** Consultancy, administrative and judicial litigation related to indirect taxes, specially ICMS, IPI, ISS and Customs Taxation / Foreign Trade.

**Career:** –Professor of Business

Legislation courses at IOB from 1971 to 1991; Speaker at the São Paulo Lawyers Association; Association of Chemical Industry and Derived Products (ABIQUIM); ABRASSUCOS; SINDUSCON; ABIDIB; São Paulo State Attorney's Study Center; Tax Law Symposio of Editora Dialética; IOB Tax Law Symposio "Big Current Issues in Tax Law" (2000); Speaker at the ICMS Seminar promoted by IOB –Objective Information (2001); 10th National Symposium on Tax Law (2001), with the theme "ICMS on Communication Services"; Lecturer in the updating course of the Brazilian Institute of Tax Law (2002), Specialization course at Universidade Mackenzie, with the theme "Tax Planning and Indirect Taxes" (2004);

**Professional Memberships:** Amilcar de Araújo Falcão Award, granted by the Brazilian Academy of Tax Law (1998)

**Publications:** –CAMPOS, Roberto de Siqueira. Importation of movable goods impossibility of levying ICMS even after Constitutional Amendment n° 33. In: ROCHA, Valdir de Oliveira (Coord.). Major Current Issues in Tax Law. São Paulo: Editora Dialectics, 2002.

**Personal:** –Graduate degree in Law from Mackenzie (1971) –Specialization in Tax Law from PUC-SP –Specialization in Administrative Law from PUC-SP

#### DE SOUZA POLTO, Marcio

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Succession planning

**Career:** Marcio Polto is partner and head of the Dispute Resolution practice group at Trench Rossi Watanabe, with focus on civil and commercial litigation, including corporate disputes. He has experience in American Law (Litigation, Complex Litigation and Trial Lawyering), as well as in local and international arbitrations. Besides, he is a professor –currently on leave– of civil Procedural Law.

**Publications:** Marcio is responsible for reviewing and/or drafting several legal articles published in the Revista Literária de Direito, and other specialized publications and/or magazines, addressing topics related to Civil and Civil Procedural Law, such as: "Procedural Aspects of the Writ of Mandamus"; "The New Arbitration Law"; "Certification of the Special and Extraordinary Appeals"; "Law 9.756/98 and the Broadening of the Reporting Justices' Authority"; "Pledge of Capital Quotas and Shares –Judicial and extra-judicial enforcement"; "Fraud against creditors and fraud in execution lawsuits".

**Personal:** He graduated from the Law School of the University of Sao Paulo, and also holds a master's degree (LL.M Program) from the University of Pennsylvania Law School –UPENN (Philadelphia, U.S.A.). Languages: Portuguese, English and Spanish.

#### DEL DEBBIO, Cristiano

Magalhães e Dias, São Paulo – SP

**Practice Areas:** Cristiano has extensive experience in complex commercial, antitrust and consumer litigation, including class-action suits and collective claims before judicial and administrative authorities involving banking and credit cards, petrochemicals, telecommunications, automotive industry, food industry, agribusiness and health insurance.

#### DEL GIUDICE CAPPA CHIARADIA, Tatiana

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Tatiana Cappa Chiaradia is a partner in the tax department and the head of Candido Martins Advogados Tax Litigation practice. She draws upon her tax knowledge to contact and advise high net worth clients on various Tax and Wealth Planning issues. Tatiana assists national and international clients, from a wide range of sectors, performing before Federal and State Courts, Superior Courts and Administrative Courts, advising the clients in active and passive litigation matters, in risk assessment regarding chances of success of current and potential litigations, and analysing recovery of tax credits. Before joining Candido Martins, she worked in some of the biggest Brazilian law firms.

**Professional Memberships:**

Currently, Tatiana serves as a judge of the Court of Taxes of São Paulo State (TIT-SP).

**Personal:** Tatiana holds a Masters' in Constitutional Law from Pontifícia Universidade Católica de São Paulo (PUC-SP), a Specialization in Constitutional Law from Escola Superior de Direito Constitucional and a Bachelors' degree from Pontifícia Universidade Católica de São Paulo (PUC-SP).

#### DIAZ, José

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*Featured in International Trade (Brazil)*

**Practice Areas:** International Trade and Customs, Mergers and Acquisitions and Government Relations

**Career:** Partner of the Demarest's Mergers and Acquisitions and International and Customs Trade areas, José Setti Diaz holds a master's degree in Law from USP's Faculty of Law. Among his main clients are the Harvard University fund, the Private Equity fund Vinci Partners and important domestic and multinational companies operating in the agribusiness, auto parts, forestry, paper and pulp, chemical and retail sectors. He has vast experience on WTO issues relating to anti-dumping, subsidies, tariffs, trade barriers, import licensing and disputes. His practice also includes more complex legal issues including preferential treatment, regional trade agreements, import duty changes



and negotiations and international trade litigation prevention.

**Professional Memberships:** Financial Director of the Center for Studies of Law Firms Member of (CESA); International Chamber of Commerce – Commission on Trade and Investment Policy (ICC); Member of the Administration Counsel – The British Chamber of Commerce and Industry in Brazil (BRITCHAM).

**Publications:** Author of the books: “The WTO Dispute Settlement Mechanism in Perspective: Challenging Trade-Distorting Agricultural Subsidies”, Editora Cameron, May 2004; “Antidumping e Salvaguardas”, Editora Aduaneiras, 2005. Among numerous other articles and publications.

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual property, patents, trademarks, corporate law, consumer law, franchising, litigation, unfair competition, transfer of technology and licensing.

**Career:** Senior partner of Dannemann Siemsen, specialized in IP and transactional matters, trademarks, patents and copyright, franchising, licensing, transfer of technology, consumer laws and litigation.

**Professional Memberships:** AIPPI, INTA, ASIPI, ABA, ABF, ABPI, BIO, IBA, LES and LIDC.

**DOS SANTOS GALEA, Felipe Evaristo**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution Restructuring and Insolvency

**Career:** Felipe Galea is a partner in the Dispute Resolution and Restructuring and Insolvency Practice. He has extensive experience representing both national and international clients in business litigation throughout Brazil, particularly large investment funds and multinationals doing business in the entertainment, automotive, publishing, real estate and construction, and agri-business sectors. He has been involved in some of the most important business reorganization proceedings in Brazil, and his work includes advising investors interested in acquiring distressed assets. He also has notable experience in collective actions involving consumer and other group rights. Felipe is a member of BMA's Steering Committee.

**DOS SANTOS JR, Luiz Antonio**  
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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor & Employment

**Career:** Luiz Antonio is a partner at Veirano Advogados with over 20 years of experience in the labor field, including consultancy, judicial and

administrative litigation, trade union negotiation and auditing (due diligence).

Luiz Antonio's experience is broader than prevention and solution of problems. His assistance to his clients, together with their legal departments, human resources or financial division, aim on understanding and adjusting to their needs in accordance to labor and political legislation and jurisprudence adjusted to human resources and personnel management, with a multidisciplinary approach integrated with other fields in law. Luis Antonio is an activist lawyer and represents companies from different economy sectors – in economic and strategic relevant individual complaints, collective actions, public civil actions, in all instances of Labor Law or in administrative litigations subjected to inspection by Governmental Entities. In litigation matters he focus on guaranteeing strategic efficiency and cost reduction to his clients.

**Professional Memberships:** Labor and social security Law committee of the Attorney Studies Association (CESA); Corporate Labor Law committee of the Brazilian Bar Association (OAB), São Paulo; Sports Labor Law committee of the São Paulo Labor Layers Association (AAT/SP); Ius Laboris; World Services Group (WSG)

**DRAGO, Bruno**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition and Compliance

**Career:** Partner in Demarest's Competition and Compliance areas, Bruno de Luca Drago holds a PhD in Commercial Law with an emphasis on Competition Law from USP, and a master's degree in Competition Law from King's College of London. Bruno concentrates his practice in providing advisory services in the competition area in cases involving cartel conduct and abuse of dominant position, leniency negotiations and cease and desist negotiations, merger and acquisition transaction submissions and associative agreements, competition compliance and consultation involving complex competition issues. Bruno also has significant experience in implementing Integrity Programs focused on anti-corruption laws and conducting internal investigations. Clients include companies in the following industries: technology (such as Dell, VMware, Qualcomm and Garmin), chemicals (such as AkzoNobel, Clariant, Rhodia, Katrium and QuantiQ), automotive (such as ABBC and Banco Inter) and agribusiness (such as Caramuru, Mitsui, CMAA, CECAFÉ), among others.

**Professional Memberships:** Director of Economic Litigation at the Brazilian Institute for Competition, Consumer and International Trade Studies (IBRAC), among others.

**Publications:** Author of numerous articles and chapters on Competition

Law. More information can be found on the Demarest website.

**DUQUE ESTRADA, Roberto**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax law with emphasis on tax litigation, income tax (corporate and individual) and international taxation.

**Career:** Founding partner at Brigação, Duque Estrada – Advogados. He started his career as an associate lawyer, working with Professor Alberto Xavier, and became his partner at Xavier, Bernardes, Bragança Advogados (2002). He was founding partner, together with Professor Alberto Xavier, of Xavier, Bragança Advogados (2011-2013) and Xavier, Duque Estrada, Emery, Denardi Advogados (2013-2018).

**Professional Memberships:** Member of the Board of directors of Monteiro Aranha S/A. Member of the Board of Brazilian Association of Publicly Held Companies (ABRASCA). Vice-president of Vasco da Gama Football Club (Member of the Tax Committee of the International Bar Association – IBA. Director of Brazilian Financial Law Association (ABDF-IFA Brazil). Member of the Institute for International Taxation (IITI). Member of the Compliance Committee of the Commercial Association of Rio de Janeiro (ACRJ).

**Publications:** Columnist of electronic magazines, co-author of the book “Tax Advisor” and author of several articles published in books and specialized local and international magazines. He worked with Alberto Xavier in the update of the 7th and 8th editions of the book Direito Tributário Internacional do Brasil.

**Personal:** Active lecturer at the main tax law congress, conferences, seminars and courses held in Brazil and abroad.

**EN RODRIGUES, Fabyola**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** White-collar Crime

**Career:** Partner of the Criminal Corporate Law and Compliance areas, Fabyola En Rodrigues leads the Demarest's Criminal Corporate Department. She has over 20 years of experience and high degrees of specialization: PhD in Criminal Corporate Law and Master's in Criminal Law by PUC-SP and specialist in Corporate Crime by FGV. She participated in a course on Money Laundering, at the invitation of the United States Government, and in a project with Professor Jérôme Fromageau, from the University of Paris-Sud, on legal sanctions of the Law of Administrative Sanctions in the Environmental Sphere. She presented seminars on civil liability for managers to the boards of national and multinational groups and gave lectures on civil and criminal liability related to environmental matters,

anti-corruption law, money laundering, insider trading and compliance.

**EXPOSTO JR, Marcos Antonio Tadeu**  
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*Featured in Competition/Antitrust (Brazil)*

**Career:** Marcos Exposto is a partner in the Competition practice area. He has extensive experience in handling merger review proceedings before CADE, Brazil's antitrust authority, for both domestic and cross-border deals, as well as multi-jurisdictional merger control proceedings. Marcos has also done much work in anticompetitive conduct matters, such as cartel investigations, unilateral conduct investigations, and negotiations for administrative settlements. He also has solid experience in the creation and implementation of antitrust compliance programs. He has participated in some of the most important merger reviews and cartel investigations in Brazil, including major acquisitions in the health, food and finance industries.

**FAJERSZTAJN, Bruno**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Consulting and administrative litigation related to direct taxes, in particular IRPJ/IRPF, CSLL, PIS, COFINS, CIDE and social security contribution, among others.

**Career:** – Professor of Introduction and Updating Courses in Tax Law and Specialization in Tax Law at IBDT – Member of the São Paulo Association of Corporate Lawyers – AEESP since 2012; – Member of the São Paulo Tax Studies Center – NUPET since 2006; – Member of the Deliberative Council of the Brazilian Institute of Tax Law – IBDT.

**Publications:** FAJERSZTAJN, Bruno. Decision Coherence, the “Thesis of the Century” and the so-called “Puppies Theses”. The Case of Exclusion of ICMS from the CPRB Calculation Basis. In: BRAZILIAN INSTITUTE OF TAX LAW (São Paulo). Proceedings of the VII Brazilian Congress of Current Tax Law: decision-making consistency in tax matters in higher courts: material and procedural aspects. São Paulo: Brazilian Institute of Tax Law; University of São Paulo Law School, 2021. p. 209-225; **Personal:** Graduate degree in Law from PUC/SP (2002) Specialization in Tax Law from PUC/SP (2005) Master in Tax Law from USP (2016)

**FALCETTA, Giovanni**  
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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance/Investigation, Cybersecurity/Data Privacy, Life Sciences/Healthcare

**Career:** Giovanni advises boards of directors, companies and independent committees on prevention, detection,

response and remediation of matters related to compliance, anti-corruption and corporate crisis. Coordinates internal investigations of fraud, corruption and internal policies violation. He also represents clients in interactions with government authorities in cooperation and leniency agreements contexts. Along with partner Shin Jae Kim, he co-headed the creation of LACIL (Latin American Compliance and Investigation League). His performance also includes risk analysis and M&A due diligence. In the Life Sciences and Healthcare practice, Giovanni assists companies in the pharmaceutical, hospital and medical equipment, health products sectors. He is a lecturer and professor, having participated, through IBRADEMP (Brazilian Institute of Corporate Law), in the legislative process that led to the approval of the Brazilian Anti-corruption Law.

**Professional Memberships:** CCEP (Certified Compliance and Ethics Professional) by SCCE (Society of Corporate Compliance and Ethics).

**Personal:** Master, European Private Law, Università degli Studi di Roma "La Sapienza". Post-graduate degree, Graduate, Law School of PUC-SP. Best Practices in Corporate Governance at the Brazilian Institute of Corporate Governance (IBGC). Crisis Management & Business Continuity at MIT (Massachusetts Institute of Technology), 2019. Studied at the International Anti-Corruption Summer Academy, Austria.

**FARICELLI DE MENDONÇA, Priscila**  
Demarest Advogados, São Paulo – SP  
*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Partner in Demarest's Tax Department, Priscila Faricelli holds a master's degree in Tax Law from the University of São Paulo (USP) and is a specialist in Civil Procedural Law from Escola Paulista de Direito, in São Paulo. Faricelli is a source for the main press vehicles in Brazil, which seek her opinion on tax and procedural law matters – recently, she has been focusing on matters related to negotiations between tax authorities and taxpayers. She has frequently lectured on the most important topics of Tax Law and has been invited to events organized by private entities as well as by the Public Authorities and the Judiciary.

**FARO, Alexandre**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Judicial Assets and Special Situations Insolvency and Restructuring Complex Litigation and Dispute Resolution

**Career:** Alexandre Faro has extensive experience in debt restructuring, judicial and out-of-court reorganization, bankruptcy, stressed asset investments, negotiation, and high complexity litigation, especially in the corporate and financial areas.

**Professional Memberships:** TMA – Turnaround Management Association.

**Personal:** Bachelor of Laws from Pontifícia Universidade Católica de São Paulo (PUC/SP), 2009; LLM – Master of Laws in Contractual Law from Instituto de Ensino e Pesquisa (INSPER); Master in Civil Law from Pontifícia Universidade Católica de São Paulo (PUC/SP). Alexandre Faro was also an Assistant Professor of Civil Law at the Pontifícia Universidade Católica de São Paulo (PUC/SP), and speaker in courses and events in the insolvency area, as well as books and articles author.

**FARO, Mauricio**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax Insurance Agribusiness

**Career:** Mauricio Faro is one of BMA's tax partners. He concentrates his practice on tax litigation, both at the administrative level (federal and state tax appeals boards) and before the courts, acting in precedent-setting cases before the state and federal appeal courts. He is regularly involved in constitutional challenges and other major cases before Brazil's highest courts, the Supreme Federal Court and the Superior Court of Justice. Mauricio also has significant experience in advising clients during tax audits related to investigations into tax crimes. His clients are national and international companies from a variety of sectors such as oil and gas, retail distributors, retail chains, pharmaceuticals, power concessions, beverages, and insurance and reinsurance, and agribusiness. Mauricio is part of the faculty of the Continuing Education Programs at the Pontifícia Universidade Católica.

**FEITEN, Roberta**  
Souto Correa Advogados, Porto Alegre – RS  
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**Practice Areas:** Consumer and Product Liability, Data Protection, Litigation

**Career:** Roberta Feiten has experience in litigation and consultancy involving product liability, civil liability and consumer law, including class actions, having argued before various State Courts as well as the Superior Court of Justice. In addition, she deals with administrative litigation related to consumer law, including administrative proceedings and public civil investigation proceedings, and has considerable hands-on experience in dealing with agencies of consumer protection, such as PROCONs, the Department of Consumer Protection and Defense (DPDC) and Consumer National Secretariat (SENACON), in addition to the Public Attorney's Office. She also has experience in product recall, both advising national and foreign clients and conducting campaigns before authorities. She works with data protection, focusing on issues related to consumer law. She has been highlighted in several guides such

as Chambers & Partners, LACCA, and Leaders League.

**Professional Memberships:** Brazilian Bar Association, BRASILCON (Brazilian Institute of Consumer Protection), Women in Law Mentoring Brazil.

**Publications:** Authored several articles.

**Personal:** Postgraduate specialization in Procedural Law (UFRGS) and in Business Law (PUCRS).

**FERENZINI, Felipe**  
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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance, and Investigations

**Career:** Felipe Ferenzini is a partner at Trench Rossi Watanabe since 2018 of the Compliance and Investigations Group. He has vast experience in the Compliance area, with focus on structuring and leading complex internal investigations, implementation of Compliance, Risk and Governance programs (risk assessment, internal policies, remediation mechanisms, trainings). Felipe also has a relevant background in Administrative Law and related sanctions regime. He also worked at the London and Mexico offices of Baker McKenzie in connection with compliance and infrastructure matters. Felipe has robust experience in advising foreign and Brazilian companies regarding compliance laws (Anticorruption Laws, money laundering and regulatory compliance – pharma, oil and gas, banking, among others) and dealing with relevant stakeholders (authorities, regulators, internal and external auditors, Board of Directors, regulatory agencies, independent oversight committees).

**Publications:** He is author/co-author of several books/articles, such as: "The Practitioner's Guide to Global Investigations", Brazilian Chapter, by GIR; and "Risk and Compliance Management", Brazilian Chapter, by Lexology.

**Personal:** Felipe graduated from the Pontifícia Universidade Católica de São Paulo with a degree in Law and from Fundação Getúlio Vargas – GVLaw FGV with a specialization in Regulatory Economic Law.

**FERNANDES DE ANDRADE, Gustavo**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation & Arbitration

**Career:** Gustavo Fernandes de Andrade is a partner in the Litigation & Arbitration practices of Tauil & Chequer Advogados in association with Mayer Brown in the Rio de Janeiro office. He has over 20 years of experience representing clients before Brazilian federal and state courts and serving as lead counsel in both domestic and international arbitration proceedings held under the auspices of the Rules of the principal arbitration institutions

in several venues around the globe, including ICC, LCIA, CAM-CCBC, CIESP/FIESP, FGV, CAMARB, CBMA, as well as in ad hoc proceedings and under the UNCITRAL Arbitration Rules. Trained in both civil and common law, Gustavo's experience encompasses the representation of clients in commercial and corporate disputes related to a variety of industry sectors, including intellectual property; telecommunications, oil & gas; energy; and, mainly, engineering and construction projects, for which he is nationally acclaimed for the depth of his knowledge and exceptional capabilities on this subject matter. Gustavo also advises and represents clients in ancillary arbitration-related lawsuits, including recognition and enforcement of foreign arbitral awards applications with the Superior Court of Justice of Brazil.

**FERRAGUT, Maria Rita**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Maria Rita Ferragut joined the Firm in 2019 as partner. She coordinates the Tax Litigation practice group, working with judicial focus. She has 25 years of experience and is a full professor in Tax Law at Universidade de São Paulo (USP). She is a Law professor at Instituto Brasileiro de Estudos Tributários (IBET) and PUC/COGEAE, and she also lectures at judicial and administrative Courts and Universities.

**Professional Memberships:** Vice-Chairman of the Tax Litigation Commission of the Brazilian Bar Association – OAB/SP. Member of the board of the Tax Law Commission of São Paulo Lawyers Institute – IASP and the Advocacy Defense Movement – MDA. Director of WIT – Woman in Tax Brazil.

**Publications:** Maria Rita wrote 3 books and over 70 articles and co-authored books in tax law literature. The 3 books are: •Tax Responsibility, 4<sup>a</sup> ed., Noeses. •Presumption in tax law 2<sup>a</sup> ed., Quartier Latin. •The Evidence and The Tax Law, 2<sup>a</sup> ed., Saraiva.

**Personal:** Full professor in Tax Law at USP. Master and Doctorate degree in Tax Law from PUC/SP. Graduated from PUC/SP with a degree in Law.

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Partner in litigation, arbitration and dispute resolution

**Career:** Gisela is a specialist in the prevention and resolution of disputes before arbitral tribunals and state courts. She has extensive experience in cross-border disputes and has acted before the main Brazilian and international arbitral institutions. She represents clients in complex conflicts related to contract, corporate and civil liability law. Her practice also encompasses insolvency proceedings and

debt restructuring. Her clients include Brazilian and foreign companies from several industry sectors, including oil and gas, energy and construction.

**Professional Memberships:**

Admitted to the Brazilian Bar and New York Bar Association. Member of the International Bar Association, CBAR, Young International Arbitration Group (YIAG), ICDR Young & International and American Society of International Law

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Civil, corporate and construction litigation, domestic and international arbitration, administrative law and contract law.

**Career:** Master's Degree in Private Law from Universidade de São Paulo, São Paulo. Master's Degree in Civil Law (Diplôme Supérieur de L'Université en Droit Civil) from Université de Droit d'Economie et des Sciences Sociales de Paris, Paris. Bachelor's Degree in Law from Pontifícia Universidade Católica do Rio de Janeiro.

**Professional Memberships:** Former Member of the LCIA Court – The London Court of International Arbitration (2012-2017) – and Former President of its Latin American and Caribbean Users' Council (2012/2019). Former Vice Chair of the ICC Commission on Arbitration and ADR. Former Chair of ICC Brazil's Arbitration and Mediation Committee. Professor of Civil Law at Pontifícia Universidade Católica, in Rio de Janeiro.

**FIERRO PASCHOAL, Maximilian**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Commercial Litigation, Consumer Relations, and Constitutional Law.

**Career:** Maximilian Fierro Paschoal serves local and international clients from different industries in litigation and advisory matters. He focuses his practice on consumer law, digital law, data privacy law and complex commercial disputes, notably those related to automotive dealership relations (Renato Ferrari Law), with unrivaled expertise in public civil actions (class action suits) involving the food, automotive and retail industries; lawsuits related to investment funds, banks and e-payments, aviation and technology companies; and administrative proceedings initiated by the consumer Protection bodies and by the public attorney offices, including recall campaigns and discussions over abusive advertising and unfair practices/clauses.

**Personal:** Master's Degree in Law from the University of São Paulo (USP). Specialization Degree (Certificate) in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor's Degree in Law from the University of São Paulo (USP).

**FIGUEIRAS DE GÓIS, Luiz Marcelo**

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**Practice Areas:** Labor and Employment Energy Oil & Gas

**Career:** Luiz Marcelo Góis is one of BMA's Employment partners. He advises companies on the various aspects of employment and labor law, and represents clients in complex court cases, such as public civil actions, actions involving collective labor disputes, and individual lawsuits involving sensitive matters such as work-related accidents, violation of compliance programs, and claims by corporate executives. Luiz Marcelo conducts in-company training sessions on employment-related matters such as compliance, harassment prevention, and adaptation to Brazil's General Data Protection Law. He also acts as an external consultant to clients' compliance committees. Luiz Marcelo has more than 20 years' experience advising companies doing business in sectors such as oil and gas, energy, banking and finance, infrastructure, construction, retail, tourism, technology, telecommunications, entertainment, and services. He also has acquired expertise in dealing with employment issues and disputes that arise on privatization of state-owned enterprises. He lectures on Employment Law in specialization programs at the Fundação Getúlio Vargas law school.

**FINGERMANN, Isadora**

TozziniFreire Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** White-Collar Crimes Crisis Management Government Sales Gaming & E-sports

**Career:** Partner in TozziniFreire's White-Collar Crimes practice, Isadora has extensive experience in Criminal Law, representing the interests of Brazilian and multinational corporations in cases related to economic, financial, antitrust, tax, money laundering, frauds, biddings, bankruptcy-related issues, and environmental crimes. She has 19 years of experience in litigation, acting in State and Federal Courts, and before the Supreme Court. Her previous experience in well-known criminal law boutiques, combined to a full-service law firm, results in an efficient, technical, and multidisciplinary work. Her expertise also includes highly complex internal investigations involving more than one jurisdiction, C-level training, and implementation of programs aimed at combating corruption, preventing money laundering, and improving corporate governance. As an executive director at IDDD (Instituto de Defesa do Direito de Defesa), she participated in the conception, strategic planning, and management of projects to strengthen the Rule of Law, access to justice and criminal defense.

**Professional Memberships:** Fellow of The International Academy of Financial Crime Litigators. Former executive

director of IDDD (Instituto de Defesa do Direito de Defesa), 2012-2017. Member of IDDD (Instituto de Defesa do Direito de Defesa), 2002-2020. Member of IBCCRIM (Brazilian Institute for Criminal Sciences), 2004-2020.

**FITTIPALDI, Andre**

TozziniFreire Advogados, São Paulo – SP

*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor Construction

**Career:** Partner in the Labor and Social Security practice group at Tozzini-Freire, André has broad experience in collective bargaining negotiations, legal audits and due diligence, collective litigation, inspections by labor authorities, as well as preparatory procedures and civil investigations instituted by the Regional Labor Prosecutor's Office. He is also a specialist in the social security field and has great expertise in assisting clients in risk analysis of compensation plans, creation of profit sharing plans, stock options and other forms of remuneration, as well as labor health and safety related matters.

**Professional Memberships:**

•Counsel of SINSA (Union of Lawyers Associations of the States of São Paulo and Rio de Janeiro), 2019-2022.

**Publications:** "Relações Trabalhistas no Brasil" chapter. In 40 Anos de Direito Empresarial no Brasil. São Paulo: Quartier Latin, 2016, p. 291-303.

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation / Arbitration

**Career:** Antonio Celso Pugliese is one of Vella Pugliese Buosi e Guidoni Advogados founding partners, managing partner since 2018 and the head of the Litigation and Arbitration practices. With more than 20 years of experience, Antonio focuses on complex commercial crisis and litigation challenges, including high profile cases in Brazil. He has wide-ranging experience representing clients in trials, class actions and arbitrations. Antonio is recognized as one of the leading dispute resolution lawyers in Brazil by Chambers Brazil, Chambers Latin America and Chambers Global. "He is perceived as a knowledgeable and proficient lawyer. He is well versed in class actions, administration disputes and contract enforceability issues" (Chambers Latin America). "Clients note his strategic thinking and peers describe him as "creative, committed and extremely hands-on" (Chambers Global). He is also considered one of the most admired dispute resolution lawyers in Brazil by Análise Advocacia.

**Professional Memberships:**

Member of the Instituto dos Advogados de São Paulo IASP; Visiting Scholar, Columbia University Law School, New York, 2004; Assistant, Faculdade de Direito da Universidade de São Paulo – USP, 2003; Member of International Bar

Association IBA; Arbitrator of Arbitration Chamber CBMA (Centro Brasileiro de Mediação e Arbitragem); Member of the Bar Association Arbitration Commission.

**FONSECA ZUCCOLO, Renata**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust

**Career:** Partner. Renata's practice focuses on competition-related issues, including competition consultancy and risk assessments, advice to domestic and international clients in connection with high profile merger reviews, administrative investigations, court proceedings, audits, development and implementation of competition compliance programs, as well as counsel on trade defense cases.

**Professional Memberships:**

Member of the Brazilian Institute for the Study of Competition, Consumer Affairs and International Trade (IBRAC).

**Personal:** Bachelor of Laws, Pontifícia Universidade Católica de São Paulo; Specialization in Economic and Regulatory Law, Fundação Getúlio Vargas; Master of Laws (LL.M.), King's College London. Languages: Portuguese; English.

**FONTELES CABRAL, Filipe**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Partner at Dannemann Siemsen, Filipe is a lawyer with 25 years of practice in intellectual property. He graduated in Law at the Federal University of Rio de Janeiro (UFRJ) and obtained a postgraduate degree in Intellectual Property from the Pontifical Catholic University (PUC-Rio) and a master degree at State University of Rio de Janeiro (UERJ). Filipe is currently engaged in doctorate program (PhD) at UERJ, where he is developing a thesis on regulation of Artificial Intelligence.

**Professional Memberships:** Filipe is a member of the Director Council of ABPI – Brazilian Intellectual Property Association (2019/2020 and 2021/2022) and former co-chair of Knowledge Net at IAPP – International Association of Privacy Professionals (2019/2020) and an international speaker on personal data protection topics.

**Publications:** Author of the book Proteção de Dados Pessoais na Atividade Empresarial [Protection of Personal Data in Business Activity], published by Lumen Juris (2019).

**Personal:** His work has been recognised in publications such as WTR 1000 2021, LACCA 2021, Análise Advocacia 500 (2019) and Who's Who Legal (2019).



**FONTES BECHARA, Guilherme**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Alternative Investments, Litigation and Arbitration, Restructuring and Bankruptcy

**Career:** Partner in Demarest's Restructuring and Bankruptcy area, Guilherme Fontes Bechara holds a master's degree (LLM) in Corporate Governance and Practice from Stanford University (USA) and in Civil Law from PUC-SP. He concentrates his practice in civil litigation, arbitration and corporate restructuring and has a strong background in bankruptcy and bankruptcy proceedings. His main clients include investment funds, companies from various sectors, as well as local and international financial institutions, focusing on credit recovery, judicial or extrajudicial, credit investments or investment in companies under financial distress.

**Professional Memberships:**

Regional Vice Chair (Latin America/Caribbean) of the Lex Mundi Insolvency, Bankruptcy and Restructuring Practice Group; Member of TMA (Turnaround Management Association); Member of INSOL – International Association of Restructuring, Insolvency & Bankruptcy Professionals.

**Publications:** Author of numerous articles on bankruptcy proceedings, debt restructuring, judicial reorganizations and other relevant topics. More can be found on the Demarest website.

**FORTUNATO, Domingos**

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**Practice Areas:** Labour and Employment and Executive compensation

**Career:** Partner. Experience in representing clients in employment consultancy and litigation. Advise to clients in disputes involving reduction of employees, overtime and health and safety matters, expat related issues, offshore work, employee benefit plans, as well as labor and employment aspects of corporate transactions, including mergers and acquisitions. Domingos has a large experience in settlement agreements executed with the Brazilian Labor Prosecution Office. Domingos works very closely with his clients to understand their businesses and to offer them employment related strategic planning.

**Personal:** Bachelor of Laws, Universidade Presbiteriana Mackenzie; Specialization in Labor Law, PUC-SP. Languages: Portuguese; English.

**FRADE, Eduardo**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; Corporate investigations

**Career:** Eduardo has vast experience in a wide range of antitrust and regulatory

matters, including mergers, cartels, leniency, abuse of dominance, compliance, advocacy and general antitrust counseling, to a domestic and international high-profile clients in several industries. He has extensive government experience, having served in senior positions at CADE, the Ministry of Planning, and the Civil Aviation Agency. During his tenure of more than 10 years at the Brazilian competition agency, Eduardo was one of the leaders in restructuring the agency and implementing the new antitrust law in 2012, acting first as Deputy General Superintendent, and later as General Superintendent. Eduardo has been a consultant to the IDB and the OECD, and is currently a member of the International Cartel Task Force and the Corporate Counseling Committee of the American Bar Association – Antitrust Section.

**Personal:** Bachelor of Laws and International Relations; Graduated in Competition Defense, Getúlio Vargas Foundation (FGV) and in Public Policy and Government Management, National School of Public Administration (Enap); Master of Laws, Universidade de Brasília (UnB); Visiting scholar, Global Antitrust Institute – George Mason University; Participant in the Advanced Seminar on Regulatory Policy (George Washington University). Languages: Portuguese, English, Spanish, French.

**FRAGA, Luiz Fernando**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution

**Career:** Luiz Fernando Fraga is a partner in the Dispute Resolution practice area. He has extensive experience in corporate and commercial disputes and litigation against government agencies. He represents Brazilian and international clients in cases before the courts and in arbitrations in various states in Brazil and abroad. His clients include major companies doing business in sectors such as agribusiness, mining, steel-making, construction, pharmaceuticals, consumer goods, international trade, hospital services, real state and banks and investment funds.

**FRANCISCO LEONARDOS, Gabriel**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Litigation before the Courts in IP; in consulting on licensing agreements, patents, trademarks, copyrights, and unfair competition; in trademark prosecution; and in arbitration and mediation in IP and Contract Law.

**Career:** Lawyer, Senior Partner of the firm, Industrial Property Agent, Mr. Leonardos has a MBA in Corporate Finance from FGV, Magister Iuris from USP, LLM University Ludwig-Maximilian, Munich. Former Visiting Researcher at the Max Planck Institute (Munich,

Germany). Recipient of the German Cross of Merit (Bundesverdienstkreuz). Graduated in Law from UERJ. He speaks Portuguese, English and German.

**Professional Memberships:**

President of Brazilian Association of Intellectual Property – ABPI (2022–2023); Member of the board of Directors of CESA; member of the Brazilian Association of Industrial Property Agents – ABAPI; member of the International Trademark Association – INTA; member of the Brazilian-German Chamber of Commerce of Rio de Janeiro; member of the Fédération Internationale des Conseils en Propriété Industrielle – FICPI; member of the German Association of Intellectual Property – GRUR; member of the Brazilian Association of Financial Law – ABDF; member of the International Fiscal Association – IFA

**Publications:** The book Taxation of Technology Transfer (1997) and several articles.

**FRANCO, Isabel**

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance, Investigations and White-Collar: Isabel is senior partner and head of Azevedo Sette Advogados' Compliance practice in São Paulo office. She draws upon more than 20 years' experience in all areas of compliance, from preparing full-fledged compliance programs, to trainings, investigations, risk assessments, assistance with whistleblowers, among others. She was the first Brazilian to have been appointed as a monitor by the US Department of Justice (DOJ) and Securities and Exchange Commission (SEC) for a Brazilian company in its Plea Agreement with such authorities.

**Career:** Member of Compliance Women Committee, Adjunct Assistant Professor at Fordham University School of Law (NY, USA), Member of the Board of Directors at The American Society of São Paulo, Member of Governance Commission and President's Commission. Before joining Azevedo Sette, Isabel was partner of Compliance and Corporate practice in Brazil's leading law firms.

**Publications:** Guia Prático de Compliance, 2019. Editora GEN.

**Personal:** For years, she has been nominated Number 1 lawyer in Latin America in the practice of anti-corruption and compliance by the Latin American Corporate Counsel Association (LACCA) and was included in the list of the 100 best investigators in the world by the Global Investigations Review (GIR).

**FRANKOVSKY BARROSO, Pedro**

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*Featured in Intellectual Property (Brazil)*

**Career:** Head of BMA's IP litigation team, partner Pedro Frankovsky Barroso has extensive experience in complex

litigation involving patents, trademarks, industrial designs, copyright and unfair competition. Barroso represents clients in all areas of intellectual property, from patents and trademarks to industrial designs and copyright. He also acts in unfair competition cases, especially in matters related to trade dress and trade secrets. Regarding patent litigation, Barroso has a large experience in validity and infringement cases before the Brazilian courts related to the pharmaceutical industry, agriculture and engineering. He also represents clients in litigations involving discussions on standard essential patents. Although his practice focuses on litigation in the courts, Barroso also assists clients with trademark prosecution before the Brazilian Patent and Trademark Office and advises on contracts related to transfer of technology, assignment and licensing of IP rights, and other matters involving the protection of intangible assets.

**GAILLARD, Ricardo**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; and Executive Compensation.

**Career:** Bachelor of Laws from the Pontifícia Universidade Católica de São Paulo. Specialist of Corporate Law from Instituto Brasileiro de Mercado de Capitais. He represents foreign and domestic companies, investment funds and individual clients in concentration acts, investigations on breaches of the Brazilian competition law, including cartel conduct and in execution of leniency agreements with the Board of Directors of the Economic Defense.

**Professional Memberships:** Admitted to the Brazilian Bar Association (OAB), 2006. Certified by the Society of Corporate Compliance & Ethics (SCCE) as a Certified Compliance & Ethics Professional (CCEP); and Board Member of the IBRAC (Instituto Brasileiro de Estudos de Concorrência, Consumo e Comércio Internacional).

**GALO, Thais**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor, and Immigration.

**Career:** Thais Galo has extensive experience in expatriation policies and procedures, in conducting due diligence work and advising on labor matters, as well as in representing companies in litigation and administrative matters (preparatory procedures, public civil inquiries, and defense in public civil actions). Thais is also well versed in helping clients navigate labor contingencies and risks in M&A and private equity transactions.

**Personal:** Master's Degree in Labor Law from the Pontifical Catholic University of São Paulo (PUC-SP). Specialization Degree (Certificate) in Labor Law

from the University of São Paulo (USP). Bachelor's Degree in Law from the São Bernardo do Campo School of Law.

#### **GAMEIRO, João**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Criminal

**Career:** João Augusto Gameiro became partner of the firm in 2018, when he took over the leadership of the Corporate Criminal Law group. As a defense attorney, he has represented several multinational companies and their shareholders and officers in police investigations, criminal lawsuits, administrative procedures, and congressional investigations on tax evasion, environmental crimes, crimes against consumers, antitrust crimes, anti-corruption, anti-counterfeiting, and money laundering cases. In addition, Gameiro has advised foreign companies regarding Brazilian criminal and compliance laws, performed due diligence focused on criminal, anti-bribery, and anti-corruption liabilities and conducted internal investigations on corporate frauds, corruption, and anticompetitive practices. He has also worked as a legal assistant at the General Public Prosecution Office of the State of São Paulo and is a professor of Corporate Criminal Law and Compliance.

**Personal:** Gameiro graduated from Universidade de São Paulo with a degree in Law and from Universidade de Coimbra / Instituto Brasileiro de Ciências Criminais – IBCCrim with a postgraduate course in Corporate Criminal Law. Also holds a master's degree in Criminal Law from Universidade de São Paulo. Gameiro attended the Intensive Course on Corporate Compliance & Ethics at the School of Professional Studies of the New York University – NYU.

#### **GANDELMAN, Marcelo**

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**Practice Areas:** Arbitration and Mediation, Litigation, Energy.

**Career:** Marcelo Gandelman is a recommended lawyer in publications such as Chambers & Partners, Legal 500 and Best Lawyers. He has recognized experience in highly complex litigations and arbitration, supporting national and foreign companies in various business sectors, as petrochemical, energy, telecommunications, metallurgy, real estate and construction.

**Personal:** Ex-Coordinator and Professor of Intellectual Property Law in the Post-graduation in Intellectual Property Law Course offered by the Fundação Getúlio Vargas (FGV); Post-graduation in Intellectual Property Law (FGV, 2000); LL.B. Bachelor of Laws (UERJ, 1995).

#### **GIAMONDO MASSEI ROSSI, Andrea**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Partner in labor and employment, chemicals and petrochemicals, financial services, technology, retail and consumer, ESG and impact businesses

**Career:** Massei is specialist in Labor Law, with focus on the provision of consultancy to national and multinational companies and extensive participation in complex litigations, mainly concerning executives, sophisticated compensation structures and strategic matters. A large part of Massei's practice involves the provision of legal assistance on a range of labor issues, including, among others, structuring, reviewing and implementing remuneration and benefits policies; executives' contracting, dismissal and termination agreements; expatriation (inbound and outbound); and standardization of internal policies in cases of corporate transactions. Massei has previous experience in the provision of assistance to clients of several areas of knowledge, such as banking, retail, services, pharmaceutical, chemical, metallurgy, automotive, and technology.

**Professional Memberships:** Admitted to the Brazilian Bar. Member of International Bar Association and São Paulo Lawyers Association.

#### **GIANNINI, Adriana**

Tauil & Chequer Advogados in association with Mayer Brown, Rio de Janeiro – RJ

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust and Competition

**Career:** Adriana Giannini is a partner in the Antitrust practice of Tauil & Chequer in association with Mayer Brown in the São Paulo Office. Adriana acts in competition law since 2000, including merger control notifications, cartel, antitrust investigations and antitrust litigation, with a focus on complex merger review cases both in Brazil and Latin America. She specializes in general antitrust consulting, in particular with regards to public bids and distribution networks. She is recognized by several directories and publications such as Chambers and Partners, GCR, Who's Who Legal, Análise Advocacia 500, Latin Lawyer 250, Leader's League and Legal 500 as key practitioner of antitrust law in Brazil.

#### **GIMENES, Rafael Urbano**

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance & Investigations; Corporate & Mergers and Acquisitions; Cyber Crimes (VA Response); ESG – Environmental, Social and Governance

**Career:** Rafael Gimenes heads the Compliance & Investigations practice area at Veirano. Having solid experience in the so-called mega-cases (such as Lava Jato/Car Wash), Rafael and the team are knowledgeable about advising clients in complex situations straddling multiple jurisdictions – both between Brazilian authorities and internationally, drawing from Veirano's vast and reliable network of partner firms in many countries. Rafael advises clients in construction/infrastructure, medical/pharma, telecom, utilities, software, and several regulated and unregulated industries. In addition to carrying out internal investigations, Rafael has experience representing clients on anticorruption matters before the Office of the Comptroller General (CGU), as well as in other governmental investigation efforts, counting on the firm's White-Collar defense practice when criminal aspects are part of the picture.

#### **Professional Memberships:**

American Chamber of Commerce (AMCHAM), São Paulo British Chamber of Commerce and Industry in Brazil (BRITCHAM) German-Brazilian Chamber of Commerce and Industry (AHK) International Bar Association (IBA), Latin American Regional Forum, Corporate Law and Mergers & Acquisitions Law Sections The Spanish Chamber of Commerce in Brazil World Services Group (WSG)

#### **GIUSTI, Gilberto**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration and Mediation, Commercial Litigation, Real Estate and Construction.

**Career:** Gilberto Giusti heads the firm's Litigation and Arbitration practices. Gilberto has been dedicated to arbitration and other out-of-court methods of dispute resolution, and has actively participated as attorney in arbitrations in Brazil and abroad.

**Personal:** LL.M. from the University of California. Bachelor's Degree in Law from the University of São Paulo (USP). International experience: Cleary Gottlieb Steen & Hamilton LLP, USA.

#### **GOLDBERG, Karina**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Domestic and international arbitration, including contractual and commercial disputes, shareholders and M&A disputes, infrastructure and construction disputes, security and investment cases.

**Career:** Karina Goldberg is a partner of Ferro, Castro Neves, Daltro & Gomide (FCDG), a law firm established in 2005 by a group of renowned and highly experienced professionals who shared the aspiration of offering their clients superior law services in dispute resolution. With offices in Rio de Janeiro and

São Paulo, FCDG endeavours to provide an exclusive service, particularly in private and commercial law, in both court litigation and arbitration. Karina Goldberg distinguished herself in Brazilian contractual and commercial litigation, together with an extensive practice in domestic and international arbitration, including contractual and commercial disputes, shareholders and M&A disputes, infrastructure and construction disputes, security and investment cases.

**Professional Memberships:** Karina is currently a member of the Court of Arbitration of SIAC (Singapore International Arbitration Centre); of the ICC Commission on International Arbitration and ADR (Alternative Dispute Resolution); of the Editorial Board of the ICC Dispute Resolution Bulletin, of the IBA UNIDROIT Working Group and of the IBA International Commercial Arbitration Case Law Subcommittee. Karina is fluent in Portuguese and English.

#### **GOMES RIBEIRO MAGGIO, Renato**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Partner in restructuring and insolvency, M&A and private equity, banking, insurance and finance

**Career:** Specialist in structured finance transactions, debt restructurings and special situations cases, and mergers and acquisitions. He has extensive experience in the structuring and implementation of a variety of restructuring transactions, such as debts renegotiation (amend and extend), extrajudicial recoveries (recuperação extrajudicial), distressed fundraising (such as DIP financing), as well as investments, assets sale/acquisition (including as 'isolated productive units', known as UPI sale), distressed credit/NPL trading and M&A transactions in general. He has represented creditors in general, debtors in debt restructurings and extrajudicial recoveries and investors (such as strategic, local and international hedge funds and private equity investors). He has provided legal assistance to companies, banks, investment funds and investors in structured and complex corporate finance transactions, local and cross border, including syndicated loans, asset-based finance transactions, securitization transactions and trading of credit portfolios (including non-performing). He conducted important M&A transactions involving financial and non-financial institutions. He also advise clients on regulatory matters related to banking, finance and capital market regulation.

**Professional Memberships:** Admitted to the Brazilian Bar and to the New York Bar Association. Member of TMA and INSOL International.

**GONÇALVES, Caroline**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Litigation and Consumer Law

**Career:** Senior associate. She concentrates her practice in civil and administrative litigation, as well as strategic negotiation with key stakeholders, focusing her practice on Consumer Law, Digital Law, Data Protection and Copyright. She has been distinguished for her understanding of the tech and streaming industries, online retail, pharma and personal care.

**Professional Memberships:** Events Coordinator of the Consumer Relations Committee of IBRAC, Director of BRASILCON.

**Personal:** Bachelor of Laws, Universidade Presbiteriana Mackenzie. Post-graduation in Consumer Law, Escola Paulista da Magistratura. Master of Laws, Columbia Law School, Columbia University. Specialization in Environmental Law, Fundação Getúlio Vargas. Language: Portuguese; English and Italian.

**GONZAGA ANDRADE NEVES, Julio**

Lefosse Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation Arbitration Automotive Crisis Management

**Career:** Julio G. Andrade Neves assists clients both in advisory and litigation capacities relating to private law.

His experience encompasses ADR's (mediation and arbitration), as well as representation before courts, from lower courts to superior courts in Brasília.

**Publications:** •A Supressio (Verwirkung) no Direito Civil. São Paulo: Editora Almedina, 2016. •Articles in relevant national publications.

**GOULART, Joaquim Eugênio**

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*Featured in Intellectual Property (Brazil)*

**Career:** With more than 25 years of experience, partner of Dannemann Siemsen and currently responsible for the litigation group. Specialized in patent and trademark litigations, with substantial success in a number of infringement cases.

**Publications:** Global Patent Litigation: how and where to win. 2nd ed. Bloomberg BNA.

**Personal:** Law Degree at Pontifícia Universidade Católica do Rio de Janeiro, specialized in Economic and Corporate Law at Fundação Getúlio Vargas and received his LLM in Intellectual Property Law from John Marshall Law School.

**GRANADEIRO GUIMARÃES, Gustavo**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor

**Career:** Degree from Largo de São Francisco Law School, Universidade de São Paulo –1996. Manages the office's Legal and Administrative departments, advises and coordinates attorneys and staff. Named "Leading Individual –Labor & Employment" since 2012 by the traditional British publication Chambers and Partners.

**Professional Memberships:**

Chairman of the OAB/SP Labor Advocacy Committee Member of São Paulo Academy Labor and Employment (local acronym APDT) Coordinator of the Business Law –Labor and Employment Committee, São Paulo chapter of Brazil's Bar Association (OAB/SP) –2010-2012.

**Publications:** Danos Extrapatrimoniais. In: Reforma Trabalhista Brasileira em Debate: Grupo de Estudos de Direito. GUIMARÃES, Gustavo Granadeiro. Org.: MARTINEZ NETO, Aldo Augusto; BURMANN, Marcia Sanz; GALO, Thais. 1. ed. São Paulo: LTr, 2018. Tragédia em MG põe em xeque teto para indenização por dano moral. Fonte: Folha de São Paulo, por Anais Fernandes, 30.01.2019 O trecho mais polêmico da nova CLT prejudica parentes de vítimas da Vale. Fonte: Exame.com, por Camila Pati, 28.01.2019

**GRANADEIRO GUIMARÃES, Maurício**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor

**Career:** Degree from Largo de São Francisco Law School, Universidade de São Paulo –1968. Focuses on Regional Labor Courts, the Superior Labor Court and the Federal Supreme Court, especially oral arguments for appeals. Since 2012, named as "Senior Statesman" by the traditional British publication Chambers and Partners.

**Professional Memberships:** Founding member of the São Paulo Labor and Employment Attorneys Association.

Member of the Attorneys Institute and the São Paulo Academy of Labor and Employment Law. Member of the São Paulo Academy of Labor and Employment Law (local acronym APDT)

**GREGORIN, Rafael**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax, Customs

**Career:** Rafael Gregorin is a partner at Trench Rossi Watanabe and integrates the tax practice group, with focus on litigation. He has a wide breadth of experience in tax and customs litigation, representing local and foreign clients from various sectors of the economy in disputes involving federal, state and municipal taxes. He has worked in Baker McKenzie Chicago in the tax practice group.

**Professional Memberships:**

Member of the Tax and the Customs

Commissions of the Brazilian Bar Association.

**Publications:** Author/co-author of several books/articles, such as: –Tax disputes –administrative and judicial levels, Blucher, 2019; –Taxpayers have five years to offset tax credits, Valor Econômico, 2019; –Tax Litigation Opportunities and Pitfalls in Latin America, Thomson Reuters, 2009.

**Personal:** Graduated from Pontifícia Universidade Católica (PUC-SP) with a degree in Law. He also holds a master's degree in Tax Law from King's College London and a specialization in Tax Law from Inspere-SP. Additionally, Rafael holds an specialization in Customs Law.

**GRINBERG, Mauro**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Mauro Grinberg is amongst the most experienced and well-known competition lawyers in Brazil. Mauro has worked in antitrust law in Brazil since the beginning, representing clients before the Brazilian Antitrust Authority (CADE) and Brazilian Courts. For this reason, he covers the full range of antitrust law (from merger control to litigation) and has written and debated extensively on infringing conducts.

His expertise and experience are well known and highly recognized among peers and clients in all industry sectors.

**Career:** Mauro is one of the founders of Grinberg Cordovil Advogados, established since 2010. He was also founder, director and president of Ibrac (Instituto Brasileiro de Estudos de Concorrência, Consumo e Comércio Internacional). Prior to that he was a Commissioner at CADE and he is a retired Attorney of the National Treasury, Mauro holds a Master of Law from the University of Pernambuco and a Bachelor of Laws (LL.B) from the University of São Paulo –USP.

**Professional Memberships:** Instituto dos Advogados de São Paulo American Bar Association, Section of Antitrust Law Board of the Pricing Conduct Committee of American Bar Association International Bar Association, Antitrust Committee Antitrust Commission of OAB/SP Antitrust Law Working Group of Fiesp Board of Ibrac

**GRION, Renato Stephan**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration and Mediation, Commercial Litigation, International Trade and Customs.

**Career:** Renato Stephan Grion is a lawyer educated and trained in Brazil, USA and France, and has broad experience in commercial arbitration and ADR. Renato is a former assistant counsel at the Secretariat of the ICC International Court of Arbitration in Paris. He specializes in commercial arbitration and related court litigation, and acts

as counsel in a variety of commercial arbitration cases under leading institutional rules in Brazil and abroad. He has broad experience acting as counsel in proceedings for the recognition of foreign arbitration awards in Brazil. He also acts in mediations. He participated in the Task Force on the Revision of the ICC Rules of Arbitration (2012 version).

**Personal:** LL.M. in Law from the Université René Descartes –Paris V. LL.M. from the Northwestern University School of Law. Specialization Degree (Certificate) in Business Administration from the Kellogg School of Management –Northwestern University. Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Pillsbury Winthrop Shaw Pittman LLP, USA.

**GUIDONI FILHO, Antonio Carlos**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Antonio Carlos Guidoni is one of Vella Pugliese Buosi e Guidoni Advogados founding partners and the head of the Tax practice. With more than 25 years of experience, Guidoni is well versed in issues concerning tax planning and tax structuring and has a long track record assisting clients in tax litigation. He advises companies in all areas of industries, with specific expertise in energy, financial institutions, forest products and agribusiness, media entertainment and sports industries. He is also a former member of the Brazilian Administrative Tax Appeals Council (CARF). Guidoni is recognized as one of the leading tax lawyers in Brazil by Chambers Brazil, Chambers Latin America, Chambers Global, Legal 500 and Who's Who Legal. "He is a prominent name in the tax community with great academic credentials" (Chambers Latin America). "He is widely admired by peers for his expertise in tax litigation" (Chambers Global). He is also considered one of the most admired tax lawyers in Brasil by Analise Advocacia.

**Professional Memberships:** Former Member of the Brazilian Administrative Tax Appeals Council –CARF; Professor of the Master of Laws (LL.M) Program in Tax Law at Instituto de Ensino e Pesquisa –Inspere.

**GUIMARÃES LEARDINI, Flávia**

Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** White-Collar Crime; Corporate investigations

**Career:** Flavia advises national and international clients on advisory and litigation matters within complex economic and corporate criminal law cases, especially those involving tax crimes, corruption, crimes against capital markets, and money laundering. Flavia previously interned at a US law firm with a strong presence in transnational criminal cases and corporate investigations in Washington, DC, collaborating



in defense of Brazilian and foreign clients before the US Department of Justice. She is a specialist in tax fraud and money laundering, with a degree from the Universidad de Castilla-La Mancha (Spain), and also serves as assistant coordinator of courses at the Brazilian Institute of Criminal Sciences (IBCCrim).

**Personal:** Bachelor of Laws, MacKenzie University; Post-graduation in Economic and European Criminal Law, University of Coimbra (Portugal); Post-graduation in Criminal Law, Escola Superior do Ministério Público do Estado de São Paulo; Specialization Degree in Tax Fraud and Money Laundering, Universidad de Castilla-La Mancha (Spain). Languages: Portuguese, English

**HALLAK, Eduardo**  
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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Trademark, Trade Dress & Publicity Rights Matters Patents Food & Drug Law Copyright Industrial Designs Anti-counterfeiting  
**Career:** Eduardo Hallak is one of the founding partners at Licks Attorneys and one of our leaders at the Sao Paulo office. For more than a decade, he has been working as a litigator before state and federal courts in Brazil, in several complex disputes and leading cases involving Patent law, competition and regulatory compliance, most of them pursuing the interests of clients in the area of life sciences. He also has extensive practice in trademark litigation as well as technology transfer contracts, working together with multinational clients to establish strong brand protection and licensing programs in the country. Mr. Hallak currently teaches IP litigation in the Post-Graduation course at the prestigious Pontifical Catholic University of Rio de Janeiro (PUC-RJ) and is often invited to lecture on procedural and strategic aspects of IP litigation, in addition to being a member of the Special Commission on Mediation of the Rio de Janeiro Chapter of the Brazilian Bar Association (OAB-RJ) and the Enforcement Committee of INTA.

**Professional Memberships:** Brazilian Bar Association; Brazilian Intellectual Property Association; American Intellectual Property Law Association; Pharmaceutical Trade Marks Group; International Trademark Association.

**HATANAKA, Alex**  
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo – SP

*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Litigation and Arbitration, Restructuring and Insolvency  
**Career:** Alex Hatanaka has extensive experience in commercial and civil litigation, specializing in disputes related to the financial and capital markets industries. Alex represents financial institutions, funds and multinationals with emphasis on cross-border and complex commercial litigation, insolvency-related litigation and restructurings

and class actions. In addition, Alex has handled regulatory and enforcement actions instituted by the Brazilian Securities Commission and the Central Bank of Brazil. Prior to joining Mattos Filho, Alex has served for nearly a decade in senior positions at Bank of America Merrill Lynch and Goldman Sachs, where he has managed disputes and enforcement actions, in addition to making decisions in transactions involving such banks. Alex has worked previously at Sidley Austin's New York office and Peters and Peters in London.

**Professional Memberships:** Member of the Turnaround Management Association (TMA), INSOL International and Banking Law Commission of the Brazilian Bar Association, São Paulo Section.

**Publications:** Alex is a frequent lecturer and author of several articles on commercial and corporate law and litigation and arbitration issues published in law journals, magazines and newspapers.

**Personal:** Bachelor of Laws, USP; Bachelor of Business Administration; Fundação Getulio Vargas; Master of Laws (LL.M.), LSE; and M.Sc. Commercial Law; USP. Languages: Portuguese, English.

**INGLEZ DE SOUZA, Ricardo**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition/Antitrust Compliance International Trade

**Career:** Ricardo Inglez is the head of the Competition, International Trade and Compliance practices at IWRCF. He has vast experience in assisting national and multinational companies in his practice areas. Ricardo Inglez has been involved in some of the most emblematic antitrust cases judged (and currently under investigation) by the Brazilian competition authorities, including cartel cases related to the Lava Jato investigation, the train and metro cartel, among others. Over the years, Ricardo Inglez has been mentioned and recognized by several publications. Besides his experience as partner in major Brazilian firms, he had the opportunity to work at the most renown law firm in Buenos Aires, Argentina; and as a local partner of a major Spanish law firm. Besides, he participated in the training for young lawyers at the Brazilian Mission at WTO in Geneva. He is also frequently invited as a Professor in Brazilian and foreign institutions.

**JANONI DOURADO, Ruy**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution: Litigation

**Career:** Founding Partner, Dourado & Cambraia Advogados, (2018) Partner, Arap, Nishi & Uyeda Advogados (2011-2018) Partner, Strategic Litigation,

Siquera Castro Advogados (2008-2011) Partner, Dourado, Fialdini, Penna, Tilkian Advogados (2005-2008) Associate and Partner, Wald Associados & Advogados (1988-2005)

**Professional Memberships:** Member of the Bar Association of Brazil – Rio de Janeiro (1990), São Paulo (1994), Federal District, Brasília (2015). Member of the Lawyers Association of São Paulo. President of the special commission on Arbitration, São Paulo Bar Association.

**Personal:** Graduated in Law, Pontifícia Universidade Católica do Rio de Janeiro (PUC-RJ), 1989.

**JIMENEZ, Lucas**  
Pinheiro Neto Advogados, São Paulo – SP

*Featured in International Trade (Brazil)*

**Practice Areas:** International trade, and Customs and Competition.

**Career:** Lucas is an associate at the International Trade and Competition law practices of Pinheiro Neto Advogados, which he joined in 2017. Lucas has experience in trade remedies and safeguard cases (in Brazil and abroad), tariff discussions, matters relating to WTO and MERCOSUR law, as well as merger review proceedings and cartel investigations. Lucas also has experience in litigation and arbitration involving economic and competition law issues.

**Personal:** LL.M. candidate at Columbia University (ongoing). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP), with a partial formation at the Institut d'Études Politiques de Paris – Sciences Po Paris.

**JUCÁ ALVES, Vinicius**  
TozziniFreire Advogados, São Paulo – SP

*Featured in Tax (Brazil)*

**Practice Areas:** Tax Litigation Mining

**Career:** With extensive experience in consulting and tax litigation, Vinicius is an expert in value-added taxes, such as ICMS, IPI, PIS/COFINS and ISS, having advised clients on various industries such as beverages, cosmetics, automotive, infrastructure, energy and defense. From 2009 to 2010 he worked at Gibson, Dunn & Crutcher LLP in the United States.

**Professional Memberships:** ·Admitted to the New York Bar. ·Member of the Georgetown University Latin America Law Advisory Board.

**Publications:** "O NCCP e a 'Fungibilidade' dos Recursos Especial e Extraordinário" article. In Processo Tributário: Perspectivas sob a Vigência do NCCP. São Paulo: Blucher, 2019. "A Impossibilidade de Incidência do ISS sobre Atividades Realizadas pelo Concessionário/Arrendatário de Serviços Públicos que está Impossibilitado de Cobrar Preço pelo Contrato de Concessão/Arrendamento" article (co-author). In Aspectos do Direito Ferroviário – Uma Visão através do Contencioso. São Paulo: Editora Verbatim, 2018.

**JUNQUEIRA, Thiago Braga**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Corporate Restructuring and Insolvency.

**Career:** Thiago has practiced in the corporate restructuring and insolvency area for 12 years. He has extensive experience in representing debtors, equity partners and shareholders, creditors and investors in judicial reorganization, extrajudicial reorganization and insolvency proceedings. He has played an active role in several high-stakes cases involving the restructuring of debtors in the construction, telecom, media, oil and gas, agribusiness and energy segments.

**Personal:** LL.M. from the University of Chicago. Specialization Degree (Certificate) in Banking and Capital Markets from the Instituto de Ensino e Pesquisa (Insper). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Cleary Gottlieb Steen & Hamilton LLP, USA.

**JUNQUEIRA INGLEZ DE SOUZA, Marcelo**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Intellectual Property and Innovation; Life Sciences; Litigation and Arbitration; Sports and Entertainment; Technology, Media and Telecommunications

**Career:** Partner of Demarest's Litigation and Arbitration practice and member of the firm's Board of Directors and Executive Committee, Marcelo Junqueira Inglez de Souza concentrates his practice in corporate, contractual, civil and commercial litigation, representing large domestic and multinational companies. He is the author of numerous books and is an invited professor in the areas of procedural law, arbitration and intellectual property.

**Professional Memberships:**

Member of the Board of Experts of the Dispute Resolution Center of the Brazilian Intellectual Property Association (CSD-ABPI). Counselor of the Dispute Resolution Center of the Brazilian Intellectual Property Association (CSD-ABPI). Invited professor for the post-graduate course at the Escola Superior de Advocacia (ESA-SP). Invited professor for the post-graduate course at the Associação Paulista da Propriedade Intelectual (ASPI). Invited professor for the In Company courses at Fundação Getúlio Vargas (FGV).

**Publications:** Co-author, "Os Grandes Julgamentos do Supremo" [The Great Judgments of the Supreme Court], GZ, 2020; Co-author, "Legal Aspects of Buy-Out Clause and the Suitability of its International Rules", Bosch, 2019. Among numerous others.

**JUNQUEIRA LEITE, Márcio**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property, Media & Telecommunications, Commercial Litigation.

**Career:** For over 20 years, Marcio Junqueira Leite has served domestic and international clients from the most diverse industries on advisory and transactional issues, as well as on the resolution of complex disputes involving intellectual property, technology, media and entertainment matters.

**Personal:** Extension in US Intellectual Property Law from 3rd Annual International Professional Certificate Summer Program – Stanford Law School. Extension Course in Entertainment Law from the Centro de Extensão Universitária (CEU–IICS). Specialization Degree (Certificate) in Civil Procedure from the Pontifical Catholic University of São Paulo (PUC-SP). Master's Degree in Intellectual Property from the University of São Paulo (USP). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP).

**JUREIDINI DIAS, Karem**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax Law – Advisory and Litigation

**Career:** Ph.D. and master's degree in public law from the Pontifícia Catholic University of São Paulo. Karem Jureidini Dias is a 1991 graduate of Law Faculty of University of São Paulo (USP) and a member of the Brazilian Bar Association. Karem began her career at Advocacia Gandra Martins and acquired international experience at a Chicago-based law firm in the United States. In 1995, she founded her own firm. For the past few years, she has been appointed as one of the highly recommended tax litigation lawyers in Brazil both by national and international surveys. Karem is also recognized for her strong academic background. She has been a professor at the postgraduate programs in tax law in IBET and has been visiting professor at GVLaw and other renowned postgraduate schools. She has also participated in several local and international academic events, both in Brazil and abroad.

**Publications:** Author of several articles for specialist magazines and publications, coordinator of the books "Tax Compensation" and "Repertório Analítico de Jurisprudência do CARF" and author of the book "Fato Tributário – Revisão e Efeitos Jurídico".

**KANAS GRITZ, Vera**

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*Featured in International Trade (Brazil)*

**Practice Areas:** International Trade

**Career:** Head of TozziniFreire's International Trade practice group, Vera has more than fifteen years of experience in the area, assisting Brazilian and foreign companies in a number of issues related to trade remedies, customs law and trade compliance. Vera advises Brazilian exporters, importers and producers on antidumping investigations and public interest assessment procedures, as well as Brazilian exporters on trade remedies issues abroad. She also represents clients in relevant aspects of structuring import and export operations and their supply chain, as well as in issues related to the rules and procedures of the World Trade Organization and other international agreements.

**Professional Memberships:** Former Director and Member, Committee of International Trade, IBRAC.

**Publications:** 'Business Guide to Trade Remedies in Brazil', International Trade Centre (UNCTAD/WTO); 'Brazil', Getting the Deal Through – Trade & Customs (Law Business Research). Several articles in important publications, such as Valor Econômico, O Estado de São Paulo, Brasil Econômico and Affari Negócios.

**Personal:** PhD, International Law, USP. LL.M., International Economic Law, Université de Paris-I Panthéon-Sorbonne. LL.B., University of São Paulo. Specialised in Business Management, Business School São Paulo.

**KASZNAR FEKETE, Elisabeth**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Strategic consultation and Litigation in IP matters: covering both litigation and counselling in the areas of trademarks, anti-counterfeiting, unfair competition, copyrights, IP contracts, innovation law and trade secrets. She excels in the strategic planning of IP-related litigation and in the establishment of anti-counterfeiting programmes.

**Career:** Senior Partner and Co-founder of Kasznar Leonardos, Ms Kasznar Fekete has over 30 years' practice in intellectual property. A distinguished lecturer, examining professor of master's degrees and doctoral theses and coordinator of IP courses. She has a law degree (1981) awarded with honours from the State University of Rio de Janeiro and a doctorate in commercial law (1999) from the University of Sao Paulo. In 1984 she was a Former Visiting Researcher at the Max Planck Institute (Germany). Ms Kasznar Fekete speaks Portuguese, English, French, German, Spanish, Hungarian and Italian.

**Professional Memberships:** Permanent Council member and Arbitrator of the Arbitration Board (CArb) of the Brazilian Intellectual Property Association (ABPI); Currently member of ABPI's Council; Member of the INTA Board of Directors, the Global Advisory Council, and the Adjunct Professor Interest Group; Sen-

ior Editor of the Trademark Reporter Committee (TMR).

**Publications:** Treatise "Trade Secrets Under Brazilian Law" (2003) and more than 40 articles and book chapters on IP matters.

**KESTENER, Beatriz**

Kestener & Vieira Advogados, São Paulo – SP

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Preventive, regulatory and administrative proceedings in life sciences law, interface with Ministry of Health, National Agency of Sanitary Surveillance and related governmental bodies, in favor of medicines, food, cosmetics, medical devices and products industries related to health. Specialized civil and commercial litigation, consumer, product liability and crisis management. Emphasis on cross-border litigation.

**Career:** Founding partner of Kestener & Vieira Advogados. Solid track record representing leading national and multinational companies from the life sciences industry in high-profile litigation, recall and regulatory cases. Languages: Portuguese and English.

**Professional Memberships:** ·AASP – São Paulo Lawyers Association ·ABA – American Bar Association ·CESA – Center for Studies of Law Firm ·IBA – International Bar Association ·President of the Sanitary Law Commission of OAB – Brazilian Bar Association, São Paulo Chapter (2010-2014)

**Publications:** ·Getting the Deal Through: Life Sciences, Brazilian chapter, 2010, 2011, 2012; ·Chambers Global Practice Guide: Life Sciences, Brazilian chapter, 2013; ·The Life Sciences Law Review, Brazilian chapter, 2013-2016. **Personal:** ·PUC-SP – Pontifícia Universidade Católica de São Paulo (Law Degree), 1989; ·FIOCRUZ – Fundação Oswaldo Cruz (Post-graduate degree in Life Sciences Law), 2009.

**KIM, Shin Jae**

TozziniFreire Advogados, São Paulo – SP

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance & Investigation

**Career:** Head of TozziniFreire's Compliance & Investigation practice group and member of the firm's Executive Committee, Shin is a pioneer in the development of the Compliance field in Brazil. She is a specialist in the strategic coordination of initiatives that involve relationships with government bodies and corporate investigations. With long expertise in corporate law as well, she counsels investors from several different countries on their inbound and outbound investments. She is also head of the Asia Practice Group, directly coordinating the Korea Desk. In addition, Shin chairs and speaks at several forums and international events focused on Anti-corruption, corporate governance, compliance and investigations matters.

Shin co-headed the creation of the Latin American Compliance & Investigation League, which involves the top Latin America firms in this practice.

**Professional Memberships:**

Co-leader, Brazil Chapter of WWCD (Women's White Collar Defense Association); Board, Society of Corporate Compliance and Ethics & Health Care Compliance Association; Board, Brazil-China Business Council; Officer, Inter-Pacific Bar Association; Compliance Certification Board. Council: Regional Governor (South America), International Association of Korean Lawyers; CCEP (Certified Compliance and Ethics Professional) by SCCE (Society of Corporate Compliance and Ethics).

**Personal:** LL.M. International and Comparative Law, Vrije Universiteit Brussel. Academy of American and International Law, USA. Graduate, Law School of USP.

**KÜPPER PAGÉS, Ricardo**

David Rechulski, Advogados, São Paulo – SP

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Partner Ricardo Küpper Pagés has 15 years of experience in corporate criminal law and represents both individuals and corporate clients facing relevant criminal proceedings.

**KURZWEIL DE OLIVEIRA, Bruno**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Debt Restructuring; Insolvency

**Career:** Bruno has built his experience in the most complex restructuring cases advising debtors, creditors, and investors in restructuring, in and out-of-court corporate reorganizations and bankruptcies. Bruno has a bachelor's degree in law from Pontifícia Universidade Católica de São Paulo (PUC/SP) and an LLM in Bankruptcy Law from Columbia Law School and is recognized by Chambers and Partners.

**LACAZ AMARAL, Rafael**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Litigation in IP matters before the State and Federal Courts, also providing consultation services on licensing agreements, patents, trademarks, copyrights and unfair competition, trademark prosecution and arbitration and mediation in the IP field.

**Career:** Mr. Rafael Lacaz Amaral is a lawyer and Senior Partner of the firm. He is also the coordinator of the firm's Anti-piracy & Compliance (AP&C) team, with special focus on the software and entertainment industries (music, video, and pictures), helping clients to recover unpaid royalties and to sell licenses. He has a Law degree (2000) from the Federal University of Rio de Janeiro (UFRJ), a post-graduate degree in Intel-

lectual Property (2002) from the State University of Rio de Janeiro (UERJ), and a post-graduate degree in Civil Procedural Law (2009) from Candido Mendes University (UCAM). He speaks Portuguese, English, and French.

**Professional Memberships:** Board member of the Brazilian Association of Intellectual Property – ABPI (since 2008); Arbitrator for domain name disputes at the Arbitration and Mediation Center of the Brazilian Association of Intellectual Property – CSD-ABPI and a registered Court Expert in IP matters at the State Courts in Rio de Janeiro and São Paulo.

#### LAQUIMIA, Ana Elisa

E. Munhoz Advogados, São Paulo – SP  
*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Ana Elisa Laquimia's areas of expertise include restructuring, litigation, corporate law and mergers & acquisitions.

**Career:** Her experience in restructuring include numerous out-of-court restructuring negotiations, as well as in-court proceedings such as the extrajudicial reorganization proceeding filed by Odebrecht Óleo e Gás S.A., the extrajudicial reorganization proceeding of Contrutora Noberto Odebrecht, the extrajudicial reorganization proceeding of Restoque, and the judicial reorganization of the Odebrecht Group. Ms. Laquimia has an LLB degree from the Law School of the University of São Paulo and is currently a PhD Candidate at the Commercial Law department of the Law School of the University of São Paulo, being active in the academic field as assistant professor and as a speaker in insolvency symposiums. Ms. Laquimia has articles published in prestigious publications in the fields of antitrust and insolvency.

#### Professional Memberships:

Laquimia is a member of the of the Special Committee on Commercial Law of the Brazilian Bar Association (OAB/SP), and of the Bankruptcy Law Committee of the São Paulo Lawyers' Institute (IASP).

#### LAULETTA FRASCINO, Glaucia Maria

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*Featured in Tax (Brazil)*

#### Practice Areas:

**Career:** Partner. More than 30 years of litigation experience representing clients in the highest courts of Brazil, the Superior Court of Justice and the Federal Supreme Court, in controversial tax disputes. She advises domestic and foreign clients, from virtually every industry and business sector, on federal, state and municipal tax matters.

**Professional Memberships:** Member of the board of CESA-Centro de Estudos das Sociedades de Advogados; member of the Women Corporate Directors Foundation (WCD); member of the IBA; vice chair of the Tax Committee of the U.S. Chamber of Commerce.

**Personal:** Bachelor of Laws, PUC-SP. Languages: Portuguese; English.

#### LICKS, Otto

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Patents Copyright Anti-counterfeiting UPOV Trademark, Trade Dress & Publicity Rights Matters Trade Secrets & Regulatory Data Protection Licensing & Technology Transfer Internet, E-commerce & Software Food & Drug Law

**Career:** Otto Licks is a founding partner at Licks Attorneys, a Brazilian law firm with over 290 people among its offices in Rio de Janeiro, São Paulo, Brasília, Curitiba and Tokyo. Otto is an expert on complex litigation and policy making, with solid experience representing international clients in life sciences, telecom, electronics and internet. Otto has been recognized by some of the most important international rankings.

**Professional Memberships:** Admitted to the Brazilian Bar Association – Rio de Janeiro and Distrito Federal; Member of national and international associations such as ABPI, ABAPI, AIPLA, AIPPI, BIO, IBA, IPO, etc; ITechLaw (International Technology Law Association).

**Personal:** Fellow, Chizaiken – Institute of Intellectual Property (1997); Doctor of Juridical Science (S.J.D) program, George Washington University Law School (1996); Master of Laws (LL.M) Intellectual Property, George Washington University Law School (1994); Master of Laws (LL.M) International Law, George Washington University Law School (1993); Bachelor of Laws (LL.B), Universidade do Estado do Rio de Janeiro (1993).

#### LINERO GOLDFARB, Cibelle

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor and Employment Agribusiness

**Career:** Cibelle Linero is one of BMA's Employment partners, acting both in litigation and in advisory matters. Cibelle advises national and international companies on employment matters, including litigation prevention. Her work includes drafting and reviewing employment contracts and internal policies, designing and implementing short- and long-term variable compensation plans, and negotiating with labor unions on profit sharing plans and other subjects. She is also active in litigation before the Labor Courts and at the administrative level, including monitoring inquiries initiated by the Public Labor Prosecution Service. She also supports BMA's Corporate teams in employment matters arising out of mergers and acquisitions (including salary and benefit equalization plans), and works together with various other practice areas, such as Compliance (notably in investigations

involving employments and in preparing and conducting training sessions on moral and sexual harassment), Digital Law and Data Privacy (compliance with Brazil's General Data Protection Law in connection with human resources issues), Arbitration, and Tax and Social Security. Cibelle is a member of BMA Women, BMA Diversity, and BMA Inspiration.

#### LINI MAEJI, Karla

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance & Investigation; White-Collar Crimes

**Career:** Karla Lini Maeji is a partner in the Compliance & Investigation practice at TozziniFreire with extensive experience acting as counsel for foreign listed companies doing business in Brazil, focusing her practice on internal investigations, and regulatory and criminal enforcement. She conducted numerous cross-border investigations especially on corruption, fraud and procurement irregularities reporting to Audit Committees, interacting with external auditors and having a keen eye for handling matters that may affect the company in different areas of law and jurisdictions. She has consistent experience strategically representing clients before multiple authorities, both in the context of leniency agreements and defense. Karla also regularly advises corporate clients on a broad range of compliance matters for having a deep understanding of her clients' business and potential impacts on the company. In addition, she worked for a global law firm, in London, in a secondment program

**Professional Memberships:** CCEP (Certified Compliance and Ethics Professional) by SCCE (Society of Corporate Compliance and Ethics).

**Personal:** LL.M., Columbia University School of Law. Graduate, Law School of Universidade Presbiteriana Mackenzie.

#### LINS CRUZ, Tatiana

TozziniFreire Advogados, São Paulo – SP

*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust

**Career:** Tatiana has over 18 years of experience in antitrust law, having participated in administrative processes and legal actions involving anti-competitive practices, internal investigations and negotiation of agreements, notification of operations subject to the approval of the Brazilian antitrust body, CADE (Administrative Council for Economic Defense), and the creation and implementation of antitrust compliance programs. She also took part in the training program for young lawyers, for the Brazilian mission to the World Trade Organization (WTO) in Geneva, 2003.

**Publications:** "Controle Externo e Franquias: O Caso Chilli Beans" (co-author). In *Jurisprudência do CADE Comentada*. São Paulo: Revista dos Tribunais, 2019. "Brazil" chapter

(co-author). In *Getting the Deal Through – Merger Control*. London: Global Competition Review, 2019.

**LOFRANO JUNIOR, Lourival**  
Pinheiro Neto Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Criminal Law and Criminal Procedure, Compliance and Corporate Crimes.

**Career:** Lourival Lofrano Júnior handles litigation cases (police investigations and criminal proceedings) and advises on corporate criminal law, serving clients from a wide array of industries. He has experience in compliance, and conducts internal investigations, reviews of compliance programs and defenses before the Controller General's Office of the Federal Government (CGU).

**Personal:** Post-graduate Degree in Economic Criminal Law from University of Coimbra School of Law/IBCCRIM. Post-graduate Degree in Economic Criminal Law from the Getúlio Vargas Foundation (FGV). Bachelor's Degree in from the São Paulo University (USP).

**LOPES DE CARVALHO, Ana Carolina**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition and antitrust

**Career:** Carvalho is specialist in matters related to the enforcement of the competition law, especially in the presentation of concentrating operations. She also engages activities in antitrust investigations, structuring of consultations and drafting of opinions. Carvalho was Head of the Advisory Department and Head of the Chairman's Office at the Administrative Council for Economic Defense – Cade (2012–2016) and participated in the edition of the "Guia para Análise de Consumo Prévía de Atos de Concentração" and the "Guia de Compliance" published by Cade.

**Professional Memberships:** Admitted in Brazilian Bar Association

#### MACHADO, José Mauro

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property, Technology, Media & Telecommunications, and Commercial Litigation.

**Career:** José Mauro Decoussau Machado has significant experience in litigation and advisory issues in intellectual property (IP) and technology matters. In the IP area, José Mauro concentrates his practice in cases involving the misuse of confidential information, brands, unfair competition, copyright and franchise disputes. He also works on administrative cases before the Brazilian patent and trademark office (INPI). In the technology arena, he has a strong acumen with regard to regulatory analysis of innovative products and services, also serving clients on administrative and court disputes related to data privacy



and protection (LGPD) and e-commerce matters.

**Personal:** LL.M. from the Stanford University. Master's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Fullbright & Jawors, USA.

#### **MACHADO, Liv**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Restructuring and Insolvency Litigation

**Career:** With over 12 years of experience in the area of restructuring and judicial reorganization, Liv assists local and foreign clients in credit restructuring in judicial reorganization cases, as well as in out-of-court and insolvency proceedings. She also assists investors in the acquisition of distressed assets and companies in financial distress, besides debt restructuring.

**Professional Memberships:** •Chair of IWIRC Brazil (International Women's Insolvency & Restructuring Confederation – Brazil Network). •Fellow of INSOL International (International Association of Restructuring, Insolvency & Bankruptcy Professionals). •Member of the Latin America Committee of INSOL.

**Publications:** "Brazil" chapter (co-author). In *The Restructuring Review*. London: The Law Reviews, 2018.

#### **MACHADO LETIZIO VIEIRA, Carolina**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Carolina Machado Letizio Vieira's areas of expertise include restructuring, complex litigation, and corporate law.

**Career:** Prior to joining E.Munhoz, Mrs. Letizio Vieira was the coordinator of the restructuring and insolvency practice from one of the most prestigious law firms in Brazil and also worked with litigation for years. She worked in the most complex restructuring cases in Brazil, such as Odebrecht Group, OAS Group OGX Group, OSX Group, MMX Group and Rede. Mrs. Letizio Vieira holds an LLB degree from the Law School of Pontifícia Universidade Católica de São Paulo and an LLM degree from the Northwestern University Pritzker School of Law.

#### **MAGALHÃES MACHADO, Eduardo**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Eduardo Machado is a senior partner at Montauray Pimenta, Machado & Vieira de Mello and leads the trademarks team. His practice focuses on strategic advice regarding the development, maintenance and enforcement of trademark portfolios for

a wide range of clients. Eduardo actively participates in a wide number of IP associations, such as the International Trademark Association, MARQUES and the German Association for the Protection of Intellectual Property, promoting the exchange of experience and improving the capacity to understand the dynamics of the global business environment. Eduardo is also an arbiter at the domain name dispute resolution centers of both WIPO and NAF and has been responsible for several important decisions involving cross border IP disputes. Areas of Expertise Trademarks, Licensing, Franchise Agreements, Copyright and Software, Domain Name Disputes, Management of Intellectual Property Rights. Languages Portuguese, English, German

#### **MANENTE, Luiz Virgílio**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Litigation; Consumer Affairs.

**Career:** Luiz assists clients with compliance issues and litigation relating to consumer law. His experience includes the filing of actions, preparation of defenses and appeals, and representing clients in proceedings before the Departments of Consumer Protection, Ministry of Public Prosecution, Special Civil Courts, and Common Justice.

**Professional Memberships:**

Councilor, Chamber of Legal Committee of the France-Brazil Chamber of Commerce. Board member, AASP (São Paulo Lawyers Association).

**Publications:** Articles on consumer protection and litigation matters in national and international publications.

**Personal:** Graduate, PUC-SP. Academy of American and International Law, Center for American and International Law.

#### **MANIGLIA DUARTE, Leonardo**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust & Competition; ESG – Environmental, Social and Governance; Public Law

**Career:** Leonardo Duarte focuses his practice in the areas of competition and regulatory law. He provides legal advice and risk assessment on competition and regulatory matters related to contracts (distribution agreements, supply agreements, joint venture agreements, among others), general business practices, mergers and other types of economic concentration. He regularly represents Brazilian and foreign clients before the competition and regulatory authorities on merger notifications, challenges to merger notifications, investigations of/into anticompetitive practices (cartels, abuse of dominance, among others) and regulatory violations in general. Clients value Mr. Duarte's international knowledge and experience, enabling him to provide foreign and Brazilian

companies with consistent, high quality and efficient legal services related to Competition Law and Regulatory Law issues. He represents companies in several industries such as Energy, Telecommunications, Pharmaceuticals, Transport, Higher Education Services, Electronics, among others, based on the United States, Europe and Asian countries.

**Professional Memberships:**

American Chamber of Commerce (AMCHAM), Federal District; American Bar Association (ABA), Section of Antitrust Law; International Bar Association (IBA), Antitrust Committee; Brazilian Bar Association (OAB-DF), Competition Law Committee; World Services Group (WSG)

#### **MARCHI, Caroline**

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BR

*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Partner in labor and employment, agribusiness, oil and gas, chemicals and petrochemicals, financial services, technology, ESG and impact business

**Career:** Specialist in labor law, with strong performance in defense strategies concerning consultations and judicial and administrative proceedings. Her practice predominantly consists in the structuring of Profits and Results Participation Programs, meeting demands related to the Ministry of Public Labor Prosecution and trade union matters. Has previous experience in the areas of knowledge of retail, electronics, health, pharmaceutical, civil construction, gas, and food and beverage.

**Professional Memberships:** Admitted to the Brazilian Bar. Member of the International Bar Association, Women Committee of the Brazilian Bar Association and Cooperativism Commission of the Brazilian Bar Association.

#### **MARIZ DE OLIVEIRA, Ricardo**

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*Featured in Tax (Brazil)*

**Practice Areas:** Consulting, administrative and judicial litigation related to direct taxes, in particular IRPJ/IRPF, CSLL, PIS, COFINS, CIDE and social security contribution, among others

**Career:** –President of IBDT –Member of several entities, such as ABDF, IET and FESDT –Visiting professor at several law schools in the country

**Publications:** –OLIVEIRA, Ricardo Mariz de. Incorporation of Shares in Tax Law –Conferral of Assets, Exchange, Payment in Payment and Other Legal Businesses. São Paulo: Editora Quartier Latin, 2014, p. 208; –OLIVEIRA, Ricardo Mariz de. Basics of Income Tax. São Paulo: Editora Quartier Latin, 2008, p. 1159; –OLIVEIRA, Ricardo Mariz de; BIANCO, Joao Francisco. Income Tax –Law no. 8383 –Main Issues. São Paulo: Malheiros Editora, 1992, p 174

**Personal:** –Graduate degree in Law from USP (1963). –Specialization in Civil Law from USP

#### **MARQUES MACHADO, Michelle**

Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo – SP

*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; Corporate Investigations

**Career:** Partner. With more than fifteen years of experience in antitrust matters, she regularly represents domestic and foreign clients in a wide range of antitrust matters, including merger cases, antitrust investigations (including negotiation of leniency agreements and settlements), internal investigations, compliance programs, review of commercial practices, and structuring businesses in compliance with the competition law. At Mattos Filho, Michelle currently coordinates along with partners from Antitrust/Competition and Compliance/Corporate Ethics practices their Corporate Investigations Group. She is also a member of the firm's Technology Group, advising tech clients on antitrust matters adopting a multidisciplinary approach.

**Professional Memberships:**

Michelle is a member of the Digital Markets Committee at the Brazilian Institute of Studies on Competition, Consumer Relations, and International Trade, of the Competition Committee at International Chamber of Commerce –ICC Brazil, and a Country Representative for the International Committee of the Antitrust Law Section of the American Bar Association. She is also a regular contributor to the ABA International Antitrust Committee Quarterly Newsletter on recent developments in the antitrust arena in South America.

**Personal:** Bachelor of Laws, Universidade de São Paulo (USP); Master of Philosophy and General Theory of Law, Universidade de São Paulo (USP); Master of Laws (LL.M.), Harvard Law School.

#### **MARTA MARTINS, Patrícia Helena**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Consumer Affairs; Litigation; Cybersecurity & Data Privacy, Technology/Innovation

**Career:** Focusing her practice on consumer law issues, Patrícia counsels clients on litigation matters related to the Consumer Protection Code. She frequently advises clients on preventing liability, conducting recall campaigns, and defense on civil suits. She also specializes in issues related to the National System of Metrology, Standardization and Industrial Quality. Patrícia has practiced in the regulatory litigation area and recall campaigns involving industry and products of the Life Sciences sector.

**Professional Memberships:** Member, Consumer Committee of IBRAC. Member, Competition and Consumer Relations Committee of CESA. Member, Digital Law Committee of CESA.

**Publications:** "A Internet Deu Voz às Pessoas. Mas como o Direito Regula a Liberdade de Expressão Online? Uma Análise da Regula**Personal:** Specialized degree, Business Management from Business School São Paulo. Postgraduate degree, Consumer Law from PUC-SP, Graduate, Law School of PUC-SP.

**MARTINS DE OLIVEIRA AMADO, Renata**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Partner in litigation, arbitration and dispute resolution, restructuring and insolvency, financial services, banking, insurance and finance, corporate, agribusiness, construction, mining, chemicals and petrochemicals, telecommunications, retail and consumer

**Career:** Specialist in the prevention and resolution of conflicts before the Judiciary, public agencies and renowned national and international Arbitration Centers, and in restructuring and recovery of credits and companies. Acts in disputes involving Bankruptcy, Administrative, Civil, Commercial, Environmental, Mining, Consumer, Aviation, Banking, Real Estate, Corporate and compliance issues.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of International Bar Association and Turnaround Management Association –Brazil Insol International CBar –Brazilian Arbitration Committee ICDR Young & International.

**MASSAIA, Cláudia**

Demarest Advogados, São Paulo – SP  
*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance and Investigations

**Career:** Lawyer of the Demarest's Compliance area, Cláudia Massaia holds a bachelor's degree from Universidade Presbiteriana Mackenzie. She has a strong presence in internal investigations and compliance due diligences in M&A projects and to vetting third parties. Also, she provides assistancy to its clients in implementation of compliance programs, drafts legal memorandums on the anti-corruption law and monitorings. Since 2018, she is Certified Compliance and Ethics Professional International (CCEP-I) by the Society of Corporate Compliance and Ethics (SCCE). In 2019, LEC –Legal, Ethics and Compliance granted to Cláudia the professional compliance certificate (CPC-A) by remarkable knowledge, after conduct several projects before the institution.

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Partner in litigation, arbitration and dispute resolution, retail and consumer

**Career:** Advises on strategic legal issues of consumer relations for all market segments. Its preventive action includes consulting and preparation of legal opinions and legal opinions, as well as monitoring legislative initiatives on issues related to consumer relations.

In the administrative area, it acts in the preparation and monitoring of recall, sponsorship of civil investigations, assessments, notifications and sanctioning procedures in general, in addition to the representation of clients before all consumer protection agencies, regulatory agencies and self-regulatory bodies, such as Conar. In the judicial sphere, it advises on actions of collective interest, actions for annulment, direct actions of unconstitutionality, incidents of resolution of repetitive demands (IRDR), repetitive resources, among others.

**Professional Memberships:** Brazilian Bar Association (OAB) Counselor of the Brazilian Institute for the Defense of Competition, Consumption and International Trade (Ibrac); Brazilian Institute for the Defense of Competition, Consumption and International Trade (Ibrac) –Director of Consumer Relations (2018-2021).

**MEDON SANTOS, Marcel**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust

**Career:** Marcel has long experience with antitrust law. He was Legal Coordinator and Director of the Secretariat of Economic Law of the Ministry of Justice (SDE/MJ), where he worked for six years (2001-2007). He was one of the officials responsible for the implementation of the modern investigation techniques currently used by the Brazilian Competition Protection System (including dawn raids and leniency agreements). Marcel also has solid expertise in the private practice, assisting clients with risk assessment of business practices, investigation of conducts, merger review and implementation of corporate compliance programs.

**Professional Memberships:** Member of the Competition Commission at OAB/SP (Brazilian Bar Association, São Paulo section).

**Publications:** "Controle Externo e Franquias: O Caso Chilli Beans" (co-author). In Jurisprudência do CADE Comentada. São Paulo: Revista dos Tribunais, 2019. "Brazil" chapter (co-author). In Getting the Deal Through –Merger Control. London: Global Competition Review, 2019. "Sham Litigation and Abuse of Industrial Property Rights" article. In Revista do IBRAC, vol. 24, #1, São Paulo: IBRAC, 2018.

**Personal:** Postgraduate degree in Antitrust Law from FGV-SP (Fundação Getúlio Vargas –São Paulo), 2005. Graduate of the Law School of PUC-SP

(Pontifícia Universidade Católica de São Paulo), 2000.

**MENDES, Luís Antônio Ferraz**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor, Occupational Safety and Health, and Immigration.

**Career:** Luís Antônio Ferraz Mendes serves clients in advisory, due diligence and litigation in labor matters, as well as in negotiations with trade unions. Luis has extensive experience in assessing labor risks for M&A projects (M&A, private equity, asset acquisition) of companies in the manufacturing, technology, retail, service and financial areas. He also represents clients in administrative proceedings before the Public Prosecutor's Office for Labor Affairs (MPT) in connection with civil investigations and preparatory procedures. Luis serves clients in labor litigation involving senior executives, trade unions, and in public civil actions (class action suits) before all labor court instances.

**Personal:** Master's Degree in Labor Law from the University of São Paulo (USP). Bachelor's Degree in Law from the University of São Paulo (USP).

**MENDONÇA COSTA, Mônica**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration Litigation Mediation Government Sales Gaming & E-sports

**Career:** Mônica has more than fifteen years of practice at TozziniFreire in the Litigation and Arbitration practice groups. She counsels on civil court cases deriving from bidding procedures, contracts with public entities and investigations in alliance with the teams of the Administrative Law, and Compliance & Investigations practice groups. She has extensive experience in arbitration proceedings administered by domestic and international institutions and has had ample practice in commercial mediation, both ad hoc and institutional, representing clients during all phases of the proceedings. Her practice comprises disputes related to corporate matters, mergers and acquisitions, distribution and sales representation contracts, real estate and timberland investments.

**Professional Memberships:**

•Member of CBar (Brazilian Arbitration Committee). •Vice-chair of the Brazilian Advisory Board –CPR (International Institute for Conflict Prevention & Resolution).

**MIDORI HONDA, Joyce**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; and Crisis Management.

**Career:** Bachelor of Laws from the Pontifícia Universidade Católica de São Paulo. Master of Laws from the London School of Economics and Political Science. Postgraduate in Economy Law from Fundação Getúlio Vargas. Partner since 2013. She represents companies and individuals under investigation for alleged anticompetitive behavior. These investigations conducted by antitrust authorities relate to alleged cartel formation and abuse of dominant position, among others. She has vast experience in the negotiation of leniency agreements and settlements with CADE. She also acts in matters that involve damages claims.

**Professional Memberships:** Admitted to the Brazilian Bar Association (OAB), 2002. Vice President of the Competition and Regulatory Committee of the Brazilian Bar Association, São Paulo section, during 2016-2018, and reappointed in 2019; Member of the Brazilian Institute for Studies on Competition, Consumer Relations and International Trade (IBRAC).

**MONTAURY PIMENTA, Luiz Edgard**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Luiz Edgard

Montaury Pimenta is a trial lawyer, Industrial Property Agent and Montaury Pimenta, Machado & Vieira de Mello's senior partner. With over 30 years of experience in the Intellectual Property field, he heads the firm's Litigation team, as well as coordinates different departments within the firm. He is currently Vice President of the international association The Global Network of National IP Practitioner Associations (GNIPA), based in London and was the president of ABPI (Brazilian Association of Intellectual Property) from 2019 to 2021. Luiz advises and represents domestic and international clients in a wide range of medium and high complexity IP disputes, covering several technologies and areas in the Federal and State Courts of Brazil, including the Superior Courts. Among the cases represented by him are those related to patents, trademarks, copyrights, domain names and unfair competition. Luiz is a panelist at the domain names dispute resolution centers of WIPO, NAF and ABPI and, as such, has been responsible for several important decisions involving crossborder IP disputes. In 2021, in recognition of the relevant services that Luiz has been providing to the legal practice, the Rio de Janeiro State School of Judiciary, awarded him the EMERJ MEDAL OF MERIT.

**MONTEIRO, Alexandre**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Alexandre has over fifteen years of experience in tax practice and worked at EY LLP in New York in the International Tax Practice within the Financial Services. He is a Professor and active member of the Academic Committee in the International Tax Program at the Brazilian Institute of Tax Law (IBDT) and was an Assistant Professor in the Master of Laws program at USP, assisting Professor Gerd W. Rothmann in his classes. In 2018, among other initiatives, Mr. Monteiro contributed as a judge at the 4th Chamber of the Municipal Tax Court in São Paulo (“Conselho Municipal de Tributos”), and was also pointed as a judge within the Administrative Tax Court in São Paulo (TIT-SP), dealing with the most important tax disputed at the administrative level in São Paulo, and also contributed his time participating in a pro bono committee to update the Court’s bylaws. In 2021, he was also invited to give some lectures, including (i) at the II Conference of Tax Studies in Maceio/AL, discussing major tax issues over cloud computing (SaaS, PaaS and IaaS), and (ii) at the soft opening of the new headquarters of MSF International in Salvador/BA, about taxation of Brazilian residents on cross-border investments. Also, he was one of the lecturers at the VII Brazilian Congress on International Tax Law, the most recognized seminar in this practice in Brazil.

**Professional Memberships:** In 2021, Mr. Monteiro was invited (an accepted) to be an official member of the board (peer reviews) in the Current International Tax Law Magazine edited by IBDT.

**Personal:** Mr. Monteiro holds an LL.M. in International Taxation from the NYU (full-tuition scholarship) and a PhD in Tax Law from the University of São Paulo (USP), and is also licensed at the NY Bar.

**MONTEIRO DE CARVALHO, Carol**  
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**Practice Areas:** International Trade

**Career:** Carol has been involved in the last 25 years in trade remedies investigations and customs. Carol is recognized in the legal market and by her peers as a leader in the area in Brazil. She has considerable experience in representing clients from several jurisdictions such as China, Vietnam, Indonesia, South Africa, USA and Mexico. She was involved in the most emblematic trade remedies investigation ever conducted by the Brazilian government.

**Professional Memberships:**

Brazilian Bar (OAB – Rio de Janeiro and São Paulo Chapters); International Bar Association (IBA); Brazilian Institute for Competition and International Trade Vice president of the International Relations Commission of the Rio de Janeiro Chapter of the Brazilian Bar Association.

**MORAES MARQUES, André**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Corporate Restructuring & Insolvency, and Commercial Litigation.

**Career:** André Moraes Marques acts in corporate restructuring and insolvency, civil and commercial litigation matters.

**Personal:** LL.M. from the Columbia Law School. Bachelor’s Degree in Law from the University of São Paulo (USP). International experience: Cleary Gottlieb Steen & Hamilton, New York.

**MORAES REGO MIGLIORA, Luiz Guilherme**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Dispute Resolution – Litigation; Labor & Employment; Insolvency & Restructuring; Consumer Affairs & Product Liability

**Career:** Luiz Guilherme Migliora is a senior partner of the Firm’s Litigation Practice Group. He focuses his practice on managing complex litigation in product liability, civil and labor matters. He has represented one of the world’s largest tobacco companies for several years and has acquired prominence and deep expertise in the area of consumer products litigation. Clients value Mr. Migliora’s comprehension of the Brazilian legal system and routinely retain him for advice on complicated and strategic issues. Also being a partner of the Firm’s Labor and Employment Practice Group, Mr. Migliora has significant experience advising international and Brazilian corporations on labor issues. He offers clients the unique combination of extensive real-world experience in labor litigation and advice and counsel with unprecedented academic knowledge gleaned from over a decade of teaching Labor Law in Brazil’s top educational institutions. Mr. Migliora is an active member of Ius Laboris, the international alliance of leading Human Resources law practitioners, with more than 2,500 lawyers providing local labor law knowledge and coverage in more than 100 countries.

**Professional Memberships:** American Chamber of Commerce (AMCHAM), Rio de Janeiro; Ius Laboris

**MUNDIM, Milena**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition

**Career:** Partner in Demarest’s Competition practice, Milena Fernandes Mundim has extensive experience in merger control, competition law clauses in M&A transactions, spill-over prevention of competitively sensitive information, establishing clean teams in due diligence exercises and creating clearance strategies, plus anticompet-

itive conducts and compliance issues. She has worked in the competition departments of other international law firms and as a legal counsel at CADE. Among her regular clients she advises multinational companies, such as Owens-Illinois, Air France, Delta, RBS (The Royal Bank of Scotland), Viscas, Naval Group SAAM Smit as well as Peugeot-Citröen. She also advises important Brazilian players such as Azul Linhas Aéreas, Banco Cooperativo do Brasil and Galvão Engenharia.

**MUNHOZ, Eduardo**  
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*Featured in Dispute Resolution (Brazil), Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Eduardo Munhoz’s areas of expertise include corporate law, insolvency and complex litigation matters (both judicial litigation and arbitrations), with a particular emphasis on corporate disputes.

**Career:** Eduardo Munhoz, the firm’s founding partner, has more than 25 years of experience. He and his team have taken part in some of the most significant restructuring cases involving Brazilian entities, such as OGX, OSX and MMX Group, OAS Group, PDG Realty Group, Odebrecht Group (including OEC, Ocyan and Atvos) and Restoque. Mr. Munhoz is one of Brazil’s most admired and demanded insolvency lawyers. He is also a Full Professor of the Law School of the University of São Paulo.

**Publications:** Munhoz has authored numerous books and articles. His books “Acquisition of Corporate Control”; and “The Contemporary Enterprise and Corporate Law: Corporate Control and Group of Entities” are considered important pieces for attorneys and academics. His work as a lawyer and professor has impacted the Brazilian legal practice, as Mr. Munhoz has significantly contributed to create groundbreaking solutions in critical matters

**MUNIZ, Joaquim de Paiva**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration

**Career:** Joaquim Muniz heads the Arbitration practice group and has a wide breadth of experience in M&A, Corporate Law, Infrastructure Projects, Mining, construction and Oil and Gas regulation. Joaquim is a Professor of Arbitration, M&A and Corporate Law at graduate courses. Member of the commission which is drafting the New Brazilian Commercial Code, Head of the Arbitration Commission of the Rio de Janeiro Bar, Director of the Arbitration and Mediation Center of Rio de Janeiro – CBMA, Member of the Advisory Council of SIAC (Singapore Int. Arbitration Center), General Secretary of the BRICS Countries Commission of the Federal Bar, Member of the list of arbitrators of the following institutions: CAM-CCBC,

CPR, ICDR, CIESP, CBMA, CAMARB and CAMFIEP and was the Coordinator of the team of counsel that represented pro bono athletes in sports arbitration during the Rio 2016 Olympic Games.

**Professional Memberships:** Rio de Janeiro Bar (active), New York State Bar (passed)

**Publications:** Author of several books on arbitration and M&A, including “Arbitration Law of Brazil: Practice and Procedure” (Juris Publishing).

**Personal:** He graduated from the Rio de Janeiro State University (UERJ) and has an LL.M. at the University of Chicago.

**MUZZI GOMES DE ALMEIDA, Renata**  
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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance & Investigation.

**Career:** Renata is a partner at TozziniFreire’s Compliance & Investigation practice group and focuses her practice on compliance matters, with particular expertise in internal investigations. Her experience includes general counseling in anti-corruption and compliance matters, developing and implementing compliance and anti-corruption programs, conducting risk assessments and anti-corruption and compliance due diligence in the context of M&A transactions. Renata has also conducted several complex internal investigations. She was the first Brazilian to obtain the certification CCEP (Certified Compliance & Ethics Professional) granted by SCCE (Society of Corporate Compliance and Ethics) in 2008. She also coordinates the Forum of Compliance Professionals, an initiative created by TozziniFreire in 2008 to share and benchmark best practices in compliance, currently composed by approximately 100 companies.

**Professional Memberships:**

Member: Society of Corporate Compliance and Ethics, and Anti-corruption Committee of the IBA. CCEP (Certified Compliance and Ethics Professional) by SCCE (Society of Corporate Compliance and Ethics). Co-Chair: Latin Lawyer/ Global Investigations Review.

**Personal:** Specialization, Business Management, Business School SP; Corporate Law, PUC-SP Graduate, Law School of PUC-SP. FBI Compliance Academy of the U.S DOJ. 52nd Annual Academy of American and International Law, CAIL.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition and Antitrust

**Career:** Luis Nagalli has over 15 years of experience in antitrust law. He has extensive experience representing domestic and foreign clients in notifications and judicial challenges of



mergers and acquisitions involving the most diverse sectors of the economy. He also has substantial experience in conducting negotiations for Leniency Agreements and settlements of cartel cases before CADE and the Federal Controller General. He participated in renowned national boards, and was part of the antitrust team at the Axinn office in New York, in the year the firm received an important achievement as Firm of the Year – Americas Award. In the United States, he has gained significant experience coordinating notifications across multiple jurisdictions and serving with the US Federal Trade Commission and the US Department of Justice. Languages: Portuguese and English

**Professional Memberships:** Brazilian Bar Association, São Paulo Section Brazilian Institute of Competition, Consumption and International Trade Studies (IBRAC) Study of Competition and Economic Regulation Commission (CECORE-OAB/SP)

**Personal:** Universidade Presbiteriana Mackenzie Law School Master of Laws (LL.M.) in Competition, Innovation and Information Law, New York University

## NAJJAR ABDO, Helena

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration; and Crisis Management.

**Career:** Bachelor of Laws, Master and PhD – Procedural Law from the Universidade de São Paulo; and Italian Civil Procedural Law from Università degli Studi di Firenze, Italy. She represents several national and foreign companies, investors, multinationals and investment funds before state courts, arbitration and mediation chambers, administrative bodies and class entities. She has extensive experience in all matters related to procedural law and civil law, as well as advice on conducting business, acting in collective processes, public procurement, crisis management, and cases considered delicate and with a high level of repercussion in the media.

**Professional Memberships:** Arbitrator of Brazilian Center for Mediation and Arbitration and Chamber of Conciliation, Mediation and Arbitration of the Commission of Law Firms of the Brazilian Bar Association, São Paulo branch; Visiting professor at Fordham University (2019/2020); volunteer assistant professor of undergraduate/graduate courses in Civil Procedural Law at Universidade de São Paulo; Member: Brazilian Institute of Procedural Law, of the Publications Committee of the Center for Advanced Studies of Procedural Law, of the Brazilian Arbitration Committee.

**Publications:** “The abuse of the process” (Revista dos Tribunais, 2007); “Media and process” (Saraiva, 2011); Co-authored several works of Procedural Law and Consumer Law.

## NEDER DE LIMA, Marcos Vinícius

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*Featured in Tax (Brazil)*

**Practice Areas:** Succession planning and Tax

**Career:** Marcos Vinicius Neder joined the Firm in 2011 as Partner. He works with focus on tax litigation and wealth management. He also supports clients in business tax consulting, taxation of reorganizations and acquisitions. Marcos has a wide breadth of experience in national and international taxation. He is a Professor in the post-graduate courses of the Brazilian Institute of Tax Law (IBET) and a Professor of the Master in International Taxation of the Brazilian Institute of Tax Law (IBDT).

**Personal:** He holds a PhD in Tax Law from the Pontifícia Universidade Católica São Paulo. He also graduated from the Military Institute of Engineering (IME) in Civil Engineering and from Universidade Cândido Mendes in Economics. He is also post-graduated in: Comparative Tax Policy and Administration from Harvard University (Kennedy School of Government, Cambridge, USA); International Taxation (English title: Taxation) from Japan International Corporation Agency (JICA), in Tokio; Auditing (English title: Computer Audit) from University of Waterloo, Canada; Financial Fraud from the Federal Law Enforcement Training Center, Internal Revenue Service – IRF, USA.

## NEGRÃO, Francisco

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**Practice Areas:** Francisco Niclós Negrão is dually focused, having extensive experience in international trade and in competition law. Francisco heads the International Trade practice at the firm, where he has been successful representing the domestic industry, importers and exporters in leading anti-dumping procedures, suspension/reduction of anti-dumping duties due to public interest, import licensing and other non-tariff barriers to trade, export controls, and issues involving Mercosur import tariffs. His focus in competition law also offers an advantage to clients seeking integrated advice. Francisco acts on both administrative and judicial litigation and consultation matters, with extensive experience in complex mergers, cartel and vertical practices investigations, and, being a certified compliance officer, he has trained thousands of individuals in the past few years in tailor-made compliance training programs. Francisco has law degree and a BA in Economics and MA in International Economics and Finance. This background enables him to provide to his clients with sharp, fast, comprehensive, and clear-cut solutions from an economic standpoint. His clients come from a wide range of sectors, including home appliances, tobacco, automobiles, tires, plastics, pulp and paper and ma-

chinery. Francisco’s prominent clientele is formed of national and international corporations. Francisco has over 15 years of experience in this arena.

## NOGUEIRA DIAS, Gabriel

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**Practice Areas:** Gabriel Dias is the current managing partner at Magalhães e Dias – Advocacia. With more than two decades of experience in the antitrust and regulatory field, he is also responsible for the most important cases of the firm in these areas. Graduated in law from the University of São Paulo, he has also a Master and a PhD from the University of Bonn, Germany (published by Mohr Siebeck Verlag). As a former adviser of the President of CADE’s, he contributed to the first and most important regulations of the antitrust body. Gabriel represents major corporations and traditional associations in complex administrative and judicial proceedings. He is known by his clients for his strong legal foundation, accurate strategic approach, and fast and pragmatic solutions designed for extremely intricate situations. Some of his clients call him the antitrust memory of the legal departments of their companies, since their long-lasting relationship provides him with the full knowledge of the company’s legal background. He has been involved in several leading antitrust and regulatory cases before CADE and in court. He was the first lawyer to advise, draft and sign a cease and desist agreement in horizontal conduct investigations in Brazil.

## NOVAIS, Raquel

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*Featured in Tax (Brazil)*

**Practice Areas:** Partner in tax, automotive, infrastructure and energy, oil and gas, pulp and paper.

**Career:** Large experience in both domestic and international taxation, as well as tax controversy. Raquel’s practice is divided between structuring tax consultancy and high complexity technical tax conflicts settlement. Her practice also includes the taxation of regulated industries, such as natural resources and energy.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of São Paulo Lawyers Association, Brazilian International Fiscal Association Board, American Bar Association and Tax Committee of IBA.

## NOVIS, Maria Eugênia

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Partner in competition and antitrust.

**Career:** Maria Eugênia specializes in filings, investigations, and negotiations with the Administrative Council for Economic Defense (CADE). Large

part of her work concerns analysis of antitrust risks and drafting of specific M&A contractual provisions; definition of strategy and conduction of complex antitrust filings before CADE; defense of clients in investigations on cartel and abuse of dominance cases; negotiation of leniency agreements and settlement agreements with CADE; and assistance in internal investigations of anticompetitive practices. Additionally, Maria Eugênia regularly assists clients in antitrust compliance programs. Maria Eugênia has experience in providing legal assistance to clients of several industry areas, such as: automotive, packaging, pharmaceutical, medical equipment, chemical and petrochemical, energy, paper and cellulose, oil and gas, communication, and technology.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of IBRAC and International Bar Association.

## OLIVEIRA, Júlio

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*Featured in Tax (Brazil)*

**Practice Areas:** Customs Taxes, Labor and Labor Taxes, Tax, Tax Litigation, Transfer Pricing.

**Career:** Júlio has acted in many significant tax proceedings relating to direct and indirect taxes, as well as taxes levied on the payroll. He renders consulting services to large domestic and international companies. He is part of committees and associations made up of companies that seek to improve the Brazilian tax system. He holds an LL.M. and a PhD in Tax Law from Pontifícia Universidade Católica de São Paulo (PUC/SP). He took the position of Executive Coordinator of the Tax Sanctions Working Group of NEF/FGV-SP. He is a professor at major universities in São Paulo, such as FGV Law and PUC/SP, and has acted as examining professor on boards granting Master of Laws at PUC/SP. Júlio has also been a judge of the Tax Administrative Court of the State of São Paulo (TIT) and has written books and articles.

**Professional Memberships:** Adviser of the Movimento de Defesa da Advocacia (MDA) association; Brazilian Bar Association; Member of the Legal and Tax Committee of the British Chamber of Commerce and Industry in São Paulo; Adviser of the Center for Tax Studies (NEF) of the São Paulo Law School of Fundação Getúlio Vargas (FGV).

## OLIVEIRA ANDREOLI, Daniel

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition

**Career:** Partner in Demarest’s Competition practice, Daniel Oliveira Andreoli holds a master’s degree in Corporate and Competition Law approved with merit in European and English Competition Law from King’s College (University of London) and a Bachelor of Laws degree from PUC-SP. He has more than 18

years of experience acting in complex antitrust cases, representing a wide variety of domestic and international companies in concentration acts and in investigations initiated by the Administrative Council for Economic Defense (CADE). He has solid experience in negotiating and drafting leniency agreements, as well as cease and desist and merger control agreements. Daniel acts together with companies in competitive risk diagnostics, as well as formatting and implementing antitrust compliance programs. He represents clients in unilateral conduct investigations involving allegations of abuse of dominant position. He is also a speaker at numerous events related to the area and has published articles on the topic of competition in local and international publications.

**Professional Memberships:** Member of the International Bar Association (IBA) Unilateral Conduct Working Group, among others. More can be found on the Demarest website.

**Publications:** Author of numerous articles related to competition and antitrust law. More can be found on the Demarest website.

**OLIVEIRA DA COSTA, Pedro**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution  
Energy Insurance Private Equity

**Career:** Pedro Costa is a highly experienced litigator, with more than 20 years of both national and international litigation and arbitration experience. His practice is focused on complex disputes involving corporate law, contracts (i.e. infrastructure, insurance, mining, hospitality) and commercial issues. Pedro provides sophisticated, creative and intensive advice in pre-litigation scenarios and all stages of an arbitral and court proceeding. With great experience in the areas of corporate law, contract matters and commercial disputes, as well as in family law and succession issues, he has been involved in a huge range of disputes. In addition to his law practice, Pedro was part of BMA's Executive Committee from 2016 to 2020 and is now a member of BMA's Director Committee as head of the Dispute Resolution practice.

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Litigation and Arbitration

**Career:** Partner of Demarest's Litigation and Arbitration areas, Maria Helena Ortiz Bragaglia graduated in Law from the Law School of the United Metropolitan Colleges (FMU) and was admitted to the Brazilian Bar Association the following year. She defends national and foreign companies in judicial and/or administrative disputes in the sphere of civil, commercial and consumer matters.

Specifically in relation to Consumer Law, she has more than 15 years of experience, especially in administrative procedures and judicial processes involving recall matters, having participated in the main calls in the country in the period, which has afforded her a close contact with the main agencies and regulatory bodies. She is also a member of Demarest's Wealth and Succession Structuring group, advising clients on the preparation of wills, donation contracts, and judicial procedures for altering the property regime, among others.

**PANSERI FERREIRA, Mário**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Criminal and Criminal Procedure, and Compliance and Internal Investigations.

**Career:** Mário is responsible for the criminal practice of Pinheiro Neto Advogados. He has wide experience in white-collar crimes, frauds, anti-corruption, compliance and internal and government investigations. He works with both legal counselling and litigation for more than 20 years. Mário started his career in the public sector as a police precinct chief and has been working at Pinheiro Neto since 2000, with a solid knowledge of Criminal Procedural Law.

**Personal:** Bachelor's Degree in Law from the University of São Paulo (USP). International experience: Mayer Brown, USA.

**PAOLETTI, Camilla**  
BMA – Barbosa, Müssnich, Aragão, Rio de Janeiro – RJ

*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition Law

**Career:** Camilla represents clients before Brazil's antitrust authority, CADE (Conselho Administrativo de Defesa Econômica), in matters such notification of mergers and joint ventures and in administrative proceedings investigating anticompetitive conduct such as cartels. She also assists clients in reviewing their business practices, developing competition compliance programs, and conducting compliance training. Among the clients Camilla represents are some of the largest national and international companies doing business in sectors such as pharmaceuticals, chemicals and plastics, consumer goods, biotechnology and agribusiness, finance and banking, technology, and auto manufacturing.

**PASCHOALINI, Ana Paula**  
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*Featured in Competition/Antitrust (Brazil)*

**Career:** Ana Paula has experience in competition and antitrust matters, advising clients in merger reviews, in the assessment of competition issues related to several commercial policies, in the development of internal antitrust compliance programs, as well as in sev-

eral antitrust investigation proceedings opened by CADE in the latest years. Ana Paula couples practical experience with excellent academic credentials. Ana Paula is recognized by Chambers and Partners in Antitrust. One impressed client says: "I was very happy with the excellent service provided by her, as the proceeding before CADE was new to me and she helped me understand what was needed," reveals a source, while another rates: "Ana is a rising star, very creative and well-placed to deal with complex issues." (Chambers Latin America 2021). The Legal 500 recommends Ana Paula as "rising star" in Competition and Antitrust (The Legal 500 Latin America 2022). Ana is listed as one of the most admired lawyers in Brazil by the publication *Análise Advocacia Mulher* 2022.

**PASSARELLI PRADO, Marcos Vinicius**

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*Featured in Tax (Brazil)*

**Practice Areas:** Administrative and Judicial Proceedings Tax

**Career:** Marcos has been working for more than 20 years in tax practice with focus on tax controversy and litigation.

He also has significant experience in VAT/indirect tax matters, in State and local tax, customs duties, as well as in transfer pricing. Marcos was an assistant for the 4th Chamber of Ethics and Discipline of the Brazilian Bar Association's Sao Paulo chapter for years 2008 to 2012. He is author of the articles "Brazilian Taxation of Capital Gains Earned by Non-Residents on Sale of Assets Located in Brazil" and "Taxation in the Internet" and he has authored numerous articles for various publications, including the International Tax Review. Marcos was an assistant professor in Tax Law both at the graduation and post-graduation courses of the Pontifícia Universidade Católica de São Paulo (PUC-SP). Member of the Tax Research Institute (IPT) of the Administrative Tax Litigation Committee of the Brazilian Bar Association and of the Tax Law Committee of CESA. The Legal 500 2022 recommends Marcos in Tax. International Tax Review acknowledged Marcos as a highly regarded lawyer in tax controversy and indirect taxes.

**PEIXINHO GOMES CORRÊA, Fabio**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation & Arbitration | Restructuring & Bankruptcy

**Career:** Fábio Peixinho is a partner in the Litigation/Arbitration and Restructuring/Bankruptcy areas of Taulil & Chequer Advogados, in São Paulo. He has a solid academic background and a successful career as a lawyer, with over 20 years of experience in notorious disputes in Brazil and abroad.

His performance stands out both in national and international arbitrations, as well as in litigation before federal and state courts. Fábio's skills also include the use of consensual dispute resolution methods, such as mediation and dispute boards. As a result of his distinguished skills in conflict resolution, Fábio's practice has excelled in disputes in the energy, construction, mergers and acquisitions, oil and gas, transportation, real estate, banking and education sectors. In addition, Fábio also has extensive experience dealing with complex disputes in the area of restructuring, bankruptcy and bank litigation, among others. Fábio is regularly involved in matters related to the restructuring of debts and impaired assets, contributing to the definition of extrajudicial and judicial strategies, combining transactional and litigious solutions. As part of his integration with Taulil & Chequer Advogados, Fábio has been leading the practice of Restructuring and Bankruptcy, advising a wide variety of clients.

**PEIXOTO ALVES, Thiago**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Civil litigation, with emphasis on bankruptcy, restructuring, extrajudicial liquidations, creditor-debtor disputes and arbitration.

**Career:** ·Master's Degree in Corporate Law From Universidade de São Paulo. ·Bachelor of Laws at Pontifícia Universidade Católica – Rio de Janeiro. ·Visiting Post-Graduate Professor of Bankruptcy and Restructuring at Fundação Getúlio Vargas – São Paulo. ·Assistant Professor of Corporate Law at Universidade de São Paulo.

**Publications:** ·Co-author of the chapter "Dip Finance: A Prática Atual e as Inovações Necessárias", in the book "Novos Temas de Direito & Corporate Finance". ·Co-author of the chapter "Mercados de Capital e de Distress: Transparência, Celeridade e Segurança Jurídica", in the book "Mercado Financeiro & De Capital: Regulação e Tributação". ·Reporter of the Commission "Company Crisis: Bankruptcy and Restructuring" at the 1st Commercial Law Congress, known by the name of "Jornadas", promoted by the Federal Justice Council.

**PEPE, Camila**  
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*Featured in Compliance (Brazil)*

**Practice Areas:** Anti-corruption Compliance and Corporate Investigations White Collar Fraud Prevention and Asset Recovery

**Career:** Camila has extensive experience with both international and Brazilian clients from a large range of business segments, executing complex internal corporate investigations with ramifications in Brazil and in the US,

including report to those authorities. The scope of such investigations includes corruption, fraud, and employment issues. Furthermore, Camila advises clients on the development of compliance programs, anticorruption risk assessments, monitoring and training, as well as the conduction of due diligences on M&A projects, or on third parties (e.g., suppliers, distributors, and sales representatives), including the assistance in remediation measures and risk mitigation. Camila is listed as one of the most admired lawyers in Brazil by the publication *Análise Advocacia* 2021 and *Análise Advocacia Mulher* 2022.

**PEREIRA GÓMARA, Marcelo**  
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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour

**Career:** A specialist in the development of employment structures, Marcelo has extensive experience in creating profit-sharing plans, stock options, and structuring flexible benefits, variable compensation and executive-income plans, as well as other contracts and services. Marcelo also advises clients on issues of labor health and safety, improvement of union relations, and strategies for preventing or reducing labor liabilities. His expertise in labor law makes him a valuable advisor on the social security area, particularly on matters relating to the Social Security System and Supplemental Retirement plans.

**Professional Memberships:**

Member of APDT (São Paulo Academy of Labor Law). Counsel of Sinsa (Union of Lawyers Associations), states of São Paulo and Rio de Janeiro. Former Reporting Commissioner of the Fourth TED-I (Tribunal for Ethics and Discipline) of the Brazilian Bar Association, São Paulo section.

**Publications:** Author, Labour Law chapter, “Doing Business in Brazil” (Britcham, 2012). Brazil chapter, “International Employee Equity Plans—Participation Beyond Borders Handbook” (Kluwer Law International, 2003), “Direct Investment: Setting Up” from “Doing Business in Brazil” (Britcham, 2005). “A Execução Trabalhista e a Defesa Empresarial” chapter, “Direito Empresarial do Trabalho”.

**Personal:** Specialized degree, Human Resources from FGV (Fundação Getúlio Vargas). Graduate, Law School of PUC-SP (Pontifícia Universidade Católica de São Paulo).

**PEREIRA LIMA, Flávio**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration.

**Career:** Partner. Flávio represents clients in court and administrative proceedings in Brazil, both in trial (first instance) and appellate courts. Flávio’s

practice focuses on in civil litigation and commercial arbitration, serving as client advocate in Brazilian and foreign arbitral tribunals.

**Professional Memberships:** Flávio was a Chairman of the Mediation, Conciliation and Arbitration Chamber of the Brazilian Bar Association – São Paulo Section and was member of Local Commission of Brazilian Bar Association – São Paulo. Currently, he is a member of the board of directors of the Brazilian Arbitration Committee.

**Personal:** Bachelor of Laws, USP. Languages: Portuguese; English.

**PEROBA BARBOSA, Luiz Roberto**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax, Technology.

**Career:** Luiz Roberto Peroba Barbosa advises domestic and international clients from different industries both on tax counseling/planning and on litigation in administrative and court disputes. Luiz Roberto actively participated in the setup of the firm’s office in the Silicon Valley, and has acted as counsel for clients in the technology area on direct and indirect taxation of marketplaces and other activities involving software, apps, streaming, SaaS, online advertising, among others, as well as on the structuring and consulting regarding international shipments and payment mechanisms to enable cross-border online B2B, B2C operations, etc.

**Personal:** Specialization Degree (Certificate) in Law from the New York University. Bachelor’s Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). International experience: Bryan Cave LLP, USA.

**PESTILLA FABBRI, Maurício**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration; and Technology and Innovation

**Career:** Bachelor of Laws from Pontifícia Universidade de São Paulo (PUC-SP); Specialist in Civil – Pontifícia Universidade de São Paulo (PUC-SP); Specialist in Arbitration – Escola de Direito da Fundação Getúlio Vargas (FGV-SP); and Master’s degree in Law – King’s College London. He represents foreign and domestic clients in strategic lawsuits, arbitrations and negotiations. He practice in discussions related to corporate law, buy and sale of corporate participations and corporate contracts in general. He also works in Digital Law, such as digital marketing, media and privacy, digital banking and fintechs, data protection and on-line dispute resolution.

**Professional Memberships:** Advisor at Tribunal de Ética e Disciplina da OAB – Seção de São Paulo; and Member of Comitê Brasileiro de Arbitragem (CBAR)

**PINHEIRO, Thiago Jabor**  
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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance and Corporate Ethics; Corporate Investigations

**Career:** Partner. Thiago has extensive experience advising clients on a wide range of domestic and cross-border corporate wrongdoing matters and crisis management. He frequently advises corporations, boards and board committees in anti-corruption, anti-money laundering, sanctions and related matters, represents clients before government agencies in enforcement proceedings and settlement negotiations, coordinates M&A/IPO due diligences and risk assessments, and assists clients in designing and implementing compliance policies and procedures. He worked as a foreign associate in the New York office of Sullivan & Cromwell LLP and is currently an officer of the Anti-Corruption Committee of the International Bar Association (IBA).

**Personal:** Bachelor of Laws, Universidade de Brasília; Master of Laws in Law, State and the Constitution, Universidade de Brasília; Master of Laws (LL.M.), Harvard Law School; PhD Candidate, FGV School of Law in São Paulo. Language: Portuguese; English.

**PINHEIRO MARÇAL, Sérgio**  
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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Commercial Litigation, Consumer Relations, and Life Sciences and Healthcare.

**Career:** Sérgio is wide specialized in class actions, consumer law, product liability, civil litigation, and life sciences. Partner in the Litigation Department at the law firm Pinheiro Neto Advogados since 1996, he started to act in consumer law area even before Consumer Code was enacted, following the Congress debate. At the 90’s he was part of the academic discussions involving the new consumer law. Since then, he is representing multinational companies in the most high profile cases, like tobacco litigation, Vioxx, Arcoxia and PIP’s Breast Implants (representing the notify body).

**Personal:** Master’s Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor’s Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP).

**PINTO SIMÃO, Lucas**  
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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Corporate and Commercial Litigation, and Consumer Law.

**Career:** Lucas acts in corporate, commercial and consumer litigation and advisory matters, with 17 years of experience at the firm. He advises local

and international clients from a wide array of industries, both in the litigation and advisory spheres. He has several articles published in national and international magazines, including Chambers and Partners: Product Liability & Safety 2020 Law and Practice in Brazil, Class Actions in Brazil (2020), and The Class Actions Law Review (2020).

**Personal:** Master’s Degree in Diffuse and Collective Rights from the São Paulo Catholic University (PUC-SP). LL.M. in Contract Law from the Instituto de Ensino e Pesquisa (Insper). Bachelor’s Degree in Law from the São Paulo Catholic University (PUC-SP).

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor and Employment

**Career:** Partner in Demarest’s Labor and Employment practice, Cássia Fernanda Pizzotti holds a bachelor’s degree in Law from USP. She is actively involved in advising on individual and collective labor matters of high complexity. Among her clients are major Brazilian and international companies. Cássia is recommended in the main Brazilian and international legal directories and publications.

**Professional Memberships:** Member of the Employment Law Alliance

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance; Corporate investigations

**Career:** Partner. Renato has substantial experience in advising clients on internal investigations, government enforcement actions, anti-corruption compliance due diligences, and compliance programs and trainings, representing clients in administrative inquiries, disciplinary procedures, and leniency agreements, as well as in assessment of contractual and corporate governance obligations. He is often invited as speaker in Brazil and abroad on events discussing corporate integrity, anti-corruption compliance, and corporate governance matters.

**Personal:** Bachelor of Laws, Universidade de São Paulo; Post-Graduation in Economic Law, Fundação Getúlio Vargas. Languages: Portuguese; English.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition Law Agribusiness

**Career:** José Inacio F. de Almeida Prado Filho is a partner in the Competition Law practice area. He has extensive experience in all areas of competition law. José Inacio represents clients before CADE, Brazil’s antitrust authority, in



the submission and review of mergers and acquisitions; in investigations into cartels and unilateral conduct; and in proposals for leniency agreements and in the resolution of investigations by agreement with the investigating authority. In his advisory practice, José Inácio assists companies in analyzing the competition aspects of their business policies, and in conducting internal competition compliance investigations. He also advises on competition aspects in the due diligence and negotiating phases of M&A transactions. José Inácio provides specialist support to the firm's litigation practice area in disputes involving competition law issues, and works with the banking area in merger notifications to the Central Bank of Brazil.

#### **PROVEDEL, Leticia**

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**Practice Areas:** Intellectual Property, Contracts, Media and Entertainment, Litigation

**Career:** Leticia Provedel is a team leader with almost 20 years of experience in business transactions, commercial law and intellectual property rights, with deep expertise in technology-related issues. Leticia is highly skilled in deals involving large national and multinational corporations, cross-country operations, protection and enforcement of Intellectual Property Rights, including highly regulated environments, such as pharmacy, cosmetics, mining, food & beverages, agriculture and biotech. Frequent speaker in national and international events worldwide, Leticia Provedel's international experience includes an Attorney Training Program at Squire, Sanders & Dempsey LLP, California, and lecturing in several graduation courses, including the California School of Cinema, Los Angeles (UCLA). **Professional Memberships:** Co-chair of the AIPPI Standing Committee on Development and IP, co-chair of the Marques Association Education Committee, member of the European Owners Association (Marques) Education Team, active member of the International Trademark Association (INTA), member of IBA's Law Firm Management Committee and former chair of the Brazilian Intellectual Property Association (ABPI) trademark commission.

**Publications:** Co-author of books and frequent author of articles worldwide published.

**Personal:** HLS Executive Education, Harvard Business School, Boston; Master of Laws, UCAM, Rio de Janeiro; LL.M. in Technology Law, Fundação Getúlio Vargas, Rio de Janeiro.

#### **PUGLIESE, Paola**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition

**Career:** Partner in Demarest's Competition practice, Paola Pugliese has

more than twenty years of experience in the area, both in submitting domestic and global transactions for antitrust approval, as well as in landmark cartel cases and other investigations related to anticompetitive conduct. She has extensive experience in various sectors of the economy, including aviation, financial markets, packaging, petrochemicals, mining, pharmaceuticals, medical devices, food and beverages, retail, cold storage, aviation kerosene and many others. Paola's broad experience is validated through having acted on hundreds of mergers, acquisitions and joint ventures in Brazil, including some of the longest and most complex in recent years. She has also successfully opposed, on behalf of clients, some of the most significant transactions submitted to CADE.

**Publications:** Contributes regularly to articles and comments for various specialist publications, such as Global Competition Review, Getting the Deal Through, GIR Insight, Journal of European Competition Law & Practice, IFLR, among others.

#### **QUASS DUARTE, Ricardo**

Souto Correa Advogados, Porto Alegre – RS

**Practice Areas:** Litigation, Arbitration, Mediation, Consumer, and Product Liability.

**Career:** After spending 22 years in the Disputes Resolution Group of an international law firm in Brazil, where he was a partner since 2011, Ricardo joined Souto Correa Advogados in 2019 to coordinate the Disputes Resolution Group in São Paulo. He has a broad experience in representing national and international clients in strategic and complex disputes in several areas of law, especially commercial, consumer, civil, and intellectual property laws. Represents clients of several industries, such as infrastructure, technology, consumer goods, and agribusiness.

**Professional Memberships:** Brazilian Bar Association, Brazilian Institute of Procedural Law.

**Publications:** Several articles and books about arbitration and procedural law, such as "Time, an Enemy to Civil Proceedings in Brazil" (LTR, 2009), "Class Actions and Environmental Protection" (co-author, Leopoldianum, 2006), "Anti-Suit Injunctions in the Context of International Commercial Arbitration" ("Antitrust & Unfair Competition Law Newsletter" of the Illinois State Bar Association, 2010).

**Personal:** LL.M. (Columbia University, 2009); Master's Degree in Civil Procedure (University of São Paulo, 2008); LL.B. Bachelor's of Law (University of São Paulo, 2001).

#### **QUIROGA MOSQUERA, Roberto**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax.

**Career:** Founding Partner. Advises domestic and foreign clients in a wide

range of tax matters, including direct and indirect taxes, tax implications of M&A, corporate restructurings, capital markets and cross-border transactions. He is a Professor of Tax Law at the Law School of Universidade de São Paulo and at the Master of Laws Program in the Law School of Fundação Getúlio Vargas.

**Professional Memberships:** International Fiscal Association; International Bar Association.

**Personal:** Bachelor of Laws, Universidade Presbiteriana Mackenzie; Master of Laws in Taxation, PUC São Paulo; Doctor of Laws in Taxation, PUC São Paulo. Languages: Portuguese; English; Spanish.

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labor and Employment; ESG & Impact; Executive Compensation; Crisis Management; and Pro Bono.

**Career:** Bachelor of Laws from Universidade de São Paulo. LL.M. in Corporate Law at INSPER-SP. He has over 26 years of experience in labor and employment, executive compensation, having worked in corporate investigations of significant national repercussions and in international legal cooperation. Often represents companies from different sectors (regulated or not) of the industry, services, and commerce in solving strategic issues and litigation of relevance in the labor and employment matters, including negotiations of collective bargaining agreements, corporate investigations, executive compensation, and assisting companies in cases of ESG connected with social impacts and labor matters.

**Professional Memberships:**

Member of Instituto dos Advogados de São Paulo (IASP); Member of the Special Committee on Arbitration of the Brazilian Bar Association – São Paulo session; and Member of the American Bar Association – ABA.

**Publications:** Métricas de ESG como Critérios da Remuneração Variável dos Executivos, "Inovação, o motor do ESG", published by Biblioteca Walther Moreira Salles Fundação Dom Cabral, co-author.

#### **RAMOS FIGURELLI, Bruna**

Dourado & Cambraia Advogados, São Paulo – SP

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution – Litigation

**Personal:** Graduated in Law, Pontifícia Universidade Católica de São Paulo (PUC-SP), 2010 Post-graduate Diploma in Business Law, Escola de Direito da Fundação Getúlio Vargas, 2013

#### **REBELLO, Daniel**

Pinheiro Neto Advogados, São Paulo – SP

*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition, Compliance and Internal Investigations.

**Career:** Daniel Costa Rebello advises clients on compliance and competition law matters, especially in the financial, automotive, technology, healthcare and oil and gas sectors. In competition law, Daniel has extensive experience in negotiating agreements with the Brazilian competition regulator (CADE) and in defending clients in administrative and court proceedings. He also has unrivaled experience in merger filing cases, having acted as General Coordinator at CADE between 2015 and 2016 and collaborated to several guides, including Guide H, the Leniency Program Guide, and the Internal Manual for Merger Control Review. In the compliance arena, Daniel has worked on several internal investigations of public and private companies. He is experienced in negotiating leniency programs and agreements with the Federal Public Prosecutor's Office (MPF), the Federal Comptroller Board (CGU) and the Federal Attorney-General Office (AGU). He also advises companies on the implementation and monitoring of compliance programs and policies, as well as on compliance training procedures. Admitted to practice in New York (NYBAR).

**Personal:** LL.M. from the Columbia University. MBA in Business and Corporate Law from the Getúlio Vargas Foundation (FGV). Bachelor's Degree in Law from the University of Brasília (UnB). International experience: De Brauw Blackstone Westbroek, Netherlands.

#### **REBELLO PEREIRA, Flavia**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property, Technology and Data Protection

**Career:** Flavia Rebello is Trench Rossi Watanabe's partner and heads the firm's Intellectual Property, Technology and Data Protection team. Her practice includes data protection, licensing, sourcing and transactions, franchising, e-commerce and Internet. She has a wide breadth of experience in drafting, negotiating and reviewing agreements technology and licensing agreements, platform advisory and digital transformation projects, SaaS and outsourcing. She also has expertise in data protection and privacy issues, including implementation projects, review of policies, and data breaches. Flavia offers legal advice in various aspects of e-commerce, internet and social media.

**Professional Memberships:**

Co-head of the Technology Transfer, Licensing and Franchising Commission of ABPI (Brazilian Intellectual Property Association) Co-head of the Intellectual Property Committee of ABDTIC (Brazilian Association for Information Technology and Communications Law)

**Personal:** Flavia graduated from Universidade de São Paulo with a degree in Law, holds a LL.M. in International Law from University of Chicago Law School and a master's degree in Economics

and Finance Law from Universidade de São Paulo, on taxation of intellectual property.

## RECHULSKI, David

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** David Rechulski has 32 years of experience in criminal law, corporate criminal law and criminal compliance. As a leading criminal defense lawyer in Brazil, Rechulski is known for representing executives and officers in high-profile cases and complex corporate matters. Rechulski also regularly advises clients in managing crisis and in connection with internal investigations and compliance reviews from a criminal-consequence and reputational perspective. His ethics, discretion and tailor-made strategies have made Rechulski one of the most successful and admired criminal lawyers in Brazil, receiving continuous national and international recognition for his work by several legal publications.

## REFINETTI, Domingos Fernando

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration, Civil Litigation, Dispute Prevention and Restructuring

**Career:** Domingos is well known for debt restructuring and insolvency and has a forty-year experience as the head of the litigation team in large law firms. Chambers and Partners appointed him as one of the leading lawyers acting in Brazil in litigation, bankruptcy and restructuring and consumer law, having been praised by the interviewees as a renowned litigant known for his “assertive profile and extremely strategic vision”. They also mentioned: “He is great and very experienced”. He is admired for his participation in sophisticated disputes, preventive litigation advice and administrative proceedings before public authorities. Other sources describe him as “a very good, experienced and intellectually well-prepared lawyer”, “which “always delivers as promised”.

## REINECKEN, Marcelo

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*Featured in Tax (Brazil)*

**Practice Areas:** Marcelo Reinecken is the managing partner of the Firm’s Brasília office. In addition to his administrative duties, Mr. Reinecken coordinates the Tax practice group in Brasília. Mr. Reinecken primarily focuses his practice on tax and customs litigation and has successfully represented several of the Firm’s clients before the Brazilian Supreme Court, the Superior Court of Justice and the Administrative Board of Tax Appeals (CARF). Due to his expertise in all phases of litigation, he also leads many cases from their early

stages in the courts of first instance and appellate courts up through the higher courts. He advises large Brazilian and international corporations in a variety of sectors, including telecommunications, tobacco, mobile phone manufacturing and mining on litigation strategies for cases before all levels of the judiciary and of the administrative courts. Mr. Reinecken’s early professional experience includes working as a foreign associate in the international trade practice at a top-tier UK law firm after completing his master’s degree at the London School of Economics and Political Science (LSE).

**Career:** LL.M, London School of Economics and Political Science (LSE), UK, 2002; LL.B, Universidade de Brasília (UnB), 1998

**Professional Memberships:** American Chamber of Commerce (AMCHAM), Federal District; World Services Group (WSG)

## RIBAS, Guilherme

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition Law

**Career:** Ribas has twenty years of experience in competition law, having worked at both public agencies and private companies, assisting clients in different industries, such as pharmaceutical, technology, food and beverages, transportation and O&G. His practice is focused on advising clients on cartel investigations and unilateral conducts, as well as on mergers and compliance programs. He served as general coordinator in the now extinct SDE (Secretariat of Economic Law) of the Ministry of Justice, where he conducted the first antitrust dawn raids and drafted the antitrust compliance guidelines (SDE Ordinance No. 14/2004).

**Professional Memberships:** Director of publications at IBRAC (Brazilian Institute of Studies of Competition, Consumer Affairs and International Trade). Member of the Competition and Economic Regulation Studies Committee of OAB-SP (Brazilian Bar Association, São Paulo section).

**Personal:** University of São Paulo Law School (PhD, 2015, thesis: Cartel evidence; LLM, 2011, dissertation: Tying, competition and IP; LLB, 1999); Fundação Getúlio Vargas Law School (post-graduate in antitrust law, 2004).

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; Technology; Corporate investigations

**Career:** Partner. Advises clients on complex antitrust matters, including merger review cases, cartel and dominance investigations, and compliance counseling. Also a member of the firm’s Technology, Innovation and Digital Businesses practice, advising tech clients on

antitrust and other regulatory aspects of their businesses in Brazil.

## Professional Memberships:

Vice-President and chair of the legal committee, Brazilian-American Chamber of Commerce of New York; member of the International Developments and Comments Task Force, ABA Section of Antitrust Law; member of the board of directors, Brazil-Texas Chamber of Commerce; director, American Foreign Law Association.

**Personal:** Bachelor of Laws, Universidade de São Paulo; Doctor of Laws, Universidade de São Paulo; LL.M. (cum laude), Fordham Law School. Languages: Portuguese; English; German.

## RIBEIRO, Leticia

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Compensation, Labor

**Career:** Leticia Ribeiro C. de Figueiredo is a partner at Trench Rossi Watanabe since 2013, leader of the employment and compensation practice group and leader of the Firm’s LGBTQIA+ Affinity Group. Until July 2003, she was primarily involved in M&A and Corporate Law, with experience in national and international M&A projects and corporate restructurings. From July 2003 on, she has been working exclusively with employment law. She has a wide breadth of experience with strategic litigation cases, relevant advisory individual and collective matters (i.e. restructuring, equity pay, PDVs – voluntary resignation program, PLRs – participation in profits or results, alteration of compensation plans and benefits), including national and international projects, as well as employment related investigations. Additionally, she works with health and safety and collective related matters, including the negotiation of bargaining agreements.

**Publications:** Author/co-author of several books/articles, with more recent examples such as: “Os desafios do trabalho híbrido.”, Valor, 2022. “Moving forward to the new workplace reality after the pandemic”, International Bar Association, 2021.

**Personal:** Graduated from Pontifícia Universidade Católica de São Paulo with a degree in Law and specialized in Labor Law from the same University. She also has an extension course in Corporate Law from Fundação Getúlio Vargas.

## RIBEIRO CAFFÉ, Cândida

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Cândida Caffé has been working at Dannemann since 1999 and is in charge of the area of IP Transactions. She has extensive experience in transactions involving IP rights and business agreements, in particular technology transfer, technical assistance, licensing and assignment of

IP rights, franchising, software, agency, and commercial agreements in general.

**Career:** She is a full Professor of Intellectual Property at PUC-Rio and author of several articles published in specialised journals and newspapers. She is fluent in English and Spanish.

**Professional Memberships:** She is a past president of LES Brasil (Licensing Executive Society) and former legal director of the Brazilian Association of Franchising-RJ Section. Cândida is also the coordinator of the technology transfer Committee of the Brazilian Association of Intellectual Property (ABPI). **Personal:** Recognized by “Chambers & Partners” among the best lawyers in the intellectual property area in Brazil, as well as by “Legal 500”, “Who’s Who Legal” and “Análise 500”, in addition to publications such as WTR 1000, IAM Patent 1000 – and Leaders League, among others.

## RIZZO AMARAL, Guilherme

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**Practice Areas:** International Arbitration, Litigation, Consumer and Product Liability.

**Career:** Guilherme is one of the founding partners of Souto Correa Advogados and heads the Dispute Resolution practice at the firm, area in which he focuses his practice both as counsel and as an arbitrator. Full Member of the Commission of the ICC International Court of Arbitration on the Belt and Road Initiative and highly involved with Asian clients and their businesses in Brazil. Chair of the Latin America Chapter of the International Association of Defense Counsel (IADC). Legal Expert of the Chinese non-profit organization Benchmark Chambers International (Base of the Supreme People’s Court of China for Discerning Hong Kong, Macau, Taiwan and Foreign Law). Listed as an arbitrator at the LCIA and HKIAC, among other institutions. He was also a member of a committee that assisted the Brazilian House of Representatives in the drafting of the bill of the new Code of Civil Procedure.

**Professional Memberships:** OAB, CBar, IBA, IADC, IPBA, IAPL, ICC

**Publications:** Several articles and books about arbitration and procedural law. Latest: “Judicial Precedent and Arbitration: Are arbitrators bound by judicial precedent?” (London, 2nd edition 2018).

**Personal:** Visiting Scholar (Queen Mary, London); PhD (UFRGS); Master’s and LL.B (PUCRS).

## RIZZO NETO, Eloy

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*Featured in Compliance (Brazil)*

**Practice Areas:** Compliance and Investigations

**Career:** Partner in Demarest’s Compliance and Investigations practice, Eloy Rizzo has significant experience in internal investigations of high com-

plexity, with focus on possible violations of anti-corruption laws in multi-jurisdictional cases. In addition, Rizzo is a leader in management and employee training. He deals with administrative proceedings and lawsuits arising from possible violations of the anti-corruption legislations and negotiates leniency agreements with competent authorities. He is a professor at LEC – Legal, Ethics and Compliance, for the postgraduate course in Compliance offered by PUC-SP Law School. He also lectures on the Compliance Anti-corruption program at FIA – Fundação Instituto Administração Business School.

**Publications:** Co-author, “The E-Discovery and Information Governance Law Review”, The Law Reviews, July 2019; Author, “Uma Segunda Chance para a Odebrecht?” published by O Estado de S. Paulo, June 24, 2019; Co-author, “Bribery & Corruption (2nd edition)”, The In-House Lawyer, June 2019; Author, “Seven Tips for Conducting Integrity Due Diligence on Third Parties in Brazil”, The Anti-Corruption Report, March 6, 2019; Co-author, “Brazil’s Anti-corruption Legislation” in the book International Corruption, 2nd edition, Sweet & Maxwell, 2018.

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition, Commercial Litigation, and Technology.  
**Career:** Leonardo Peres da Rocha e Silva has over 25 years’ experience in advising domestic and international companies on merger filings, acquisition and joint ventures with the Brazilian antitrust authority (CADE) and on investigations into anticompetitive practices. Leonardo represents clients in complex lawsuits related to economic law and regulation issues before state and federal district courts as well as before the higher courts (STJ and STF). He also acts in the prevention of litigation and in advising companies, especially those interested in implementing robust compliance programs.

**Personal:** LL.M. from the University of Warwick. MBA in Law from the Getúlio Vargas Foundation (FGV). Bachelor’s Degree in International Relations from the University of Brasília (UnB). Bachelor’s Degree in Law from the Centro Universitário de Brasília (Uniceub). International experience: Denton, Wilde & Sapte, England.

**ROMANO, Cristiane**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Partner in tax, litigation, arbitration and dispute resolution, energy, pension funds, ESG and impact business, oil and gas, financial services, technology, telecommunications and retail and consumer.

**Career:** Specialist in the litigation practice, working in judicial and

administrative disputes, especially before the Supreme Court and Superior Court of Justice, Administrative Tax Court (Carf) and regulatory agencies. A large part of her work consists in the strategy definition and conduction of high complexity disputes before these courts. Has previous experience in the areas of knowledge of pension funds, energy, food and beverage, automotive, banking, pharmaceutical, services, and retail.

**Professional Memberships:** Admitted to the Brazilian Bar Association and member of International Bar Association. Advisor of Centro de Estudos das Sociedades de Advogados (CESA). Member of the Women Attorneys Commission for the Federal Council of the Brazilian Bar Association.

**RONCAGLIA, Marcelo Marques**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax.

**Career:** Marcelo Marques Roncaglia advises domestic and international clients from the most diverse industries. He concentrates his practice in tax law, with emphasis on tax litigation, in addition to advisory practice on indirect taxes. Marcelo has been consistently recognized as a leading tax lawyer by local and international guides and rankings.

**Personal:** LL.M. in Tax Law from the Universidad Carlos III de Madrid. Master’s Degree in Tax Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor’s Degree in Law from the University of São Paulo (USP). International experience: Gómez-Acebo & Pombo, Spain.

**ROSANOVA GALHARDO, Luciana**  
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*Featured in Tax (Brazil)*

**Practice Areas:** Tax, Corporate, M&A.

**Career:** Luciana Rosanova Galhardo acts in tax advisory, counseling and planning for domestic and international clients, with an emphasis on review of individual and corporate tax legislation, taxes and contributions in general, foreign investments, double taxation treaties, transfer pricing, and cost sharing issues.

**Personal:** Master’s Degree in Law from the University of São Paulo (USP). Specialization Degree (Certificate) in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor’s Degree in Law from the University of São Paulo (USP).

**ROSAS, Fábio**  
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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Bankruptcy and Restructuring; Litigation and Arbitration; and Cannabin.

**Career:** Bachelor of Laws from the Pontifícia Universidade Católica de São Paulo. Academy of American and International Law, USA. Attends a Master in Philosophy by the Pontifícia Universidade Católica de São Paulo. Partner since 2016. He represents foreign and domestic clients in judicial, administrative and arbitration cases, corporate advisory and mediation. Mr. Rosas mainly acts in discussions and disputes related to corporate law, business contracts, financing and banking transactions, represents financial institutions, creditors, funders and investors in debt and corporate restructurings, reorganizations, bankruptcies and distressed M&As.

**Professional Memberships:** Founding member of International Insolvency Institute – III; Member of Insolvency International – International Association of Restructuring, Insolvency & Bankruptcy Professionals; Member & Counselor of TMA Brasil – Turnaround Management Association – Brazil Section; and IBR member – Brazilian Institute of Restructuring.

**Publications:** Brazil chapter, ‘International Comparative Legal Guide to: Corporate Recovery and Insolvency’ (2008).

**ROSENBERG, Barbara**  
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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition Law

**Career:** Barbara Rosenberg is one of BMA’s Competition and Antitrust partners. She acts for companies involved in mergers and acquisitions in notifications and other proceedings before Brazil’s competition authority, CADE, and represents clients in investigations of anticompetitive conduct. She also advises on competition compliance matters and in reviewing commercial practices. Barbara has been involved in the main M&A transactions in Brazil over the last decade. Barbara has exceptional experience acting for companies in approval of mergers and acquisitions by CADE, Brazil’s competition authority, and in representing clients in investigations into anticompetitive conduct, including cartels. She also advises on competition compliance matters, and assists business in reviewing their commercial practices to ensure conformity with competition laws. Barbara has been involved in the main M&A transactions in Brazil over the last decade, in both value and complexity. Her clients include a wide range of national and international companies doing business in various markets, such as retail, pharmaceuticals, technology, chemicals, electronics, food and beverages, and in the education, aviation, logistics and infrastructure sectors.

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*Featured in Compliance (Brazil), Dispute Resolution (Brazil)*

**Practice Areas:** Partner in white-collar crime, compliance and integrity, infrastructure and energy, mining, oil and gas, financial services, technology, ESG and impact business

**Career:** Miranda has more than twenty years of experience in the defense of Brazilian and international clients’ interests in complex national and transnational investigations. Her practice encompasses the areas of consulting and litigations. She assesses criminal risks and conducts criminal and anticorruption due diligences in corporate transactions, further defending Business Criminal Law cases related to environmental, financial, tax, antitrust, labor, consumer, capital markets, and other issues, including claimed violations to anticorruption laws and to related criminal laws. She further has recognized experience in the provision of internal investigations of claimed compliance violations for corporate clients, advising them on possible improvements to compliance programs and trainings. Miranda’s integrated practice has joined our multidisciplinary crisis management team, which includes partners within the fields of Environment, Antitrust, Compliance, Litigations, Finances, and Labor and Tax.  
**Professional Memberships:** Admitted to the Brazilian Bar Association (São Paulo and Rio de Janeiro). Member of the Brazilian Institute for Criminal Sciences (IBCCRIM) and International Bar Association.

**SAAD, Marta**  
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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** ESG – Environmental, Social and Governance; White-Collar Defense; Industries; Art & Culture

**Career:** Marta Saad is a partner in São Paulo and a specialized attorney with broad experience in white-collar defense. She is since 2010 a tenured Professor of Criminal Procedural Law at the Universidade de São Paulo School of Law. Marta counts over two decades’ experience in white-collar, a period in which she followed closely, both as an attorney and a professor, the many changes to the criminal defense practice in Brazil, particularly the sophistication of international cooperation, the introduction of negotiation mechanisms in criminal prosecution (such as leniency agreements and plea bargains) and greater interfacing with other areas of law. She represents companies, entrepreneurs and executives, whether conducting their defense or promoting their interests as victims of felonies. Marta worked on most great Brazilian operations following the statutory changes, and on their reflexes abroad. She represented clients in adversarial



defense as well as in the negotiation and execution of plea bargains, negotiating with multiple authorities in Brazil and other jurisdictions.

**Professional Memberships:** São Paulo's Lawyer Association (AASP); Brazilian Institute of Procedure Law (IBDP)

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Competition, and Commercial Litigation.

**Career:** Cristianne Saccab Zarzur Chaccor advises local and international clients in highly sophisticated cases related to competition law, antitrust and economic law, including merger control and filings, anticompetitive practices, compliance programs, counseling on commercial contracts from an antitrust perspective, legal proceedings arising from competitive matters, among others. Cristianne coordinates the structuring of deals subject to pre-merger notification to the Brazilian competition authority (CADE) in order to mitigate competitive risks, and also coordinates due diligence processes when antitrust protocols and clean teams are required for the exchange of competitively sensitive information. In the context of investigations for anti-competitive conduct, she steers clients through the structuring of internal compliance training programs and the negotiation of agreements with the authorities (CADE and the Public Prosecutor's Office) aiming at the best outcome for clients in the administrative, civil and criminal spheres. Cristianne also has extensive experience in organizing and reformulating the client's business policies and partnerships, from an antitrust perspective.

**Personal:** Specialization Degree (Certificate) in Business Law from the Getúlio Vargas Foundation (FGV). Bachelor's Degree in Law from the Mackenzie Presbyterian University. International experience: Howrey Simon Arnold & White LLC, USA.

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*Featured in International Trade (Brazil)*

**Practice Areas:** Compliance, International Trade and Economic practices: Luiz is partner and head Azevedo Sette Advogados' International Trade and Economic practices in São Paulo office. He draws upon more than 15 years' experience advising clients in complex transactions involving international trade, economic law and antitrust, compliance and anti-corruption matters.

**Career:** Before joining Azevedo Sette, Luiz was partner and head of International Trade and Customs, Competition and Antitrust group (2008–2015) in leading TMT law firm in Brazil.

**Professional Memberships:** Luiz is Contributor to TradeLab.Org (since

2014). He was President of the Foreign Trade Committee at Câmara Espanhola de Comércio Brasil (2009–2012), Teaching and research assistant International Law Unit and the Centre for Trade and Economic Integration Graduate Institute of International and Development Studies (2007–2009), seconded lawyer at the program for international trade lawyers at the Brazilian Mission to the WTO, Geneva (2007).

**Personal:** Luiz is recommended in Chambers Global and Latin America in International Trade/WTO for his practical knowledge in experience advising domestic and international. Recognized in Who's Who in Trade and Customs practice as a lawyer who brings a "clever and academic approach". He is also recognized as reference in The Legal 500, Latin Lawyer 250, Best Lawyers in Corporate, Competition & Antitrust and International.

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*Featured in Tax (Brazil)*

**Practice Areas:** Agribusiness, Automotive, Aviation, Chemicals and Petrochemicals, Insurance and Reinsurance, Sports and Entertainment, Media and Telecommunications, Technology, Tax. **Career:** Partner in Demarest's Tax area, Marcelo Salles Annunziata holds a Master's degree in Tax Law from USP and a specialization in Civil Procedural Law from PUC-SP. He is the author of several academic studies published in some of the most highly regarded journals in the country including some of the most important media vehicles. Marcelo is a professor of Tax Law in preparatory courses for public examinations and has lectured frequently on the most important topics in the area. With a practice focused mainly on judicial litigation, he has been cited for many years as a "leading lawyer in his field" by the main legal publications.

**Professional Memberships:** Member of the Institute of Tax Research (IPT); Member of the Institute of Fiscal Policy (IPF).

**Publications:** Author of the article "Agenda Tributária de 2019" ("Tax Agenda of 2019"), O Estado de São Paulo, March 2019; Author of the article "Agravo em Recurso Especial e a nova jurisprudência defensiva do STJ" ["Injunction in Special Appeal and the new case law of the STJ"], Portal JOTA, March 2019. Among numerous others.

**SAMPAIO DE LACERDA, Luiza Ferreira**

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*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Luiza Lacerda is a partner in BMA. Luiza has broad experience in litigation before administrative authorities and the courts. She represents national and international clients in cases involving federal, state and municipal taxes.

**SAMPAIO GÓES RICUPERO, Marcelo**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Corporate/M&A;

Restructuring and Insolvency

**Career:** Partner. Advises domestic and foreign clients on M&A, private equity investments, M&A of distressed assets and special situations. His practice includes representation of investors, creditors and debtors in complex debt restructurings. Marcelo worked as a foreign associate in the New York office of Skadden, Arps, Slate, Meagher & Flom.

**Professional Memberships:** Member of the Turnaround Management Association (TMA).

**Personal:** Bachelor of Laws, Universidade de São Paulo; Specialisation in Securities Law, Universidade de São Paulo. Languages: Portuguese; English.

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*Featured in Compliance (Brazil)*

**Practice Areas:** Anti-Corruption & Compliance

**Career:** Michel Sancovski is a partner of the Anti-Corruption & Compliance group of Tauil & Chequer Advogados in the São Paulo office. He is also a co-head of the global White Collar Defense & Compliance group. He focuses on corporate compliance and anti-corruption matters and his experience includes advising in anti-corruption compliance cases, taking into account local and foreign laws, coordinating highly complex major investigations, developing, reviewing and implementing compliance programs, and assisting with anti-corruption due diligences in third parties and in M&A transactions. Michel also has been a key participant in negotiations with Brazilian and US Authorities, as well as in leniency agreements. As guest professor at renowned institutions, he often lectures in compliance courses and has great experience in providing in-house compliance training to top executives. Michel co-lead and coordinated an internal investigation that is deemed one of the world's largest investigations. He occupied a prominent position in the interaction with the Special Committee of the investigation and the company's Board of Directors. In 2019 and 2020, Michel has been named by Global Investigations Review and Who's Who Legal as a Future Leader in the investigations area, which focuses on the leading practitioners aged under 45.

**SANSONE, Priscila**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Commercial Con-

tracts; Consumer Affairs & Product Liability; Data Protection & Privacy; Dispute Resolution – Litigation; ESG – Environmental, Social and Governance; Life Sciences & Healthcare

**Career:** Priscila Sansone Tutikian has more than fifteen years of experience counseling Brazilian and international companies on issues related to contract law, product liability and torts and dispute resolution (judicial litigation and arbitration). She worked with companies in the pet food, machine and vehicle production, power tools, pulp and paper, logistics, computers, energy, real estate, construction, international investments, industries, and was the local coordinator for the civil law area (which encompasses contracts, product liability, real estate, dispute resolution) of the firm for more than four years.

Mrs. Sansone Tutikian focuses her practice on contract negotiations involving contract formation and termination, as well as on contract compliance, covenants and default. She is also adept at drafting and analyzing sophisticated domestic and international agreements and adapting multinational companies' contracts to comply with Brazilian Law.

**Professional Memberships:**

American Chamber of Commerce (AM-CHAM), Porto Alegre; German-Brazilian Chamber of Commerce and Industry (AHK), Porto Alegre; Instituto Brasileiro de Política e Direito do Consumidor (BRASILCON)

**SANTOS KULESZA, Gustavo**

BMA – Barbosa, Müssnich, Aragão, Rio de Janeiro – RJ

*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Dispute Resolution

**Career:** Gustavo Santos Kulesza is one of BMA's Dispute Resolution partners. He has extensive experience in complex contract and corporate disputes. Noted especially for his work in arbitration, Gustavo has represented national and international clients in commercial arbitrations before international institutions and all the major Brazilian arbitration institutions, in disputes related to mergers and acquisitions, corporations, contracts, and infrastructure. He also represents clients in complex lawsuits, especially in contract and corporate cases. Gustavo worked as an international visiting attorney with the international arbitration group of Skadden, Arps, Slate Meagher & Flom in New York. He joined BMA in 2011.

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*Featured in Bankruptcy/Restructuring (Brazil)*

**SAYEG, Carol**

Pinheiro Neto Advogados, São Paulo – SP

*Featured in International Trade (Brazil)*

**Practice Areas:** International trade,

Customs and Competition.

**Career:** Carol Sayeg is an associate with broad background in international trade and customs. Ms Sayeg has experience in both consulting and litigation

for Brazilian and foreign companies of all industries.

**Personal:** Master's Degree in International Trade Law from the University of São Paulo (USP). Bachelor's Degree in Law from the Getúlio Vargas Foundation (FGV).

#### **SCHINCARIOL LUI BARRETO, Ana Paula**

Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados, São Paulo – SP

*Featured in Tax (Brazil)*

**Practice Areas:** Tax

**Career:** Ana Paula represents clients in administrative proceedings involving complex tax disputes before the Brazilian Federal Administrative Tribunals. She has successfully argued against federal tax authorities assessments and has extensive experience in presenting oral arguments before Brazil's Taxpayer's Court (CARF).

**Personal:** Bachelor of Laws, Universidade Presbiteriana Mackenzie. Master of Laws in Taxation, Pontifícia Universidade Católica de São Paulo.

#### **SCHNUR GABRIEL FERREIRA, Adriano**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Partner in banking, insurance and finance, infrastructure and energy, capital markets, financial services, restructuring and insolvency, contracts and complex negotiations

**Career:** Partner in infrastructure, corporate and finance, Adriano specializes in project and structured finance transactions. He is highly experienced in the transportation, logistics and mining industries.

**Professional Memberships:** Admitted to the Brazilian Bar. Member of the Brazilian Institute for Energy Law (IBDE) and International Bar Association.

#### **SEIJO LEAL DE FIGUEIREDO, Gabriel**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Bankruptcy and Restructuring; Litigation and Arbitration; Crisis Management; and Agribusiness

**Career:** Bachelor of Laws from the Universidade Federal da Bahia. Master and Doctor in Civil Law from Pontifícia Universidade Católica de São Paulo. Partner since 2009. He represents large and medium-sized foreign and domestic clients in international and domestic arbitration, judicial proceedings of strategic interest to the clients, and provides corporate advice and mediation. Seijo mainly acts in discussions related to corporate law and corporate contracts.

**Professional Memberships:** Admitted to the Brazilian Bar Association (OAB), Sao Paulo, Rio de Janeiro, Bahia, Brasília and Minas Gerais; President of the Arbitration Commission of

the Brazilian Bar Association (Bahia Chapter); Member of the Instituto dos Advogados de São Paulo (IASP); Member of Instituto dos Advogados da Bahia; Member of Comitê Brasileiro de Arbitragem; Member of Instituto de Direito Privado; Member of International Bar Association (IBA); and Member of Union Internationale des Avocats (UIA).

**Publications:** Author of "Contrato de Fiança" (Saraiva, 2010) and several articles on Civil Law.

**Personal:** Gabriel is also a Professor of Private Law and Arbitration.

#### **SEREC, Fernando Eduardo TozziniFreire Advogados, São Paulo – SP**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration, Litigation, Mediation

**Career:** TozziniFreire's CEO and head of the Litigation and Arbitration practice groups, Fernando has broad experience in litigation and international arbitrations involving real estate matters, complex financial contracts, and a wide range of administrative law issues. He has worked on international arbitrations in Brazil, USA, and Europe at major international and local arbitration institutions involving mergers and acquisitions, joint venture agreements, financial and banking disputes, infrastructure projects, insurance coverage, construction contracts, distribution agreements, and intellectual property issues, among other areas.

**Professional Memberships:** President of the AMCHAM Arbitration and Mediation Centre's Advisory Council. Member of the Advisory Council of the Brazil Corporate Arbitration Chamber (CAMARB – Câmara de Arbitragem Empresarial Brasil). Member of the Advisory Board of ITA (Institute for Transnational Arbitration). Member of CBAr (Brazilian Arbitration Committee). Member of IADC (International Association of Defense Counsel).

**Publications:** "Brazil" chapter (co-author). In GAR Know How – Commercial Arbitration. London: Law Business Research, 2017 and 2018. "Litigation" chapter (co-author). In Chambers Practice Guides 2017. London: Chambers & Partners, 2017.

**Personal:** Academy of American and International Law, CAILAW. Civil Law LL.M., USP. Graduate, Universidade Presbiteriana Mackenzie.

#### **SIRLEY KIMURA, Mihoko**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour; Immigration

**Career:** Mihoko has extensive experience in creating strategies for hiring and compensating professionals. Well recognized in the labor and social security field, she has developed a leading practice advising companies on issues involving profit-sharing plans, stock options, flexible benefits, variable

remuneration, termination of contracts, prevention of health and securities liabilities, and union relationships. Mihoko also assists clients in immigration matters, including work on visas and regulatory requirements.

**Publications:** "Labour Law" chapter. In Doing Business in Brazil. São Paulo: Britcham Brazil Publications, 2012. "Direct Investment: Setting Up" chapter. In Doing Business in Brazil. São Paulo: Britcham Brazil Publications, 2001 and 2005. "Brazil" chapter. In International Employee Equity Plans – Participation Beyond Borders Handbook. London: Kluwer Law International, 2003.

**Personal:** Studied at the Academy of American and International Law, organized by the Center for American and International Law, USA., Graduate of the Law School of USP (Universidade de São Paulo).

#### **SOARES, Marcio**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Antitrust; Corporate investigations

**Career:** Partner. Marcio has consistently assisted domestic and international clients from various industries on all aspects of antitrust law, including high profile merger review cases, cartels and dominance investigations, antitrust-related litigation and general antitrust counseling.

**Professional Memberships:** Co-Chair of the Cartels Working Group at the Antitrust Committee of the International Bar Association (IBA); Member of the Brazilian Institute of Competition, Consumer Affairs and International Trade Law Review (IBRAC)

**Personal:** Bachelor of Laws, Universidade do Estado do Rio de Janeiro; Post-Graduation in Private Law, Universidade do Estado do Rio de Janeiro; Master of Laws (LL.M.), Columbia Law School. Language: Portuguese; English.

#### **SOARES DELGADO, Rosângela**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Dispute Resolution – Litigation; Consumer Affairs & Product Liability

**Career:** Ms. Delgado Barreto focuses her practice in the area of complex litigation that includes product liability, commercial, contractual, general civil and regulatory litigation. She has significant expertise in the consumer products, automotive, transportation, publishing, marine, and hotel industries, counseling several top tier Brazilian and international corporations. Ms. Delgado Barreto has advised a top global tobacco company for more than a decade in indemnity lawsuits filed by smokers and former smokers or their successors and in regulatory litigation, working on one of the highest profile cases in Brazil, receiving the first ever injunction granted worldwide to this client. She

is actively managing pre-litigation investigations for the client in several regulatory matters. Several clients also engage Ms. Delgado Barreto for her considerable experience negotiating contractual disputes and pre-litigation against consumer groups. Her practice also includes drafting of and consulting related to sales and distribution agreements. She is currently representing one of the largest hotel chains in the world in a multi-million dispute of a hotel management agreement.

**Professional Memberships:** American Chamber of Commerce (AMCHAM), Rio de Janeiro; Defense Research Institute (DRI); International Bar Association (IBA), Consumer Litigation Committee, Litigation Committee; World Services Group (WSG)

#### **SPACCAQUERCHE BARBOSA, Flávio**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration; Construction and Complex contracts.

**Career:** Partner. Experience in litigation and arbitration, advising and representing clients in court proceedings and in domestic and international arbitrations in a variety of economic sectors, focusing on complex cases, including construction, energy and other infrastructure disputes, as well as on corporate related matters.

**Professional Memberships:** Regional representative of the ICC YAF for the Latin America Chapter(2014-2017). Member of the ICC Appointing Committee for the Brazilian National Committee(2015-2017). Member of the Advisory Council of the Arbitration & Mediation Center of the AMCHAM for Brazil. Director at CBMA – Brazilian Center of Mediation and Arbitration.

**Personal:** Bachelor of Laws, PUC-SP; Master's degree in International Economic Law, Université Paris 1 – Panthéon – Sorbonne. Master's degree in Consumer Relations Law, PUC-SP; Languages: Portuguese; English; French; Spanish.

#### **SPINI ROMANIELO, Enrico**

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**Practice Areas:** Competition / Antitrust

**Career:** Antitrust and Regulation lawyer, Enrico has been active for the last 12 years in several complex and cutting-edge matters, including investigations of anticompetitive practices and merger control procedures, in a myriad of economic segments, including telecommunications, banking and means of payment, oil&gas, brewery, among others.

**Professional Memberships:** Brazilian Bar Association (OAB – São Paulo Chapter); Brazilian Institute for Studies on Competition, Consumption and Foreign Trade (IBRAC).

**TAFFARELLO, Rogerio**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** White Collar Crime

**Career:** Partner. Rogério has been one of the most active Brazilian lawyers representing individual and corporate clients in high-profile investigations nationwide over the years and has deep experience in matters relating to all types of business crimes and cross-border cases. He is a Professor for graduate courses in economic criminal law and procedural law at Fundação Getúlio Vargas (FGV-SP), and a former executive director of the Brazilian Institute for Criminal Sciences (IBCCRIM).

**Professional Memberships:** Rogerio is a counselor at the Commission on Professional Prerogatives for the São Paulo State Bar Association (OAB-SP), where he is also a member of the Committee of Criminal Procedure Law.

**Publications:** Member of the editorial board for Revista Brasileira de Ciências Criminais and Revista de Estudos Criminais, the two most influential Brazilian publications in the area. Author of several publications dedicated to criminal law and procedure with a focus on economic crimes.

**Personal:** Bachelor of Laws, USP; MPhil in Criminal Law, USP; Post-graduate degree in Economic and European Criminal Law, Universidade de Coimbra (Portugal); Specialization degree in tax fraud and money laundering, Universidad Castilla-La Mancha (Spain); Specialization degree in criminal law, Universidad de Salamanca (Spain). Languages: Portuguese, English, Italian.

**TAKANO, Rodrigo**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Partner in labor and employment.

**Career:** Head of the labor and employment practice, Rodrigo has great expertise in complex and strategic labor-and employment-related matters, especially negotiations with labor unions and Brazilian labor authorities, strategic labor litigation (individual labor lawsuits and class actions), labor-and employment-related consultancy and preventive legal assistance to national and international clients.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of São Paulo Lawyers Association and International Bar Association.

**TEIXEIRA OZI, Fabio**

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*Featured in Consumer Law (Brazil)*

**Practice Areas:** Litigation and Arbitration

**Career:** Partner. Represents clients on critical litigation issues and on pre-

claim settlement negotiations. He has been distinguished for his understanding of the automotive industry, agribusiness and product liability matters. His experience includes litigating credit rights in connection with the formation of investment funds.

**Professional Memberships:** Member of Dispute Resolution, Litigation, Product Liability and Arbitration Committee of IBA; and Ethics Committee of the Brazilian Bar Association.

**Personal:** Bachelor of Laws, Universidade de São Paulo. Specialization in Tax Law, Brazilian Tax Law Institute of the USP. Specialization in Corporate Law, Fundação Getúlio Vargas. Language: Portuguese; English.

**THOMAZ BASTOS, Joel Luis**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Insolvency (bankruptcy/restructuring). Litigation. Arbitration.

**Career:** Widely recognized in Brazil and other countries as one of the most relevant lawyers in restructuring and bankruptcy, he is also acknowledged by various legal directories as PLC (Practical Law Company), Chambers, Legal 500, League Leaders and Latin Lawyer. In 2006 he won the Deal of the Year leading Parmalat restructuring case in Brazil. Joel Thomaz Bastos is a member of honor of the International Who's Who. Recognized by Chambers and Partners, Legal 500, Best Lawyers, League Leaders and Who's Who Legal.

**TODOROV, Francisco**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Litigation & Dispute Resolution | Antitrust & Competition | International Trade | Government Transactions

**Career:** Francisco Ribeiro Todorov is a partner in Tauil & Chequer in association with Mayer Brown in Brasília's office and the head of the firm's Brazil Antitrust group. He focuses on several areas of competition law, including merger control filings, cartel investigations, abuse of dominance, negotiations of leniency agreements and termination of practice, antitrust litigation regarding CADE decisions and general consulting in the area. He is recognized by directories and publications such as Chambers and Partners, GCR, Who's Who Legal, Análise Advocacia 500, Latin Lawyer 250, LACCA Approved and Legal 500 as one of the leaders in Antitrust in Brazil. He is also a pro bono professor of Competition Law at Universidade de Brasília Law School.

**TRIGO, Marcela**

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Intellectual Property, Information Technology and Communications, Life Sciences

**Career:** Marcela Trigo joined the Firm in 2014 as a partner in the group of Intellectual Property and Information Technology and Communications, acting with focus on litigation and strategic advisory. She is currently Head of the Life Sciences and Healthcare Industry Group and has extensive experience in legal disputes involving patents, industrial secrecy, protection of confidential data, data package exclusivity (DPE), unfair competition and regulatory compliance, especially in the pharmaceutical, biotechnology and telecommunications areas. She worked at the Finnegan office in Washington D.C., where she served as an international lawyer in the patent litigation area, focusing on the bio & pharmaceutical industry. She served as an advisor to Judge Randall Rader at the U.S. Court of Appeals for the Federal Circuit, Washington, D.C.

**Professional Memberships:** Board of Directors of LES Brazil, Co-Chair of the Dispute Resolution Committee of the Brazilian Association of Intellectual Property, Member of the Anti-counterfeiting Committee from the Bar Association.

**Personal:** Graduated from Universidade Estadual do Rio de Janeiro with a degree in Law and from The George Washington University Law School with an LLM in Patent Law, holds a master's degree in Civil Procedural Law from Universidade Estadual do Rio de Janeiro.

**VALENTE DE PAIVA, Luiz Fernando**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Corporate Restructuring and Insolvency, Commercial Litigation.

**Career:** Luiz Fernando Valente de Paiva advises clients on restructuring and insolvency proceedings in general, advising on debt renegotiation and on the structuring of security packages as well as on civil and commercial litigation matters in general. Luiz Fernando is seasoned in serving secured and unsecured creditors, lenders, lessors, debtors, investment funds and investors in distressed companies. He was part of the interministerial committee that gave the final wording to the Brazilian Corporate Restructuring and Insolvency Act (LRF), and also advised the Government of Cape Verde on its draft legislation to improve the local insolvency system. Luiz Fernando is a member of working groups created: (i) for the drafting of a bill establishing emergency measures to avoid insolvency on account of the COVID-19 crisis; (ii) by the National Council of Justice (CNJ) to improve

court response in judicial restructuring and insolvency proceedings; and (iii) by the World Bank to identify and develop internationally recognized best practices in insolvency regimes.

**Personal:** Master's Degree in Business Law from the Northwestern University. Master's Degree in Commercial Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor's Degree in Law from the Pontifical Catholic University of São Paulo (PUC-SP)

**VALENTIM NETO, Geraldo**

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**Practice Areas:** Tax

**Career:** Geraldo Valentim Neto is a partner and head of the tax practice area of Madeira, Valentim & Gallardo Advogados. Geraldo represents clients in significant tax cases (administrative and judicial tax litigation) and provides tax advice on domestic and international transactions, particularly in the automotive, agribusiness, chemical, pharmaceutical, foreign trade, infrastructure, technology, education and consumer sectors. With more than 20 years of experience in complex tax disputes and tax advice, Geraldo has been appointed as one of the most admired tax lawyers in Brazil by several publications (Chambers, The Legal 500, Leaders League and Análise Advocacia): "The experienced team is led by highly recommended partner Geraldo Valentim Neto, and excels in tax litigation" (The Legal 500) / "Strategic Tax Counsel", "Also noted for its high-win percentages in tax disputes" (Leaders League).

**Professional Memberships:** Former Member of the Administrative Council of Tax Appeals (CARF).

**Publications:** Speaker in 2014 IFA Congress in Mumbai ("The Recent Developments in International Taxation"). Honorable mention granted by IBA Tax Committee ("The Brazilian CIDE Tax and International Software License Agreements" – New Zealand, 2004).

**Personal:** LL.M. from The London School of Economics and Political Science (LSE). Post-graduation in Tax Law and LL.B. from PUC-SP. International Experience: WTO Dispute Settlement Program, Geneva.

**VENDITTI DA SILVA, Cleber**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Labour and Employment and Executive compensation

**Career:** Partner. Has experience in labour and employment litigation, individual and class actions. He advises companies on issues relating to labour and employment, compensation and benefits, and union negotiations. He also represents clients before the Ministry of Labour and Employment and reviews the labour and employment aspects of M&A and corporate restructuring transactions.



**Personal:** Bachelor of Laws, Universidade Presbiteriana Mackenzie and Specialization in Labor Law, Pontifícia Universidade Católica de São Paulo  
Language: Portuguese and English

#### **VERISSIMO, Marcos Paulo**

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*Featured in Competition/Antitrust (Brazil)*

**Practice Areas:** Partner in compliance and integrity.

**Career:** Marcos joined Machado Meyer in 1999 and left the firm to serve as a Director and Chief of Staff at the Brazilian Development Bank (2009-2011) and as a Commissioner at the Brazilian Antitrust Authority (2011-2013). In 2013, after leaving the Federal Administration, Marcos returned to the firm, and has been very active in complex merger cases, antitrust investigations, compliance matters, and telecom regulation, both advising and representing Brazilian and International clients in connection with such matters before courts and regulators. An important part of Marcos work also includes extensive counseling in M&A and transactional matters aiming at addressing potential antitrust and regulatory concerns and devising creative structures and alternatives to cope with the corresponding potential risks. Marcos has been particularly active over the past years in sectors such as Health Care, Telecommunications, Ports and Logistics, Aviation, Construction and Engineering, Retail, and Regulated Markets in general.

**Professional Memberships:** Admitted to the Brazilian Bar Association. Member of the International Bar Association, American Bar Association and Commission on Competition Studies and Economic Regulation Commission of Constitutional Law –OAB/SP.

#### **VERONA, Carlo**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Alternative Investments, Compliance, Litigation and Arbitration

**Career:** Partner of Demarest's Compliance area, Carlo Verona holds a master's degree in International Arbitration from the University of London (England). He concentrates his practice in dispute resolution in the areas of infrastructure, energy, mining and telecommunications, as well as in the construction sectors –including corporate disputes involving regulatory agencies. Carlo has vast experience in international arbitration and complex international litigation, representing clients in commercial and investment disputes. With an extensive track record in international investigations into issues relating to the Brazilian Anti-Corruption Law, FCPA and UK Bribery Act, Carlo also represents clients in structuring integrity programs and internal investigations, negotiating leniency agreements, as well as representation

and defense in administrative and judicial proceedings.

#### **VILLAR GAGLIARDI, Rafael**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and Arbitration, Energy, Public and Regulatory Law

**Career:** Partner of Demarest's Litigation and Arbitration area, Rafael Villar Gagliardi concentrates his practice in litigation for large domestic and international companies, mainly in the Energy and Infrastructure segments. He is a member of the list of arbitrators of various institutions and is frequently listed in some of the most important local and international legal publications.

**Professional Memberships:** Invited Professor, Postgraduate Arbitration Course at Pontifical Catholic University of São Paulo (COGEAE –PUC/SP); Invited Professor. Specialization Course of the Brazilian Institute of Energy Law (IBDE); Member, Arbitration and Mediation Board of the Brazil-Canada Chamber of Commerce (CAM-CCBC); Member, Arbitration, Conciliation and Mediation Chamber of CIESP/FIESP; Member, arbitration board of the Corporate Arbitration Chamber (CAMARB); Member, arbitration board of the FIEP Chamber of Mediation, Conciliation and Arbitration; Member, Permanent Arbitration Forum of the Rio de Janeiro School of Magistrates (EMERJ); Co-Chair, Arbitration and Energy Committee of the Corporate Arbitration Chamber (CAMARB); Chartered Institute of Arbitrators Fellow (CIARB); Member, International Council for Commercial Arbitration (ICCA); Member, Institute of Private Law (IDP); Member, Latin American Arbitration Association (ALArb).

**Publications:** Author of numerous articles and publications, such as: Co-author of the book "The CAM-CCBC Arbitration Rules: a Commentary", Eleven, 2012.

#### **WAHLE, José Carlos**

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*Featured in Labour & Employment (Brazil)*

**Practice Areas:** Consumer Affairs & Product Liability; Dispute Resolution – Litigation; ESG – Environmental, Social and Governance; Labor & Employment; French Desk

**Career:** José Carlos Wahle is a Partner in the Firm's Labor Group with over 20 years of experience. His practice also includes Commercial Litigation. He brings significant industry knowledge to his clients in the pharmaceutical, medical technologies, technology of software, and consumer products and services industries. In the field of labor law, Mr. Wahle routinely advises clients on a myriad of human resources issues and the challenges associated with the employment of staff. He provides clients creative and business-oriented solutions, identifying potential risks

and advantages. Mr. Wahle also handles litigation for clients and counsels them on compensation and benefits policies, terminations, employee relocation and transfer, and special employment conditions. He is also adept at handling confidentiality and non-compete issues, electronic and e-mail controversies, and internal investigations. Clients welcome Mr. Wahle's unparalleled commitment to involve them in the decision-making process, enabling them to implement policies and practices that are consistent with their business goals.

**Professional Memberships:** British Chamber of Commerce and Industry in Brazil (BRITCHAM); Ius Laboris; World Services Group (WSG)

#### **WAISBERG, Ivo**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Debt restructuring; Bankruptcy and Judicial Reorganization; M&A, Arbitration and Complex Litigation.

**Career:** Ivo holds a bachelor's, master's, Ph.D, and Full Professor Degree in Law from Pontifícia Universidade Católica de São Paulo (PUC/SP), in addition to a LL.M in Trade Regulation degree from New York University. Besides 25 years of experience in restructuring, corporate, project finance, banking, and arbitration issues, he acts frequently as arbitrator in arbitration disputes. He is also a Professor in Commercial Law at PUC/SP and has authored numerous books and papers on legal issues. Recognized by Chambers and Partners, Legal 500, Best Lawyers, League Leaders and Who's Who Legal.

#### **WALD, Arnaldo**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Litigation and arbitration

**Career:** Founding partner of Wald Associados Advogados. Lawyer, arbitrator, legal expert; professor at Rio de Janeiro State University (UERJ); associate professor and Doctor Honoris Causa at Université Paris II; former Attorney General of the State of Rio de Janeiro; former federal counsellor of Brazilian Bar Association; former President of the Brazilian SEC; former member of the ICC International Court of Arbitration. Featured in various professional rankings –including, besides Chambers Global and Chambers Latin America, LACCA Approved (Best Litigators in Latin America), Análise Advocacia (Most Admired Lawyers) and Who's Who Legal.

**Publications:** Novo Direito Monetário; Correção Monetária Arbitragem Comercial Internacional: A Convenção de Nova Iorque e o Direito Brasileiro several articles on arbitration, banking law and capital markets

#### **WANDERLEY, Eduardo Guimarães**

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*Featured in Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Restructuring and Insolvency Litigation and Arbitration Agribusiness

**Career:** Eduardo Guimarães Wanderley is a partner in BMA's Restructuring and Insolvency and Litigation and Arbitration groups, focusing on insolvency-related situations. He advises clients in court-supervised restructuring proceedings, bankruptcy liquidations, out-of-court restructurings, debt-or-in-possession financing, cross-border insolvencies, M&A and transactions involving acquisition of assets in special situations.

#### **WEISS BALASSIANO, Andrea**

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**Practice Areas:** International Trade

**Career:** Andrea is an International Trade and customs lawyer with more than 20 years of practice. Works with trade remedy proceedings, representing companies from several jurisdictions, such as China, Vietnam, Indonesia, South Africa and México and Brazilian industries. Andrea was involved in the most emblematic investigations ever conducted by the Brazilian government. Andrea is recognized by the market as a leader in the practice in Brazil. Andrea is also recognized for its expertise in customs law.

**Professional Memberships:** Brazilian Bar Association (OAB – São Paulo and Rio de Janeiro Chapters); President of the International Trade Commission of the Rio de Janeiro Chapter of the Brazilian Bar Association; Council of the Brazilian Institute for Competition, Consumer Law and International Trade; President of the International Trade Committee of the Brazilian Agribusiness Association (ABAG); Member of the Trade Defence Committee of the Federation of Industries of the State of Rio de Janeiro (FIRJAN).

#### **WONGTSCHOWSKI KLEIMAN, Vânia**

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*Featured in Dispute Resolution (Brazil)*

**Practice Areas:** Arbitration, Civil Litigation and Regulatory

**Career:** Vânia is the founder of Wongtschowski Kleiman Advogados and one of the heads of the Arbitration team. She has a large experience with complex and strategic matters and is known for embracing the client's problems as her own. She is recognized for her work in the construction and retail industries and in arbitrations involving real estate, corporate and bank contracts. The strategy conducted by Vânia when defending companies as Cargill, Diase Construções and BYD in Arbitral Proceedings before CCBC

and CCI led to great results to the clients and was effusively praised by the Arbitrators, technical assistants and colleagues. She currently represents BTG, Fimer and the interests of the sellers in post M&A disputes. She has joined the Chamber of Conciliation, Mediation and Arbitration OAB/SP (Sao Paulo Bar Association) as an arbitrator and has recently become a Fellow of the Chartered Institute of Arbitrators.

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*Featured in Dispute Resolution (Brazil),  
Bankruptcy/Restructuring (Brazil)*

**Practice Areas:** Litigation and Arbitration, Restructuring and Bankruptcy  
**Career:** Partner of Demarest's Litigation and Arbitration and Restructuring and Bankruptcy areas, as well as member of the firm's Executive Committee, Celso Caldas Martins Xavier concentrates his practice in complex litigation, focusing on contractual disputes, crimes, cartel disputes, product liability and judicial reorganization. He has extensive experience in the banking/ investment, construction/engineering,

oil & gas, automotive, life sciences, consumer goods and technology segments. He has also served as International Lawyer at Fenwick & West LLP in the United States.

**Professional Memberships:** Vice-chair of Lex Mundi's Latin American Dispute Resolution Committee; Prosecutor of the Superior Tribunal of Sports Justice (STJ-D); Member of the Council of the Brazilian Bar Association (OAB-SP); Member of the Chamber of Mediation, Conciliation and Arbitration of the Brazilian Bar Association (OAB-SP); Member of the Biotechnology Commission of the Brazilian Bar Association (OAB-SP); Member of the Arbitration Commission of the Brazilian Bar Association (OAB-SP); Member of the Steering Committee of the Arbitration Center of the American Chamber of Commerce (AMCHAM); Member of Lex Mundi's Product Liability Group; Founding Member of the Turnaround Management Association (TMA) in Brazil; Member of the International Association of Restructuring, Insolvency and Bankruptcy Professionals (INSOL).

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*Featured in Tax (Brazil)*

**Practice Areas:** Partner in tax, infrastructure and energy, retail and consumer, telecommunications and financial services.

**Career:** Daniela is specialized in tax procedural law and has an outstanding experience in complex and strategic cases, both individual and collective. Has extensive experience in several fields, such as the following areas of knowledge: telecom, energy, electronics, retail, pharmaceutical, foreign trade and financial institutions.

**Professional Memberships:**

Admitted to the Brazilian Bar. Member of the Administrative Tax Litigation Commission at OAB, Brazilian Institute of Procedure Law, São Paulo Lawyers Association and IBA.

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*Featured in Intellectual Property (Brazil)*

**Practice Areas:** Commercial Litigation, Technology, Intellectual Property.

**Career:** André Zonaro Giacchetta acts in litigation and advisory on technology industry matters, with recognized expertise in privacy, data protection and civil liability issues involving internet platforms. He represents clients in public hearings and leading-case proceedings before the Federal Supreme Court with regard to relevant technology and related matters, as well as before regulatory bodies and the Public Prosecutor's Office. In more than 20 years of practice, he has garnered extensive experience in serving large domestic and international technology companies, which has given him a broad and multidisciplinary understanding of this segment.

**Personal:** Master's Degree in Law from the University of São Paulo (USP). Specialization Degree (Certificate) in Law from the Pontifical Catholic University of São Paulo (PUC-SP). Bachelor's Degree in Law from the University of São Paulo (USP).