



**The leading lawyers
and law firms globally**

Finland



How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine rankings) include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

Contents:

International & Cross-Border Capabilities	p.1279
Banking & Finance	p.1281
Capital Markets	p.1282
Corporate/M&A	p.1283
Dispute Resolution	p.1285
Intellectual Property	p.1287
Leading Individuals	p.1288

International & Cross-Border Capabilities

International & Cross-Border Capabilities

Leading Firms

Band 1

Roschier

Band 2

Borenius *

Castrén & Snellman

Dittmar & Indrenius *

Hannes Snellman *

Krogerus *

White & Case *

Band 3

Avance Attorneys

Bird & Bird

DLA Piper Finland *

Waselius & Wist

* Indicates firm with profile.

Alphabetical order within each band. Band 1 is highest.

Band 1

Roschier

What the team is known for Roschier's impressive Nordic platform encompasses its long-heralded Finnish practice and a high-quality team in Sweden. Roschier has a leading presence in the Finnish market, with the Finnish team having been the original foundations of the firm. It maintains a highly impressive reputation in Finland and deeply embedded relationships with large corporations headquartered in Helsinki. It has also carved out a role as one of the leading regional firms in the Nordic countries for cross-border work, also taking on high-profile matters extending well beyond its primary office locations, utilising a network of well-established relationships with 'best friend' firms across different jurisdictions.

The firm acts a trusted adviser to its clients, frequently assisting pan-European and global companies headquartered in Finland and Sweden with outbound business expansion and investment. The Finnish team regularly takes a lead counsel role on pan-Nordic and other multi-jurisdictional matters, teaming up with its Swedish colleagues, and performs strongly across all areas of commercial law within Finland, with a leading reputation in all areas of transactional work, major disputes and areas such as IP, tax and competition law. The team also plays a prominent role on inbound work, acting alongside high-end US, UK and international law firms to coordinate legal advice within the Nordics.

Strengths One source highlights the firm's impressive client base and close ties with international firms: "They have extremely strong links with international firms. They have a really wide spread of clients and they deliver high-

quality work in a timely manner."

Another interviewee notes: "I have enjoyed working with Roschier as our local counsel. I find them commercial, pragmatic and responsive. They would be my first port of call among the Finnish law firms for investment-grade lending work."

Band 2

Borenius

See profile on p.1291

What the team is known for Borenius is a highly regarded Finnish firm with a strong reputation across a full-service range of practice areas. It is highly engaged in international issues, assisting clients through its experience with foreign markets and collaboration with firms overseas and through its own offices abroad. The firm has a presence in St Petersburg and regularly acts for clients on issues crossing Russian and Finnish borders through cross-office teams. The firm also has an office in New York which facilitates Nordic and Finnish companies doing business in the USA or entering that market. Other areas of international activity include a consistent flow of deals in the Nordic and Baltic regions and issues involving China.

Capital markets and banking mandates are particularly active areas of cross-border instruction, with the firm providing Finnish law advice on IPOs, project financing and banking deals across the EU. Cross-border M&A and disputes involving Russia are also a feature of the firm's work while, as a member of the renowned Taxand law firm network, the team is also often engaged on international tax matters.

Strengths The firm attracts a number of plaudits for the quality of its cross-border capital markets work. One source observes: "They are accustomed to working with financial institutions in London and the USA. Members of the team have a very good understanding of US securities legislation."

Another interviewee states: "The firm as a whole is talented, one of the leading firms in the country. They are one of our go-to firms in Finland and we reach out to them on the full spectrum of transactional work."

Castrén & Snellman

What the team is known for One of the leading independent Finnish firms, Castrén & Snellman has a credible track record in international mandates and offers clients a high-quality Finnish practice with experience of collaborating on global matters. The firm's success is largely built on strong relationships with Finnish clients, and the firm is known to guide large domestic companies on dealings with foreign investors or overseas expansion. The firm also acts for inter-

national clients with connections to Finland and is involved in cross-border work as a Finnish counsel, as a popular choice for referrals from high-profile international firms typically from the USA, the UK and other parts of Europe. The firm's high-quality full-service team means it is a capable partner on cross-border matters across many areas of work including transactions such as leveraged buyouts, financing, M&A and dealing with foreign securities as well as disputes and arbitration. The firm's involvement in pan-Nordic work is often noted, while the practice is also praised for its lawyers' familiarity with Russian law and practice. Recent work has also included assisting Finnish clients in deals with investors from China and India.

Strengths "Carstrén & Snellman are highly qualified and experienced to provide excellent services in cross-border transactions. They have knowledge of international financial markets and keep themselves updated of the latest developments," says a client.

Dittmar & Indrenius

See profile on p.1292

What the team is known for Dittmar & Indrenius has impressive experience acting for global clients and international law firms from across Europe and the USA, partnering with them on cross-border instructions involving Finland, for which the firm provides Finnish law input and support. The firm has a longstanding track record of acting for foreign entities in Finland on transactional matters and receives praise for its familiarity with international customs.

The firm's client base includes major regional and global private equity houses as well as corporates that need help with Finnish law aspects of major international M&A and finance transactions, recently acting in conjunction with other leading firms in Europe to advise on financing, structure and execution of inbound investments into large Finnish corporations. The firm also offers strong competition and employment departments which are well placed to advise on all aspects of transactional matters, including cross-border issues relating to merger control procedures.

Strengths "They are my first choice in Finland for sure," says an impressed interviewee, who adds: "I cannot rate them any higher. The company involved could not speak very good English and we could not speak Finnish so they made sure the deal was done."

Another source says: "When we have cross-border matters and international elements, that's basically when we work with Dittmar & Indrenius. They are extremely knowledgeable regarding Finnish legislation but also with respect to other jurisdictions, meaning that they can easily compare the legislation of Finland with, for example, the legislation of Sweden or England."

Hannes Snellman

[See profile on p.1293](#)

What the team is known for Hannes Snellman's top-tier full-service practice in Finland and corresponding office in Stockholm ensure that it is well positioned to guide Nordic companies with legal issues across the region and beyond. The firm regularly acts on cross-border matters between Finland and Sweden, as well as pan-Nordic deals, often taking the lead counsel role in conjunction with partner firms in Norway and Denmark.

The firm is noted as a frequent adviser to multinational investors and banks that are engaged in the Nordics, particularly in relation to complex M&A and high-value capital markets deals as well as more day-to-day matters. Its clientele also includes Finnish and Nordic corporations with issues involving Europe, the USA and Latin America. The firm has developed international contacts across these jurisdictions to aid cooperation on cross-border matters.

Strengths One client praises the firm's ability to combine both Finnish and Swedish expertise: *"They are one of the top firms in Finland and Sweden."*

Krogerus

[See profile on p.1295](#)

What the team is known for Krogerus offers clients a strong range of skills and experience in international work and is noted for tackling cross-border issues in legal projects on a regular basis across numerous areas of work. As an independent Finnish practice, the firm is frequently engaged on international work as Finnish counsel, winning praise as a popular partner to some high-profile US law firms. It is also called upon to coordinate issues related to the Nordic region and other parts of Europe.

With strong departments in M&A, competition law, capital markets and banking, much of the firm's international work revolves around transactions; however, it is also renowned for impressive local law capacity in disputes, energy work, TMT and restructuring. The firm has built a strong following of international clients and actively works for them across practice areas.

Strengths A client says: *"All debt capital markets transactions have been international in terms of target market, banks involved and documentation. I am very happy with Krogerus's competence in assisting with international and cross-border transactions."*

Another interviewee adds: *"We have worked with Krogerus on a number of cross-border financings in the energy sector. The energy project team are excellent and definitely our first choice in Finland."*

White & Case

[See profile on p.3500](#)

What the team is known for White & Case Helsinki is a standout firm among international and domestic firms and is readily marked out as the most prominent international firm in the Finnish market. The firm's appeal covers both the Nordic and global levels and it is renowned for guiding clients through cross-border work. Its well-established office in Helsinki can provide strong coverage across the Nordic states on various transactional matters, together with a similarly strong team in Sweden. Further support from the

firm's global offices, particularly New York and London, makes the practice a popular choice for some of the more complex, high-profile transactions involving English and US law.

Much of the cross-border work undertaken by the firm's Finnish team involves core transactional areas, excelling at capital markets on behalf of banks and private companies. It also has strong expertise in cross-border M&A, finance and private equity deals, where the office advises multinational clients across the Nordics, often being the first port of call on investments into Finland. The firm is consistently praised for having a high-profile international clientele, while it also serves a list of high-profile Finnish companies and banks for pan-European and US-related work.

Strengths A client reports: *"We have investors all over the world: Asia, Europe and the US, and White & Case have access to their own network, so you get access very quickly to advice all over the world, which is very handy."*

Similarly, another client says: *"White & Case's international network is a great asset."*

involving Norway, the Baltic region and the UK, with work typically involving technology platform acquisitions, GDPR compliance and small to mid-market-value M&A deals.

Strengths One multinational client reports: *"I highly appreciate Bird & Bird's international network."*

DLA Piper Finland

[See profile on p.3156](#)

What the team is known for As one of a small number of international firms in Finland, DLA Piper has a relatively unique offering, providing clients with a growing Finnish team and direct access to a large and expansive network of DLA offices worldwide. This ensures cross-border and international work is a key part of the team's role in the market, with clients noting good experiences of working with the firm in Finland while collaborating with other offices to cover multiple jurisdictions abroad. Work involving various jurisdictions across Europe, North America and China are all mentioned. The team has also recently led deals focused on the Nordic region, particularly smaller cross-border transactions involving Sweden.

The team in Finland is largely noted for small to mid-sized M&A deals and dispute resolution when it comes to international work, often acting for Finnish companies engaging in deals with foreign investors as well as international clients. The practice also has a good reputation in real estate work and is mentioned for its good work on complex real estate transactions with multi-jurisdictional components.

Strengths *"Their cross-border capability is one of the main reasons we are using DLA Piper,"* says a client, who adds: *"Everything is handled by our main contact in Finland and she has organised the work of other offices seamlessly."*

Another client adds: *"DLA Piper was chosen for the perfect balance of experience and new market spirit, the diverse business background of team members and their cross-border capabilities."*

Waselius & Wist

What the team is known for Waselius & Wist is primarily known outside of Finland for setting high standards for advice related to financing. The team has excellent experience across a wide range of complex financial instruments, earning praise for its ability to understand the international components of fintech, securitisation transactions and a wide range of other banking and financing arrangements. The firm has earned a strong reputation as a reliable local counsel contributing Finnish law expertise to inform larger global deals, working alongside some of the most renowned law firms in global financing.

Strengths Discussing a financing matter handled by the firm, an interviewee observes: *"Waselius & Wist provided clear and knowledgeable advice in relation to the security package under Finnish law and the supplement of such package to conventional New York law security. The firm was supportive for the international banks involved in the transaction."*

"Waselius are very responsive and understand the expectations from English-based lenders and lawyers. Maria Lehtimaki is able to clearly explain issues and provide commercial and pragmatic solutions to such problems," says a source.

Band 3

Avance Attorneys

What the team is known for Avance has a reputation in Finland for high-level transactional work, including cross-border instructions. Clients appreciate the team's top-quality support on international matters with a centre of gravity in Finland, and the firm acts in both lead and local counsel roles for its global clients.

The firm is particularly well geared towards cross-border M&A and financing transactions in the Nordic region on behalf of Finnish-listed companies, Nordic players and global entities. It has an especially thriving inbound practice, including assignments for high-profile names in the private equity, energy and infrastructure sectors. The firm is developing its offering with growing strength across different specialisms, including tax and disputes. It also assists clients with cross-border compliance and risk management.

Strengths Sources underline the firm's robust contacts with practices overseas: *"Their network has proven to be valuable in international cases. They have been able to provide us with connections to other local law firms."*

Bird & Bird

What the team is known for In accordance with the firm's global mandate, Bird & Bird's Finland practice has a strong focus on acting internationally for clients within regulated industries, particularly the TMT and life sciences sectors. The firm's presence in Finland is largely praised for its cross-border M&A work for businesses in those areas, serving a mixture of local clients growing out and global clients which are represented in conjunction with other offices within the Bird & Bird network. The firm also offers reputable capabilities across disputes, employment law and TMT matters.

The team in Helsinki is particularly active on cross-border issues across the Nordics, offering a useful combination with the firm's presence in Stockholm to handle issues involving Finland and Sweden. The team is also noted for taking lead and local counsel roles in cross-border matters

Banking & Finance

Banking & Finance	
Leading Firms	
Band 1	
Castrén & Snellman	
Hannes Snellman *	
Roschier	
Band 2	
Borenius *	
Krogerus *	
White & Case *	
Band 3	
Avance Attorneys	
Dittmar & Indrenius *	
Band 4	
DLA Piper Finland *	
HPP Attorneys Ltd *	
Waselius & Wist	
Senior Statespeople and Eminent Practitioners	
Senior Statespeople: distinguished older partners	
Mattson Henrik <i>Hannes Snellman</i> *	
Eminent Practitioners	
Lukinmaa Sakari <i>Castrén & Snellman</i>	
Leading Individuals	
Band 1	
Bremer Markus <i>Hannes Snellman</i> *	
Toivari Päivi <i>Krogerus</i>	
Törnkvist Tanja M <i>White & Case</i> *	
Tuomisto Tero <i>Castrén & Snellman</i>	
Band 2	
Nuottimäki Niina <i>Borenius</i> *	
Viita Helena <i>Roschier</i>	
Wallgren Sari <i>Avance Attorneys</i>	
Band 3	
Ahti Johannes <i>Roschier</i>	
Lehtimäki Timo <i>Waselius & Wist</i>	
Mutanen Juha-Pekka <i>Dittmar & Indrenius</i> *	
Näse Selinda <i>Avance Attorneys</i>	
Band 4	
Heinonen Mikko <i>Castrén & Snellman</i> *	
Järvi Jonne <i>Roschier</i>	
Up-and-coming individuals	
Alanko Antti <i>Hannes Snellman</i> *	
Både-Landell Mariella <i>Castrén & Snellman</i>	
Kivenjuuri Heidi <i>Krogerus</i>	
Rintakoski Antti <i>HPP Attorneys Ltd</i> *	
* Indicates firm / individual with profile.	
Alphabetical order within each band. Band 1 is highest.	

Band 1

Castrén & Snellman

What the team is known for Banking and finance powerhouse that oversees a wide range of domestic and cross-border mandates. Advises on debt finance matters, including syndicated arrangements. Prominent in acquisition and project finance in the real estate and energy sectors. Handles refinancing mandates.

Notable practitioners

Sakari Lukinmaa is singled out by clients for “*understanding deal dynamics and always being positive in finding a solution.*” He acts for banks on acquisition finance and refinancing mandates in the real estate and automotive sectors. Clients describe **Tero Tuomisto** as “*one of the leading banking and finance lawyers in Finland, with an extensive network abroad.*” Interviewees further regard him as an “*easy to work with and solution-oriented top professional.*” He assists with bond issuance, refinancing and project finance matters. Interviewees point out that **Mikko Heinonen** (see p.1288) is a “*pragmatic lawyer who is responsible and reliable and*

always loyal to the client.” He handles refinancing, acquisition financing and bond issuances. Clients say that **Mariella Både-Landell** is “*quick to find solutions,*” adding that “*she is a pleasure to work with.*” She advises on a variety of finance matters, including acquisition and project finance.

Hannes Snellman

See profile on p.1293

What the team is known for Outstanding banking and finance team acting for lenders on a variety of cross-border finance mandates. Strong regulatory expertise and is well versed in acquisition and project finance in the real estate and renewable energy sectors. Also handles refinancing and restructuring work.

Notable practitioners

Senior statesperson **Henrik Mattson** (see p.1289) has extensive experience advising on cross-border secured and unsecured bonds and GMTN programmes. A source describes **Markus Bremer** (see p.1288) as “*an excellent finance lawyer and one of the go-to in finance,*” while another adds that he is “*the best in working out challenging cases.*” Bremer advises on a broad range of finance matters, including acquisition and project finance, as well as bond issuance. The up-and-coming **Antti Alanko** (see p.1288) enters the rankings due to increased market visibility. He is particularly active advising lenders on acquisition finance in the real estate sector.

Roschier

What the team is known for Renowned banking and finance practice that advises domestic and international banks, investors and corporates. Well versed in acquisition and project finance in the real estate, energy and manufacturing sectors. Also assists lenders and borrowers with refinancing mandates.

Notable practitioners

Helena Viita handles cross-border real estate finance mandates, including debt and acquisition finance. Clients appreciate that **Johannes Ahti** “*has a solid understanding of all aspects of corporate law related to financing projects.*” They add that “*he is proactive and has an understanding of the nuances in each deal.*” Ahti often advises lenders on acquisition finance in the real estate and renewable energy sectors. He also advises financial institutions and manufacturing companies on refinancing and project finance mandates. **Jonne Järvi** is complimented by clients for his “*in-depth knowledge of large-scale international funding arrangements.*” He advises lenders on acquisition and project finance in the real estate and manufacturing sectors, and has further expertise in debt financing.

Band 2

Borenius

See profile on p.1291

What the team is known for Well-regarded team that acts on a range of cross-border banking and finance matters. Assists domestic and international lenders with refinancing, loan facilities, project and acquisition mandates. Particularly active in the real estate sector.

Notable practitioners

Clients declare that **Niina Nuottimäki** (see p.1289) “*is always able to give advice and is never puzzled by the questions directed towards her.*” Nuottimäki advises on a variety of finance matters, including loan facilities, refinancing, acquisition and project finance.

Krogerus

See profile on p.1295

What the team is known for Prominent team with an estab-

lished presence in real estate and project finance matters. Active in the renewable energy, mining and manufacturing sectors where it advises both lenders and borrowers.

Notable practitioners

Päivi Toivari is lauded by sources as an “*excellent international banking and finance lawyer.*” Commentators praises her for her “*solid understanding of the commercial side – she saves the client precious time by jumping in and solving issues.*” Toivari predominantly advises lenders on project and acquisition finance as well as refinancing matters in the renewable energy, real estate and mining sectors. **Heidi Kivenjuuri** enters the rankings due to increased market visibility. Clients compliment her for “*knowing all the details of financing real estate portfolios and always delivering on time.*” She advises on acquisition finance and refinancing matters, as well as project finance mandates in the renewable energy sector.

White & Case

See profile on p.3500

What the team is known for Talented team with a notable prowess in multi-jurisdictional banking and finance matters. Acts for both lenders and borrowers on acquisition and project finance. Also advises clients in the technology, real estate and manufacturing sectors on loan facilities.

Notable practitioners

Market leader **Tanja Törnkvist** (see p.1290) is hailed by clients as “*one of the best finance lawyers in Finland.*” She advises lenders on project and acquisition finance in the real estate sector. She is also highly active on secured structural financing.

Band 3

Avance Attorneys

What the team is known for Skilled banking and finance team with notable presence in real estate finance transactions. Handles loan financing and note issuance in the energy sector. Additionally assists with refinancing, syndicated and bilateral financing mandates.

Notable practitioners

Market sources highlight that **Sari Wallgren** is “*very calm and solution-oriented,*” adding that “*it is very pleasant to work with her.*” She acts on a range of finance mandates, including note issuance, syndicated and bilateral finance arrangements and acquisition finance. **Selinda Näse** is appreciated by clients for being “*very focused with a great ability to manage complex transactions.*” They further highlight her “*honesty about capacities that can be made available to support us to achieve the best result.*” She frequently acts for clients in the real estate and technology sectors on acquisition financings.

Dittmar & Indrenius

See profile on p.1292

What the team is known for Advises prominent banks, private equity houses and investors on a variety of finance matters. Active in the mining sector where it advises on domestic and cross-border project finance, refinancing and restructuring transactions. Well versed in investment and acquisition finance in the renewable energy sector.

Notable practitioners

Sources value **Juha-Pekka Mutanen** (see p.1289) for his “*great customer-centric approach.*” One market commentator appreciates that he is “*so responsive and really pragmatic.*” Mutanen advises prominent foreign banks and investors on acquisition finance and security arrangements. He is particularly active in the renewable energy sector.

Band 4

DLA Piper Finland

See profile on p.3156

What the team is known for Robust team advising both lenders and borrowers on domestic and multi-jurisdictional banking and finance mandates, utilising its expansive international network. Well versed in finance transactions within the energy and manufacturing sectors, assisting with project finance, loan facilities and growth financing. Expertise also includes advising on investment and acquisition finance in the real estate sector.

Notable practitioners

Department head Mikko Ojala is a key contact for clients.

HPP Attorneys Ltd

See profile on p.1294

What the team is known for Newly ranked team noted for its presence in energy-related financing. Advises lenders on financing arrangements and credit facilities, including in healthcare, technology and real estate. Also assists with refinancing mandates and handles project finance deals.

Notable practitioners

Antti Rintakoski (see p.1290) is highlighted by clients for his “*excellent knowledge and experience in financial deals*,” and is further described as a “*sharp and intelligent problem solver*.” He regularly advises lenders on credit facilities and financing arrangements across infrastructure, renewable energy and real estate projects.

Waselius & Wist

What the team is known for Strong team frequently active on cross-border refinancing mandates. Often advises borrowers on acquisition finance in the real estate sector and on securities in the aviation sector. Supports banks and financial services companies in regulatory and relocation matters.

Notable practitioners

Timo Lehtimäki advises on a broad range of finance matters, including securitisations and acquisition finance. He represents borrowers in the real estate and manufacturing sectors. He also assists banking institutions with relocations and entry into the Finnish market.

Capital Markets

Capital Markets

Leading Firms

Band 1

Roschier

White & Case *

Band 2

Borenus *

Castrén & Snellman

Hannes Snellman *

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Krogerus *

Leading Individuals

Band 1

Hulkko Mikko White & Case *

Ihamuotila Antti Roschier

Band 2

Avikainen Petri White & Case *

Fagernäs Tom Krogerus

Ilmonen Klaus Hannes Snellman *

Kivelä Merja Castrén & Snellman

Koponen Juha Borenus *

Band 3

Knuts Mårten Krogerus

Lauha Janne Castrén & Snellman

Nordblad Robin Avance Attorneys (ORL) ♦

Siggberg Sonja Hannes Snellman *

Up-and-coming individuals

Raade Paul Krogerus

* Indicates firm / individual with profile.

♦ (ORL) = Other Ranked Lawyer.

Alphabetical order within each band. Band 1 is highest.

Band 1

Roschier

What the team is known for Full-service firm reputed for its strength in capital markets. Expertise covers both ECM and DCM mandates, particularly IPOs and public tenders in addition to note offerings and bond issuances. Has an excellent reputation for securitisation and regulatory matters. Offers robust international capabilities, particularly across the Nordic markets. Acts for a multitude of high-profile clients, representing issuers and underwriters.

Notable practitioners

Dual-qualified in Finland and the USA, **Antti Ihamuotila** is endorsed by sources for his “*strong international experience, which is very helpful for foreign clients*.” Another interviewee

Foreign Experts

Capital Markets

Based in Finland

with expertise in countries listed below

USA Hulkko Mikko White & Case *

USA Ihamuotila Antti Roschier

USA Koponen Juha Borenus *

points out that he is “*an excellent problem solver and is able to handle very complex transactions*.” Ihamuotila handles a plethora of equity capital markets mandates, including public offerings, listings and delistings.

White & Case

See profile on p.3500

What the team is known for Eminent capital markets team which utilises the firm’s global platform to focus on complex cross-border and pan-European transactions. Also has notable experience in US capital markets law. Expertise covers both ECM and DCM mandates, such as IPOs, the sale and listing of shares and the issuance of bonds and notes. Offers additional experience in securitisation and hybrid capital transactions. Frequently acts for major domestic and international banks as well as corporations.

Notable practitioners

The “*terrific*” **Mikko Hulkko** (see p.1288) is dual-qualified in Finland and the USA and attracts attention for his notable cross-border capabilities. He assists with DCM and ECM mandates, including bond and note issuance, EMTN programme updates as well as IPOs. Hulkko is hailed by clients for his “*solution-oriented and commercially inclined*” approach. Clients note that **Petri Avikainen** (see p.1288)

“*goes into innovative, pioneering transactions*,” describing him as “*a phenomenal expert in securities law, with in-depth knowledge and pragmatic analysis*.” He handles a broad spectrum of capital markets mandates, including EMTN programmes, private placements and accelerated book-build offerings.

Band 2

Borenus

See profile on p.1291

What the team is known for Strong presence in the capital markets arena, with particular experience in ECM mandates. Highly active in IPOs, as well as handling share issues and the transfer of listings. Also offers DCM advice covering

green and high-yield bond issuances. Frequently acts as Finnish counsel on international mandates.

Notable practitioners

Dual-qualified in the USA and Finland, **Juha Koponen** (see p.1289) is praised by clients for being adept at handling capital markets transactions involving these jurisdictions. He has experience in IPOs, hybrid green bond issuances, accelerated bookbuilding mandates and regulatory topics. Interviewees say: “*We really value the rigour and creativity he brings*.”

Castrén & Snellman

What the team is known for Well-known team with long-standing experience in the market. Particularly knowledgeable in debt issuances, including high-yield bonds, notes issuances and various other debt instruments. Also handles IPOs and rights offerings. Offers additional experience in securitisation and regulatory matters. Often advises on the Finnish law aspects of cross-border deals.

Notable practitioners

Merja Kivelä is an established figure in the market and receives praise for her customer-centric approach. She advises on both domestic and cross-border capital markets deals, her broad practice covering bond issuances, EMTN programme updates and IPOs. Interviewees appreciate that **Janne Lauha** “*is very experienced and can adapt to the company’s situation*.” Having notable expertise in regulatory topics, he also assists with rights offerings, bonds and notes issuance, as well as EMTN programme updates.

Hannes Snellman

See profile on p.1293

What the team is known for Impressive team with a well-established presence in the market. Attracts particular praise for its expertise in ECM mandates, with noteworthy activity in IPOs. Also handles share issues and rights offerings. Experienced in cross-border transactions, notably pan-Nordic deals.

Notable practitioners

Klaus Ilmonen (see p.1288) is recognised by sources for being a “*technically very able lawyer with experience in many different types of transactions*.” He focuses his practice on ECM matters, including IPOs, share listings and rights issues. **Sonja Siggberg** (see p.1290) “*is very proactive, hands-on and always makes me feel like I receive very practical advice which allows me to move forward*,” says a client. She is well known for her ECM practice, being particularly active in listings.

Band 3**Krogerus**

See profile on p.1295

What the team is known for Advises on a variety of ECM mandates, including IPOs, rights issues, share placements and listings. Also assists with regulatory topics such as disclosure issues. Additionally acts on DCM matters relating to note and bond issuances.

Notable practitioners

Clients state that **Tom Fagernäs** "has a strong presence and experience and is a very safe pair of hands." He advises on

a broad range of ECM and DCM matters, including IPOs, rights and note issuance as well as bond conversion mandates. One client is quick to say that **Mårten Knuts** "knows the legislation inside out" and that "his business acumen is exceptional." Knuts assists with capital markets transactions and regulatory issues. **Paul Raade** enters the rankings due to impressive client feedback. Interviewees report that "he is fast both in thinking and delivering and gives trustworthy advice." Raade assists with an array of ECM and DCM capital markets mandates, including IPOs, private placements as well as notes and bonds issuances.

Other Ranked Lawyers

Robin Nordblad has experience in equity and debt capital markets transactions, being frequently involved in cross-border deals.

Corporate/M&A**Corporate/M&A****Leading Firms****Band 1**

Avance Attorneys

Hannes Snellman *

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Band 1**Avance Attorneys**

What the team is known for Corporate powerhouse renowned for its expertise in cross-border transactions. Regularly acts for domestic and foreign private equity houses, investors and technology companies. Advises on a broad range of matters, including joint ventures, divestments and tender offers. Also assists venture capital investors with financing. Increasingly active in the media and gaming sectors.

Notable practitioners

Clients praise **Ulf-Henrik Kull** for his "vast experience and broad know-how of private equity and M&A." He advises healthcare and FMCG companies on tender offers and acquisitions. **Ilkka Perheentupa** is "very sharp, commercially minded, looks after his clients well, is diligent and is not afraid to give advice," according to one source. He regularly represents private equity houses and technology companies on a range of corporate matters. He also supports venture capital investors in the technology sector. He is qualified to practise in the USA as well as Finland. **Erkki-Antti Sadinmaa** enters the rankings due to increased visibility and strong market feedback. He assists private equity houses with acquisitions and joint ventures.

Hannes Snellman

See profile on p.1293

What the team is known for Strong team that enjoys a solid reputation in corporate/M&A matters. Advises on share transactions, mergers and demergers. Represents a broad range of clients, including private equity houses and manufacturing, technology and healthcare corporates. Increasingly active in the media and FMCG sectors, where it

Corporate/M&A**Senior Statespeople****Senior Statespeople:** distinguished older partners

Aalto Johan Hannes Snellman *

Ollila Jan Dittmar & Indrenius *

Tähtinen Jyrki Borenus *

Leading Individuals**Band 1**

Heinonen Mikko Hannes Snellman *

Kull Ulf-Henrik Avance Attorneys

Salmi Jouni Roschier

Ståhlberg Mika Krogerus

Unnéerus Jon Roschier

Band 2

Carlberg Anders Dittmar & Indrenius *

Eerola Mikko Dittmar & Indrenius *

Olsson Sten Hannes Snellman *

Perheentupa Ilkka Avance Attorneys

Rannikko Riikka Hannes Snellman *

Band 3

Aristo Timo White & Case *

Lindros Janko White & Case *

Martola Sami Krogerus

Möller Marcus Krogerus

Örndahl Jan Castrén & Snellman

Piha Johannes Borenus *

Ylä-Mononen Matti DLA Piper Finland *

Band 4

Airaksinen Manne Roschier

Eklund Wilhelm Dittmar & Indrenius *

Engberg Markus Hästö & Co (ORL) ◊

Jormanainen Tero Roschier

Lindholm Carola Castrén & Snellman

Ojantakanen Risto Itäinen & Ojantakanen Attorneys Ltd (ORL) ◊

Roman Johan Borenus *

Siimes Toni Roschier

Simonsen Lennart Krogerus

Taipale Jori Bird & Bird

Up-and-coming individuals

Liljeroos Ilkka DLA Piper Finland

Sadinmaa Erkki-Antti Avance Attorneys

Tanhuanpää Jarno Castrén & Snellman

Veranen Olli-Pekka Hannes Snellman *

advises on divestments and acquisitions.

Notable practitioners

"One of the best-known M&A attorneys in Finland," **Johan Aalto** (see p.1288) is complimented by clients for his "very good practical understanding of the situation." He advises manufacturing companies on significant corporate transactions. **Mikko Heinonen** (see p.1288) advises technology and construction companies on a range of domestic and cross-border corporate transactions. Clients praise **Sten Olsson** (see p.1289) for being "very experienced in private equity issues and good with people on both sides." He fre-

Foreign Desks**Corporate/M&A****Based in Finland****with expertise in countries listed below**

China Borenus *

Foreign Experts**Corporate/M&A****Based in Finland****with expertise in countries listed below**

China Wang Sha Borenus

Sweden Salmi Jouni Roschier

UK Cotton Andrew HPP Attorneys Ltd

USA Aristö Timo White & Case *

USA Olsson Sten Hannes Snellman *

USA Perheentupa Ilkka Avance Attorneys

quently assists private equity houses and technology and healthcare companies with corporate matters. Olsson is dual-qualified in Finland and the USA. Clients hail **Riikka Rannikko** (see p.1289) as being "very structured and in control, with a pleasant way of presenting controversial matters where emotions are involved." She advises on acquisitions and divestments within the media and FMCG sectors. Sources describe **Olli-Pekka Veranen** (see p.1290) as being "pleasant to work with." He assists private equity houses and technology and healthcare companies with sale transactions.

Roschier

What the team is known for Market-leading team highly regarded for its cross-border capabilities and broad corporate offering. Advises private equity houses and manufacturing, industrial and healthcare corporates on carve-out sales, public tender offers and mergers. Particularly strong in cross-border mandates involving the Nordic countries and the USA.

Notable practitioners

A client praises **Jouni Salmi** for being "very experienced, pragmatic and easy to communicate with," adding that "he is able to explain difficult legal aspects in an understandable manner." He advises private equity houses and manufacturing and industrial companies on public tender offers and transactions. He is dually qualified to practise in Finland and Sweden. A client asserts that **Jon Unnéerus** is "very experienced and knowledgeable on private equity deals." Another client lauds him for being "extremely solution-oriented and practical, with a business-oriented mindset." Unnéerus advises clients from the technology and healthcare sectors on cross-border mergers and carve-out sales. Interviewees single out **Manne Airaksinen** for being "one of the true company law experts in Finland." Airaksinen heads the firm's corporate advisory and corporate compliance and investigations practice. **Tero Jormanainen** advises both domestic and foreign clients on a range of corporate matters, including carve-out sales and mergers. **Toni Siimes** is noted for his

broad experience, covering M&A, corporate governance and private equity transactions.

White & Case

See profile on p.3500

What the team is known for Much-admired team noted for its cross-border offering. Advises both domestic and foreign private equity houses and investment companies on corporate transactions in the real estate, technology and healthcare sectors. Additionally acts for industrial corporates.

Notable practitioners

Timo Aристо (see p.1288) advises on cross-border corporate transactions within the real estate sector. A client praises him, stating that *“he has the experience, insights, foresight and attitude – the whole nine yards. He is very practical and results-oriented, providing innovative ideas to complex issues.”* He is dually qualified to practise in the USA and Finland. **Janko Lindros** (see p.1289) is complimented by a client who appreciates that *“he is very quick to respond, and whatever needs to be drafted, it is done quickly.”* Lindros frequently represents buyers in cross-border acquisitions. He is sought after by private equity houses and technology companies.

Band 2

Borenius

See profile on p.1291

What the team is known for Respected practice that advises on a broad range of corporate matters, including divestments, demergers and acquisitions. Well versed in cross-border mandates involving the USA, Russia and China. Sought after by private equity houses, as well as companies in the manufacturing and energy sectors.

Foreign desks Headed by Sha Wang, Borenius’ Chinese desk offers strong cross-border M&A experience in both inbound and outbound mandates. The team has special expertise in foreign-related contracts and foreign investments.

Notable practitioners

Jyrki Tähtinen (see p.1290) is highlighted by clients as being *“very reliable, consistent, knowledgeable and collaborative.”* Another client appreciates his *“very good strategic view on things.”* Tähtinen advises on public tender offers, as well as sales in the technology and manufacturing sectors. Sources applaud **Johannes Piha** (see p.1289) for *“forming a strong partnership with the client where he not only advises on legal technicalities but also adds value as an experienced support for decision-making.”* Piha often advises buyers from technology and manufacturing sectors on cross-border acquisitions. He also assists with distressed sales and restructuring mandates. **Johan Roman** (see p.1290) is admired by a client for being *“very frank,”* as well as *“straight to the point.”* Another client compliments him for being *“a tough negotiator who knows how to run processes on a very tight schedule.”* Roman advises private equity houses on corporate transactions in the shipping and manufacturing sectors. He also handles divestments in the energy sector. **Sha Wang** heads the firm’s China desk from the Helsinki office. A member of the PRC Bar Association and qualified to practise law in China, she advises Chinese clients on their entry into the Finnish market and assists with cross-border transactions.

Castrén & Snellman

What the team is known for Solid team advising clients on acquisitions, sales and divestments. Well placed to act on transactions in the energy sector. Additionally advises clients from technology, manufacturing and construction sectors.

Notable practitioners

Jan Örndahl represents clients from a variety of sectors

including construction, hospitality, technology and fashion. He advises both buyers and sellers on domestic and cross-border transactions. **Carola Lindholm** is appreciated by clients for being *“easy to communicate with.”* She is active within the energy sector, where she advises on divestments and acquisitions. She also acts for clients in the healthcare sector. **Jarno Tanhuapää** advises technology companies on sale transactions. He also assists clients in the financial services industry with corporate reorganisations.

Dittmar & Indrenius

See profile on p.1292

What the team is known for Robust practice with particular strength in cross-border mandates. Advises clients on acquisitions, sales and public tender offers. Acts regularly for private equity houses. Also represents clients from the energy, manufacturing and telecoms sectors. Increasingly active in the life sciences sector.

Notable practitioners

Department co-head **Jan Ollila** (see p.1289) is lauded for his *“extraordinary amount of direct experience and knowledge of the market.”* Another source adds that he *“listens to the client and makes sure he understands their needs.”* He in particular advises foreign investors on public tender offers. Managing partner **Anders Carlberg** (see p.1288) is admired for his client-centric approach: *“When you work with him and he is on your side you have a safe feeling that everything will go fine.”* Carlberg’s clientele includes private equity houses, manufacturing companies and investors. He predominantly advises on multi-jurisdictional M&A matters. A client praises **Mikko Eerola** (see p.1288) for *“understanding very well the requirements of the business and the logic behind it,”* adding that *“he is pragmatic in finding solutions that work in practice.”* He often acts for private equity houses on cross-border transactions. He also advises on acquisitions in the energy sector. **Wilhelm Eklund** (see p.1288) co-heads the firm’s corporate/M&A and private equity department. He advises on complex cross-border acquisitions. Interviewees appreciate that Eklund is *“calm and responsive, technically excellent and solution-oriented.”*

Krogerus

See profile on p.1295

What the team is known for Notable team advising on domestic and cross-border corporate/M&A transactions. Regularly advises construction and manufacturing companies. Additionally supports private equity houses on acquisitions and investments. Increasingly active in the TMT sector, where it handles tender offers and acquisitions.

Notable practitioners

Mika Ståhlberg is praised by clients for his *“vast experience.”* Sources also hail him for being *“very straightforward and no-nonsense.”* He advises manufacturing, pharmaceutical and telecommunications companies on cross-border corporate transactions. **Sami Martola** is described by a client as being a *“very easy-going, practical and commercially driven lawyer who understands the broader picture and provides straight-to-the-point advice in an efficient manner.”* He advises private equity houses and manufacturing and construction companies on share disposals and acquisitions. **Marcus Möller** is much admired for his command of real estate sector transactions. He also advises clients from the transport and hospitality sectors and is well versed in cross-border matters. Clients highlight that he is *“very constructive in negotiations.”* A client praises **Lennart Simonsen** for *“his systematic approach to legal advice and advising how to take the deal forward.”* The same client adds that *“he is the one who keeps the deals alive in the most critical situation.”* Simonsen frequently advises buyers on cross-border corporate transactions.

Band 3

Bird & Bird

What the team is known for Advises on domestic and cross-border corporate matters, often acting for clients from the financial and manufacturing sectors. Also advises state bodies on infrastructure projects as well as transfer of assets and shares. Increasingly assists Asian clients with investments into Finnish-based technology companies.

Notable practitioners

Jori Taipale advises clients from manufacturing, hospitality and aviation sectors on M&A transactions.

DLA Piper Finland

See profile on p.3156

What the team is known for Frequently represents sellers from the manufacturing sector. Also advises private equity houses and investment funds on transactions in the technology and construction sectors. Clients also benefit from the firm’s cross-border capabilities.

Notable practitioners

Matti Ylä-Mononen (see p.1290) frequently acts for domestic and foreign private equity clients on cross-border sales and acquisitions. A source describes him as *“an out-of-the-box thinker and a great negotiator.”* **Ilkka Liljeroos** enters the rankings this year due to strong market visibility and client feedback. Clients appreciate that he is *“practical and very nice to work with.”* Additionally, interviewees highlight his negotiation skills. He advises clients in the manufacturing, technology and real estate sectors on cross-border M&A transactions.

HPP Attorneys Ltd

See profile on p.1294

What the team is known for Notable practice advising corporates, investors, private equity houses and industrial clients. Particular focus on transactions in the energy and infrastructure sectors, including deals linked to renewable energy. Additionally assists technology companies with cross-border investments and sales. Also oversees divestments and limited partnership agreements.

Notable practitioners

Finland and UK-qualified **Andrew Cotton** is praised by a market commentator for being *“very good at bridging what international investors are looking for and what Finnish companies are looking for.”* The same market commentator adds: *“It is like having a London City lawyer who happens to be based in Helsinki.”* Cotton advises investors and corporates on cross-border transactions.

Waselius & Wist

What the team is known for Strong practice that represents buyers in both domestic and cross-border transactions. Advises clients from the manufacturing, technology and transport industries. Also active in the real estate sector, where it advises on acquisitions and franchise agreements.

Notable practitioners

Christoffer Waselius and Fredrik Lassenius are key points of contact for clients.

Other Ranked Lawyers

Markus Engberg advises both individuals and corporate clients on a range of corporate issues, including divestments and mergers. A client praises him, noting that he is *“very easy to cooperate with, and both his work quality and client service levels are outstanding.”*

Risto Ojantakanen advises clients on corporate matters from a wide range of sectors, including FMCG, energy and manufacturing. He also assists start-ups with investments. Clients point out that he is *“talented and experienced.”*

Dispute Resolution

Dispute Resolution	Dispute Resolution: Most in Demand Arbitrators	Foreign Experts (Based Abroad)
Leading Firms	Leading Individuals	Dispute Resolution
Band 1	Hentunen Marko <i>Castrén & Snellman</i> Kiurunen Petra <i>Lindfors & Co Attorneys at Law Ltd</i> Laitasalo Jukka <i>Merilampi Attorneys Ltd</i> Lindfors Patrik <i>Lindfors & Co Attorneys at Law Ltd</i> Möller Gustaf <i>Krogerus</i> Puhakka Pekka <i>Pekka Puhakka-Independent Arbitrator (ORL)</i> ◇ Taivalkoski Petri <i>Roschier</i> Wainio Marko <i>HPP Attorneys Ltd</i> * Wallgren-Lindholm Carita <i>Lindholm Wallgren Attorneys (ORL)</i> ◇ * Waselius Jan <i>Waselius & Wist (ORL)</i> ◇	Finnish expertise based in countries listed below Israel Savola Mika <i>Mika Savola Independent Arbitrator (ORL)</i> ◇
Band 2 <i>Lindfors & Co Attorneys at Law Ltd</i>	privacy. Additionally experienced representing clients in fraud and money laundering proceedings.	cross-border arbitrations, offering additional experience in litigation pertaining to international sanctions, patent infringement and contractual matters. Interviewees see him as a "creative" litigator with a "big-picture mindset." Seen as "one of the best" arbitrators in the market, Petra Kiurunen is commended by sources for being "very responsive and fast." She has a notable expertise in construction disputes and is also well placed to act on bankruptcy proceedings.
Band 3 Borenius * <i>Dittmar & Indrenius</i> * <i>Hannes Snellman</i> * <i>HPP Attorneys Ltd</i> * <i>Krogerus</i> * <i>Merilampi Attorneys Ltd</i>	Notable practitioners Marko Hentunen is an eminent figure in the Finnish legal market, boasting a longstanding reputation as an arbitrator. He also acts on assists with antitrust disputes as well as criminal investigations. Clients applaud Anders Forss for his "keen sense of strategy," with one source describing him as "calm, likeable and easy to work with." Forss leads a variety of litigation matters, including construction, competition disputes and white-collar criminal cases, with additional experience in arbitrations. Tuomas Lehtinen is admired by clients for being "very good at finding solutions." He assists with construction and real estate disputes, offering additional experience in challenging arbitral awards.	Band 3 Borenius See profile on p.1291
Band 4 Bird & Bird <i>DLA Piper Finland</i> * Leading Individuals Star individuals <i>Lindfors Patrik</i> <i>Lindfors & Co Attorneys at Law Ltd</i>	Roschier What the team is known for Outstanding practice recognised for its capabilities in cases with an international aspect. Expertise covers a broad range of commercial disputes and international arbitrations, with notable know-how in white-collar crime. Offers further expertise in tax-related litigation and further experience in competition damages. Also assists companies with dispute prevention matters. Particularly recommended for Nordic-wide disputes, drawing on strong ties with the firm's Stockholm office.	What the team is known for Well-reputed practice recognised for defending clients in corporate crime, environmental liability and commercial litigation. Expertise includes employment litigation and arbitration, with additional experience in trade secret cases. Active in disputes in industries including construction, mining and the energy industry. Also advises clients from the financial and healthcare sectors.
Elonheimo Mikko <i>Krogerus</i> Ikonen Jussi <i>Merilampi Attorneys Ltd</i> Kettula Lassi <i>Merkurius Attorneys Ltd (ORL)</i> ◇ Kokko Markus <i>Borenius</i> * Kotiranta Kai <i>Kotiranta & Co Attorney at Law Ltd (ORL)</i> ◇ Lehtinen Jussi <i>Dittmar & Indrenius</i> * Saarikivi Aapo <i>Roschier</i> Väätäinen Tapio <i>Itäinen & Ojantakanen Attorneys Ltd (ORL)</i> ◇ Vuokila Ulla <i>Avance Attorneys (ORL)</i> ◇	Notable practitioners Clients laud Gisela Knuts for her "excellent strategic ability to quickly focus on essential matters and build up a structure for the process." Another interviewee appreciates her commitment to ADR processes, describing her as "very business-minded." Knuts is adept at handling competition-related cases. Well regarded for his litigation and arbitration expertise, Petri Taivalkoski has particular expertise in international disputes. He has a strong track record in white-collar crime cases. Aapo Saarikivi is noted for being "hands-on and very good with clients." He acts on commercial litigations, and is also involved in domestic and international arbitration topics, including ICC proceedings.	Notable practitioners Markus Kokko (see p.1288) is appreciated by clients for being "incredibly responsive." He deals with a broad range of litigation matters, including commercial agreement breach cases and white-collar crime proceedings. Kokko is also involved in domestic and international arbitration mandates. Kristiina Liljedahl (see p.1289) is appreciated by clients for her "pragmatic and efficient way to reach the appropriate outcome." She handles work safety offences, construction and trade secret disputes.
Band 4 Bygglin Anders <i>Hannes Snellman</i> * Lehtinen Tuomas <i>Castrén & Snellman</i> Liljedahl Kristiina <i>Borenius</i> * Rajala Mikko <i>Bird & Bird</i> Savonen Jussi <i>DLA Piper Finland</i> * Sotamaa Petteri <i>Sotamaa & Co (ORL)</i> ◇ Spåre John-Henrik <i>DLA Piper Finland</i> * Tammisen Anna-Maria <i>Hannes Snellman</i> * Taxell Teemu <i>Merilampi Attorneys Ltd</i> Vapaavuori Tom <i>Bird & Bird</i> Welin Mats <i>Hästö & Co (ORL)</i> ◇	Band 2 Up-and-coming individuals Heikkinen Kimmo <i>Frontia Attorneys (ORL)</i> ◇ Kannaste Kirsi <i>Krogerus</i> Kolster Thomas <i>Krogerus</i>	Dittmar & Indrenius See profile on p.1292
* Indicates firm / individual with profile. ◇ (ORL) = Other Ranked Lawyer. Alphabetical order within each band. Band 1 is highest.		What the team is known for Acts on a broad range of commercial disputes as well as construction, competition and employment cases. Visible in domestic and international arbitration proceedings. Routinely represents large multinational corporations as well as publicly listed Finnish companies. Offers further experience in handling post-M&A and intellectual property disputes.

Band 1

Castrén & Snellman

What the team is known for Market-leading team advising on a range of complex and high-value disputes. Strong expertise in both litigation and arbitration includes representing clients in cases in the energy, technology and banking sectors. Regularly acts on private enforcement damage claims resulting from competition law infringements. Also handles matters related to data protection and

Lindfors & Co Attorneys at Law Ltd

What the team is known for Compact team handling a range of matters, including disputes arising from commercial agreements and construction projects. Represents corporate clients in both litigation and arbitration proceedings. Advises both domestic and international clients from a range of sectors, including banking, technology and pharmaceutical, and is also experienced in handling white-collar criminal matters.

Notable practitioners

Patrik Lindfors is hailed as "the best dispute resolution lawyer in Finland" by a client who adds that "his strategic skills are amazing." He has outstanding experience in domestic and

Hannes Snellman

See profile on p.1293

What the team is known for Notable disputes practice offering support in litigation and international arbitration. Areas of focus include corporate crime cases, construction and engineering disputes, as well as private enforcement matters. Also well versed in post-M&A cases. Acts on behalf of both domestic and international clients, who benefit from the firm's experience in multi-jurisdictional cases.

Notable practitioners

Anders Bygglin (see p.1288) is described as "easy to work with, responsive and knowledgeable." He assists with white-collar crime, infrastructure and real estate disputes. **Anna-Maria Tamminen** (see p.1290) assists with post-M&A and competition-related disputes. She is reputed for her exper-

tise in arbitration, frequently acting on international cases.

HPP Attorneys Ltd

See profile on p.1294

What the team is known for Established outfit assisting with a range of disputes. Boasts notable expertise in cases involving environmental, infrastructure and corporate law. Also active in matters related to competition law. Advises on both litigation and arbitration proceedings concerning construction disputes, maritime issues and transportation-related disputes. Further experience in handling tax-related cases.

Notable practitioners

Marko Wainio (see p.1290) is lauded by clients for his “*excellent combination of theoretic and pragmatic approach.*” He handles post-M&A and construction litigations, being also well-versed in domestic arbitration matters.

Krogerus

See profile on p.1295

What the team is known for Well-reputed team advising on litigation and arbitration. Notable focus on commercial disputes and damages claims, with further experience in handling corporate and management liability matters. Additional expertise in multi-jurisdictional litigation. Also represents clients in construction and IP disputes, as well as contentious cases involving the financial services, healthcare and manufacturing sectors.

Notable practitioners

Clients attest that **Mikko Elonheimo** has “*excellent attention to details and a good strategic view of the overall situation.*” He acts on a variety of contentious topics, including contractual disputes, product liability and shareholder proceedings. Market commentators note that **Kirsi Kannaste** is “*very clear*” in her advice, with one source pointing out that “*she has a wide-ranging knowledge of arbitration.*” Kannaste assists with patent infringement litigations and misuse of trade secrets, as well as disputes pertaining to breach of warranties. **Thomas Kolster** is described as “*very proactive, responsive, on point and pragmatic*” by one client, while a second source adds: “*He sees through all the white noise and finds the heart of the matter.*” Kolster regularly assists with complex banking disputes. **Gustaf Möller** is an august figure of the Finnish legal market, boasting extensive experience acting as arbitrator in international proceedings.

Merilampi Attorneys Ltd

What the team is known for Notable team representing clients in corporate litigation, construction disputes and product liability cases. Recommended for white-collar criminal defence and follow-on damages cases. Offers expertise in a broad range of sectors, including TMT, insurance, manufacturing and real estate. Increasingly active in arbitration

matters.

Notable practitioners

Jussi Ikonen regularly handles contractual and shareholder disputes, as well as criminal cases. **Teemu Taxell** deals with commercial litigation matters, including product liability claims and breach of contractual agreements. He often acts for banking, logistics and cargo-handling companies. **Jukka Laitasalo** boasts longstanding expertise in international and domestic cases. He regularly acts as an arbitrator in commercial disputes.

Band 4

Bird & Bird

What the team is known for Well-regarded practice offering a good international reach for cases with cross-border elements. Areas of focus include real estate and construction disputes. Also handles arbitration mandates. Offers notable expertise in commercial and white-collar crime disputes, with additional experience in trade secrets cases. Clients are drawn from sectors such as manufacturing, finance and energy.

Notable practitioners

Clients observe that **Mikko Rajala** is “*very easy to approach, pragmatic and thorough.*” He handles construction and shareholder disputes, offering additional experience in bankruptcy proceedings. **Tom Vapaavuori** is appreciated by clients for being “*very hands-on and down to earth.*” He is well regarded for his expertise in trade secrets matters and also acts on breach of contractual agreement disputes.

DLA Piper Finland

See profile on p.3156

What the team is known for Acclaimed dispute resolution practice advising on complex, multi-jurisdictional disputes involving the financial services sector, including white-collar crime cases. Also has a strong footprint in the international arbitration field. Wide-ranging sector coverage includes real estate, banking and insurance.

Notable practitioners

Jussi Savonen (see p.1290) assists with commercial disputes, including insolvency and contractual litigation mandates. He also has experience representing public entities in administrative proceedings. One client finds **John-Henrik Spåre** (see p.1290) to be “*very talented in all different areas of dispute resolution,*” further describing him as a “*brilliant negotiator.*” He handles fraud cases and commercial agreement disputes.

Other Ranked Lawyers

Kimmo Heikkinen assists clients with litigations as well as arbitrations. He regularly handles disputes relating to breach of contracts and construction topics.

Acknowledged as “*one of the best litigators in Finland,*” **Antti Järvinen** offers experience in a plethora of disputes. He has notable expertise in construction-related cases, being also active in competition litigations.

Lassi Kettula is appreciated by clients for being “*very responsive*” and “*insightful.*” He handles contractual and professional negligence disputes, as well as product liability cases.

“*The extremely hands-on and service-minded*” **Kai Kotiranta** is further praised by clients for handling matters “*efficiently and diligently.*” He assists with a variety of cases, including white-collar crime, consumer and corporate disputes.

Pekka Puhakka is well known for his experience acting as arbitrator, often on disputes relating to employment and corporate agreements.

Described as a “*solid attorney,*” **Petteri Sotamaa** is well regarded for his work in white-collar crime cases for domestic clients.

Tapio Väätäinen represents clients in a broad range of civil as well as criminal litigations and arbitrations. He is particularly active in contractual disputes.

Clients highlight **Ulla Vuokila** of Avance Attorneys for “*always presenting the alternative ways to go forward and explaining the possible consequences.*” She acts on commercial and construction disputes, having additional experience in bribery cases.

“*One of the most famous arbitrators in Finland,*” **Carita Wallgren-Lindholm** (see p.1290) attracts praise by a source for her “*huge experience*” in the field. She is particularly prominent in international cases.

Jan Waselius is widely acknowledged as a “*very respected*” arbitrator. He assists with warranty claims and contractual arbitrations.

Mats Welin deals with a range of commercial cases relating to product liability matters, contractual breaches and shareholder disputes. Clients note that “*in court hearings he is always composed.*”

Foreign Experts (Based Abroad)

Israel-based **Mika Savola** is held in high esteem for his arbitration practice. Sources laud him as a “*superb arbitrator,*” with a market commentator asserting that Savola is “*one of the best.*” He routinely acts on commercial and investment disputes.

Intellectual Property

Intellectual Property	
Leading Firms	
Band 1	
Borenius *	
Roschier	
Band 2	
Castrén & Snellman	
Eversheds Asianajotoimisto Oy (a member of Eversheds) *	
Properta Attorneys Ltd	
Band 3	
Hannes Snellman *	
Krogerus *	
Leading Individuals	
Star individuals	
Hilli Rainer Roschier	
Band 1	
Elo Hanna-Maija Properta Attorneys Ltd	
Rapinoja Ben Borenius *	
Band 2	
Häkkänen Petteri Eversheds Asianajotoimisto Oy (a member of	
Salonen Sakari Castrén & Snellman	
Segercrantz Mikael Roschier	
Band 3	
af Ursin Henrik Merilampi Attorneys Ltd (ORL) ◊	
Eskola Petri Backström & Co (ORL) ◊	
Juthström Bernt Waselius & Wist (ORL) ◊	
Krook Åsa Waselius & Wist (ORL) ◊ *	
Laaksonen Lasse Borenius *	
Lilja Johanna Roschier	
Manner Mikko Roschier	
Mikkola Ella Bird & Bird (ORL) ◊	
Siiton Panu Hannes Snellman *	
Tommila Kukka Properta Attorneys Ltd	
Tuominen Markku Roschier	
Band 4	
Hynönen Kalle Krogerus	
Lindberg Jan Attorneys-at-Law Trust (ORL) ◊	
Paloheimo Hanna Castrén & Snellman	
* Indicates firm / individual with profile.	
◊ (ORL) = Other Ranked Lawyer.	
Alphabetical order within each band. Band 1 is highest.	

Band 1

Borenius

See profile on p.1291

What the team is known for Formidable practice that offers proven capabilities across a huge range of IP law topics. Advises on trade mark litigation and enforcement, patent litigation, franchising and licensing. Recognised for its focus on blue-chip clients within life sciences, with an impressive client list that includes several major global generic pharmaceutical companies. Also acts for clients on copyright matters. Represents clients at all levels of the Finnish court system including the Court of Helsinki, Court of Appeals and Supreme Court.

Notable practitioners

Clients attest that **Ben Rapinoja** (see p.1290) "can provide concise, on-the-spot answers and a good picture of the strengths and weaknesses relating to the claims." He is acknowledged for his expertise in patent litigation and also assists clients with copyright and trade mark infringements as well as relevant injunctions. **Lasse Laaksonen** (see p.1289) advises on patent infringement, trade secrets and regulatory matters. One client sees him as an "absolutely brilliant litigator."

Foreign Experts
Intellectual Property
Based in Finland
with expertise in countries listed below
USA Flyhström Johanna Roschier

Roschier

What the team is known for Market-leading team advising on all key areas of rights management and protection. Handles patent litigation on behalf of international telecoms or innovator pharmaceutical companies. Advises major international brands on trade mark registrations and on opposition and infringement proceedings brought before Finnish high courts. Scope of expertise extends to advising on IP strategies and anti-counterfeiting measures. Regularly advises clients on global trade mark and patent portfolio management. Other areas of focus include employee invention compensation matters and domain name disputes.

Notable practitioners

Hailed as "the best patent litigator in Finland," **Rainer Hilli** maintains a dominant presence in the Finnish IP market. He acts for media and pharmaceutical companies on patent invalidation and infringement proceedings, also advising on the creation of global IPR strategies. Clients see him as "laid back and fun to work with." Being a particularly popular choice for pharmaceutical companies, **Mikael Segercrantz** has a broad practice that covers anti-counterfeiting strategies, as well as patent infringement and invalidation proceedings. One interviewee notes his all-round knowledge of IP issues, describing him as "very talented." **Johanna Lilja** assists with patent disputes, transactional IP issues and anti-counterfeiting strategies. Sources find her to be "very skilled in licensing" matters. A source recognises **Mikko Manner** for his experience in the technology sector and goes on to describe him as a "respected and talented lawyer." He handles patent and copyright litigations with experience in disputes pertaining to employee inventions. He also advises on licensing matters. **Markku Tuominen** is appreciated by clients for his "ability to keep matters simple and to the point, while still maintaining great attention to detail." He acts on trade mark infringement cases, also assisting with anti-counterfeiting strategies and global copyright portfolio management matters. Recognised as an "extremely talented" practitioner, **Johanna Flyhström** assists clients with a broad range of contentious IP matters, including copyright infringement cases, customs seizures and patent litigation. She also supports clients in licensing matters. Flyhström is dual-qualified in Finland and the USA.

Band 2

Castrén & Snellman

What the team is known for Much-admired practice which handles a broad range of IP matters, including trade mark infringement cases, patent disputes and brand protection issues. Also advises on marketing law matters. Client roster includes technology, manufacturing and pharmaceutical companies.

Notable practitioners

Sakari Salonen assists with trade mark infringements, patent enforcement and brand protection matters. He frequently represents clients from the technology and manufacturing sectors. **Hanna Paloheimo** is recognised for her IP expertise in the life sciences sector. She advises pharmaceutical companies on an array of topics, including patent disputes as well as licensing and regulatory issues.

Eversheds Asianajotoimisto Oy (a member of Eversheds Sutherland)

See profile on p.3158

What the team is known for Well-regarded team advising on a wide scope of matters related to IP and IT law. Acts on trade mark infringement cases, offering additional support in brand protection matters. Represents private as well as state-owned organisations in cross-border patent prosecution mandates.

Notable practitioners

Respondents assert that **Petteri Häkkänen** is a "very sharp and talented lawyer," with a client particularly highlighting his "business-minded approach." He assists with patent infringements, trade mark disputes and copyright matters.

Properta Attorneys Ltd

What the team is known for Strong firm assisting with a variety of IP matters. Well known for its contentious work, including trade mark infringement expertise. Additionally assists with design right matters and licensing issues. Regularly represents clients from the fashion, technology, and food and beverages sectors.

Notable practitioners

Hanna-Maija Elo wins accolades for being "an excellent negotiator and skilled in intellectual property disputes." She regularly advises clients on trade mark issues, having additional experience in copyright and design right matters. Interviewees point out that **Kukka Tommila** is "very proactive in providing recommendations." She handles trade mark infringement and design right matters.

Band 3

Hannes Snellman

See profile on p.1293

What the team is known for Skilled team that enters the rankings due to increased market visibility. Experienced in advising on trade mark and patent infringements as well as regulatory issues, brand protection and matters related to misuse of trade secrets. Client roster includes companies from media, FMCG and life sciences sectors.

Notable practitioners

According to clients, **Panu Siiton** (see p.1290) "handles cases skilfully." He has experience in a variety of intellectual property mandates, including patent and trade mark infringements, regulatory issues and marketing law matters.

Krogerus

See profile on p.1295

What the team is known for Talented practice advising on patent and trade mark infringements, licensing matters and marketing law. Also assists with managing trade mark portfolios. Popular choice for clients from technology, manufacturing and media industries. Increasingly active in the FMCG sector.

Notable practitioners

Kalle Hynönen often advises technology and manufacturing companies on patent infringements, trade mark matters and licensing agreements. Clients see him as "very responsive and easy to work with."

Other Ranked Lawyers

Henrik af Ursin of Merilampi Attorneys is commended for his "hands-on approach," with one client adding: "He is fast, thorough and extremely likeable." He assists clients with anti-counterfeiting litigation, copyright protection matters

and trade secrets.

Petri Eskola of Backström & Co handles an array of intellectual property topics, being particularly noted for his focus on patent litigation.

Recognised as an "all-round litigator," **Bernt Juthström** of Waselius & Wist has experience in patent infringement proceedings, copyright issues and licence agreements. An interviewee describes him as a "very experienced, knowl-

edgeable and calm lawyer."

Market commentators highlight **Åsa Krook** (see p.1289) for her experience in franchise agreements. She assists with contentious and non-contentious IP mandates, including infringement disputes, unfair trade practices and marketing law matters.

Jan Lindberg of Attorneys-at-Law Trust is recognised for his expertise in IP-related M&A mandates. His main focus lies

on the technology sector.

Clients observe that **Ella Mikkola** of Bird & Bird is "good at following the case law closely," also finding her to be "extremely efficient." Mikkola regularly advises on trade mark matters and is also capable of handling patent infringement cases.

Leaders' Profiles in Finland

AALTO, Johan

Hannes Snellman, Helsinki
+358 9 2288 4239
johan.aalto@hannessnellman.com

Featured in Corporate/M&A (Finland)

Practice Areas: Johan Aalto specialises in mergers and acquisitions, corporate finance and capital markets, with an emphasis on public takeovers. During the last few years, Johan has been involved in some of the largest and most complex transactions in Finland. He also focuses on corporate governance issues and acts as the chairman of general meetings of several listed companies in Finland. Johan has been awarded the honorary title Lagman by the President of the Republic of Finland.

AIRISTO, Timo

White & Case, Helsinki
+358 9 228 64 322
tairisto@whitecase.com

Featured in Corporate/M&A (Finland)

Practice Areas: To read more, visit: whitecase.com/people/timo-airisto

ALANKO, Antti

Hannes Snellman, Helsinki
Featured in Banking & Finance (Finland)

Practice Areas: Antti's practice focuses on all types of financing transactions with a particular focus on bank lending, acquisition financing, derivative instruments, real estate and project financing, securitisation, and structured financing. In addition, Antti has strong experience in restructuring assignments and the preparation of security enforcement procedures. Antti has a solid understanding of the market practices, and during his career Antti has advised both local and global clients in several complex and high-profile financing transactions.

AVIKAINEN, Petri

White & Case, Helsinki
+358 9 228 64 323
pavikainen@whitecase.com

Featured in Capital Markets (Finland)

Practice Areas: To read more, visit: whitecase.com/people/petri-avikainen

BREMER, Markus

Hannes Snellman, Helsinki
+358 9 2288 4267
markus.bremer@hannessnellman.com

Featured in Banking & Finance (Finland)

Practice Areas: Markus advises clients on all types of financing transactions, including bank lending, security structuring, acquisition finance, hybrid and derivative instruments, real estate financing and securitisation as well as the establishment of private equity fund structures. He has also been involved in a number of complex voluntary debt restructuring exercises as well as the setting up of debt acceleration and security enforcement procedures for lenders and preparing defensive restructuring

action plans for borrowers. Markus heads the Finance practice in Helsinki.

BYGLIN, Anders

Hannes Snellman, Helsinki
+358 9 2288 4437
anders.brygglin@hannessnellman.com

Featured in Dispute Resolution (Finland)

Practice Areas: Anders specialises in commercial litigation and arbitration. He has advised clients in both domestic and international arbitration proceedings under various rules, and in a wide range of demanding business disputes before the Finnish state courts.

CARLBERG, Anders

Dittmar & Indrenius, Helsinki
+358 9 6817 0122
anders.carlberg@dittmar.fi

Featured in Corporate/M&A (Finland)

Practice Areas: Corporate/M&A, Private equity, Finance, Capital markets. Anders Carlberg focuses on demanding high-profile and cross-border transactions in the fields of public and private M&A, private equity and capital markets. He regularly represents private equity houses and financial institutions.

Career: Managing Partner 2015; Joined Dittmar & Indrenius 1999, Partner 2007, Head of M&A & Private Equity 2008-2014.

Professional Memberships: Finnish Bar Association, International Bar Association

Publications: Author and co-author of publications and articles on M&A, finance, capital markets and corporate law.

Personal: LL.M. 1999 (University of Helsinki); LL.M. 2003 (New York School of Law).

EEROLA, Mikko

Dittmar & Indrenius, Helsinki
+358 9 6817 0103
mikko.eerola@dittmar.fi

Featured in Corporate/M&A (Finland)

Practice Areas: Corporate/M&A, energy & infrastructure, private equity, EU and competition. Mikko Eerola focuses on M&A and private equity, especially in the field of energy and infrastructure. During the last ten years he has been engaged in most of the major energy related cross-border transactions on the Finnish market. Mr Eerola has broad experience in combining regulatory, competition law and M&A-expertise in advising leading industrials and financial sponsors in a wide range of industries including accommodation, automotive, consumer goods, paper, pharmaceuticals and retail.

Career: Partner, Head of Energy, Infrastructure & Natural Resources; Joined Dittmar & Indrenius 2015; Partner in another Finnish law firm-2015; European Commission, Brussels, 1997-98.

Professional Memberships: Finnish Bar Association, International Bar Association

Publications: Author of articles on M&A, Corporate and Commercial and Energy.

Personal: LL.M. 1998 (University of Helsinki); Postgraduate Diploma in EC Competition Law 2002 (King's College)

EKLUND, Wilhelm

Dittmar & Indrenius, Helsinki
+358 9 6817 0125
wilhelm.eklund@dittmar.fi

Featured in Corporate/M&A (Finland)

Practice Areas: Corporate/M&A; private equity; capital markets. Wilhelm Eklund focuses on complex cross-border transactions with all aspects of M&A, private equity and capital markets. He combines excellent process management with strong analytical skills. Mr Eklund regularly advises private equity firms and large corporates on transactions, including public takeovers, buy-outs, minority investments, exits, joint ventures, corporate reorganisations as well as general M&A and corporate matters.

Career: Partner, Co-Head of M&A & Private Equity; Joined Dittmar & Indrenius 2008, Partner 2015. Visiting lawyer with Hengeler Mueller in Düsseldorf 2013-2014.

Professional Memberships: Finnish Bar Association, International Association of Young Lawyers AIJA

Publications: Author, co-author of publications and articles on M&A.

Personal: LL.M. 2007 (University of Helsinki), M.Sc.(Econ.) 2008 (Hanken School of Economics)

HEINONEN, Mikko

Hannes Snellman, Helsinki
+358 9 2288 4453
mikko.heinonen@hannessnellman.com

Featured in Corporate/M&A (Finland)

Practice Areas: Mikko Heinonen's practice focuses on various forms of corporate transactions, finance advisory, and securities regulation. He frequently provides advice regarding governance, finance, and transactional matters to corporations and their boards. Mikko has also advised many industrial and technology companies in restructuring and insolvency situations and has considerable experience in public takeovers and cross-border transactions. Mikko is entrusted with non-executive board memberships in various public and private companies and charitable organisations. He is a member of the Finnish Bar Association and also qualified to practice in the State of New York. Mikko is a frequent speaker at university lectures and seminars and has particular interest in university alumni activities. Mikko Heinonen is Hannes Snellman's senior partner.

HEINONEN, Mikko

Castrén & Snellman, Helsinki
mikko.heinonen@castrén.fi

Practice Areas: Finance Counsel Mikko Heinonen is specialized in finance & restructuring. He has extensive experience in various types of financing transactions, particularly in syn-

dicated loans, acquisition finance, real estate finance, asset finance, project finance, financial restructurings and bond issues. He has acted as secretary to the working group preparing a Government proposal on the legislation concerning bondholder representatives, and he has also been actively involved in the working group initiated by the Confederation of Finnish Industries for the development of the Finnish bond market.

Personal: He is also a frequent lecturer in finance law matters at the University of Helsinki Faculty of Law

HULKKO, Mikko

White & Case, Helsinki
+358 9 228 64 352
mhulkko@whitecase.com

Featured in Capital Markets (USA), Capital Markets (Finland)

Practice Areas: To read more, visit: whitecase.com/people/mikko-hulkko

ILMONEN, Klaus

Hannes Snellman, Helsinki
+358 9 2288 4378
klaus.ilmonen@hannessnellman.com

Featured in Capital Markets (Finland)

Practice Areas: Klaus Ilmonen heads our Capital Markets practice in Helsinki. His practice includes equity capital markets and other corporate transactions involving public corporations. He has considerable experience from public takeovers, as well as from cross-border transactions. He also works with governance of public corporations. Klaus has been appointed professor of practice at the Hanken School of Economics in Helsinki, and teaches corporate and securities law. He has also served on a consultative group for developing EU corporate finance regulation and has participated in drafting Finnish takeover regulation. Klaus has qualified as an attorney in the State of New York, and practised U.S. securities law in the London office of the law firm Cleary, Gottlieb, Steen & Hamilton, where he represented European issuers and underwriters in international securities offerings. He also worked on international M&A transactions. Klaus has been a visiting researcher at Harvard Law School, he holds a LL.M. degree from Columbia Law School in New York and a doctorate in law from the University of Helsinki.

KOKKO, Markus

Borenius, Helsinki
+358 20 713 3482
markus.kokko@borenius.com

Featured in Dispute Resolution (Finland)

Practice Areas: Markus regularly advises major domestic and international clients on dispute resolution and corporate crime cases. Markus has in-depth experience of domestic and international corporate and commercial disputes and he has acted as lead counsel

in numerous extensive cases. His field of experience encompasses cases related to a wide variety of business sectors, such as the chemicals industry, financial markets, international trade, retail and wholesale, mining, services and consultancy. Markus also has an exceptional track record in handling a broad range of litigation and arbitration cases, including ad hoc proceedings as well as proceedings governed by ICC Rules, SCC Rules and the Arbitration Rules of the Finland Chamber of Commerce. In addition Markus frequently advises companies and executives in relation to complex corporate crime cases and criminal investigations regarding, *inter alia*, insider trading, environmental violations, corruption, imports and exports and tax. Markus' efficient and client oriented approach has earned him an excellent reputation which has been recognised by rankings in Chambers Global, Chambers Europe, Legal 500 and Best Lawyers. Furthermore, Markus also serves as an arbitrator and he has written many articles on litigation and arbitration. Markus heads the firm's Litigation & Arbitration and Corporate Crime teams.

KOPONEN, Juha

Borenius, Helsinki
358 20 713 3285
Juha.koponen@borenius.com

Featured in Capital Markets (USA), Capital Markets (Finland)

Practice Areas: Juha is a dual-qualified (Finland and New York) transactional lawyer who focuses his practice on capital markets and public M&A transactions. He has advised issuers and underwriters on public and private offerings of equity and debt securities, including IPOs, high-yield debt offerings, convertible debt issuances and rights offerings. He also regularly advises bidders, target boards, financiers and large shareholders on tender offers. Juha is also an international fellow of the American Bar Foundation. Juha has significant experience in public and private mergers and acquisitions, especially in the cross-border context. Throughout his career, which spans over 20 years, Juha has also gained significant experience in private M&A, venture capital and financing transactions. Juha heads the firm's Capital Markets team in addition to the firm's London and New York offices.

Career: Prior to joining Borenius, Juha was a Partner with another major Finnish law firm. His prior experience includes working as an Associate at Fried, Frank, Harris, Shriver & Jacobson LLP for three years (New York and London) and as a Corporate Legal Counsel at Nokia Corporation focusing on securities regulation.

Professional Memberships: American Bar Association, International Bar Association, American Bar Foundation (International Fellow)

KROOK, Åsa

Waselius & Wist, Helsinki
asa.krook@ww.fi

Practice Areas: Åsa advises in the field of contentious and non-contentious intellectual property law, marketing law and commercial contracts. She has extensive experience in strategic IP management, complex franchising, licensing and distribution arrangements.

Career: Prior to Borenius 2006, Åsa worked for other law firms and as Legal Counsel for Canon Europa. Åsa was as a member of a working group by the Finnish Ministry of Economic Affairs and Employment which in March 2018 published a proposal for a full revision of the Finnish Trademarks Act.

Professional Memberships: International Bar Association, Finnish Association for Industrial Property Rights (Vice President),

INTA, FACG, AIPPI, served as a Vice President of the Finnish Association for Industrial Property Rights 2016-2019 and ten years on the board. **Personal:** LL.M. Helsinki University 1994, LL.M. Amsterdam University 1998.

LAAKSONEN, Lasse

Borenius, Helsinki
+358 20 713 3521
lasse.laaksonen@borenius.com

Featured in Intellectual Property (Finland)

Practice Areas: Lasse specialises in both contentious and non-contentious intellectual property and technology law. He has wide-ranging experience in strategic contractual issues, litigation and transaction arrangements, such as outsourcing, procurement and licensing. He also advises on issues related to the law of associations. In 2004 Lasse worked as a visiting attorney in London for a major international law firm and has also complemented his graduate studies in the UK. Lasse has contributed to many major publications, particularly in the field of intellectual property and acts as a country correspondent for both the European Intellectual Property Review and Entertainment Law Review. He has also contributed to books on litigation and the law of associations. Lasse heads the firm's IP & Commercial team.

LEHTINEN, Jussi

Dittmar & Indrenius, Helsinki
+358 50 598 1570
jussi.lehtinen@dittmar.fi

Featured in Dispute Resolution (Finland)

Practice Areas: Jussi Lehtinen focuses on demanding commercial arbitration and litigation proceedings. He has extensive experience in international arbitration proceedings under the rules of the major arbitration institutes as well as complex litigation proceedings including interim measures and cartel damages cases in general and specialised courts. His wide-ranging caseload includes advising clients successfully in many high-profile cases. Mr Lehtinen also continuously acts as arbitrator in international and domestic arbitration proceedings.

Career: Partner, Head of D&I's Dispute Powerhouse and Arbitration & Mediation and Commercial Litigation practices; Joined Dittmar & Indrenius 2003, Partner 2010. Prior to joining Dittmar & Indrenius he worked with Nokia and the Helsinki Stock Exchange.

Professional Memberships: A Finnish representative in the ICC Commission on Arbitration and ADR, Finnish Bar Association, International Bar Association, Finnish Arbitration Association

Publications: Author of articles on dispute resolution including competition litigation.

Personal: LL.M. 2003 (University of Helsinki)

LILJEDAHL, Kristiina

Borenius, Helsinki
(+358405254932
kristiina.liljedahl@borenius.com

Featured in Dispute Resolution (Finland)

Practice Areas: Kristiina represents clients in relation to a variety of claims in domestic and international commercial litigation and arbitration, including ad hoc arbitration proceedings and institutional arbitration proceedings. Her practice ranges in several business sectors and covers e.g. IT and telecommunications, international trade, mining, services and consultancy services. She has over 15 years of experience in advising clients in complex corporate crime matters and managing internal, regulatory and police investigations. Her wide-ranging expertise also includes compliance, conflict management and strategic planning, employment litigation and work safety matters as

well as enforcement and cross-border actions. Kristiina has been accredited as a mediator by the Finnish Bar Association.

LINDROS, Janko

White & Case, Helsinki
+358 9 228 64 355
jlindros@whitecase.com

Featured in Corporate/M&A (Finland)

Practice Areas: To read more, visit: whitecase.com/people/janko-lindros

MATTSON, Henrik

Hannes Snellman, Helsinki
+358 9 2288 4285
henrik.mattson@hannessnellman.com

Featured in Banking & Finance (Finland)

Practice Areas: Henrik's practice encompasses the entire credit spectrum of domestic as well as cross-border transactions, with particular focus on bank lending, acquisition financing, real estate and project financing, leasing and asset financing, debt capital markets, securitisation, derivatives, structured financing and regulatory issues in the financial sector. Henrik acts for lenders, borrowers, issuers, underwriters, sponsors and investment firms in all sectors.

MUTANEN, Juha-Pekka

Dittmar & Indrenius, Helsinki
+358 9 6817 0112
juha-pekkka.mutanen@dittmar.fi

Featured in Banking & Finance (Finland)

Practice Areas: Finance & capital market transactions, project finance, LBOs, bond finance, regulatory & compliance matters, MAO issues, listing of securities Instruments. Juha-Pekka Mutanen advises lenders and borrowers in financing arrangements, market participants in securities law issues and public and private companies in M&A transactions. He advises clients in a number of industries including banking and insurance, energy and infrastructure, mining, healthcare and transportation.

Career: Partner, Head of D&I's Dispute Powerhouse and Arbitration & Mediation and Commercial Litigation practices; Joined Dittmar & Indrenius 1996, Partner 2006; Cleary, Gottlieb, Steen & Hamilton 1999-2000, 2002-03

Professional Memberships: Finnish Bar Association, International Bar Association

Publications: Author of publications on F&CM and M&A

Personal: LL.M. 1996 (University of Turku); M.Sc. (Econ.) 1998 (Åbo Akademi University); LL.M. 1999 (University of Cambridge)

NUOTTIMÄKI, Niina

Borenius, Helsinki
+358 20 713 3506
niina.nuottimaki@borenius.com

Featured in Banking & Finance (Finland)

Practice Areas: Niina advises on banking and finance, debt capital markets and debt restructuring. Niina has extensive experience in both domestic and cross border leveraged buyout deals, project financing, corporate lending, real estate finance and debt issuance. She also advises clients on trade finance and derivatives. Niina heads the firm's Banking & Finance team.

Career: Prior to joining Borenius, Niina has worked as legal counsel at Nordea Bank.

OLILLA, Jan

Dittmar & Indrenius, Helsinki
+358 9 6817 0108
jan.ollila@dittmar.fi

Featured in Corporate/M&A (Finland)

Practice Areas: Corporate/ M&A, Private equity, Finance, Capital markets, Dispute resolution. Jan Ollila advises corporate clients, private equity houses and financial institutions on high-level M&A, finance and capital markets transactions and on disputes in relation thereto.

He also acts as arbitrator and mediator in domestic and cross-border commercial disputes.

Career: Senior Partner, Head of D&I's Transaction Powerhouse and M&A & Private Equity practice; Joined Dittmar & Indrenius 1992, Partner 2000, Managing Partner 2007-2014, Senior Partner 2015-

Professional Memberships: Finnish Bar Association, International Bar Association, International Fiscal Association

Publications: Author, co-author of publications on M&A, corporate law and dispute resolution

Personal: LL.M. 1992 (University of Helsinki)

OLSSON, Sten

Hannes Snellman, Helsinki
+358 50 499 0312
sten.olsson@hannessnellman.com

Featured in Corporate/M&A (Finland)

Practice Areas: Sten Olsson is Head of the firm's M&A Group. He is recognised as one of the leaders in mergers and acquisitions in Finland and has been involved in some of the most significant transactions in Finland and Sweden. Dual-qualified as a Finnish and New York attorney, Sten practiced for several years at international law firm Debevoise & Plimpton's LLP's New York and London offices and was admitted to the New York State Bar in 2001. Prior to that, he worked at Mannheimer Swartling's private equity department in Stockholm. Sten has also worked with financial and legal matters at the European Investment Fund's venture capital and buyout division in Luxembourg. Sten serves on boards of various companies and non-profit organizations.

PIHA, Johannes

Borenius, Helsinki
+358 20 713 3225
johannes.piha@borenius.com

Featured in Corporate/M&A (Finland)

Practice Areas: Johannes is a transaction lawyer focusing on M&A and private equity transactions and has been involved in numerous domestic and cross-border transactions acting for both private equity sponsors and industrial clients. In addition, he has advised clients, for example, in ownership and equity structuring related to various infrastructure projects.

Clients appreciate his ability to seek hands-on solutions to complicated problems. "He understands the deal-making dynamics and has the ability to find solutions instead of problems", as was quoted by one of our clients.

Career: He regularly lectures on topics relating to mergers and acquisitions and private equity. Prior to joining Borenius, Johannes was a partner with another major Finnish law firm.

Professional Memberships: International Bar Association

RANNIKKO, Riikka

Hannes Snellman, Helsinki
+358 9 2288 4270
riikka.rannikko@hannessnellman.com

Featured in Corporate/M&A (Finland)

Practice Areas: Riikka is the managing partner of Hannes Snellman's office in Helsinki. She regularly acts for both listed and non-listed companies on a wide range of private and public M&A transactions and advises clients on corporate, governance, securities market, and compliance matters. Riikka has been a member of the Finnish Patent and Registration Office's Audit Board since 2019. In 2019, Riikka chaired a working group set by the Finnish Securities Market Association for the purpose of reviewing and revising the Finnish Corporate Governance Code.

RAPINOJA, Ben

Borenius, Helsinki
+358 40 774 3875
ben.rapinoja@borenius.com

Featured in Intellectual Property (Finland)

Practice Areas: Ben is a renowned litigator in patent, trademark and intellectual property matters in Finland and an expert in the field of intellectual property, technology law and Market Court proceedings. Ben advises on contractual and licensing arrangements, brands and marketing law related matters, commercial disputes, and corporate transactions in electronics and high-tech industries. His expertise also covers legal issues related to the pharmaceutical industry, health technology and life science sectors. Ben has extensive experience in patent and intellectual property litigation as well as in contractual disputes and arbitration proceedings concerning ICT and high-tech companies. Various international publications (Chambers, The Legal 500, IAM 250, WTR 1000) regard him as one of the leading legal experts in Finland in the field of intellectual property and litigation. Ben heads the firm's Intellectual Property team.

Career: Before joining Borenius, Ben worked as a legal advisor in the Ministry of Trade and Industry. He has represented Finnish government in the IP expert groups of EU, WIPO, WTO and EPO.

Professional Memberships: IBA, AIPPI, ECTA, INTA

RINTAKOSKI, Antti

HPP Attorneys Ltd, Helsinki
antti.rintakoski@hpp.fi

Featured in Banking & Finance (Finland)

Practice Areas: Antti Rintakoski is head of HPP's Banking & Finance team and specialises in the whole range of finance work including lender and borrower mandates, equity financing, growth finance, bonds, factoring, leasing and voluntary restructuring. He has been particularly active in the real estate and renewable energy sectors helping to secure project finance for the construction of project assets and to finance the acquisition of operational assets. Antti has significant experience of assisting international lenders and equity investors particularly from Germany and Northern Europe and increasingly from East Asia and is highly regarded for his work in creating and localizing financing packages relating to Finnish target assets. In addition to his experience as an attorney-at-law, Antti has worked for a commercial Finnish bank and the European Investment Bank.

ROMAN, Johan

Borenius, Helsinki
+358 9 6153 3489
johan.roman@borenius.com

Featured in Corporate/M&A (Finland)

Practice Areas: Johan co-heads the firm's M&A and Private Equity practice with 15 years of experience in the field. His clients include leading private equity sponsors, industrial companies and financial institutions, especially when facing international work or cross-border transactions. Johan also advises our clients on questions related to private equity funds and various ownership structures as well as on the transactional side of larger wind power projects. Johan frequently shares his expertise with the Finnish business community and lectures at the University of Helsinki. Johan holds a Master of Science (Economics) degree in addition to his law degree.

SAVONEN, Jussi

DLA Piper Finland, Helsinki
+358 9 4176 0455
jussi.savonen@dlapiper.com

Featured in Dispute Resolution (Finland)

Practice Areas: Jussi Savonen is the head of DLA Piper Finland's litigation, arbitration and investigations practice. Jussi represents companies, public institutions and private individuals in complex litigation and arbitration proceedings, and he is regularly entrusted to act as arbitrator. Jussi regularly advises clients on general corporate and contract law, including employment as well as IP and technology matters. He has also extensive experience in insolvency and restructuring and other insolvency-related proceedings, often involving multi-jurisdictional elements related to tracing and recovery of assets.

SIGGBERG, Sonja

Hannes Snellman, Helsinki
+358 9 2288 4383
sonja.siggberg@hannessnellman.com

Featured in Capital Markets (Finland)

Practice Areas: Sonja's practice includes capital markets transactions and other transactions involving listed companies as well as corporate governance related matters. She has advised clients in a number of equity and debt capital market transactions (both domestic and international), including IPOs, secondary share issues, complex corporate transactions, public takeovers and bond issues. She is also a trusted advisor in disclosure, insider and corporate governance matters as well as other securities markets related regulatory matters.

SITONEN, Panu

Hannes Snellman, Helsinki
+358 9 2288 4245
panu.sitonen@hannessnellman.com

Featured in Intellectual Property (Finland)

Practice Areas: Panu Sitonen heads our Intellectual Property practice in Helsinki. He has vast experience in intellectual property (IP) and information and communications technology (ICT) matters as well as IP and ICT related litigation. Panu also has substantial experience in life sciences, regulatory, marketing and e-commerce as well as sports, media and entertainment. Panu has advocated several cases relating to trademarks and domain names, patents and utility models, copyrights and databases and complex IP-intensive contractual issues. In addition, Panu has advocated several cases relating to marketing and unfair business practices. Panu has represented clients in arbitration and litigation before the Market Court, the Helsinki District Court, the Helsinki Court of Appeals, the Supreme Administrative Court and the Court of Justice of the European Union. As to ICT, Panu has advised and represented clients in numerous ICT-related assignments, such as ERP and other complex projects as well as ICT-related disputes. Panu is also an experienced negotiator and has advised clients in various agreement negotiations relating to IT system deliveries, software licensing and services, research and development projects, supply of components, manufacturing and co-operation projects.

SPÅRE, John-Henrik

DLA Piper Finland, Helsinki
+358 9 4176 0424
john-henrik.spare@dlapiper.com

Featured in Dispute Resolution (Finland)

Practice Areas: John-Henrik Spåre focuses on dispute resolution, representing companies, public institutions and private individuals in litigation and arbitration proceedings. John-Henrik is particularly experienced in representing

clients with respect to various damage claims. He also acts as arbitrator in domestic contractual disputes. In addition, John-Henrik focuses on IPR matters, with particular emphasis on trademarks. Prior to starting in private practice, John-Henrik worked for a leading IPR and trademark agency.

TÄHTINEN, Jyrki

Borenius, Helsinki
+358 20 713 3411
jyrki.tahtinen@borenius.com

Featured in Corporate/M&A (Finland)

Practice Areas: Jyrki advises on public and private M&A and corporate governance matters. He is a leading authority on fund formation and private equity in Finland. Jyrki has served as an administrator and trustee in a number of major corporate restructuring procedures and bankruptcy estates. Jyrki is a member of the board of directors of a number of Finnish companies. He serves as chairman of the Finnish Venture Capital Association's Legal Committee and as a member of the Invest Europe's Tax, Legal and Regulatory Committee. He also writes articles and lectures on subjects related to his areas of specialisation.

Professional Memberships: International Bar Association

TAMMINEN, Anna-Maria

Hannes Snellman, Helsinki
+358 9 2288 4484
anna-maria.tamminen@hannessnellman.com

Featured in Dispute Resolution (Finland)

Practice Areas: Anna-Maria specialises in commercial arbitration and litigation, with a special focus on complex and international disputes. She currently represents parties in national and international arbitrations, as well as administrative and civil litigations both in Finland and Sweden. Anna-Maria has experience in mediating, litigating and arbitrating high-stakes commercial disputes often consisting of parallel proceedings in the fields of general commercial law, international sales, post M&A, competition law, international investment, energy and telecoms. She has arbitrated cases under the FAI Rules, SCC Rules, ICC Rules, Vienna Rules, LCIA Rules, DIA Rules, UNCITRAL and PCA Rules. Anna-Maria has additionally advised clients with regard to potential commercial and investment disputes and on the recognition, enforcement and setting aside of arbitral awards in a variety of jurisdictions.

TÖRNKVIST, Tanja M

White & Case, Helsinki
+358 9 228 64 351
ttornkvist@whitecase.com

Featured in Banking & Finance (Finland)

Practice Areas: To read more, visit: whitecase.com/people/tanja-tornkvist

VERANEN, Olli-Pekka

Hannes Snellman, Helsinki

Featured in Corporate/M&A (Finland)

Practice Areas: Olli-Pekka advises clients in the field of M&A, private equity and venture capital transactions. He also advises financial investors in various types of capital investments and managers in fund formation on a continuous basis. Olli-Pekka has extensive experience in advising both international and domestic clients in complex domestic and cross-border private and public M&A transactions, corporate compliance and significant Finnish PPP projects. Olli-Pekka also offers clients general corporate, commercial and contract law advice. Olli-Pekka has studied commercial law and economics at the University of California, Berkeley and worked as a visiting lawyer at the Private Equity Team of Freshfields Bruckhaus Deringer LLP, London in 2013.

WAINIO, Marko

HPP Attorneys Ltd, Helsinki
+358 40 500 3868
marko.wainio@hpp.fi

Featured in Dispute Resolution (Finland)

Practice Areas: Marko Wainio heads HPP's leading dispute resolution team and focuses solely on assignments in the field of commercial dispute resolution. He is renowned as one of the sharpest and most experienced legal minds in dispute resolution in Finland, regularly representing clients on some of the largest and most complex disputes arising in the Finnish market, covering both court and arbitration proceedings. He is also one of the most sought-after arbitrators in Finland. Whilst Marko's caseload covers disputes in a diverse range of sectors, he is particularly well-renowned for his involvement in large-scale banking, construction and white collar crime disputes.

WALLGREN-LINDHOLM, Carita

Lindholm Wallgren Attorneys Ltd, Helsinki
00358 (0)9 6845 343
carita@lindholmwallgren.com

Featured in Dispute Resolution (Finland)

Practice Areas: International arbitrator.

Career: Lindholm Wallgren (2008)-, Roschier Partner (1989-2008), Associate (1984-1989). Trained at the Bench (1983). SG Archibald, Paris (1981-82). Surrey&Morse (Jones Day), Paris (1980).

Professional Memberships: Chair (2018-) of the ICC Commission on Arbitration and ADR (member 1996; Vice-Chair 2011-2017), ICC International Court of Arbitration (member 2012-2018), Council of the ICC Institute of World Business Law (2018-), ADR Working Group of the ICC (1996), ICC Finland (Board 2008-2014), ICC Advisory Board in Finland (2015-2016), ICSID Panel of Arbitrators (February 2019-), Conciliators (2007-2018), Board of Arbitration of the Central Chamber of Commerce of Finland (now FAI) (1996-2001), Finnish Arbitration Association (Board 1996-2012), Swedish Arbitration Association (Ex Comm 2007-2011), Lex Mundi (Board 1996-2000), Finnish Bar Association (Board 2001-2004) and Mediation Committee Chair (2002-2004), Task Force and various committee offices at the IBA, advisor to the Atlanta Center for International Arbitration and Mediation (ACIAM) at Georgia State University. Other arbitral institutions include the BVI IAC (2016-) and JAC (2014). Member of the Editorial Board of GAR.

Publications: "Letters of Intent" (1983); "ADR in Business" (chapter); Wolters Kluwer (2006); various publications on international arbitration and conflict management, takeovers, corporate governance, CSR and legal ethics.

Personal: Horse and Hound; Mentoring; Shelters.

YLÄ-MONONEN, Matti

DLA Piper Finland, Helsinki
+358 9 4176 0432
matti.yla-mononen@dlapiper.com

Featured in Corporate/M&A (Finland)

Practice Areas: Matti Ylä-Mononen practices mainly in the field of Corporate and M&A. He has years of experience in advising Finnish and international clients on a broad variety of transactions and general corporate work, including private and public M&A, capital markets, private equity and venture capital investments, management buyouts (MBOs), re-organisations and commercial agreements. In recent years, Matti has conducted private and public M&A work in the aviation, financial services, communications, food, Information Technologies (IT), media and life science sectors.

BORENIUS

www.borenius.com **tel:** +358 20 713 33 **fax:** +358 20 713 3499

Chairman: Samuli Simojoki

Managing Partner: Casper Herler

Number of partners: 26 Number of lawyers: 120

Languages: *Chinese, English, Finnish, French, German, Russian, Swedish*

Firm Overview:

Borenius is one of the largest and most experienced law firms in Finland. With over 120 lawyers, Borenius provides significant value to its corporate clients through its full-practice offering of high-end legal services. The firm's commitment to its clients' success is firmly grounded in strong expertise, innovation, long-term commitment, and genuine involvement in our clients' business.

As a leading independent Finnish law firm, with a presence in St. Petersburg, London and New York, Borenius works together with other highly regarded law firms across the globe that shares its commitment to excellent service and quality.

Main Areas of Practice:

Banking & Finance:

Services cover the whole range of different financial instruments and products, including leverage finance, structured finance and debt capital market products.

Contact: Niina Nuottimäki **Tel:** +358 20 713 3506

Capital Markets:

Advises issuers, investors and arrangers on the whole spectrum of equity and debt offerings. Its takeover and public M&A practice as well as regulatory and issuer compliance advice is also renowned.

Contact: Juha Koponen **Tel:** +358 20 713 3285

Corporate Advisory & Compliance:

Advises corporate governance, risk management and board liability for public and private companies including advice in public company transactions.

Contact: Andreas Doepel **Tel:** +358 20 713 3416

Dispute Resolution:

Full dispute resolution services covering all business sectors, including international arbitration, complex court proceedings and corporate crime cases.

Contact: Markus Kokko **Tel:** +358 20 713 3482

Contact: Kristiina Liljedahl **Tel:** +358 20 713 3464

Contact: Tero Kovanen **Tel:** +358 20 713 3276

Employment:

Services cover all sub-categories of employment law matters such as outsourcing, restructuring, dispute resolution, contract drafting, immigration, data protection and discrimination.

Contact: Jani Syrjänen **Tel:** +358 20 713 3565

Energy & Infrastructure:

Advises on energy transactions, energy regulation, and EPC and other supply contracts in the field of energy production.

Contact: Ari Kaarakainen

Tel: +358 20 713 3524

Contact: Christian Fogelholm

Tel: +358 20 713 3519

Environment & Natural Resources:

Service covers all aspects of environment and natural resources.

Contact: Casper Herler **Tel:** +358 20 713 3288

EU & Competition:

Advises leading companies in complex EU and competition law matters, including international and national cartels and dominance cases, internal market cases, state aid and public procurement disputes, traditional merger filings, and private enforcement disputes.

Contact: Ilkka Aalto-Setälä **Tel:** +358 20 713 3545

Contact: Asko Lindqvist **Tel:** +358 20 713 3413

Financial Institutions & Regulation:

Advises banks and other financial institutions on a wide range of regulatory and compliance issues covering e.g. banking, securities, derivatives, stock exchange and book-entry system matters as well as other financial products and fintech related questions.

Contact: Juha Koponen **Tel:** +358 20 713 3285

Contact: Niina Nuottimäki **Tel:** +358 20 713 3506

Fund Formation:

Extensive experience covering all areas of fund formation and investment management.

Contact: Paulus Hidén **Tel:** +358 20 713 3436

Intellectual Property:

Advises and represents clients in all aspects of intellectual property law, IP litigation and commercialisation of IP including a full service trademark and design right prosecution practice.

Contact: Ben Rapinoja **Tel:** +358 20 713 3424

Contact: Lasse Laaksonen **Tel:** +358 20 713 3521

M&A:

One of the largest and most experienced M&A teams in Finland advising on all aspects of public and private mergers and acquisitions.

Contact: Jyrki Tähtinen **Tel:** +358 20 713 3411

Contact: Johannes Piha **Tel:** +358 20 713 3225

Contact: Johan Roman **Tel:** +358 20 713 3489

Contact: Nella Åström **Tel:** 358 20 713 3570

Private Equity:

Advises private equity firms, funds and management companies on all aspects and stages of investment and exit from those investments.

Contact: Johannes Piha **Tel:** +358 20 713 3225

Real Estate:

Advises domestic and international investors, real estate developers, construction companies and tenants/users in all aspects of real estate.

Contact: Christian Fogelholm

Tel: +358 20 713 3519

Contact: Saara Paronen

Tel: +358 20 713 3213

Contact: Ari Kaarakainen

Tel: +358 20 713 3524

Restructuring & Insolvency:

Advises and represents clients in restructuring and insolvency issues and acts as administrators in bankruptcies and corporate restructurings.

Contact: Jyrki Tähtinen **Tel:** +358 20 713 3411

Contact: Robert Peldán **Tel:** +358 20 713 3448

PRACTICE AREAS

Banking & Finance
Capital Markets
Commercial Contracts
Corporate Advisory and Compliance
Corporate Crime
Dispute Resolution
Employment
Environment & Natural Resources
EU & Competition
Financial Institutions & Regulations
Fund Formation & Investment Management
Intellectual Property
M&A & Private Equity
Real Estate & Construction
Restructuring & Insolvency
Tax
Technology, Data & Privacy

OFFICES

FINLAND

HELSINKI: Eteläesplanadi 2, FI-00130
Tel: +358 20 713 33 Fax: +358 20 713 3499
Email: info@borenius.com

TAMPERE: Kuninkaankatu 26 B, 3rd floor, FI-33200
Tel: +358 3 214 9111 Fax: +358 3 222 6002
Email: info@borenius.com

RUSSIA

ST. PETERSBURG: Malaya Konyushennaya Street 1/3A, B33, 191186
Tel: +7 812 335 22 20 Fax: +7 812 335 22 21
Email: inforussia@borenius.com

INTERNATIONAL OFFICES

UNITED KINGDOM

LONDON: Paternoster House, 65 St. Paul's Churchyard, EC4M 8AB
Tel: +44 20 7920 3010
Email: london@borenius.com

UNITED STATES

NEW YORK: 350 Park Avenue, 13th Floor, NY 10022
Tel: +1 212 535 2556 Fax: +1 212 430 6552
Email: infonyc@borenius.com

Tax:

Services cover all areas of tax law, with a main focus on M&A tax, international tax and tax litigation.

Contact: Janne Juusela **Tel:** +358 20 713 3431

Contact: Einari Karhu **Tel:** +358 20 713 3488

Contact: Heikki Wahlroos **Tel:** +358 20 713 3589

Technology, Data & Privacy:

Advises domestic and international clients in all aspects of TMT issues as well as in privacy and data protection.

Contact: Samuli Simojoki **Tel:** +358 20 713 3500

Contact: Erkko Korhonen **Tel:** +358 20 713 3136

BORENIUS

DITTMAR & INDRENIUS

www.dittmar.fi tel: +358 9 681 700

Managing Partner: Anders Carlberg

Number of partners: 17 Number of lawyers: 64

Languages: English, Finnish, Swedish, French, German, Norwegian, Portuguese, Spanish, Italian

Firm Overview:

Dittmar & Indrenius is a leading Finnish law firm established in 1899.

Since 1899 the firm has been engineering landmark transactions, solving major disputes and available for clients in times of significant change, including revolutions.

The firm serves clients in three core service areas: transactions, disputes, innovations with its client-centric powerhouse method.

Powerhouses are client-centric hubs of high-end expertise and experience from landmark cases. Seamlessly connected teams support clients in achieving their objectives and growth. As a powerhouse the firm takes a global approach to each case and assembles a range of experienced specialists from numerous practice groups and industries to form teams capable of delivering exceptional added value.

Main Areas of Practice:

Transaction Powerhouse:

D&I is known for its high-end work in large and complex transactions, frequently with cross-border and capital markets elements.

D&I focuses on providing comprehensive advice to sophisticated market participants in complex transactions, with an emphasis on public M&A including takeover defence, and public to private transactions as well as divestments, reorganisations and structured sales processes.

D&I is also known for its solution-oriented approach and capabilities in the cross-border space in lending and acquisition finance, project finance, real estate finance, derivatives, structured products and distressed situations.

In the field of capital markets D&I advises clients on issuance of debt and equity instruments, other securities transactions, disclosure, corporate governance and regulatory issues.

D&I serves international and regional private equity houses and corporates, including Finnish listed and leading global companies within various industries, such as ICT, technology and manufacturing, aviation, banking and finance, pharmaceuticals, healthcare, media and energy and infrastructure.

Dispute Powerhouse:

D&I offers integrated dispute resolution services combining in-depth knowledge of all our specialist areas of law and industry sectors with unparalleled experience in advocacy, mediation and settlement negotiations.

D&I is known for its success in challenging international arbitration proceedings, complex commercial litigation as well as high-profile cartel damages litigation proceedings. D&I serves demanding corporate clients in preventing and resolving all commercial conflicts, often involving complex cross-border elements requiring professional experience from various different jurisdictions.

In addition to arbitration, mediation, alternative dispute resolution as well as commercial litigation and administrative proceedings, D&I regularly advises clients on disputes relating to taxation, IPR, employment, competition, data protection and cyber security matters, as well as M&A and other transactions.

Innovation Powerhouse:

D&I's innovation powerhouse is all about its clients' innovations.

D&I offers one-stop-shop strategic legal advice for companies in any industry dealing with new innovations transforming their business. D&I is known for being the leading digital disruption team in Finland. D&I's exceptional track record covers new digital business models, data, cybersecurity, FinTech, Blockchain and other disruptive technologies.

Recent Work Highlights:

The firm is advising/has advised:

- D&I advises Solidium, the second largest shareholder in Konecranes, in the combination of Cargotec and Konecranes through a statutory merger
- D&I advised Infracapital and AMP Capital in their sale of Adven Group, a leading provider of industrial energy and district heating solutions in Finland, Sweden and the Baltics, to institutional investors advised by J.P. Morgan Asset Management
- D&I advised IKEA Finland on the Finnish law aspects of investing in and acquiring one of the largest subsidy-free wind power projects in the Nordics from developer OX2. Together, the project comprises four wind farms and will generate a total of 107.4 MW. The total production is estimated to be approximately 360 GWh per year, corresponding to the annual consumption of household electricity for about 72,000 households
- D&I advised Garmin Ltd., a Nasdaq listed manufacturer of navigation, communications, sensor-based and information products, in its acquisition of Firstbeat Analytics Oy, a provider of physiological analytics and metrics for consumer devices in the health, wellness, fitness and performance markets
- D&I advises funds advised by KLAR Partners Ltd on the acquisition and related financing of Empower IM Oy, a leading Finnish provider of software and BPO services in the energy sector, from Empower Group
- D&I advised Solidium on the sale of its 14.9% stake in future Neles to Valmet for EUR 179 million
- D&I advised Serendipity Partners and other sellers in the sale of Evondos Oy, the leading Nordic welfare technology provider of medicine dispensing devices and services to professional home healthcare, to Verdane, a Northern European specialist growth equity investor
- D&I advised Kansai Electric Power Co., Inc. on the Finnish law aspects of its acquisition of a 15 % ownership stake in Ilmatar Piiparinmäki Oy, an investment vehicle that owns the Piiparinmäki wind farm, from Glennmont Partners
- D&I advised Nordisk Film Games in its SEK 45 million investment into Nitro Games, the Finnish mobile game developer and publisher listed on the Nasdaq First North Growth Market in Stockholm
- D&I advised Norvestor in its acquisition of a majority stake in PHM Group, the leading property maintenance service provider in Finland, with a significant presence in Sweden
- D&I advised Jensen Hughes, a global leader in safety, security and risk-based engineering and consulting in its acquisition of L2 Fire Safety, the top fire safety engineering firm in Finland. L2 has since its founding been a part of most major construction projects in Finland
- D&I advises Nightingale Health in its entry into a strategic partnership with Kirin Holdings Company, Limited and Mitsui & Co., Ltd. as well as in its announced 50-80 million euro private placement round to bring the company's preventative health technology to international markets
- D&I advises Veho Oy Ab on its sale of Veho Eesti AS to Bassadone Automotive Group. Veho Eesti AS acts as the importer of Citroën in the Baltics and as a retailer of Honda in Estonia

Clients:

D&I represents leading domestic and international corporations and institutions, as well as acting for a number of governments and international organisations. D&I continuously represents half of the 50 largest listed companies in Finland and more than every third Dow Jones Industrial Average company in their operations in Finland.

International Work:

A majority of D&I's clients are international. D&I is continuously engaged in cross-border transactions and disputes.

DITTMAR & INDRENIUS

HANNES SNELLMAN ATTORNEYS LTD

www.hannessnellman.com tel: +358 9 228 841 (Finland), +46 760 000 000 (Sweden)
 fax: +358 9 177 393 (Finland), +46 8 679 85 11 (Sweden)

Chairman: Richard Åkerman (Stockholm)

Managing Partners: Riikka Rannikko (Helsinki), Fredrik Olsson (Stockholm)

Senior Partner: Mikko Heinonen (Helsinki)

Number of partners: 37 Number of lawyers: approx. 210

Languages: English, Finnish, Swedish

Firm Overview:

Hannes Snellman is a top-tier Nordic law firm with 300 outstanding lawyers and other professionals based in Finland and Sweden. Lawyers advise leading international and local corporations across all business sectors. The firm has the expertise and capacity to handle any demanding local or cross-border matters in which assets are being developed, protected, financed, acquired or under dispute.

Main Areas of Practice:

Capital Markets:

Hannes Snellman's capital markets practice advises issuers, financial advisers and other market participants in connection with IPOs; public tender offers; share issues; securities offerings; private placements; debt instruments; share buy-backs; and regulatory matters.

Competition & Procurement:

Hannes Snellman's competition expertise covers the full spectrum of both domestic and EU competition law, including the identification and assessment of competition concerns, preventing them through compliance programmes, and if necessary, representing clients before authorities, courts or arbitral tribunals.

Hannes Snellman's public procurement team advises on complex procurements and also supports companies in tender procedures by outlining strategies, preparing bids, and assisting in contract negotiations. The team has represented clients in more than 100 public procurement court proceedings, placing Hannes Snellman as the leading practice in the Nordic region.

Corporate Advisory:

Hannes Snellman's corporate advisory team assists clients in complex corporate affairs in the context of corporate transactions as well as board level and shareholder matters. The team has extensive experience from decades of advising leading domestic and foreign corporations on corporate law, securities regulation and compliance matters.

Corporate Responsibility & Compliance:

Hannes Snellman's corporate responsibility and compliance team advises clients on a vast number of areas, such as anti-bribery and anti-corruption, corporate governance, data protection, tax, competition, employment, public procurement, sustainability, and transparency, to mention but a few.

Dispute Resolution:

Hannes Snellman's dispute resolution practice advises clients in their business disputes, regulatory investigations and cases of insolvency. It has a wealth of experience in domestic and cross-border litigation, ad hoc and administered arbitration proceedings as well as in mediation and other forms of alternative dispute resolution.

Employment:

Hannes Snellman's employment practice advises clients on all aspects of employment law, including general and transactional employment law advice, contractual matters, and contentious employment law matters.

Environment & Natural Resources:

Hannes Snellman's environment and natural resources team focuses on environmental law, planning matters and legal aspects relevant to mining and other exploitation of natural resources.

Finance:

Hannes Snellman's finance practice is recognised as a pioneer in its field and it has vast experience in advising on leveraged acquisitions; corporate lending; asset finance and securitisation; and restructurings acting for financial sponsors, borrowers and lenders.

Financial Services Regulation:

Hannes Snellman's Financial Services Regulation practice advises local and international clients on all aspects of banking, investment, asset management, payment services, insurance, and financial markets law and regulation. Clients include top-tier banks, investment firms, fund managers, and insurance companies, as well as new entrants to the fast-evolving financial services industry.

Infrastructure & Energy:

Hannes Snellman's infrastructure and energy team is a multi-disciplinary group of lawyers experienced in large transactions and infrastructure and energy projects. The team combines skills in the areas of procurement, construction, finance and real estate as well as expertise in energy law and various regulatory matters affecting the energy sector.

Intellectual Property:

Hannes Snellman's cross-border intellectual property practice is one of the leading practices in the Nordic market. The business-oriented IP team has vast experience in all aspects of intellectual property covering copyright, patents and utility models, designs, trademarks and domain names, as well as trade secrets.

Joint Ventures & Commercial Cooperation:

Hannes Snellman's joint ventures and commercial cooperation practice advises clients regarding joint ventures and other strategic partnerships, complex long-term supply, distribution and outsourcing agreements, integrated production sites and other forms of commercial cooperation.

Private Equity:

Hannes Snellman's private equity practice covers the full range of transactional work and fund formation encompassing all aspects of this rapidly changing field. The team has advised on some of the highest-profile and most complex buyouts and restructurings in the Nordic region.

Private M&A:

Hannes Snellman is consistently ranked as one of the top M&A advisers in the Nordic region. The private M&A practice provides advice and support on all types of transactions, including acquisitions; divestments; joint ventures; group restructurings and venture investments.

Projects & Construction:

Hannes Snellman's projects and construction practice advises project sponsors, operators, lenders, construction companies and contractors on all aspects of projects and project financing, e.g. in the energy and infrastructure sectors, as well as on industrial outsourcing.

PRACTICE AREAS

Administrative Proceedings
 Capital Markets
 Competition & Procurement
 Corporate Advisory
 Corporate Responsibility & Compliance
 Dispute Resolution
 Employment
 Environment & Natural Resources
 Finance
 Financial Services Regulation
 Infrastructure & Energy
 Intellectual Property
 Joint Ventures & Commercial Cooperation
 Private Equity
 Private M&A
 Projects & Construction
 Public M&A
 Real Estate
 Restructuring & Insolvency
 Tax
 Technology & Data

OFFICES

FINLAND

HELSINKI: Eteläesplanadi 20/PO Box 333, 00130/00131
 Tel: +358 9 228 841 Fax: +358 9 177 393
 Email: riikka.rannikko@hannessnellman.com

INTERNATIONAL OFFICES

SWEDEN

STOCKHOLM: Kungsträdgårdsgatan 20/PO Box 7801, SE-111 47/SE-103 96
 Tel: +46 760 000 000 Fax: +46 8 679 85 11
 Email: fredrik.olsson@hannessnellman.com

Public M&A:

Hannes Snellman is regarded as one of the premier law firms in the Nordic region, representing bidders and target boards as well as large shareholders in takeover situations. The lawyers have considerable experience working as international lead counsel and handling complex cross-border transactions.

Real Estate:

Hannes Snellman's real estate practice is unrivalled in terms of specialisation and expertise in the Nordic markets. The practice offers a wide range of real estate services covering transactions, property development, fund formation, strategic advice, structuring, planning and zoning, and sale-and-leaseback.

Restructuring & Insolvency:

Hannes Snellman's restructuring and insolvency practice provides a broad range of legal, strategic and commercial advice, with extensive experience in domestic and international restructuring and insolvency matters.

Tax:

Hannes Snellman's tax practitioners have a strong international reputation for providing sophisticated tax counselling on domestic and cross-border tax issues and provide high quality, innovative tax solutions. The tax team also provides advice on EU tax law, general corporate tax matters, and represents clients in tax litigation.

Technology:

Hannes Snellman's cross-border technology team has vast experience in all aspects of technology law matters, ranging from traditional IT and outsourcing transactions to cloud computing, the Internet of things (IoT), agile software development, FinTech, data and data regulation, as well as robotic process automation and artificial intelligence (AI).

HANNES SNELLMAN

HPP ATTORNEYS LTD

www.hpp.fi tel: +358 9 474 21 fax: +358 9 471 2222

Chairman of the Board: Kari Marttinen

Number of partners: 22 Number of other lawyers: 75

Languages: Chinese, English, Finnish, French, German, Mandarin, Russian, Swedish

Firm Overview:

HPP is a leading Finnish corporate law firm advising domestic and international clients on all aspects of their business operations. HPP has significant cross-border experience and regularly works with significant multinational clients and leading law firms around the world, particularly on transactions and investments and disputes. The firm's lawyers regularly handle some of the largest assignments in the Finnish market and are recognised as leading practitioners in Finland in their chosen legal practice areas, which include corporate, M&A, finance, insolvency, dispute resolution, competition, public procurement, employment, environment, real estate, IT and technology, maritime and transport and employment.

HPP's lawyers have broad experience of advising on the legal issues specific to various sectors with a core focus on energy and infrastructure, transport, technology media and telecoms, banking and finance, private equity, real estate and construction, pharma and life sciences and insurance. In doing so, HPP puts together multidisciplinary teams of lawyers from different legal or sector specialisms to ensure the client has access to comprehensive and tailored advice to assist them in executing their project in the most efficient and risk-adjusted manner. The firm's aim is to build genuine partnerships both with clients and colleagues based on core values of trust, respect and equality. HPP has a reputation for providing high-quality solutions and legal services in a pragmatic and clear way.

Main Areas of Practice:

Banking, Finance & Insolvency:

The firm's banking, finance and insolvency team has extensive experience in all kinds of financing arrangements, in particular syndicated lending, acquisition finance, project finance, bonds, unitranche and direct lending, mezzanine finance, leasing, sale and leaseback, factoring and other asset finance, real estate finance and financing rounds of growth companies, acting for both lenders and borrowers.

Contacts: Antti Rintakoski (Partner)

Competition & EU:

HPP offers services with an emphasis on efficient, pragmatic and client-orientated resolution of all competition-related issues, including merger control, abuse of dominant position, vertical and horizontal competition restraints and state aid. HPP is particularly strong in cartel litigation/administrative proceedings in relation to which it has represented clients in most of the major cartel processes in Finland. HPP has also a very strong related private enforcement practice, which has advised numerous clients in follow-on damages cases.

HPP's clientele in EU and competition law consists of major Finnish and multinational companies in various industry sectors, especially in energy and infrastructure, construction, forestry, waste management, pharmaceuticals, logistics, aviation, shipping chemicals, ICT, finance and retail.

Contact: Tuomas Saraste (Partner), Anna Roubier (Partner)

Corporate & M&A:

In recent years, HPP's Corporate and M&A team has established its position as one of the high-profile law firms especially in high-visibility and complex domestic and cross-border transactions for both industrial clients and private equity investors. Our highly-experienced multidisciplinary team provides advice on all issues related to public and private mergers and acquisitions, divestments, joint ventures and other transactions, regularly advising on both sell-side and buy-side mandates, whether in bi-lateral or competitive auction processes. HPP has particular sector experience in technology, healthcare as well as energy and infra related transactional matters. As an integral part of services to private equity clients, including institutional investors, we also advise fund managers and LP-investors in all aspects of fund formation and related regulatory matters.

Contacts: Markku Mäkinen (Managing Partner), Antti Sääläkivi (Partner)

Dispute Resolution:

HPP dispute resolution's specialists advise clients in legal risk management and represent Finnish and foreign clients in domestic and international commercial litigation and arbitration and mediation, acting on some of the largest and most complex disputes in the Finnish market. A num-

ber of the firm's partners also regularly act as mediators and arbitrators.

Contacts: Marko Wainio (Partner), Mikko Leppä (Partner)

Employment:

HPP's employment team has in-depth knowledge of the broad spectrum of employment law matters, both contentious and non-contentious. Its specialists provide advice on all areas of employment law from drafting employment agreements to termination of employment as well as employment-related disputes and labour offences. Their expertise covers, among others, reorganisation of workforce, co-operation negotiations and outsourcing of labour. HPP's employment law experts are also clients' trustworthy partner in personnel incentive plans, occupational health and safety matters and employment-related data protection issues. The team supports HPP's M&A team in transactions. Part of the team has gained significant practical experience in working in-house at major corporations.

Contacts: Henna Kinnunen (Partner)

Energy & Infrastructure:

HPP is widely-regarded as one of the leading Finnish firms advising on energy and infrastructure projects and transactions. HPP has long-standing and broad experience of advising specialist funds, sponsors and project development companies on the whole range of legal issues involved in investing in, developing and operating large-scale energy and infrastructure projects, with a particular reputation for its work in the wind sector. HPP also has experience of regulated infrastructure transactions and energy distribution deals.

Contacts: Björn Nykvist (Partner), Andrew Cotton (Partner)

Environment & Natural Resources:

HPP has the leading and largest team of dedicated environmental lawyers in the Finnish legal market, advising on all matters relating to environmental compliance and nature protection. The firm regularly advises on environmental permit application proceedings and environmental liability issues, in major infrastructure and construction projects as well as in mining and renewable energy projects. HPP is highly regarded as a leading legal adviser on Finnish mining projects. The firm's clientele comprises of national and multinational energy companies, environmental consulting companies, national and multinational mining companies and waste management companies, oil refining and distribution companies as well as companies in the metal, construction, and chemical industries.

Contacts: Kari Marttinen (Partner), Tarja Pirinen (Partner)

Insolvency:

HPP's widely recognized insolvency team has decades long experience in both large bankruptcy and restructur-

PRACTICE AREAS

Banking, Finance

Insolvency

Competition & EU

Dispute Resolution

Employment

Energy & Infrastructure

Environment & Natural Resources

M&A

IT & Technology

Other Business – including Pharmaceutical

Real Estate & Construction

Tax

Transport & Logistics

OFFICES

FINLAND

HELSINKI: Bulevardi 1 A, FIN-00100

Tel: +358 9 474 21 Fax: +358 9 474 2222

Email: firstname.surname@hpp.fi

ing cases and small and medium size cases. The team members act frequently as trustees or administrators of companies from various business areas. HPP also advises both creditors and directors on their rights and liabilities in insolvency and pre-insolvency situations.

Contacts: Sami Uoti (Partner), Klaus Majamäki (Partner)

IT & Technology:

HPP's highly-regarded TMT team advises on a broad range of assignments in the technology, IT and telecoms sectors ranging from advising major international technology companies on their Finnish operations to assisting tech start-ups bringing new technologies to market. The firm is particularly experienced in advising on data protection and data security issues.

Contacts: Kari-Matti Lehti (Partner), Pekka Raatikainen (Partner)

Real Estate & Construction:

HPP's real estate and construction team is highly experienced in advising on the whole range of real estate transactions and construction and development projects, assisting developers, construction companies and specialist funds and investors on the legal issues involved in Finnish real estate.

Contacts: Jari Tuomala (Partner), Leif Laitinen (Partner)

Tax:

The tax team provides domestic and international clients across a range of industry sectors with extensive assistance on taxation issues arising from transactions, business operations or tax dispute matters. HPP provides tax advisory both as part of HPP's multidisciplinary teams handling major transactions or complex disputes as well as discrete tax assignments. The firm's goal is to provide solution-oriented tax advice by focusing on a clear understanding of clients' businesses. It assists clients in identifying the key taxation issues in their business and evaluating the tax consequences comprehensively and as a pre-emptive measure before any adverse consequences arise.

Contacts: Marko Koski (Senior Advisor), Jaakko Klemettilä (Senior Counsel)

Transportation & Logistics:

The firm's practice is ranked as one of the leading Finnish law firms in shipping and transport law. The team has broad and extensive experience in various kinds of maritime, transport, shipbuilding, ship financing, insurance and tort-related cases, as well as related issues of international trade. Its expertise covers all elements of the logistics chain across all the transport modes: sea, road, rail and air. The team acts for a wide range of clients, Finnish and international on contentious and non-contentious matters.

Contact: Nora Gahmberg-Hisinger (Partner)

KROGERUS

www.krogerus.com **tel:** +358 29 000 6200 **fax:** +358 29 000 6201

Chairman: Juha Pekka Katainen

Managing Partner: Mårten Knuts

Number of partners: 28 Number of lawyers: 105

Languages: *English, Finnish, Swedish*

Firm Overview:

Krogerus is one of the leading business law firms in Finland, advising Finnish and international clients in a broad spectrum of transactional, dispute resolution and regulatory matters. The firm is particularly apt at issues that pertain to the energy, finance, food and beverage, healthcare, real estate, technology and communications sectors. Krogerus is regularly retained in some of the most challenging and high-profile assignments in the market.

Main Areas of Practice:

Banking & Finance:

Acquisition and leveraged finance; asset finance; derivatives and structured finance; project finance; trade and export finance; real estate finance; restructuring and workout projects.

Energy:

Renewable energy projects; mergers and acquisitions; joint ventures; public-private partnerships; structured financing projects.

Capital Markets & Securities:

Listings; secondary offerings; share buy-backs; rights issues; block trades; private placements; public tender offers; debt listings; bond issues; debt programmes; convertible and high-yield debt offerings; derivatives transactions; corporate governance; insider dealings.

Environment:

Permitting and liability assessments; legislative matters, administrative proceedings, litigation, enforcement proceedings and advice on land use, emissions, energy efficiency, feed-in tariffs and biofuels.

Competition & Regulatory:

Merger control; abuse of dominant market position; distribution systems; cartel investigations; compensation claims; cost-oriented pricing; significant market power; state aid; unfair business practices.

Intellectual Property:

Trademark portfolios; trademark strategies; prosecuting oppositions and cancellations of registrations; trademark enforcement; data protection and privacy.

Compliance, Investigations & Corporate Offences:

Risk assessment; compliance programmes; internal and regulatory investigations; management and corporate liability; corporate offence and criminal proceedings defence and audits.

Mergers & Acquisitions:

Public and private mergers and acquisitions in a broad range of industries; demergers; joint ventures; spin-offs.

Corporate Advisory:

Company law; corporate governance; directors' liabilities and responsibilities; shareholder rights and formation and administration of companies and subsidiaries.

Public Procurement:

Procurement procedures; public-private partnerships; procurement litigation.

Commercial Contracts & Outsourcing:

Commercial agreements, including distribution, licensing, manufacturing, marketing and supply agreements; outsourcing, including requests for proposal, contract negotiations and post-contract support; supply chain management.

Real Estate & Construction:

Development projects; acquisitions and disposals of real estate; lettings, disputes and other construction-related issues.

Dispute Resolution:

Commercial litigation; arbitration; mediation and other forms of alternative dispute resolution.

Restructuring & Insolvency:

Administrator; restructurings and work-outs; rescheduling of debts; bankruptcy sales and purchases; re-financing.

Employment & Benefits:

Employment contracts; dismissals and redundancies; disputes; incentive schemes; privacy and data protection.

Taxation:

Tax structures; direct and indirect taxation; strategic tax planning.

Technology & Data Protection:

ICT procurement; commercial agreements; intellectual property strategies; data management, data and cyber security; privacy law.

PRACTICE AREAS

Banking & Finance
Capital Markets & Securities
Competition & Regulatory
Compliance, Investigations & Corporate Offences
Corporate Advisory
Commercial Contracts & Outsourcing
Dispute Resolution
Employment & Benefits
Energy
Environment
Intellectual Property
Mergers & Acquisitions
Private Equity
Public Procurement
Real Estate & Construction
Restructuring & Insolvency
Taxation
Technology & Data Protection

OFFICES

FINLAND

HELSINKI: Unioninkatu 22, 00130
Tel: +358 29 000 6200 Fax: +358 29 000 6201
Email: helsinki@krogerus.com

krogerus